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## 5 **How Do Electricity Pricing Programs Impact the Selection of Energy** 6 **Efficiency Measures? - A Case Study with U.S. Medium Office Buildings**

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### 17 **Abstract**

18 Building owners usually select energy efficiency measures (EEMs) by referring to return on investment  
19 (ROI). Current studies tend to apply static energy price to estimate ROI. However, more and more buildings  
20 are adopting dynamic electricity pricing programs. To understand how electricity pricing programs impact  
21 the selection of EEMs, this paper presents an analysis of the ROIs of EEMs under different pricing programs  
22 using U.S. medium office buildings as an example. Eight EEMs in four typical cities are selected as case  
23 studies. Considering five electricity pricing programs scenarios (one static program and four dynamic  
24 programs), EEMs are selected based on their ROIs. The main findings are: (1) The ROIs of EEMs change  
25 under different pricing programs. (2) In Honolulu, Buffalo, and Denver, replacing interior fixtures with  
26 higher-efficiency fixtures has a significantly higher ROI than the rest EEMs under all five pricing programs.  
27 However, the ROI of this EEM in Honolulu ranges from 28% to 47% for different pricing programs. (3)  
28 Similarly, in Fairbanks, replace heating coil with higher-efficiency coil produce higher ROI than the rest  
29 under all five pricing programs. (4) For other EEMs, their ROI rankings vary according to electricity pricing  
30 programs.

31 **Key words:** Electricity Price; Energy Efficiency Measure; Retrofit; Modeling and Simulation; Demand  
32 Response

## 33 **1. Introduction**

34 Building energy retrofit has great potential to save energy (Hasan 1999; Verbeeck and Hens 2005; Glazer  
35 2017; Griffith et al. 2007; Thornton et al. 2011). For example, Glazer (2017) analyzed 272 buildings and  
36 climate combinations, and stated that the energy retrofit of commercial buildings in the U.S. had the  
37 potential to achieve approximately 50% site energy saving compared to ASHRAE Standard 90.1-2013  
38 (ASHRAE 2013). Furthermore, the study by Chen et al. (2017) shows that replacing lighting with LED in  
39 office and retail buildings in San Francisco will save more than 300 GWh energy consumption annually.  
40 According to simulations conducted by Friess et al. (2012), an appropriate wall insulation strategy is able  
41 to save up to 30% of energy consumption. Moreover, energy saving with improved lighting systems was  
42 found to be 8.3% in the research conducted by Hourri and El Khoury (2010). However, energy saving is  
43 only one of the considerations for building owners. They also consider cost saving when selecting energy  
44 efficiency measures (EEMs). To optimize energy and cost savings, it is crucial to select appropriate EEMs  
45 during building energy retrofits.

46 Currently, a lot of research has studied how to select appropriate EEMs for buildings by considering various  
47 factors, such as energy and cost savings (Ferreira et al. 2013; Jensen and Maslesa 2015; Juan et al. 2010;  
48 Kumbaroğlu and Madlener 2012; Nielsen et al. 2016). Taking into account energy consumption and net  
49 present value (NPV), Liu et al. (2010) introduced a framework to optimize the design of building energy  
50 systems. Moreover, using energy saving or cost saving as the main objective, Tan et al. (2016) studied how  
51 to select the right EEMs for existing buildings. Mahlia et al. (2011) analyzed the life cycle cost and the  
52 payback period of lighting retrofit at the University of Malaya.

53 The studies mentioned above mainly applies static energy price (or a fixed energy price) to evaluate the  
54 cost performance of building retrofits. However, more and more commercial buildings adopt dynamic  
55 electricity pricing programs instead of static pricing programs (AEI&P 2019; Hawaiian Electric 2019;  
56 UnisourceEnergy 2019; XcelEnergy 2019a; Yoon et al. 2014). For example, commercial buildings in  
57 Colorado, U.S. adopt various dynamic electricity pricing programs, such as critical peak pricing and time  
58 of use pricing (XcelEnergy 2019b). In this case, electricity prices are different for individual buildings  
59 according to the peak power load demanded by each building. Electricity prices vary during different time  
60 periods. Generally, electricity price for commercial buildings is higher during the daytime than at night.  
61 Another example is that real time electricity pricing programs are being adopted in Texas, U.S. (ercot 2019).  
62 Electricity prices fluctuate over short intervals (typically an hour), and building users are charged at a  
63 specific price for each interval. Dynamic pricing programs can generate savings if building users respond  
64 to the fluctuations in electricity prices and adjust their usage accordingly.

65 Apparently, for buildings adopting dynamic electricity pricing programs, the conventional approach of  
66 selecting EEMs based on static pricing programs may not be valid anymore. For instance, the static pricing  
67 program may underestimate the return on investment (ROI) of EEMs that can shift the electricity  
68 consumption from peak hour to non-peak hour. This will lead to additional cost savings under the time of  
69 use pricing program. However, the additional cost savings for peak-demand reduction is not available under  
70 the conventional static pricing program.

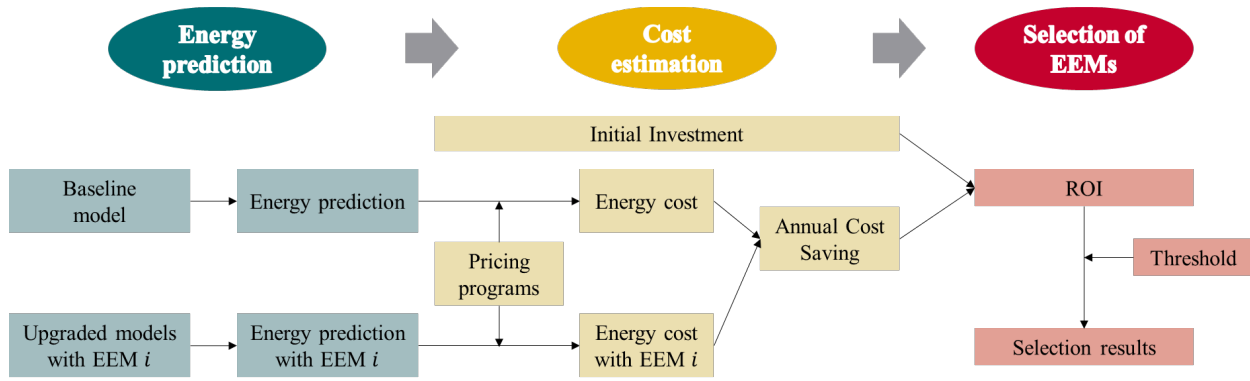
71 To understand how electricity pricing programs impact the selection of EEMs, this paper studies the ROIs  
72 of EEMs under different pricing programs using U.S. medium office buildings as an example. In this  
73 research, we select four typical cities with different climate features and designed five electricity pricing  
74 programs. To simplify the research process, the electricity pricing programs in different cities are similar,  
75 which are designed based on a review about existing electricity pricing programs used in the U.S. This  
76 paper is organized as follows: Section 2 introduces the methodology to select EEMs; Section 3 designs five  
77 electricity pricing programs, and selects four cities as case study to select EEMs for U.S. medium office  
78 buildings; finally, findings are concluded in Section 4.

## 79 **2. Methodology**

### 80 **2.1. General Description**

81 Figure 1 presents a general description of selecting EEMs for an existing building based on the ROIs for  
82 different pricing programs. Although this paper focuses on the U.S. medium office buildings, the  
83 methodology presented in this section can be applied for other building types. We first establish a baseline  
84 model and calculate its energy consumption. Secondly, we upgrade the baseline models with EEM  $i$ . Then,  
85 energy costs are calculated based on energy predictions and different pricing programs. After that, annual  
86 cost saving by applying EEM  $i$  can be determined. Finally, ROI for EEM  $i$  can be calculated by using initial  
87 investment and annual cost saving. The EEMs can be selected based on a threshold defined by users. A  
88 detailed introduction is shown in Sections 2.2, 2.3, and 2.4.

89



90

91

Figure 1. General description of calculating ROI of EEM for an existing building

## 92 2.2. Energy Prediction

93 As mentioned in Section 2.1, we predict energy consumption based on (1) baseline models and (2) upgraded  
 94 models by adopting individual EEMs. The baseline model can be the model of the actual building if users  
 95 are only interested in a single building. For large-scale analysis, the baseline models can be prototypical  
 96 building models, such as Commercial Reference Building Models (Deru et al. 2011; DOE 2019b),  
 97 Commercial Prototype Building Models (DOE 2019a; Thornton et al. 2011), other prototypical models for  
 98 religious worship (Ye, Hinkelman, et al. 2019), mechanical shop (Ye, Wang, et al. 2018), and college and  
 99 university buildings (Ye, Zuo, et al. 2018).

100 The EEMs can be selected by engineering experience or referring to literature. A rich set of research  
 101 identified possible sensitive EEMs, which may have great impacts on energy consumption in buildings  
 102 (Glazer 2017; Kneifel 2010; Wang et al. 2013; Wang et al. 2018; Wang et al. 2015; Ye, Zuo, et al. 2019).

103 Depending on the pricing programs, different data will be extracted from the building energy simulations  
 104 of baseline models and upgraded models with EEM  $i$ . In this study, we extract three types of data: (1)  
 105 hourly electricity consumption; (2) monthly peak power load; (3) annual natural gas consumption.

## 106 2.3. Cost Estimation

107 Cost estimation consists of two types of cost: initial investment and energy cost. Initial investment is the  
 108 total cost during the retrofit period, including material cost, installation cost, and transport cost. Energy cost  
 109 includes electricity cost and natural gas cost.

### 110 2.3.1 Initial Investment

111 The investment estimation of EEMs is an important area of research for building energy retrofit (DeCanio  
 112 and Watkins 1998; Nair et al. 2010). Some existing reports provide the estimated values of the initial

113 investment ( $I_i$ ) for EEMs. For example, the Advanced Energy Retrofit Guide provides strategies and costs  
 114 to retrofit existing office buildings (Liu et al. 2011). The RSMMeans also provides cost estimations for the  
 115 initial investment of EEMs (Gordian 2019). This study referred the retrofit guides and used RSMMeans as a  
 116 tool to estimate initial investment.

### 117 2.3.2 Energy Cost

118 Energy cost consists of two types of cost: electricity cost and natural gas cost. In order to analyze the impact  
 119 of electricity pricing programs on the selection of EEM, electricity cost is calculated under different pricing  
 120 programs, while natural gas cost is calculated under one static pricing program.

121 There are different ways to define electricity pricing programs (Albadi and El-Saadany 2007; Doostizadeh  
 122 and Ghasemi 2012; Joskow and Wolfram 2012). Electricity pricing programs are very complicated in reality,  
 123 and they are diverse in different electricity companies. In this study, we simplified electricity pricing  
 124 programs consist of three types of charge: basic charge, demand charge, and energy charge. Basic charge  
 125 is a monthly fixed charge. Demand charge is the charge for each month's peak power load. Energy charge  
 126 is the charge for electricity consumption. Therefore, annual electricity cost ( $C_{electricity}$ ) under a typical  
 127 electricity pricing program is:

$$C_{electricity} = P_B \times 12 + \sum_{j=1}^{12} P_{D,j} \times E_{D,j} + \sum_{k=1}^n P_{E,k} \times E_{E,k}, \quad (1)$$

128 where  $P_B$  is the basic price for every month;  $P_{D,j}$  is the unit price of the peak power and  $E_{D,j}$  is the peak  
 129 power load in every month;  $P_{E,k}$  is the unit price of electricity consumption for time period k.  $E_{E,k}$  is  
 130 electricity consumption during time period k. The  $P_B$ ,  $P_{D,j}$ ,  $P_{E,k}$ , and  $k$  are different under different  
 131 electricity pricing programs. For instance, in a static electricity pricing program,  $P_B = 0$ ,  $P_D = 0$ , and  $n =$   
 132 1 so that  $C_{electricity} = P_E \times E_E$ .

133 To examine the impact of electricity pricing programs, this study applied static natural gas pricing program.  
 134 Annual natural gas cost ( $C_{gas}$ ) is:

$$C_{gas} = P_G \times E_G, \quad (2)$$

135 where  $P_G$  is the unit price of natural gas;  $E_G$  is the annual natural gas consumption.

136 Therefore, annual energy cost ( $C_{energy}$ ) is:

$$C_{energy} = C_{electricity} + C_{gas}. \quad (3)$$

137 **2.3.3 Annual Cost Saving**

138 Energy cost saving ( $R_i$ ) by applying EEM  $i$  is:

$$R_i = C_{energy,base} - C_{energy,upgr,i}, \quad (4)$$

139 where  $C_{energy,base}$  is the annual energy cost before the retrofit;  $C_{energy,upgr,i}$  is the annual energy cost  
140 after applying EEM  $i$ .

141 **2.4. Selection of EEMs**

142 The initial investment of an EEM is returned by annual cost saving. The ratio of annual cost saving and  
143 initial investment is termed as ROI, which reflects the economic efficiency of EEMs. The ROI of EEM  $i$   
144 ( $ROI_i$ ) is:

$$ROI_i = \frac{R_i}{I_i}, \quad (5)$$

145 where  $R_i$  is annual energy cost saving by adopting EEM  $i$ , which can be calculated by using formula (1),  
146 (2), (3), and (4);  $I_i$  is initial investment of EEM  $i$ , which can be calculated by using the method introduced  
147 in 2.3.1.

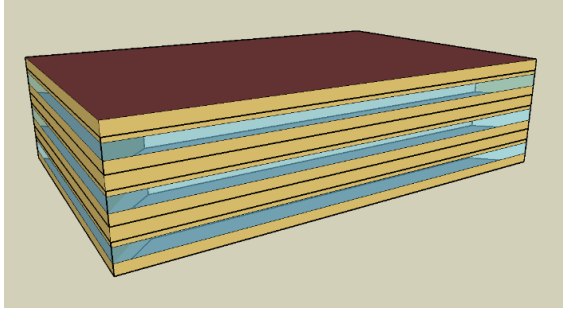
148 The higher ROI means the shorter payback period, which building owners tend to select for existing  
149 building retrofit projects (Fan and Xia 2017; Ma et al. 2012; Tadeu et al. 2016). In this study, the higher the  
150 EEM's ROI is, the higher priority it will be selected. The goal of this selection approach is not to maximize  
151 energy saving or cost saving, but to value more profitable EEMs.

152 **3. Case Study: U.S. Medium Office Buildings**

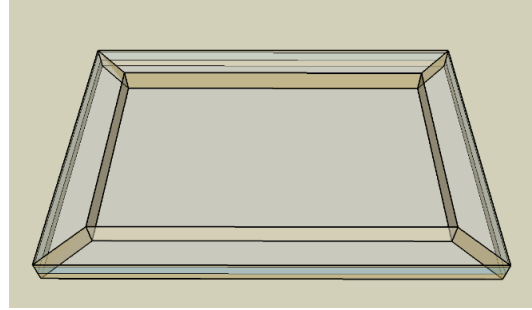
153 To evaluate the impact of pricing programs on ROIs, a case study is performed using the U.S. medium  
154 office buildings in four typical cities (Honolulu, Buffalo, Denver, and Fairbanks) under the five pricing  
155 programs (static, general, critical peak, time of use, and high renewable penetration). The study is conducted  
156 in three steps as introduced in Section 2: *energy prediction*, *cost estimation*, and *selection of EEMs*.

157 **3.1. Energy Prediction**

158 The DOE Commercial Prototype Building Models (DOE 2019a) for medium office buildings are selected  
159 as baseline models. Figure 2 shows the geometry and thermal zones of the models, which have a rectangle  
160 shape and three stories. Each story contains five thermal zones (one core zone and four perimeter zones).



(a) Geometry



(b) Thermal Zones

161 Figure 2. Geometry and thermal zones of the baseline medium office building models (DOE 2019a)

162 Table 1 summarizes key model parameters. Four typical cities in different climates were selected. Honolulu  
 163 in the Climate Zone 1A is hot and humid while Fairbanks in the Climate Zone 8 is extremely cold. Buffalo  
 164 (5A) and Denver (5B) are in cold climates, which is relatively warmer compared with Fairbanks, but cooler  
 165 than Honolulu. Buffalo is relatively humid while Denver is dry. Thus, these four studied cities can represent  
 166 the major climate features in the U.S.

167 Table 1. Key parameters of the baseline medium office building models (DOE 2019a)

Parameter Name	Value			
Location (Climate Zone: Typical City)	1A: Honolulu	5A: Buffalo	5B: Denver	8: Fairbanks
Total Floor Area	4,980 m <sup>2</sup> (50 m × 33.2 m)			
Aspect Ratio	1.5			
Number of Floors	3			
Window-to-Wall Ratio	33%			
Floor-to-Floor Height	3.96 m			
Envelope Type	Exterior Walls: Steel-Frame Walls Roof: Built-up Roof			
HVAC System Type	Heating: Packaged Air Conditioning Unit, Gas Furnace Cooling: Packaged Air Conditioning Unit, DX Cooling Terminal Units: VAV Terminal Box with Electric Reheat			
Service Water Heating Type	Tank-type, Natural Gas Water Heater			

168

169 Existing research provides a rich set of EEMs for U.S. commercial buildings (Glazer 2017; Griffith et al.  
 170 2007; Wang et al. 2018). For example, Glazer (2017) assembled 30 EEMs for commercial buildings. Based  
 171 on these literatures, Table 2 selects eight EEMs for U.S. medium office buildings in this study. To make it  
 172 convenient, we provide the abbreviation for each EEM.

173

174

175

Table 2. Description of EEMs

EEM	EEM Abbreviation	Variable
Add wall insulation	WALL	Wall insulation R-value
Add roof insulation	ROOF	Roof insulation R-value
Replace windows	WINDOW	Window U-factor, Window SHGC
Replace interior fixtures with higher-efficiency fixtures	LPD	Lighting Power Density
Replace office equipment with higher-efficiency equipment	EQUIP	Plug Load Density
Replace cooling coil with higher-efficiency coil	COOLING	COP
Replace heating coil with higher-efficiency coil	HEATING	Heating Efficiency
Replace service hot water system with higher-efficiency system	DHW	Hot Water Efficiency

176

177 The baseline values of the selected EEMs are the values in the baseline models, which is DOE Commercial  
 178 Prototype Building Models for ASHRAE Standard 90.1-2007. The upgraded values are the values of the  
 179 EEMs after the retrofits based on the Advanced Energy Retrofit Guide (Liu et al. 2011). Table 3 lists the  
 180 baseline and upgraded values of the EEMs in the four studied cities. The baseline values refer to ASHRAE  
 181 Standard 90.1-2007 (ASHRAE 2007), and the upgraded values refer to Advanced Energy Design Guide  
 182 (Bonnema et al. 2012).

183

Table 3. Values of variables

Variable	Unit	1A: Honolulu		5A: Buffalo		5B: Denver		8: Fairbanks	
		Base <sup>1</sup>	Upgr <sup>2</sup>	Base <sup>1</sup>	Upgr <sup>2</sup>	Base <sup>1</sup>	Upgr <sup>2</sup>	Base <sup>1</sup>	Upgr <sup>2</sup>
Wall insulation R-value	m <sup>2</sup> -K/W	1.04	4.38	2.37	5.71	2.37	5.71	2.37	5.71
Roof insulation R-value	m <sup>2</sup> -K/W	2.60	3.95	3.47	5.50	3.47	5.50	3.47	6.18
Window U-factor	W/m <sup>2</sup> -K	5.78	3.69	2.65	2.21	2.65	2.21	2.49	1.93
Window SHGC	-	0.31	0.25	0.43	0.25	0.43	0.25	0.43	0.25
Lighting Power Density	W/m <sup>2</sup>	10.76	8.07	10.76	8.07	10.76	8.07	10.76	8.07
Plug Load Density	W/m <sup>2</sup>	8.07	5.92	8.07	5.92	8.07	5.92	8.07	5.92
COP	-	3.23	3.37	3.23	3.37	3.23	3.37	3.23	3.37
Heating Efficiency	-	0.80	0.90	0.80	0.90	0.80	0.90	0.79	0.90
Hot Water Efficiency	-	0.81	0.90	0.81	0.90	0.81	0.90	0.81	0.90

184 <sup>1</sup> Base: Baseline model (Source: ASHRAE Standard 90.1-2007 (ASHRAE 2007; DOE 2019a)).

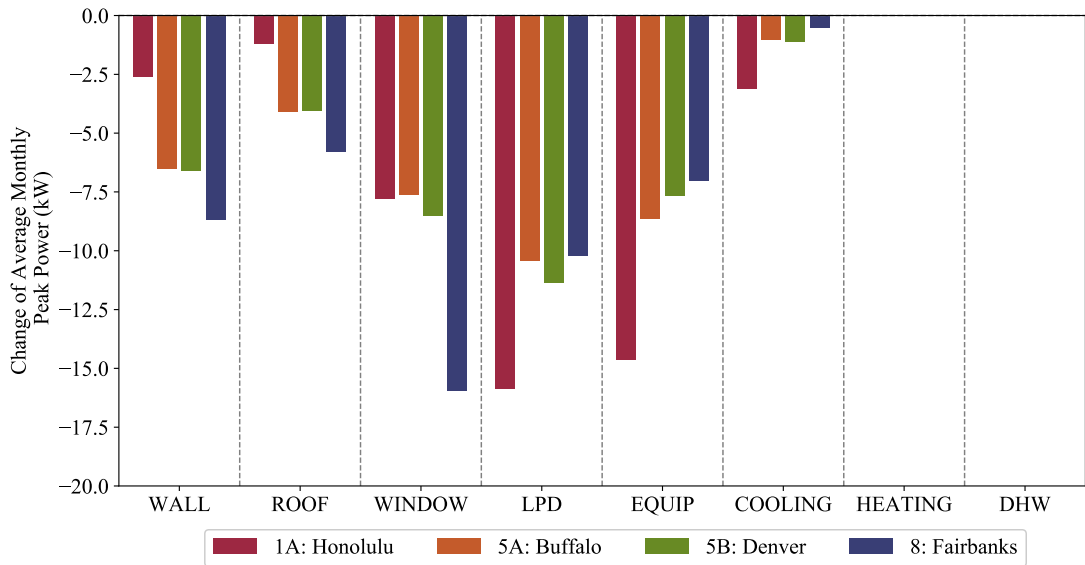
185 <sup>2</sup> Upgr: Upgraded model (Source: AEDG 50% Energy Savings (Bonnema et al. 2012)).

186

187 The EEMs impact building’s monthly maximum power and annual energy consumption. In this analysis,  
 188 the main contributors of electricity are cooling, reheating, fans, lighting, electric equipment, and pumps for  
 189 hot water while the main contributors of natural gas are heating and water heater. Figure 3 shows the impact



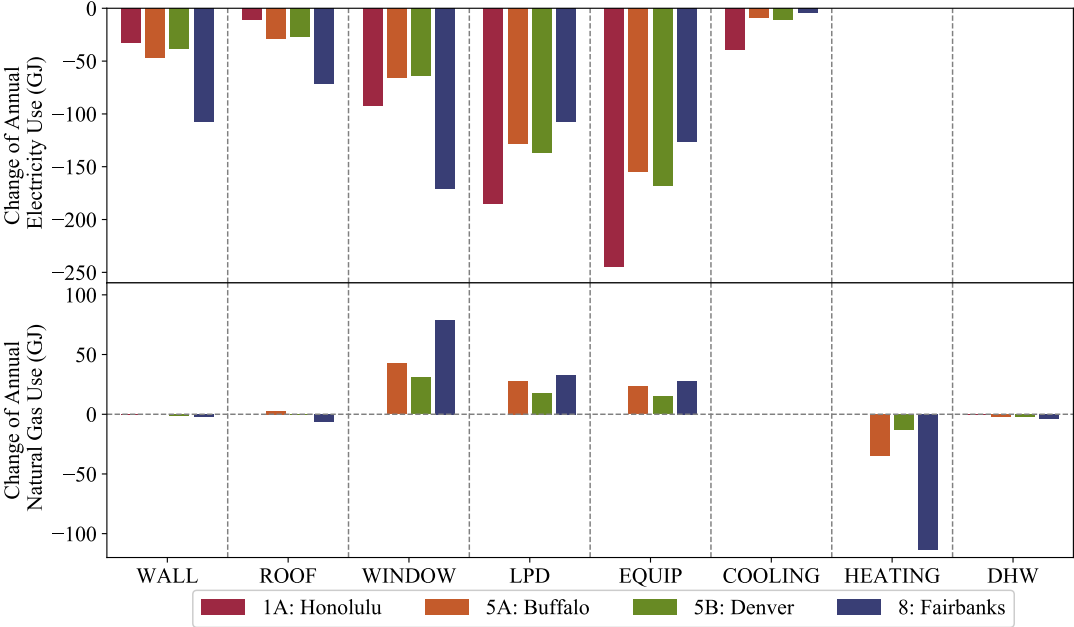
190 of varying a single EEM on average monthly peak power for buildings. The first six EEMs reduce the  
 191 average monthly peak power. Since the heating coil and hot water system consume natural gas, HEATING  
 192 and DHW do not change the average monthly peak power. Because the efficiency of the cooling coil is not  
 193 significantly improved, the COOLING only has a low impact on the changes of average monthly peak  
 194 power. Furthermore, EEM's impacts on reducing average monthly peak power varies depending on the  
 195 climates. For example, improving insulation of envelopes (WALL and ROOF) can reduce more peak power  
 196 in the extremely cold/cold climate (Denver, Buffalo, and Fairbanks) than the hot climate (Honolulu).  
 197 Another example shows that LPD and EQUIP reduce more peak power in the hot climate (Honolulu).



198  
 199 Figure 3. Changes in average monthly peak power by applying EEMs for buildings

200 Figure 4 shows the changes in annual electricity consumption and natural gas consumption by applying  
 201 individual EEMs. By using WALL or ROOF, the annual electricity consumption is reduced whereas there  
 202 is only a minor change for the annual natural gas consumption. The COOLING only impacts the annual  
 203 electricity use while the HEATING and DHW only change the annual natural gas consumption.  
 204 Furthermore, the rest three EEMs (WINDOW, LPD, and EQUIP) reduce the annual electricity use while  
 205 they increase the annual natural gas use. For example, the EQUIP reduces the annual electricity use in all  
 206 four cities while it increases the annual natural gas use in cold and extremely cold climates (Buffalo, Denver,  
 207 and Fairbanks). The high-efficiency office equipment consumes less electricity for internal load.  
 208 Furthermore, these models use electricity for cooling and natural gas for heating. By using the EQUIP, the  
 209 cooling load is decreased and heating load is increased. In hot climate (Honolulu), the heating load is almost  
 210 zero. The EQUIP reduces the annual electricity use for both internal load and cooling, and only has a small  
 211 impact on the annual natural gas use. In the cold and extremely cold climates (Buffalo, Denver, and

212 Fairbanks), the high-efficiency office equipment reduces both internal load and cooling load, but increases  
 213 energy consumption for heating. Thus, the electricity consumption is reduced and natural gas consumption  
 214 is increased. It is noticed that although the EQUIP EEM reduction ( $2.15 \text{ W/m}^2$ ) is lower than LPD EEM  
 215 reduction ( $2.69 \text{ W/m}^2$ ), EQUIP EEM has a small higher reduction for electricity consumption than the LPD  
 216 EEM. It is because plug load has higher contribution to generate cooling load than lighting.



217  
 218 Figure 4. Changes in annual electricity and natural gas consumption by applying EEMs

219 **3.2. Cost Estimation Under Different Electricity Pricing Programs**

220 This section considers five types of electricity pricing programs: static, general, critical peak, time of use,  
 221 and high renewable penetration. First, the initial investments of eight EEMs introduced in Table 2 will be  
 222 estimated in this section. Secondly, energy costing saving contributed by individual EEMs will be  
 223 calculated under the five types of pricing programs.

224 **3.2.1 Initial Investment Estimation**

225 Using the methodology described in 2.3.1, the initial investment of each individual EEM ( $I_i$ ) in the four  
 226 studied cities was estimated, as shown in Table 4. The initial cost for WALL, ROOF, and WINDOW can  
 227 be estimated by using the RSMeans online portal. The initial cost for the other five EEMs can be estimated  
 228 by starting with the Advanced Energy Retrofit Guide Office Buildings and then adjusting to regional pricing  
 229 based on RSMeans. Initial investment estimated in this research is the total cost for retrofit based on 2011

230 pricing level. For specific building retrofit project, building users can use the actual estimated cost data for  
 231 their projects.

232 Table 4. Initial investment ( $I_i$ ) for the EEMs in building retrofits

EEM	1A: Honolulu	5A: Buffalo	5B: Denver	8: Fairbanks
WALL	\$49,632 (\$38/m <sup>2</sup> )	\$45,639 (\$34/m <sup>2</sup> )	\$34,800 (\$26/m <sup>2</sup> )	\$51,344 (\$39/m <sup>2</sup> )
ROOF	\$28,735 (\$17/m <sup>2</sup> )	\$32,483 (\$20/m <sup>2</sup> )	\$28,235 (\$17/m <sup>2</sup> )	\$50,223 (\$30/m <sup>2</sup> )
WINDOW	\$155,202 (\$238/m <sup>2</sup> )	\$131,678 (\$202/m <sup>2</sup> )	\$143,634 (\$220/m <sup>2</sup> )	\$166,441 (\$255/m <sup>2</sup> )
LPD	\$33,496	\$27,658	\$25,942	\$35,868
EQUIP	\$64,725	\$58,640	\$57,352	\$66,302
COOLING	\$11,063	\$10,516	\$9,776	\$11,008
HEATING	\$2,968	\$2,780	\$2,678	\$2,961
DHW	\$1,910	\$1,864	\$1,824	\$1,908

233  
 234 It can be seen from Table 4 that the initial investment of WINDOW is significantly higher than the other  
 235 EEMs in all four studied cities. It is costly to replace all exterior windows into the new windows with lower  
 236 U-factor and SHGC. Then WALL and EQUIP are the second or third expensive EEMs for the initial  
 237 investment. By compared with these EEMs, it is relatively cheaper to replace systems (COOLING,  
 238 HEATING, and DHW).

239 Generally, the initial investments of EEMs are similar among four cities, while they are a little higher in  
 240 Fairbanks than in the other three cities. But, the initial investment of ROOF in Fairbanks is significantly  
 241 higher than that in the other three cities. One reason is that the difference of roof insulation R-value between  
 242 baseline and upgraded in Fairbanks is larger than that in other cities. As shown in Table 3, the difference  
 243 of roof insulation R-value between baseline and upgraded in Fairbanks is 2.71 m<sup>2</sup>-K/W, while the difference  
 244 value in Honolulu, Buffalo, and Denver are 1.36 m<sup>2</sup>-K/W, 2.03 m<sup>2</sup>-K/W, and 2.03 m<sup>2</sup>-K/W, respectively.

### 245 3.2.2 Energy Cost Saving Estimation

246 In reference to existing electricity pricing programs (XcelEnergy 2017; Dütschke and Paetz 2013; Dutta  
 247 and Mitra 2017; ercot 2019; Joskow and Wolfram 2012), this study designed five electricity pricing  
 248 programs using the equation (1). The parameters of each program are given in Table 5. In this research,  
 249 same electricity pricing scheme is applied for four case cities, but unit price is different among four cities.  
 250 The unit price is designed by referring city price level.

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252

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Table 5. Electricity pricing programs designed to case cities

Electricity Pricing Programs	City	Basic (\$/Mon) $P_B$	Demand (\$/kW Peak Power Every Month) $P_D$	Energy (\$/kWh) $P_E$		
				Peak		Off-Peak
				Critical-Peak	On-Peak	
Static	Honolulu	0	0	0.2917		
	Buffalo	0	0	0.1527		
	Denver	0	0	0.1080		
	Fairbanks	0	0	0.2007		
General	Honolulu	144.0	79.60	0.01245		
	Buffalo	75.4	41.67	0.00652		
	Denver	53.0	29.47	0.00461		
	Fairbanks	99.0	54.77	0.00857		
Critical Peak <sup>1</sup>	Honolulu	92.9	53.07	4.1		0.01245
	Buffalo	48.6	27.78	2.1		0.00652
	Denver	34.4	19.65	1.5	-	0.00461
	Fairbanks	63.9	36.52	2.8		0.00857
Time of Use <sup>2</sup>	Honolulu	92.9	15.21		0.24441	0.06047
	Buffalo	48.6	7.96		0.12794	0.03166
	Denver	34.4	5.63	-	0.09049	0.02239
	Fairbanks	63.9	10.46		0.16816	0.04161
High Renewable Penetration <sup>3</sup>	Honolulu	92.9	15.21	4.1	0.24441	0.06047
	Buffalo	48.6	7.96	2.1	0.12794	0.03166
	Denver	34.4	5.63	1.5	0.09049	0.02239
	Fairbanks	63.9	10.46	2.8	0.16816	0.04161

255 <sup>1</sup> We select 15 days, which are assumed to appear critical-peak for the power grid. The critical-peak time  
 256 period is from 12:00 pm to 17:00 pm in these 15 days.

257 <sup>2</sup> The on-peak time appears on workdays in Jun, Jul, Aug and Sept. The on-peak time period is from 12:00  
 258 pm to 20:00 pm. The other time period is off-peak.

259 <sup>3</sup> The days are divided into three categories based on the one day’s radiation level: low, moderate, high  
 260 radiation days. In the low radiation day, the critical-peak time period is from 13:00 pm to 17:00 pm, the on-  
 261 peak time period is from 12:00 pm to 13:00 pm and from 17:00 pm to 20:00 pm, and the other time period  
 262 is off-peak. In the moderate radiation day, the on-peak time period is from 12:00 pm to 20:00 pm, and the  
 263 other time period is off-peak. In the high radiation day, the on-peak time period is from 17:00 pm to 20:00  
 264 pm, and the other time period is the off-peak.

265

266 *Static*: There is no basic charge or demand charge in this program. The unit price of electricity consumption  
 267 ( $P_E$ ) is same during the year. The electricity cost ( $C_{electricity}$ ) is the product of  $P_E$  and electricity  
 268 consumption. Static pricing program provides building users price signal to reduce energy consumption  
 269 (Dütschke and Paetz 2013; Dutta and Mitra 2017). In this study,  $P_E$  is designed by referring the average  
 270 price of electricity in the studied cities (EIA 2019).

271 *General:* The electricity prices ( $P_B$ ,  $P_D$ , and  $P_E$ ) in this program are same during the year (XcelEnergy  
272 2017). The electricity cost ( $C_{electricity}$ ) is the sum of basic charge, demand charge, and energy charge.  
273 Basic charge is fixed. Demand charge is the product of  $P_D$  and monthly peak power. Energy charge is the  
274 product of  $P_E$  and electricity consumption. Therefore, general pricing program provides building users price  
275 signals to reduce peak power and electricity consumption.

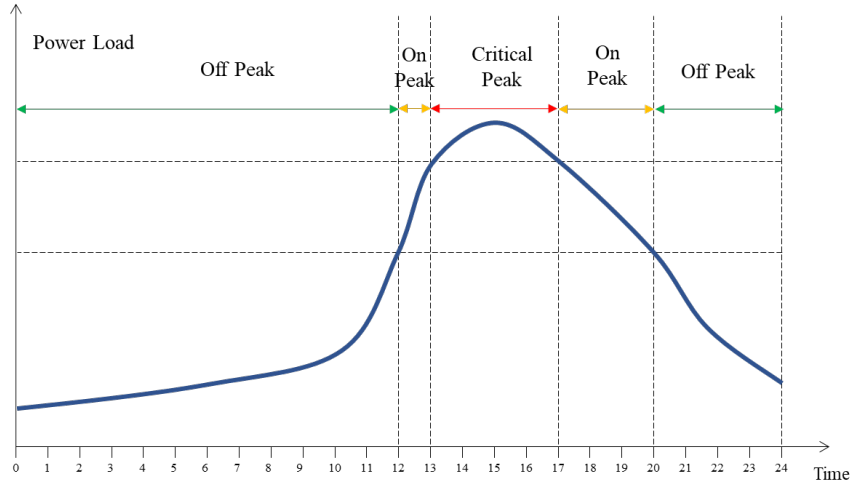
276 *Critical Peak:*  $P_B$  and  $P_D$  in this program are same during the year. But  $P_E$  is different during different time  
277 period.  $P_E$  is high during a few critical-peak hours of the day and discounted during the rest of the day  
278 (Dütschke and Paetz 2013; Dutta and Mitra 2017). The critical-peak hours are only designed for a certain  
279 number of days (e.g. 15 days in this study) during a year. Critical peak pricing program gives building users  
280 strong price signals and encourages them to reduce their electricity use during critical-peak periods.

281 *Time of Use:*  $P_B$  and  $P_D$  in this program are same during the year. But  $P_E$  in this program varies during  
282 different times of the day, that is, high during on-peak hours and low during off-peak hours (Dütschke and  
283 Paetz 2013; Dutta and Mitra 2017; Torriti 2012). The on-peak hours are designed in summer (e.g. from  
284 12:00 pm to 20:00 pm in this study). This program provides building users price signals to reduce their  
285 electricity consumption during on-peak hours and shift electricity consumption to off-peak hours.

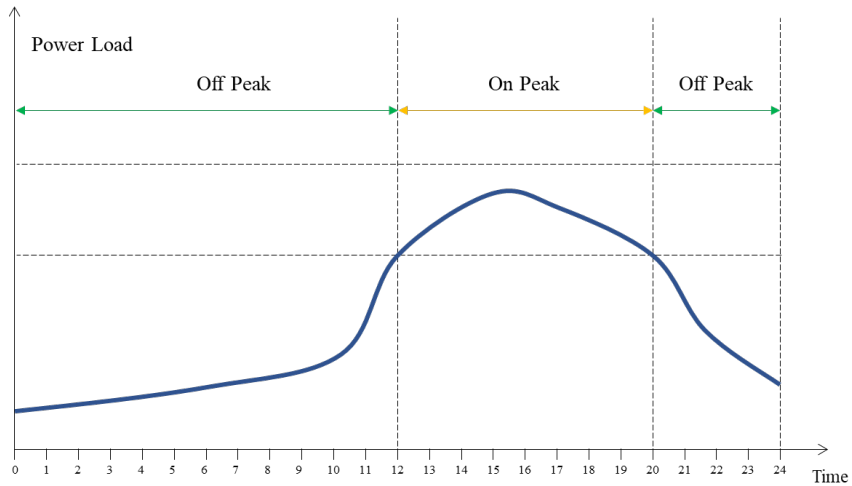
286 *High Renewable Penetration:* We design this electricity pricing program for the scenario of future high  
287 renewable energy penetration. Many studies show that Photovoltaic (PV) power systems will have an  
288 important role in electricity generation in the future (Dincer 2011; Zhang et al. 2013). Most buildings will  
289 have PV power systems and thus, the peak power load demanded from the power grid will change in the  
290 future. Based on this assumption, we designed a dynamic pricing program named high renewable  
291 penetration. The schematic diagram of this future program is shown in Figure 5. Based on the one day's  
292 radiation level, the days are divided into three categories: low, moderate, and high radiation days.

293 The low radiation days are the 15 days with the lowest radiation levels over a year. In these days, the PV  
294 only generates a small amount of electricity due to the low radiation, and the critical-peak time period  
295 appears in these days (Figure 5a). To simplify the process of this study, we assume that the critical-peak  
296 time period is from 13:00 pm to 17:00 pm, the on-peak time period is from 12:00 pm to 13:00 pm and from  
297 17:00 pm to 20:00 pm, and the other time period is the off-peak. The moderate radiation days (Figure 5b)  
298 are the 15 days with the 16<sup>th</sup> ~ 30<sup>th</sup> lowest radiation levels. The PV generates more electricity on the  
299 moderate radiation days than it does during the low radiation days. As a result, the peak powers in moderate  
300 radiation days are all lower than the critical-peak threshold. Here, we assume that the on-peak time period  
301 is from 12:00 pm to 20:00 pm, and the other time period is the off-peak. The high radiation days are the

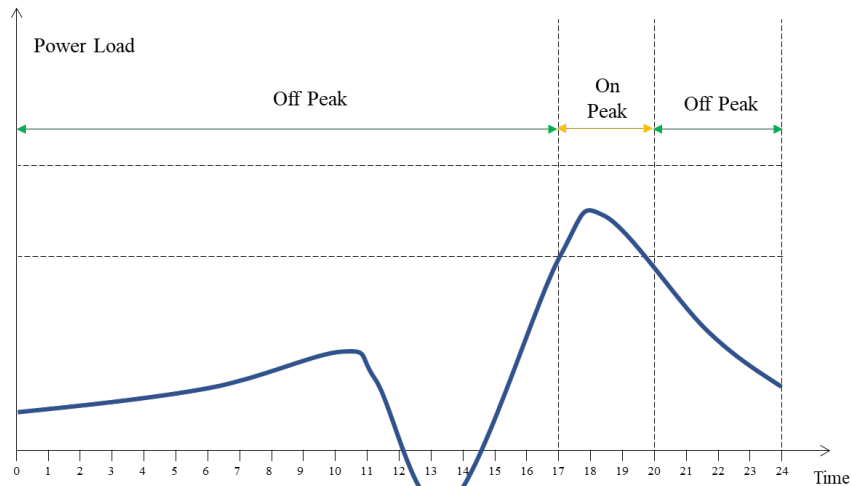
302 rest days (Figure 5c). The PV generate a lot of electricity during the daytime, which can significantly reduce  
303 the peak power. We assume that the on-peak time period is from 17:00 pm to 20:00 pm, and the other time  
304 period is the off-peak.



(a) Low radiation day



(b) Moderate radiation day



(c) High radiation day

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306  
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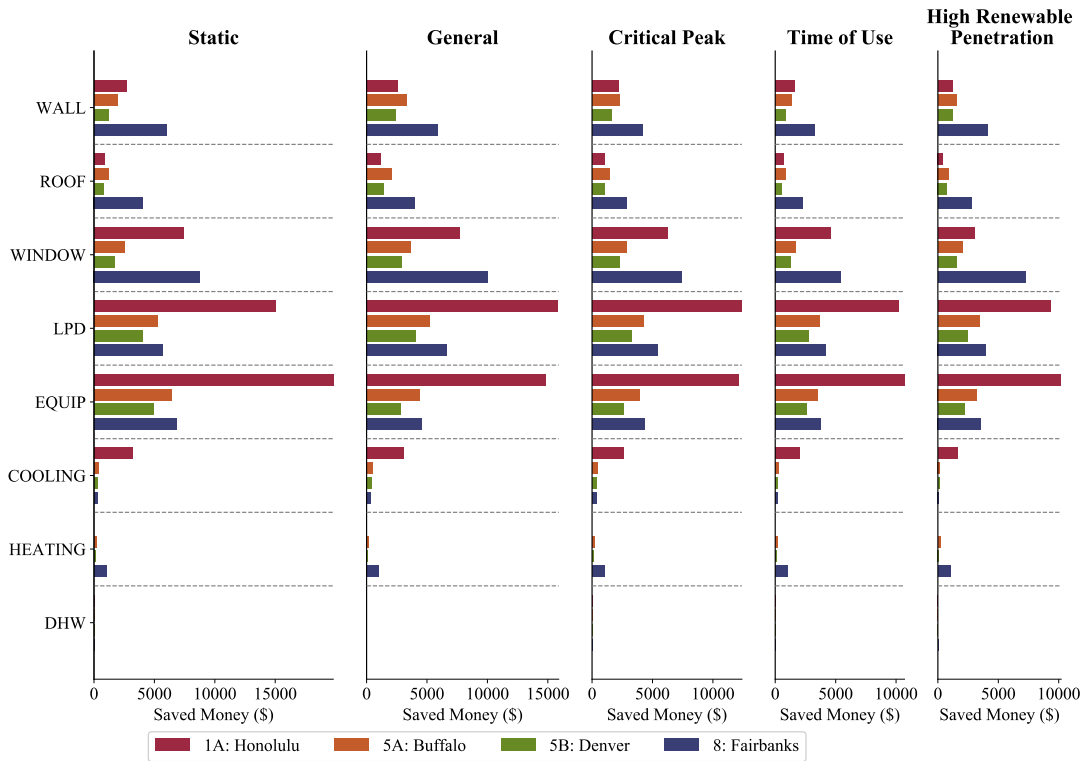
Figure 5. Schematic diagram of high renewable penetration

308 The natural gas price ( $P_G$ ) is designed by referring the natural gas prices released by U.S. Energy  
309 Information Administration (EIA 2019). The natural gas prices in Honolulu, Buffalo, Denver, and  
310 Fairbanks are \$27.41/kft<sup>3</sup>, \$6.87/kft<sup>3</sup>, \$7.17/kft<sup>3</sup>, and \$9.79/kft<sup>3</sup>, respectively.

311 Based on the five electricity pricing programs in Table 5, and applying formulas (1), (2), (3), and (4), annual  
312 energy cost saving ( $R_i$ ) resulted by each EEM is calculated, as shown in Figure 6. Generally, EEMs have  
313 the highest  $R_i$  under static and general pricing program. The LPD, EQUIP, and COOLING have significant  
314 higher  $R_i$  in Honolulu than in other cities.

315 The annual cost savings are generated by the combined effects of power changes, energy changes, and price  
316 ( $P_B$ ,  $P_D$ ,  $P_E$  and  $P_G$ ). For example, the annual cost savings for using more efficient office electric equipment  
317 (EQUIP) is significantly higher in Honolulu than the other three studied cities. The reason is that the EQUIP  
318 in Honolulu has the greatest reductions for average monthly peak power and annual electricity consumption,  
319 and Honolulu has the highest energy price among all four cities. The aggregated effect leads to a significant  
320 difference in the annual cost saving for the EQUIP between Honolulu and the other three studied cities.  
321 Another example is that adding roof insulation (ROOF) in Fairbanks reduces a significantly more annual  
322 cost than the other three studied cities. The ROOF in Fairbanks reduces the most average monthly peak  
323 power, and annual electricity and natural gas consumption. Furthermore, Fairbanks has the second highest  
324 price among the four studied cities. Thus, the highest annual cost saving is the aggregated effect of these  
325 two reasons.





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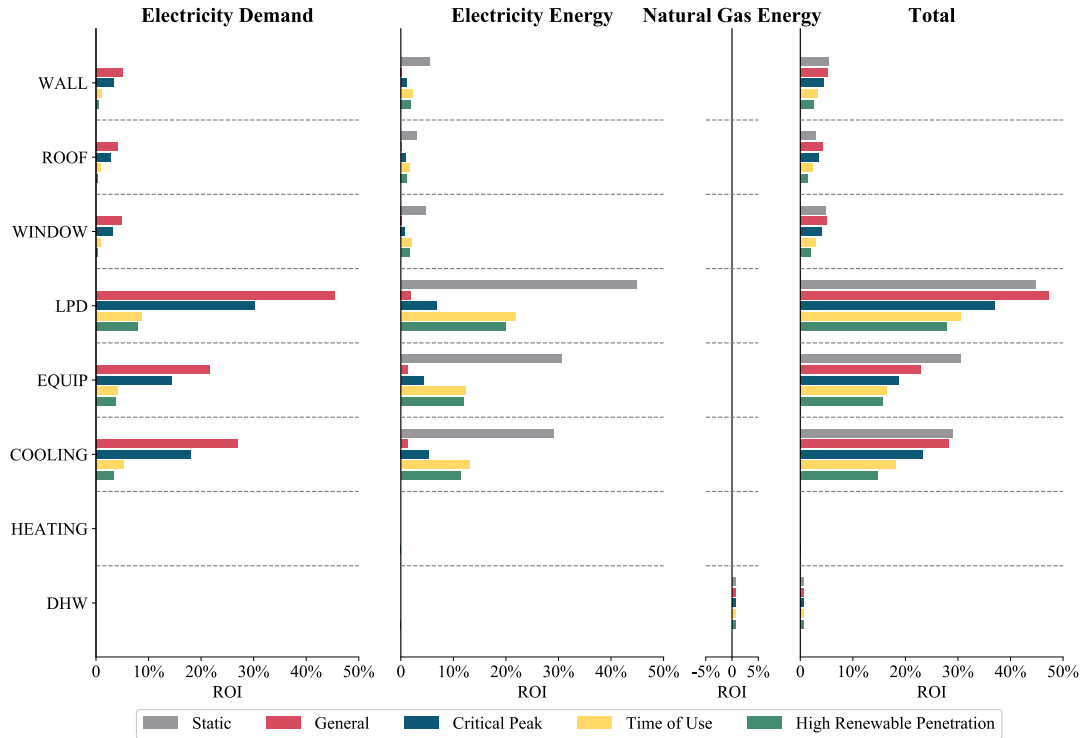
328

Figure 6. Annual cost saving ( $R_i$ ) under the five electricity pricing programs

329 **3.3. Selection of EEMs**

330 After obtaining the initial investment of each EEM ( $I_i$ ) and annual energy cost saving ( $R_i$ ) in Sections 3.1  
 331 and 3.2, and by using the formula (5), the ROI of the each EEM in the four studied cities under five  
 332 electricity pricing programs can be calculated. The results are shown in Figure 7 ~ Figure 10.

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Figure 7. ROIs of EEMs under five electricity pricing programs for Honolulu (1A)

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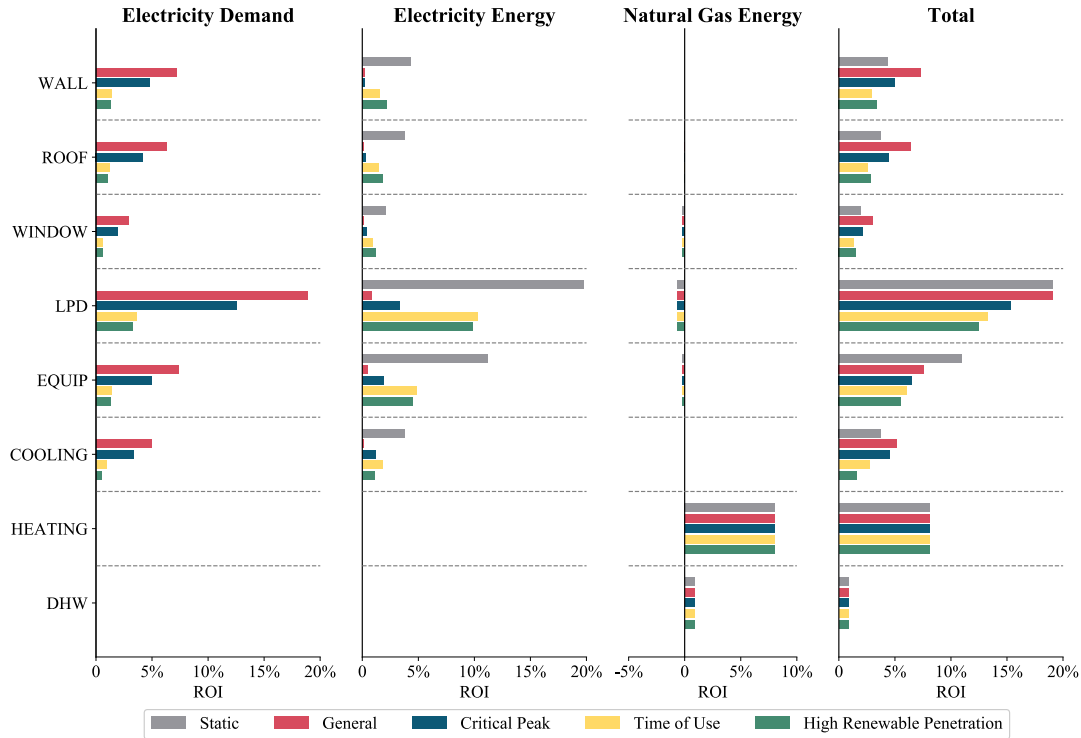
As shown in Figure 7, LPD can result in the highest ROI (~40%) in Honolulu. This is largely due to the factors: On one hand, LPD has higher annual cost saving ( $R_i$ ) than the other EEMs under all pricing programs as previously shown in Figure 6. On the other hand, the initial investment ( $I_i$ ) of LPD is not the highest one as shown in Table 4.

340

The EEM ranking by ROI is the same under five different pricing programs. EEMs with the higher ROI are LPD, EQUIP, and COOLING. But the ROIs of these EEMs has considerable variations. For example, the ROI of COOLING varies from 15% to 29% under different pricing programs. And the ROI of LPD varies from 28% to 47%.

344

For a specific EEM, the pricing program, which can generate higher ROI, is different because the total ROI is a combined result of electricity demand and electricity energy when the initial investment is the same. The EQUIP and COOLING can generate the highest ROI under the static electricity pricing program. The LPD can generate the highest ROI under the general pricing program. The total ROI under static pricing program is mainly contributed by electricity energy, while the total ROI under general pricing program is mainly contributed by electricity demand.



350

351

Figure 8. ROIs of EEMs under the five electricity pricing programs for Buffalo (5A)

352

As shown in Figure 8, LPD has the highest ROIs in Buffalo, which is about 15%. The LPD can achieve high ROI because it can significantly reduce peak power and energy consumption, as shown in Figure 3 and Figure 4. Although EQUIP’s impact on reducing power load and energy consumption is similar with LPD, its initial investment is significantly higher than LDP. As a result, EQUIP has a lower ROI than LPD.

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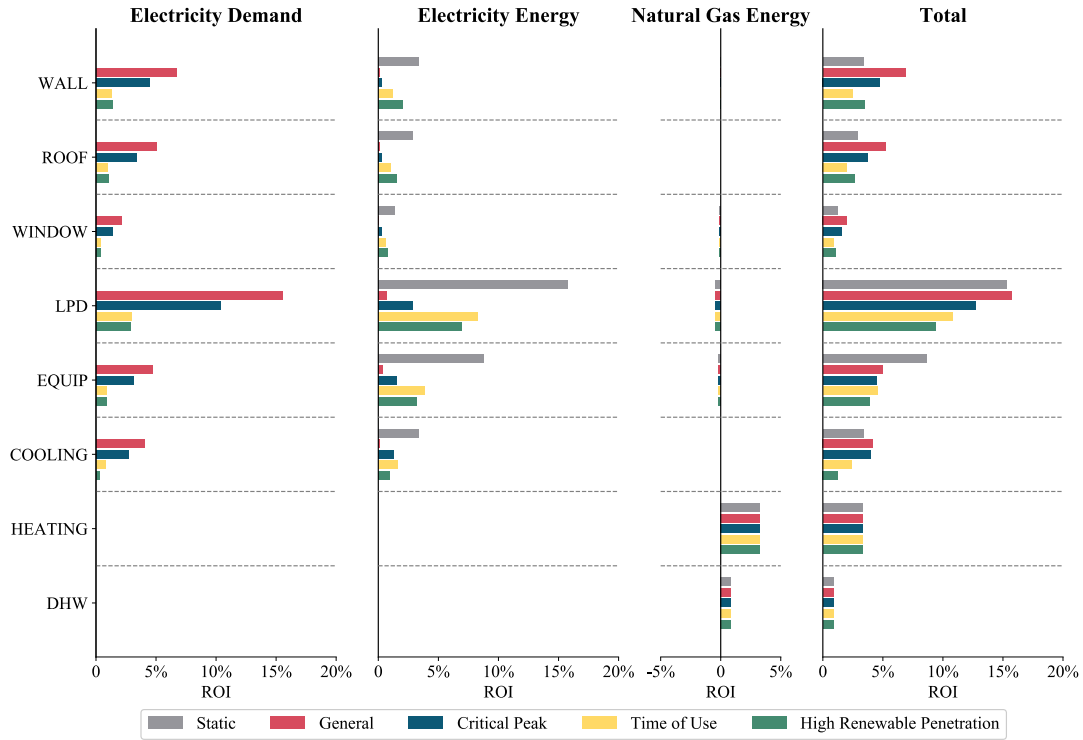
The EEM ranking by ROI is different under five pricing programs. Under the static pricing program, LPD, EQUIP, and HEATING have higher ROIs than others. Under the general pricing program, LPD, HEATING, EQUIP, WALL, and ROOF have higher ROIs than others. Under the critical peak, time of use, and high renewable penetration pricing program, LPD, HEATING, and EQUIP have higher ROIs than others. The EEM with the highest ROI is LPD under these five pricing programs. But the ROIs of LPD varies from 13% to 19%

361

362

WALL and ROOF only have higher ROIs under general pricing program. It is because the ROIs of WALL and ROOF are mainly contributed by electricity demand. The general pricing program has highest demand price compared with the other four programs. Therefore, the EEM which can reduce peak power significantly has higher ROI under the general pricing program.

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Figure 9. ROIs of EEMs under the five electricity pricing programs for Denver (5B)

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As shown in Figure 9, generally, LPD can result in highest ROI in Denver, which is approximately 13%.

369

This result is similar with Buffalo. However, the ROI of HEATING in Denver is lower than that Buffalo.

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The EEM ranking by ROI is also different under five different pricing programs. Under static pricing

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program, LPD and EQUIP have higher ROIs than others. Under general pricing program, LPD and WALL

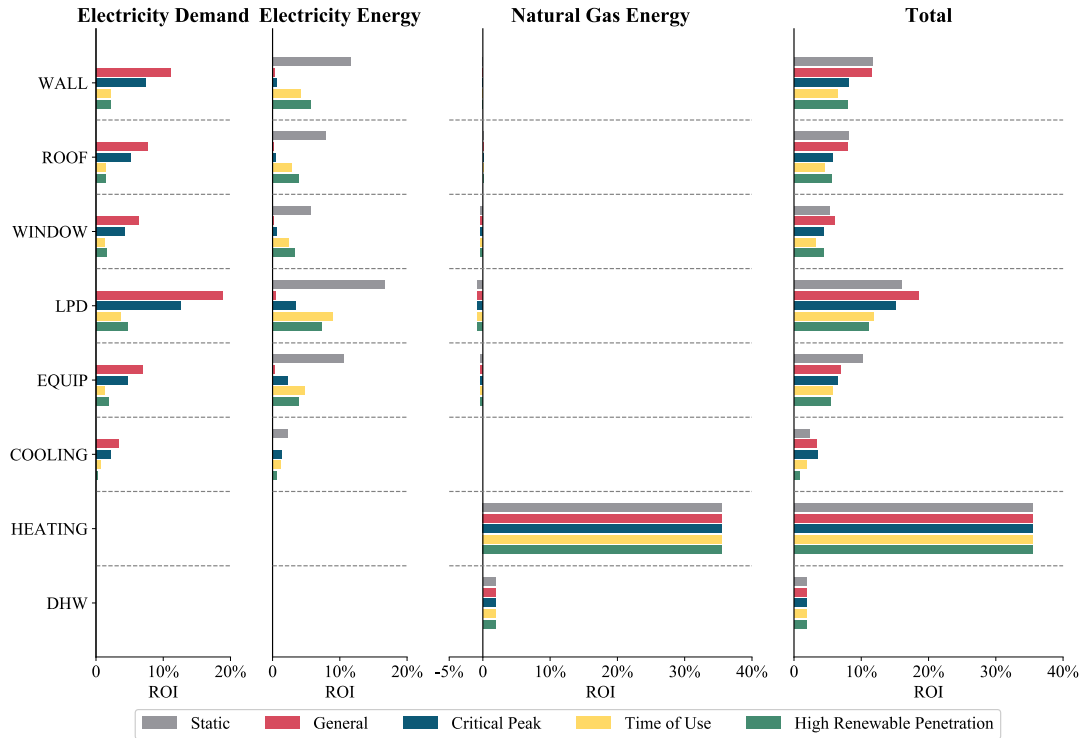
372

have higher ROIs than others. Under critical peak, time of use, and high renewable penetration pricing,

373

only LPD has higher ROIs than others.

374



375

376

Figure 10. ROIs of EEMs under the five electricity pricing programs for Fairbanks (8)

377

As shown in Figure 10, generally, HEATING can result in the highest ROIs in Fairbanks, which is approximately 35%. Although the annual saved money ( $R_i$ ) of HEATING is not high, the initial investments ( $I_i$ ) of it are lower than the other EEMs. Therefore, it has higher ROIs.

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Same as Buffalo and Denver, the EEM ranking by ROI in Fairbanks is also different under five different pricing programs. Under static pricing program, HEATING, LPD, WALL, and EQUIP have higher ROIs than others. Under general pricing program, HEATING, LPD and WALL have higher ROIs than others. Under critical peak, time of use, and high renewable penetration pricing programs, HEATING and LPD have higher ROIs than others. The EEM with the highest ROI is HEATING under these five pricing programs. The ROI of HEATING is not changed. It is because HEATING reduces natural gas consumption, but HEATING has no impact on electricity consumption. So, electricity pricing programs has no impact on the ROI of HEATING.

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### 388 3.4. Discussion

389

In order to compare the ROIs among the four studied cities, the total ROIs of EEMs in the four cities are compared in Figure 11.

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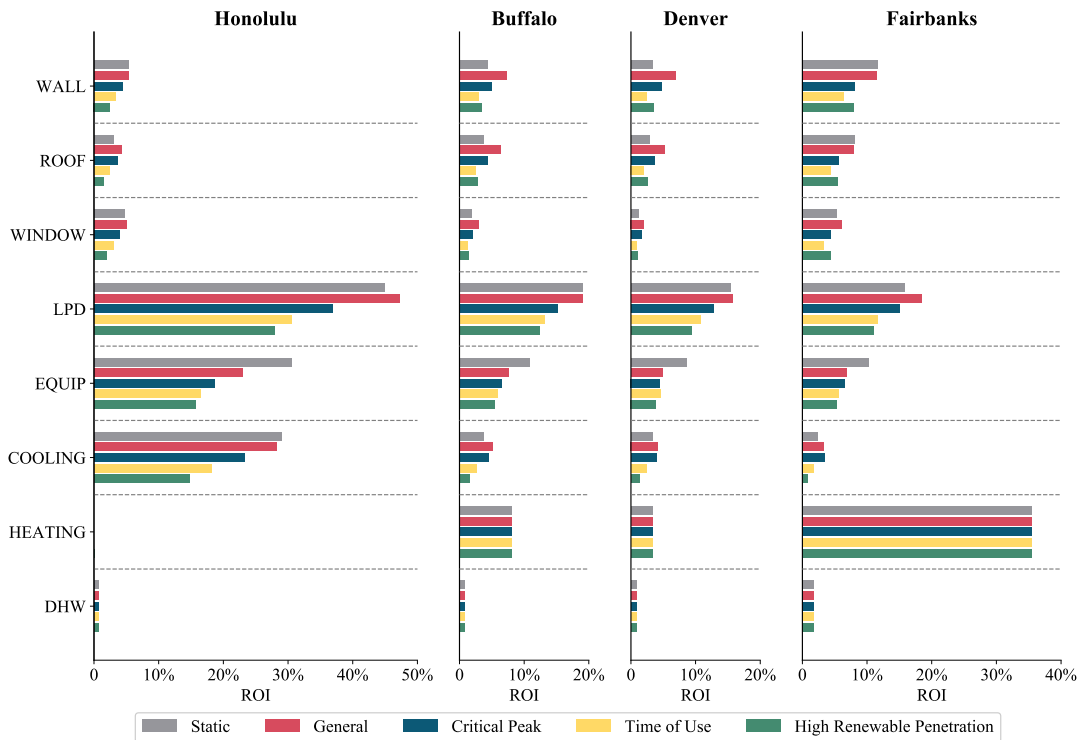


Figure 11. Total ROIs of EEMs in four studied cities

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395 In terms of the EEMs with high ROIs, Honolulu has the highest ROIs (up to 50%) among all four cities due  
 396 to its high energy price. LPD, EQUIP, COOLING in Honolulu almost have doubled ROIs than the other  
 397 cities. This is because energy used for internal load (equipment operation and lighting) and cooling plays  
 398 an important role in total energy consumption in hot areas, such as Honolulu. HEATING and WALL  
 399 applied in Fairbanks has higher ROI than the other cities since heating and insulation plays an important  
 400 role in total energy consumption in the extremely cold area, such as Fairbanks. Therefore, retrofitting  
 401 internal load (e.g. LPD, EQUIP) and cooling is more profitable in hot area, while retrofitting heating system  
 402 and wall insulation is more profitable in extremely cold area.

403 In terms of variations of ROIs of an EEM under different pricing program, the ROI of LPD in Honolulu  
 404 varies most dramatically under different pricing programs. It is because the LPD in Honolulu can generate  
 405 more energy savings and power reduction. However, the ROI of HEATING and DHW do not vary under  
 406 different pricing programs. It is because natural gas is used for heating and hot water system. The price of  
 407 natural gas is stable.

408 In term of high renewable penetration pricing program, the ROIs of EEM in Buffalo, Denver, and Fairbanks  
409 will change slightly while the ROIs of EEM in Honolulu will decrease considerably. This is because the  
410 PV panels generate more electricity power in Honolulu than other three studied cities and peak power  
411 impact will greatly decrease in Honolulu. However, by using the high renewable penetration pricing  
412 programs, the ROI of the LPD still has approximately 30% in Honolulu, which is necessary to conduct  
413 building energy retrofits.

#### 414 **4. Conclusion**

415 To understand how electricity pricing programs impact the selection of EEMs, this paper conducts an  
416 analysis of the ROIs of EEMs under the five electricity pricing programs: static, general, critical peak, time  
417 of use, and high renewable penetration. The results reveal that: (1) The ROIs of EEMs are changed under  
418 different pricing programs. (2) The EEM with higher ROI in hot areas are replacing office equipment with  
419 higher-efficiency equipment, replacing interior fixtures with higher-efficiency fixtures, and replacing  
420 cooling coil with higher-efficiency coil. But the EEM with higher ROI in cold areas is replacing heating  
421 coil with higher-efficiency coil. (3) The ROI of LPD in Honolulu is affected by electricity pricing programs  
422 most significantly, which varies from 28% to 47%.

423 The innovation and contribution of this study mainly lie in the following aspects. Firstly, it designs a  
424 reasonable electricity pricing program for the scenario of high renewable penetration. Secondly, it reveals  
425 the importance of electricity pricing programs on EEMs selection. Finally, it can help building owners to  
426 select optimal EEMs under different electricity pricing programs.

427 This study is intended to show the potential impact of electricity pricing programs on the selection of EEMs.  
428 The ROIs of EEMs generated in this study show a relative profit level. Due to the criteria to determine the  
429 baseline and upgraded models, EEM values are not aggressive compared to the new ASHRAE Standards.  
430 For example, the cooling COP upgrade is small. Furthermore, models selected in this study are DOE  
431 Commercial Prototype Building Models instead of models for actual buildings, which have some  
432 limitations. For example, models use the same HVAC system type for all climate zones. To apply this  
433 research to real world practice, one will need to use their own building model and real pricing data.

#### 434 **Acknowledgment**

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