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PROFESSIONAL APPOINTMENTS

2022–Present Chair, Department of Psychology and Neuroscience, University of Colorado Boulder

2020–Present Co-Director, [Center for Creative Climate Communication and Behavior Change](#)

2014 Professor, University of Colorado Boulder, Department of Psychology and Neuroscience

2009–2014 Associate Professor, University of Colorado Boulder, Department of Psychology and Neuroscience

2007–2008 Assistant Professor of Marketing and Behavioral Science, Cornell University, Johnson Graduate School of Management

2002–2008 Assistant Professor, University of Colorado Boulder, Department of Psychology and Neuroscience (on leave 2007–2008)

2006 Visiting Assistant Professor of Behavioral Science, University of Chicago, Graduate School of Business

2000–2002 Assistant Professor, University of British Columbia, Faculty of Commerce

AFFILIATIONS

2020 Faculty Associate, Environmental Studies Program, University of Colorado Boulder

2013 Fellow, Institute for Cognitive Science, University of Colorado Boulder

2010 Affiliate, Center for the American West, University of Colorado Boulder

2009 Affiliate, Renewable and Sustainable Energy Institute, University of Colorado Boulder

EDUCATION

2000 Ph.D., Cornell University. Dissertation: Living “The Good Life”: The Hedonic Superiority of Experiential Over Material Purchases (Advisor: Thomas Gilovich)

1995 B.S., University of Washington; *Magna cum laude*. Thesis: A Look Into the Mind of the Negotiator: Mental Models in Negotiation (Advisor: Leigh Thompson)

HONORS AND AWARDS

Cassie Pyle Term Chair, University of Colorado Boulder
 Fellow, Association for Psychological Science
 Fellow, Peter Wall Institute for Advanced Studies, University of British Columbia
 Fellow, Society for Personality and Social Psychology
 Green Faculty Award, University of Colorado Boulder
 Outstanding Dissertation Research in Positive Psychology, John Templeton Foundation
 Psi Chi National Honors Society for Psychology
 Sage Fellowship, Cornell University
 Service Excellence Award, Department of Psychology and Neuroscience

PEER REVIEWED PUBLICATIONS (*STUDENT COAUTHOR, †EQUAL CONTRIBUTION)

Caruso, E. M., Maglio, S. J., & Van Boven, L. (2024). The Prioritization of Prospecption. *Personality and Social Psychology Review*, 0(0). <https://doi.org/10.1177/10888683241292849>

Erlandsson, A., Nilsson, A., Rosander, J., Persson, R., & Van Boven, L. (2024). Politically contaminated clothes, chocolates, and charities: Distancing from neutral products liked by out-group or in-group partisans. *Personality and Social Psychology Bulletin*, 0(0). <https://doi.org/10.1177/01461672241298390>

*Grant, D., Markowitz, D., Sherman, D. S., Flores, A., Dickert, S., Eom, K., Giga-Boy, G., Kogut, T., Mayorga, M., Oonk, D., Pedersen, E. J., Periera, B., Rubaltelli, E., Slovic, P., Västfjäll, D., & Van Boven, L. (2024). Ideological diversity of media consumption predicts COVID-19 vaccination. *Scientific Reports*, 14, 28948. <https://doi.org/10.1038/s41598-024-77408-4>

Pomerance, J., & Van Boven, L. (2024). Party over product: People exaggerate the influence of partisan cues on others' consumption preferences. *International Journal of Research in Marketing*. <https://doi.org/10.1016/j.ijresmar.2024.07.007>

†Burgess, M., †Van Boven, L., †Wagner, G., †Wong-Parodi, G., Baker, K., Boykoff, M., Converse, B. A., Dilling, L., Gilligan, J. M., Inbar, Y., Markowitz, E., Moyer, J. D., Newton, P., Raimi, K., Shrum, T., & Vandenbergh, M. (2024). Supply, demand, and polarization challenges facing U.S. climate policies. *Nature Climate Change*. <https://doi.org/10.1038/s41558-023-01906-y>

*Gonzales Coffin, S., *Eichhorst, W., Carrico, A., Inbar, Y., Newton, P., & Van Boven, L. (2024). Perceived naturalness predicts public support for sustainable protein technology. *Climatic Change*, 177 (29). <https://doi.org/10.1007/s10584-024-03679-5>

*Marshall, R. Anderson, S. E., Van Boven, L., Al-Shawaf, L., & Burgess, M., (2024). Neutral and negative effects of policy bundling on support for decarbonization policy. *Climatic Change*, 177. <https://doi.org/10.1007/s10584-024-03720-7>

Sherman, D. K., & Van Boven, L. (2024). The connections—and misconceptions—between the public and politicians over climate policy: A social psychological perspective. *Social Issues and Policy Review*, 18, 31-58. <https://doi.org/10.1111/sipr.12104>

Van Boven, L., & Burgess, M. (2024). Introduction to topical collection: Social science and sustainability technology. *Climatic Change*, 177. <https://doi.org/10.1007/s10584-024-03727-0>

Ferraro, P.G., Cherry, T.L., Shogren, J.F., Vossler, C.A., Cason, T. N., Flint, H. B., Hochard, J. P., Johansson-Stenman, O., Martinsson, P., Murphy, J. P., Newbold, S. C., Thunstrom, L. H., van Soest, D., van't Veld, L., Dannenberg, A., Loewenstein, G., & Van Boven, L. (2023). Create a culture of experiments in environmental programs: Organizations need a better “learning by doing” approach. *Science*, 381(6659), 735–737. DOI: [10.1126/science.adf7774](https://doi.org/10.1126/science.adf7774)

*Cole, J.C., Ehret, P.J., Sherman, D.K., & Van Boven, L. (2022). Social norms explain prioritization of climate policy. *Climatic Change*, 173 (10). <https://doi.org/10.1007/s10584-022-03396-x>

*†Cole, J. C., *†Flores, A., Giga-Boy, G., Klein, O., Sherman, D. K. & Van Boven, L. (2022). Party over pandemic: Partisan cues and trust explain influence public support for Covid-19 policies. *Group Processes and Intergroup Relations*. <https://doi.org/10.1177/136843022211185>

*†Flores, A., *†Cole, J. C., Dickert, S., Eom, K., Jiga-Boy, G. M., Kogut, T., *Loria, R., Mayorga, M., Pedersen, E.J., Pereira, B., Rubaltelli, E., Sherman, D. K., Slovic, P., Västfjäll, D., & Van Boven, L. (2022). Politicians polarize and experts depolarize public support for COVID-19 management policies across countries. *Proceedings of the National Academy of Sciences*. DOI: [10.1073/pnas.2117543119](https://doi.org/10.1073/pnas.2117543119)

*Ramos, J., *Grant, M. D., Dickert, S., Eom, K., *Flores, A., Jiga-Boy, G., Kogut, T., Mayorga, M., Pedersen, E. J., Pereira, B., Rubaltelli, E., Slovic, P., Västfjäll, D., & Van Boven, L. (2022). Structured reflection increases intentions to reduce other people’s health risks during COVID-19. *PNAS Nexus*, pgac218, <https://doi.org/10.1093/pnasnexus/pgac218>

*†Grant, M. D., *†Flores, A., Pedersen, E. J., Sherman, D. K., & Van Boven, L. (2021). When election expectations fail: Polarized perceptions of election legitimacy increase with accumulating evidence of election outcomes and with polarized media. *PLOS ONE*. <https://doi.org/10.1371/journal.pone.0259473>

Fernbach, P.M., & Van Boven, L. (2021). False polarization: Cognitive mechanisms and potential solutions. *Current Opinion in Psychology: People Watching: Interpersonal Perception and Prediction*, 43, 1–6. <https://doi.org/10.1016/j.copsyc.2021.06.005>

Sherman, D. K., *Shteyn, M. F., Han, H., & Van Boven, L. (2021). The exchange between citizens and elected officials: A social psychological framework for citizen climate activists. *Behavioural Public Policy*, 5(4), 576-705. doi:10.1017/bpp.2020.41

Van Boven, L., & Sherman, D. K. (2021). Elite influence on public attitudes about climate policy. *Current Opinion in Behavioral Sciences: Human Response to Climate Change: From Neurons to Collective Action*, 42, 83–88. <https://doi.org/10.1016/j.cobeha.2021.03.023>.

van der Linden, S., Pearson, A., & Van Boven, L. (2021). Introduction. *Behavioural Public Policy: Special Issue on Behavioural Climate Policy*, 1–9. <https://doi.org/10.1017/bpp.2020.44>

Mrkva, K., Chan, L., & Van Boven, L. (2020). Commentary: Above and beyond the content: Feelings influence mental simulation. *Behavioral and Brain Sciences*, 43, e139. <https://doi.org/10.1017/S0140525X19003108>

Mrkva K., *Cole, J., & Van Boven, L. (2020). Attention increases environmental risk perception. *Journal of Experimental Psychology: General*, 150(1), 83–102. <https://doi.org/10.1037/xge0000772>

Mrkva, K., *Ramos, J., & Van Boven, L. (2020). Attention influences emotion, judgment, and decision making to explain mental simulation. *Psychology of Consciousness: Theory, Research, and Practice*, 7(4), 404–422. <https://doi.org/10.1037/cns0000221>

Shrum, T., Markowitz, E., Buck, H., Gregory, R., van der Linden, S., Attari, S.Z., & Van Boven, L. (2020). Behavioral frameworks to understand public risk response and value assessment of carbon dioxide removal. *Journal of the Royal Society Interface Focus, Special Issue: "Going negative: An Interdisciplinary, Holistic Approach to Carbon Dioxide Removal."* <https://doi.org/10.1098/rsfs.2020.0002>

*Bhandari, S., Hallowell, M. R., Van Boven, L., Welker, K., & Gruber, J. (2020). Using augmented virtuality to examine how emotions influence construction hazard identification, risk assessment, and safety decisions. *Journal of Construction Engineering and Management*, 146. DOI: 10.1061/(ASCE)CO.1943-7862.0001755

*Mrkva, K., & Van Boven, L. (2020). Salience theory of mere exposure: Relative exposure increases liking, extremity, and emotional intensity. *Journal of Personality and Social Psychology*. DOI: 10.1037/pspa0000184

*Mrkva K., *Westfall, J., & Van Boven, L. (2019). Attention drives emotion: Voluntary visual attention increases perceived emotional intensity. *Psychological Science*, 30, 942–954. DOI: 10.1177/0956797619844231

Van Boven, L., *Ramos, J., Montal-Rosenberg, R., Kogut, T., Sherman, D. K., & Slovic, P. (2019). It depends: Partisan evaluation of conditional probability importance. *Cognition*, 188, 51–63. DOI: 10.1016/j.cognition.2019.01.020

*André, Q., Carmon, Z., Wertenbroch, K., Crum, A., Frank, D., Goldstein, W., Huber, J., Van Boven, L., Weber, B., & Yang, H. (2018). Consumer choice and autonomy in the age of artificial intelligence and big data. *Customer Needs and Solutions*, 5, 28–37. DOI: 10.1007/s40547-017-0085-8

*Ehret, P., Van Boven, L., & Sherman, D. (2018). Partisan barriers to bipartisanship: Understanding climate policy polarization. *Social Psychological and Personality Science: Recent Geopolitical Events*, 9, 308–318. DOI: 10.1177/1948550618758709. Winner: Best Graduate Student paper, APA Division 34, *Population and Conservation Psychology*.

Van Boven, L., *Ehret, P. J., & Sherman, D. K. (2018a). Psychological barriers to bipartisan public support for climate policy. *Perspectives on Psychological Science*, 13, 492–507. DOI: 10.1177/1745691617748966

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*Mrkva, K., *Travers, M., & Van Boven, L. (2018). Simulational fluency reduces feelings of psychological distance. *Journal of Experimental Psychology: General*, 147, 354–376. DOI: 10.1037/xge0000408

*Mrkva, K., & Van Boven, L. (2017). Attentional accounting: Voluntary spatial attention increases budget category prioritization. *Journal of Experimental Psychology: General*, 146, 1296–1306. DOI: 10.1037/xge0000347

*Bhandari, S., Hallowell, M., Van Boven, L., Gruber, J., and Welker, K. (2016) Emotional states and their impact on hazard identification skills. *Construction Research Congress*, 2831–2840. DOI: 10.1061/9780784479827.282

*Keating, J., Van Boven, L., Judd, C. M. (2016). Partisan underestimation of the polarizing influence of group discussion. *Journal of Experimental Social Psychology*, 65, 52–58. DOI: 10.1016/j.jesp.2016.03.002

Van Boven, L., & Caruso, E. (2015). The tripartite foundations of temporal psychological distance: metaphors, ecology, and teleology. *Social and Personality Psychology Compass*, 9, 593–605. DOI: 10.1111/spc3.12207

Aknin, L., Van Boven, L., & *Johnson-Graham, L. (2015). Abstract construal makes the emotional rewards of prosocial behavior more salient. *Journal of Positive Psychology*, 10, 458–462. DOI:10.1080/17439760.2014.967801

*Huber, M., Van Boven, L., Park, B., & Pizzi, W. (2015). Seeing red: Anger exacerbates political polarization and perceptions of political polarization in the context of national tragedies. *PLOS ONE*. 10(9): e0139193. DOI:10.1371/journal.pone.0139193

*Silverman, A., *Gwinn, J., & Van Boven, L. (2015). Stumbling in their shoes: Disability simulations reduce judged capabilities of disabled people. *Social Psychological and Personality Science*, 6, 464–471. DOI: 10.1177/1948550614559650

*Westfall, J., Van Boven, L., Chambers, J., & Judd, C. J. (2015). Perceiving political polarization in the United States: Party identity strength and attitude extremity exacerbate the perceived partisan divide. *Perspectives on Psychological Science*, 10, 145–158. DOI: 10.1177/1745691615569849

*Chan, C., Van Boven, L., Andrade, E., & Ariely, D. (2014). Moral violations reduce oral consumption. *Journal of Consumer Psychology*, 24, 381–386. DOI: 10.1016/j.jcps.2013.12.00
Winner: 2017 C.W. Park Award for outstanding contribution to the *Journal of Consumer Psychology*.

*Campell, T., *O'Brien, E., Van Boven, L., Schwarz, N., & Ubel, P. (2014). Too much experience: A desensitization bias in emotional perspective taking. *Journal of Personality and Social Psychology*, 106, 272–285. DOI: 10.1037/a0035148

*Tixier, A., *Albert, A., Hallowel, M., & Van Boven, L., & Kleiner, B. (2014). Psychological antecedents of risk-taking behavior in construction. *Journal of Construction Engineering and Management*, ASCE, 04014052-1–04014052-10. DOI: 10.1061/(ASCE)CO.1943-7862.0000894

*Travers, M. W., Van Boven, L., & Judd, C. J. (2014). The secrecy heuristic: Inferring quality from secrecy in foreign policy contexts. *Political Psychology*, 35, 97–111. DOI: 10.1111/pops.12042

Caruso, E., Van Boven, L., *Chin, M., & Ward, A. (2013). The temporal Doppler effect: When the future feels closer than the past. *Psychological Science*, 24, 530–536. DOI: 10.1177/0956797612458804

*Chan, C., Berger, J., & Van Boven, L. (2012). Identifiable but not identical: Combining social identity and uniqueness motives in choice. *Journal of Consumer Research*, 39, 561–573. DOI: 10.1086/664804

- *Kane, J., Van Boven, L., & McGraw, A. P. (2012). Prototypical prospection: Future events are more prototypically represented and simulated than past events. *European Journal of Social Psychology*, 42, 354–362. DOI: 10.1002/ejsp.1866
- Van Boven, L., Judd, C., & Sherman, D. (2012). Political polarization projection: Social projection of partisan attitude extremity and attitudinal processes. *Journal of Personality and Social Psychology*, 103, 84–100. DOI: 10.1037/a0028145
- Van Boven, L., Loewenstein, G., Welch, E., & Dunning, D. (2012). The illusion of courage in self-predictions: Mis-predicting one's own behavior in embarrassing situations. *Journal of Behavioral Decision Making*, 25, 1–12. DOI: 10.1002/bdm.706
- Van Boven, L., & Robinson, M. (2012). Boys don't cry: Stereotype accessibility and stereotypic sex differences in emotion memory. *Journal of Experimental Social Psychology*, 48, 303–309. DOI: 10.1016/j.jesp.2011.09.005
- White, K., & Van Boven, L. (2012). Immediacy bias in social emotional comparisons. *Emotion*, 12, 737–747. DOI: 10.1037/a0026533
- *Geeraert, N., Van Boven, L., & Yzerbyt, V. (2011). Similarity on the rebound: Inhibition of similarity assessment leads to an ironic post-suppression rebound. *Quarterly Journal of Experimental Psychology*, 64, 1788–1796. DOI: 10.1080/17470218.2011.557737
- *Huber, M., Van Boven, L., McGraw, A. P., *Johnson-Graham, L. (2011). Whom to help? Immediacy bias in judgments and decisions about humanitarian aid allocation. *Organizational Behavior and Human Decision Processes*, 115, 283–293. DOI: 10.1016/j.obhdp.2011.03.003
- *Warren, C., McGraw, A. P., & Van Boven, L. (2011). Values and preferences: Defining preference construction. *Wiley Interdisciplinary Reviews: Cognitive Science*, 2, 193–205. DOI:10.1002/wcs.98
- Andrade, E., & Van Boven, L. (2010). Feelings not foregone: When people underestimate the affective impact of inaction. *Psychological Science*, 21, 706–711. DOI: 10.1177/0956797610368809
- Van Boven, L., & Campbell, M., & Gilovich, T. (2010). Stigmatizing materialism: On stereotypes and impressions of materialistic versus experiential pursuits. *Personality and Social Psychology Bulletin*, 36, 551–563. DOI: 10.1177/0146167210362790
- Van Boven, L., *Kane, J., McGraw, A. P., & *Dale, J. (2010). Feeling close: Emotional intensity reduces perceived psychological distance. *Journal of Personality and Social Psychology*, 98, 872–885. DOI: 10.1037/a0019262
- *Oskarsson, A., Van Boven, L., Hastie, R., & McClelland, G. (2009). What's next? Judging sequences of binary events. *Psychological Bulletin*, 119, 262–285. DOI: 10.1037/a0014821
- Van Boven, L., White, K., & *Huber, M. (2009). Immediacy bias in emotion perception: Current emotions seem more intense than previous emotions. *Journal of Experimental Psychology: General*, 138, 368–382. DOI: 10.1037/a0016074

Van Boven, L., & *Johnson-Graham, L. (2007). Varieties of happiness experience: Review of Gilbert's "Stumbling on Happiness." *Journal of Positive Psychology*, 2, 269–270. DOI: 10.1080/17439760701552378

Van Boven, L., & Ashworth, L. (2007). Looking forward, looking back: Anticipation is more evocative than retrospection. *Journal of Experimental Psychology: General*, 136, 289–300. DOI: 10.1037/0096-3445.136.2.289

Savitsky, K., Van Boven, L., Epley, N., & *Wight, W. (2005). The unpacking effect in allocations of responsibility for group tasks. *Journal of Experimental Social Psychology*, 41, 447–457. DOI: 10.1016/j.jesp.2004.08.008

Van Boven, L. (2005). Experientialism, materialism, and the hedonics of consumption. *Review of General Psychology*, 9, 132–142. DOI: 10.1037/1089-2680.9.2.132

Van Boven, L., Loewenstein, G., & Dunning, D. (2005). The illusion of courage in social predictions: Underestimating the impact of fear of embarrassment on other people. *Organizational Behavior and Human Decision Processes*, 96, 130–141. DOI: 10.1016/j.obhdp.2004.12.001

Epley, N., Keysar, B., Van Boven, L., & Gilovich, T. (2004). Perspective taking as egocentric anchoring and adjustment. *Journal of Personality and Social Psychology*, 87, 327–339. DOI: 10.1037/0022-3514.87.3.327

Epley, N., Van Boven, L., & *Caruso, E. (2004). Balance where it really counts: What's right about problem-seeking social psychology. Commentary on Krueger & Funder, "Toward a balanced social psychology: Causes, consequences, and cures for the problem-seeking approach to social behavior and cognition." *Behavioral and Brain Sciences*, 27, 333. DOI: 10.1017/S0140525X0427008X

Kruger, J., *Wirtz, D., Van Boven, L., & *Altermatt, W. (2004). The effort heuristic. *Journal of Experimental Social Psychology*, 40, 91–98. DOI: 10.1016/S0022-1031(03)00065-9

Van Boven, L., & Gilovich, T. (2003). To do or to have? That is the question. *Journal of Personality and Social Psychology*, 85, 1193–1202. DOI: 10.1037/0022-3514.85.6.1193

Van Boven, L., & Thompson, L. (2003). A look into the mind of the negotiator: Mental models in negotiation. *Group Processes and Interpersonal Relations*, 6, 387–404. DOI: 10.1177/13684302030064005

Nadler, J., Thompspon, L., & Van Boven, L. (2003). Learning negotiation skills: Four models of knowledge creation and transfer. *Management Science*, 49, 529–540. DOI: 10.1287/mnsc.49.4.529.14431

Van Boven, L., & Epley, N. (2003). The unpacking effect in evaluative judgments: When the whole is *less* than the sum of its parts. *Journal of Experimental Social Psychology*, 39, 263–269. DOI: 10.1016/S0022-1031(02)00516-4

Van Boven, L., & Loewenstein, G. (2003). Projection of transient drive states. *Personality and Social Psychology Bulletin*, 29, 1159–1168. DOI: 10.1177/0146167203254597

Van Boven, L., Gilovich, T., & Medvec, V. (2003). The illusion of transparency in negotiations. *Negotiation Journal*, 19, 117–131. DOI: 10.1111/j.1571-9979.2003.tb00771.x

Van Boven, L., Loewenstein, G., & Dunning, D. (2003). Mispredicting the endowment effect: Underestimation of owners' selling prices by "buyer's agents." *Journal of Economic Behavior and Organization*, 51, 351–365. DOI: 10.1016/S0167-2681(02)00150-6

Van Boven, L., *White, K., *Kamada, A., & Gilovich, T. (2003). Intuitions about situational correction in self and others. *Journal of Personality and Social Psychology*, 85, 249–258. DOI: 10.1037/0022-3514.85.2.249

Gibbons, R. & Van Boven, L. (2001). Contingent social utility in the Prisoners' Dilemma. *Journal of Economic Behavior and Organization*, 45, 1–17. DOI: 10.1016/S0167-2681(00)00170-0

Van Boven, L. (2000). Political correctness and pluralistic ignorance: The case of affirmative action. *Political Psychology*, 21, 267–276. DOI: 10.1111/0162-895X.00187

Van Boven, L., Dunning, D., & Loewenstein, G. (2000). Egocentric empathy gaps between owners and buyers: Misperceptions of the endowment effect. *Journal of Personality and Social Psychology*, 79, 66–76. DOI: 10.1037/0022-3514.79.1.66

Van Boven, L., Kruger, J., Savitsky, K., & Gilovich, T. (2000). When social worlds collide: Overconfidence in the multiple audience dilemma. *Personality and Social Psychology Bulletin*, 26, 620–629. DOI: 10.1177/0146167200267009

Van Boven, L., Kamada, A., & Gilovich, T. (1999). The perceiver as perceived: Everyday intuitions about the correspondence bias. *Journal of Personality and Social Psychology*, 77, 1188–1199. DOI: 10.1037/0022-3514.77.6.1188

BOOK CHAPTERS

*Grant, M. D., *Flores, A., Pedersen, E. J., & Van Boven, L., (2024). Evolution, rationality, and social judgment and decision making. In D. E. Carlston, K. Hugenberg, & K. L. Johnson (Eds.), *Oxford Handbook of Social Cognition, 2nd Edition*. Oxford Library of Psychology. Oxford University Press. DOI: <https://doi.org/10.1093/oxfordhb/9780197763414.013.38>

*Ramos, J., Caruso, E., Van Boven, L. (2022). Temporal asymmetric psychology: Prospection, retrospection, and well-being. In C. Hoerl, T. McCormack, & A. Fernandes (Eds.) *Temporal Asymmetries in Philosophy and Psychology* (pp. 29–61). Oxford, United Kingdom: Oxford University Press.

Van Boven, L., Loewenstein, G., Dunning, D., & Nordgren, L. (2013). Changing places: A dual judgment model of empathy gaps in emotional perspective taking. In J. M. Olson & M. P. Zanna (Eds.), *Advances in Experimental Social Psychology, Vol. 48*, 118–171. San Diego, CA: Academic Press. DOI: 10.1016/B978-0-12-407188-9.00003-X

Van Boven, L., *Westfall, J. A., & *Travers, M. W., & McClelland, G. (2013). Judgment and decision making. In D. E. Carlston (Ed.), *Oxford Handbook of Social Cognition* (pp. 375–401). New York: Oxford University Press.

*Westfall, J., & Van Boven, L. (2013). Endowment effect. In H. Pashler (Ed.), *Encyclopedia of the Mind*. SAGE Publications Inc. DOI: 10.4135/9781452257044

Judd, C. M., Van Boven, D., *Huber, M., & *Nunes, A. (2012). Measuring everyday perceptions of the distribution of the American Electorate. In J. Aldrich & K. McGraw (Eds.), *Improving Public Opinion Surveys: Interdisciplinary Innovation and the American National Election Studies* (pp. 195–219). Princeton, NJ: Princeton University Press. DOI: 10.1017/S1537592714001133

*Huber, M., Van Boven, L., & McGraw, A. P. (2011). Donate different: External and internal influences on emotion-based donation decisions. In D. M. Oppenheimer & C. Y. Olivola (Eds.), *The Science of Giving: Experimental Approaches to the Study of Charity* (pp. 179–199). New York: Psychology Press.

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Van Boven, L., & Loewenstein, D. (2005). Empathy gaps in emotional perspective taking. In S. Hodges, & B. Malle (Eds.), *Other minds: How humans bridge the divide between self and others* (pp. 284–297). New York: Guilford Press.

Van Boven, L. (2009). Perspective taking. In D. Sander & K. R. Scherer (Eds.), *Oxford Companion to Affective Sciences* (pp. 305–306). New York: Oxford University Press.

Van Boven, L., *Kane, J., & McGraw, A. P. (2008). Temporally asymmetric constraints on mental simulation: Retrospection is more constrained than prospection. In K. Markman, W. Klein, & S. Shur (Eds.), *The Handbook of Imagination and Mental Simulation* (pp. 131–149). Psychology Press.

Van Boven, L. (2007). Availability. In R. F. Baumeister and K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage Publications.

Van Boven, L. (2007). Naïve realism. In R. F. Baumeister and K. D. Vohs (Eds.), *Encyclopedia of Social Psychology*. Thousand Oaks, CA: Sage Publications.

Van Boven, L., & *Kane, J. (2006). Predicting feelings versus choices. In E. C. Chang & L. J. Sanna (Eds.), *Judgment over time: The interplay of thoughts, feelings, and behaviors* (pp. 67–81). Oxford University Press.

Dunning, D., Van Boven, L., & Loewenstein, G. (2001). Egocentric empathy gaps in social interaction and exchange. In E. Lawler, M. Macey, S. Thye, & H. Walker (Eds.), *Advances in Group Processes, Vol. 18* (pp. 65–97).

POPULAR PRESS AND COMMENTARIES

Van Boven, L., Montal-Rosenberg, R., & Sherman, D. (January 22, 2020). The bipartisan misuse of facts: Liberals and conservatives both misuse facts. But there are ways to stop that impulse. *Los Angeles Times*, A-9.

Van Boven, L., & Sherman, D. (July 29, 2018). Actually, Republicans do believe in climate change. Republicans and Democrats differ considerably less than people think. *The New York Times: Grey Matter*, p. SR2.

Van Boven, L., & Slovic, P. (January 28, 2018). The psychological trick behind Trump's misleading terror statistics. *Politico Magazine*.

Van Boven, L., Sherman, D., & Ditto, P. (April 4, 2016). Being angry pushes our political positions further apart. So, what's the alternative? *The Washington Post: The Monkey Cage*.

Sherman, D., & Van Boven, L. (December 7, 2014). How to reduce partisan gridlock: Explicitly affirming shared core values reduces the power of the partisan magnet and promotes compromise, research indicates. *The Washington Post: The Monkey Cage*.

Sherman, D., & Van Boven, L. (September 25, 2014). Why can't we just get along? Similarities between Democrats, Republicans make them so different. *Los Angeles Times: Op-Ed*.

Van Boven, L., & Sherman, D. (November 4, 2014). Only the polarized are actually polarized. *New York Times: The Opinion Pages*.

Van Boven, L., Judd, C. M., & Travers, M. (June 30, 2013). Do you wanna know a secret? *The New York Times: Grey Matter*, p. SR12.

Van Boven, L. (May 16, 2012). Political polarization. *Academic minute. Northeast Public Radio*. [Radio interview]

Van Boven, L. (March 11, 2012). Who says we're polarized? In general Americans are closer politically than we think. *Denver Post: Perspective*.

Van Boven, L. (2009). The professor and the situation: How B-school and psychology cultures shape research questions and practice. *SPSP Dialogue*, Fall 2009.

PAPERS UNDER REVIEW OR REVISION

*Cole, J. C., Ehret, P., Sherman, D. K., & Van Boven, L. Conforming for climate: Does informational social influence shape climate policy support? *Best Graduate Student paper winner, APA Division 34, Population and Conservation Psychology*.

Mrkva, K., Huber, M., Kogut, T., & Van Boven, L. Structured reflection and reduce weighting bias in judgment and decision making.

Eom, K., Cole, J. C., Dickert, S., Flores, A., Jiga-Boy, G.M., Kogut, T., Mayorga, M., Pedersen, E.J., Pereira, B., Rubaltelli, E., Slovic, P., Vastfjall, D., Sherman, D. K., & Van Boven, L. It's all connected: Collectivism, climate change, and COVID-19.

GRANTS AND FUNDING

Current and Pending Funding

Andrew Carnegie Fellows Program. "The Psychology of Missed Connections Between the Public and Politicians on Climate Solutions." \$200,000. CU Selected Senior Nominee: Van Boven, L.

National Science Foundation: Decision, Risk, and Management Science. (submitted) "RAPID: Enhancing Resistance to Misinformation and Trust in Disaster Relief Through Diverse Media Diets After Hurricanes Helene and Milton." \$199,999. PI: Van Boven, L.

Construction Research Safety Alliance at the University of Colorado Boulder. "Inattentional blindness and managing last minute change to improve safety." \$400,000. PI: Bhandari, S.; Co-PI's, Hallowell, M. & Van Boven. Awarded January 2024.

Department of Transportation: Climate and Transportation Research Center. (Submitted, finalist presentation invited, declined). "EARTHE: Efficient, Accessible, and Resilient Transportation for a Healthy Environment." \$2,500,000. PI: Torres-Machi. Co-PIs: Dashti, S., Balaji, R., Hubler, M., Subar III, W., Serensey, C., Krizek, K. Senior personnel: Baker, K., Javernick-Will, K., Behzadan, A., Van Boven, L.

National Science Foundation: Decision, Risk, and Management Science. (Submitted, declined) "Whom to trust? How Attention Shapes Social Trust Decisions." \$448,000. PI: Pedersen, E; Co-PI: Van Boven, L.

National Science Foundation: Decision, Risk, and Management Science. (Invited revision submitted, declined) "Analytic Ecosystem Increases Adherence to Flu Vaccine Public Health Guidance." \$600,000. PI: Van Boven, L; Co-PI's: Sherman, D., Markowitz, D., Peters, E.

EAGER: National Science Foundation: Behavioral and Cognitive Sciences: Strengthening American Infrastructure (BCS: 2122186) "EAGER: SAI: Cultural and Socio-political Processes Shape Transportation Infrastructure Policy." \$300,000. PI: Van Boven, L; Co-PI: Torres-Machi, C. Awarded: September 2021.

Completed Funding

RAPID: National Science Foundation: Social Psychology and Decision, Risk, and Management Science (SES: 2029183). "RAPID: Using Structured Introspection and Expert Perspective Taking to Increase Prosocial Considerations and Reduce Partisanship During the Coronavirus Pandemic" \$200,00. PI: Van Boven, L; Co-PI, Mayorga, M. Awarded May 2020.

National Science Foundation: Decision, Risk, and Management Science (SES: 1757315). "Does structured introspection improve humanitarian decision making?" \$430,00. PI: Paul Slovic; Co-PIs: Van Boven, L. & Kogut, T. Awarded October 2018.

National Science Foundation, Decision Risk and Management Sciences (SES: 1730611), "Attention Influences Emotional Judgment and Decision Making." \$400,200. PI: Van Boven, L. Awarded October 2017.

Construction Industry Institute. "Pathfinder: A Research Program to Double the Downstream and Chemicals Sector Productivity." \$250,000. PI: Goodrum, P; Co-PIs: Hallowell, M., Van Boven, L., & Caldas, C. Awarded August 2017.

National Science Foundation, Division of Civil, Mechanical, and Manufacturing Innovation, Civil Infrastructure Systems (CMNI: 1362263), "Collaborative Research: Measuring, Predicting, and Improving Construction Safety Hazard Signal Detection with Augmented Virtuality Environments," \$209,600. PI: Hallowell, H.; Co-PIs: Van Boven, L. & Golparvar-Fard, M. Awarded September 2014.

National Science Foundation: Decision, Risk, and Management Science (SES: 1124486), "From Mindless to Mindful Choice: How Introspection Improves Decision Making," \$410,425. PI: Van Boven, L. Awarded September 2011.

Templeton Science of Prospection, "Feeling Close: The Phenomenological Foundations of Prospective Psychological Distance," \$145,000. PI: Van Boven, L., Co-PI: Caruso, E. Awarded August 2014.

Supplemental funding: Templeton Science of Prospection, "Feeling Close: The Phenomenological Foundations of Prospective Psychological Distance," \$30,000. PI: Van Boven, L., Co-PI: Caruso, E. Awarded May 2016.

National Science Foundation, Social Psychology (BCS: 1049125) “EAGER: Perceiving Political Distributions,” \$250,000. PI: Van Boven, L.; Co-PI: Judd, C. Awarded 2011.

University of Colorado at Boulder, LEAP Associate Professor Growth Grant, “Construing Charity: How Malleable Meaning Influences Charitable Donation Decisions,” \$2,000. Awarded 2010.

National Science Foundation (BCS: 0737773), Social, Behavioral and Economic Sciences, European Social Cognition Network: International Travel to Prague, 2007, \$8,700.

National Science Foundation (SES: 0552120), Decision, Risk, and Management Science, 2006–2011, “Intensity Bias in Temporal Emotional Comparisons,” \$223,519. PI: Van Boven, L.

National Science Foundation (BCS: 0555137), Human and Social Dynamics, 2005–2008, “SGER: Reactions to Katrina—Emotions, Stereotypes, and Political Polarization,” Small Grant for Exploratory Research, \$81,541. Van Boven, L. PI; Park, B., Co-PI; Pizzi, W., Co-PI. Awarded October 2005.

National Science Foundation (SES: 0548328), 2005–2006, “Pre-conference in Judgment and Decision Making,” \$9,000. Lerner, J., PI; Ariely, D., Co-PI; Nelson, L., Co-PI; Van Boven, L., Co-PI. Awarded January 2005.

Social Sciences and Humanities Research Council, 2002–2005. “Temporal Emotional Comparison in Consumer Judgment,” \$115,000.

Positive Psychology Young Scholars Grant, 2001–2003, “The Social Value of Experiences Versus Material Possessions,” \$10,000.

CONFERENCE PRESENTATIONS (PAST FIVE YEARS)

Gonzalez Coffin, S., Eichhorst, W., Attari, S., Buck, H., Carrico, A., Inbar, Y., Markowitz, E., Newton, P., Schuldts, J., Shrum, T., & Van Boven, L. (2024). Aversion to tampering with nature moderates naturalness perceptions and public support of sustainable technologies. *Society for Personality and Social Psychology*. San Diego, CA, United States.

Gonzalez Coffin, S., Torres-Machi, C., & Van Boven, L. (2024, October). Floods, vulnerability, and policy: Examining psychological impacts of time scarcity on infrastructure investment support. Poster presented at *NDiSTEM*. Phoenix, AZ, United States.

Quenin, L., Grant, M. D., Pedersen, E. J., & Van Boven, L. (2024). The eyes have it: Attention influences trust partner selection. Paper presented at a symposium organized by L. Van Boven, “The eyes have it: Attention, visual information, and context shapes impression formation,” *Society for Experimental Social Psychology*, Santa Fe, NM.

Van Boven, L. (2024). What science has learned about motivating environmental action. Organizer, chair, and speaker. *American Association for the Advancement of Science*, Denver, CO.

Cole, J., Ehret, P., Sherman, D. K., & Van Boven, L. (2023). Political elite and social norm influence on climate change polarization. Paper presented at symposium, “Embracing Complexity: Climate Change is Generative for Psychological Theory,” *Society for Personality and Social Psychology* (remote).

Gija-Boy, G., Cole, J., Eom, K., Dickert, S., Flores, A., Kogut, T., Loria, R., Mayorga, M., Pedersen, E., Pereira, B., Rubaltelli, E., Slovic, P., Västfjäll, D., & Van Boven, L. (2023). Partisan cues drive false polarization of experts and the public in the COVID-19 pandemic. Paper presented at *Society for Experimental Social Psychology*, Madison, WI.

Gija-Boy, G., Cole, J., Eom, K., Dickert, S., Flores, A., Kogut, T., Loria, R., Mayorga, M., Pedersen, E., Pereira, B., Rubaltelli, E., Slovic, P., Västfjäll, D., & Van Boven, L. (2023). Partisan cues drive pluralistic ignorance and perceptions of false polarization among the public and experts in the covid-19 pandemic. Paper presented at *European Association of Social Psychology*, Krakow, Poland.

Gonzalez Coffin, S., Eichhorst, W., Attari, S., Buck, H., Carrico, A., Inbar, Y., Markowitz, E., Newton, P., Schuldt, J., Shrum, T., Van Boven, L. (2023). Naturalness shapes support of sustainable technology. Poster presented at the *Association for Psychological Science*. Washington D.C.

Gonzalez Coffin, S., Eichhorst, W., Attari, S., Buck, H., Carrico, A., Inbar, Y., Markowitz, E., Newton, P., Schuldt, J., Shrum, T., Van Boven, L. (2023). Naturalness perceptions from the public shape sustainable technology support. Poster presented at *Society for Personality and Social Psychology, Sustainability Preconference*.

Van Boven, L., Cole, L., Ehret, P., & Sherman, D.S. (2023). Social norms can reduce political elites' polarizing influence on climate policy. Paper presented at *Society for Experimental Social Psychology*, Madison, WI.

Van Boven, L., Ramos, G., Kim, H., Sherman, D., Peters, E., & Markowitz, D. (2023). Analytical ecosystems increase trust in science and reduce vaccine hesitancy. Paper presented at *EASP Meeting on the Psychology of Attitudes: Social Processes of Evaluation*, University of Bath, Bath, United Kingdom.

Gonzalez Coffin, S., & Van Boven., L. (2022). Naturalness in decision making: Predicting support for eco-technology. Paper presented at *Behavior Energy and Climate Change*, Washington, D.C.

Gonzalez Coffin, S., Eichhorst, W., Newton, P., Carrico, A., Inbar, Y., & Van Boven, L. (2022). Naturalness shapes support for sustainability technology. Paper presented in a symposium chaired by Van Boven, "Behavioral Climate Change Solutions," *Association for Psychological Science*, Chicago, IL.

Gonzalez Coffin, S., Eichhorst, W., Attari, S., Buck, H., Carrico, A., Inbar, Y., Markowitz, E., Newton, P., Schuldt, J., Shrum, T., Van Boven, L. (2022). Naturalness shapes support of sustainable technology. Poster presented at Right Here Right Now Global United Nations Climate Summit, University of Colorado Boulder, Boulder, CO.

Gonzalez Coffin, S., Eichhorst, W., Attari, S., Buck, H., Carrico, A., Inbar, Y., Markowitz, E., Newton, P., Schuldt, J., Shrum, T., Van Boven, L. (2022). Naturalness perceptions associated with U.S. public support of sustainable technology. Paper presented at *Behavior, Energy, and Climate Change Conference*. Washington D.C.

Cole, J. C., Hoagland, A. & Van Boven, L. (2022). Affective expectations, social norms, and visual art: How others do and do not influence experiences of art. Poster presented at the *Society for Personality and Social Psychology*, remote.

Flores, A., Cole, J., Eom, K., Dickert, S., Gija-Boy, G., Kogut, T., Loria, R., Mayorga, M., Pedersen, E., Pereira, B., Rubaltelli, E., Slovic, P., Västfjäll, D., & Van Boven, L. (2022). Politicians polarize and experts

depolarize public support for COVID-19 policies across countries. Paper presented in a symposium co-chaired by Giga-Boy, G., and Van Boven, L., "Exaggerated polarization and American non-exceptionalism," *Society for Personality and Social Psychology*, San Francisco, CA.

Loria, R., Flores, A., Pedersen, E. G., Slovic, P., & Van Boven, L. (2022). Attitudes towards nuclear retaliation and the impact of partisan framing. Paper presented at *Northeastern Evolutionary Psychology Society*, Pittsburgh, PA.

Ramos, J., Grant, M., Dickert, S., Eom, K., Flores, A., Gija-Boy, G., Kogut, T., Loria, R., Mayorga, M., Pedersen, E., Pereira, B., Rubaltelli, E., Sherman, D. K., Slovic, P., Västfjäll, D., & Van Boven, L. (2022). Structured analysis of personal criteria increases intentions to reduce others' COVID-19 risk. Paper presented at *Winter Judgment and Decision Making*, Snowbird UT.

Ramos, J., Walker, J., & Van Boven, L. (2022). Consumer judgment of disjunctive risks. Competitive paper, *Society for Consumer Psychology*. Remote.

Ramos, J., Walker, J., & Van Boven, L. (2022). Unpacking reduces underestimation of the risk of COVID-19 exposure. Flash talk, *Society for Personality and Social Psychology*, San Francisco, CA.

Ramos, J., Walker, J., & Van Boven, L. (2022). Unpacking reduces underestimation of the risk of COVID-19 exposure. Poster, *Society for Judgment and Decision Making*, remote.

Cole, J., Eom, K., Flores, A., Dickert, S., Gija-Boy, G., Kogut, T., Loria, R., Mayorga, M., Pedersen, E., Pereira, B., Rubaltelli, E., Sherman, D. K., Slovic, P., Västfjäll, D., & Van Boven, L. (2021). It's All Connected: Collectivism, Climate Change, and COVID-19. Paper presented at the *14th Biennial Conference of the Asian Association of Social Psychology*, remote.

Cole, J. C., Flores, A., Jiga-Boy, G., Klein, O., Sherman, D. K., Van Boven, L. (2021). Trust and expert leadership can mitigate political polarization of COVID-19. Poster presented at the *Intervention Science Preconference*, *Society for Personality and Social Psychology*, remote.

Cole, J., Flores, A., Pedersen, E., & Van Boven, L. (2021). Politicized messaging, affective polarization, and social norms: Understanding worldwide support for COVID-19 policy. Flash talk presented at the *Association for Psychological Science*, remote.

Flores, A., Cole, J., Eom, K., Dickert, S., Gija-Boy, G., Kogut, T., Loria, R., Mayorga, M., Pedersen, E., Pereira, B., Rubaltelli, E., Slovic, P., Västfjäll, D., & Van Boven, L. (2021). Politicians polarize and experts depolarize public support for COVID-19 policies across countries. Paper presented at the *International Association for Conflict Management*, remote.

Flores, A., Cole, J., Eom, K., Dickert, S., Gija-Boy, G., Kogut, T., Loria, R., Mayorga, M., Pedersen, E., Pereira, B., Rubaltelli, E., Slovic, P., Västfjäll, D., & Van Boven, L. (2021). Politicians polarize and experts depolarize public support for COVID-19 policies across countries. Paper presented at the *American Psychological Association*, remote.

Flores, A., Van Boven, L., Grant, M. D., Pedersen, E., & Sherman, D. (2021). Polarized perceptions of election legitimacy increase with outcome certainty and polarized media. Flash talk presented at the *Association for Psychological Science*, remote.

Flores, A., Bohns, V. K., Joseph, C., & Van Boven, L. (2021). Partisan prosociality: When doing good, does partisanship matter less than we think? Poster presented at the *Justice and Morality Preconference, Society for Personality and Social Psychology*, remote.

Flores, A., Cole, J., & Van Boven, L. (2021). Appreciating the heterogeneity of true effect sizes: An examination of the party over policy effect across seven countries. Paper presented at the *Political Psychology Preconference, Society for Personality and Social Psychology*, remote.

Grant, M. D., Ramos, J., Flores, A., Pedersen, E., & Van Boven, L. (2021). Structured introspection decreases risky behaviors during the COVID-19 pandemic. Poster presented at the *Association for Psychological Science*, remote.

Grant, M. D., & Ramos, J., Van Boven, L., & Pedersen, E. (2021). Trusting strangers: How attention influences trust in strangers. Talk presented in symposium, "The role of attention in judgment and decision-making," chaired by M. D. Grant. *Society for Personality and Social Psychology*, remote.

Grant, M. D., Ramos, J., Flores, A., Van Boven, L. (2021). Introspection decreases risk behavior during COVID-19 pandemic. Data Blitz presented at the *Judgment and Decision Making preconference, Society for Personality and Social Psychology*, remote.

Loria, R., Flores, A., Slovic, P., Pedersen, E., & Van Boven, L. (2021). Attitudes toward nuclear weapons and the impact of partisan framing. Poster presented at the *Association for Psychological Science*, remote.

Loria, R., Flores, A., Slovic, P., Pedersen, E., Van Boven, L. (2021). Attitudes towards nuclear weapons and the impact of partisan framing. Poster presented at the *Preconference for Evolutionary Psychology, Society for Personality and Social Psychology*, remote.

Ramos, J., Mrkva, K., & Van Boven, L. (2021). Effects of attention on intertemporal choice. Talk presented in symposium, "The role of attention in judgment and decision-making," chaired by M. D. Grant. *Society for Personality and Social Psychology*, remote.

Flores, A., & Van Boven, L., (2020). Partisan prosociality: The influence of political cues on charitable judgment and behavior. Poster presented at *Society for Personality and Social Psychology*, New Orleans, LA.

Mrkva, K., Cole, J., & Van Boven, L. (2020). Attention increases environmental risk perception. Paper presented at *Judgment and Decision Making Winter Symposium*, Snowbird, UT.

Cole, J., & Van Boven, L. (2019). Social norms and political leader influence on climate policy support. Paper presented at *Behavior, Energy, and Climate Change*, Sacramento, CA.

Cole, J., Van Boven, L., Ehret, P., & Sherman, D. (2019). The dominating influence of social norms in climate policy support. Paper presented at *Association for Psychological Science*, Washington, DC.

Cole, J., Van Boven, L., Ehret, P., & Sherman, D. (2019). Peer and political leader influence on climate policy support. Paper presented at *Midwestern Psychological Association*, Chicago, IL.

Mrkva, K., & Van Boven, L. (2019). Salience theory of exposure effects: Salience causes hedonic escalation and amounts for exposure effects. Paper presented at *Society for Consumer Psychology*, Atlanta, GA.

Mrkva, K., & Van Boven, L. (2019). Salience theory of mere exposure effects: Relative exposure influences judgment and choice. Paper presented at *Society for Judgment and Decision Making*, Montreal, Canada.

Pomerance, J., & Van Boven, L. (2019). Party over product: Do people use political cues when choosing consumption experiences? Paper presented at *Society for Consumer Psychology*, Atlanta, GA.

Pomerance, J., & Van Boven, L. (2019). Party over product: The exaggerated use of political cues in apolitical decisions for others. Poster presented at *Society for Judgment and Decision Making*, Montreal, Canada.

Ramos, J., Mrkva, K., & Van Boven, L. (2019). Orienting visual attention towards future rewards reduces temporal discounting. Poster presented at *Society for Judgment and Decision Making*, Montreal, Canada.

Van Boven, L., Cole, J., Ehret, P., & Sherman, D. K. (2019). Party over planet: The dominance of peer partisanship in evaluating climate policy. Paper presented at symposium chaired by Leaf Van Boven, "Partisan Psychological Barriers to Addressing Climate Change," *International Conference of Psychological Scientists*, Paris, France.

INVITED PRESENTATIONS

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| 2024 | American Psychological Association, Division 34, Seattle, WA
Future of Science Policy Forum: Climate Change, Denver Museum of Science, Denver, CO
Stanford University, Doer School, Human Dimensions of Climate Change, Palo Alto, CA
Trust and Evidence in Policymaking, Swansea University, Wales, United Kingdom
University of Wisconsin, Madison, WI
Vanderbilt University Law School, Bypassing Climate Polarization, Nashville, TN
Winter Marketing and Cognition Conference, Steamboat Springs, CO
Winter Judgment and Decision Making, Snowbird, UT
Yale University Behavioral Decision Making Conference, Barcelona, Spain |
| 2023 | Conference on World Affairs, Boulder, CO
Imperial College Business School, London, United Kingdom
The Ohio State University, Columbus, OH
University of California, San Diego, Cognitive Brownbag
University of Oregon, Department of Psychology, Eugene, OR |
| 2022 | Berry College, George College Speaker, Atlanta, GA
Cornell Climate Retreat, Ithaca, NY
Stockholm University, Knowledge Resistance Conference, Stockholm, Sweden
University of Texas, Behavioral Science Seminar, Austin, TX
University of Washington, Center for Environmental Politics, Seattle, WA
University of Wyoming, Economics, Laramie, WY |
| 2021 | Rotterdam School of Management, Erasmus University, Netherlands (remote)
Social Affective Seminar, University of Denver, Denver, CO
Social Science and Sustainability Solutions, UCSB, Santa Barbara, CA
Society for Experimental Social Psychology, Presidential Symposium, Santa Barbara, CA
<u>Sustainability Preconference</u> , Society for Personality and Social Psychology |

- 2020 Compassion Week, Decision Research, Eugene, OR
Data Colada (remote))
- 2019 Bren School of Environmental Management, University of California, Santa Barbara
 Citizens Climate Lobby, Boulder, CO
 Cornell University, Department of Psychology & Atkinson Center for Sustainability
 New Carbon Economy Consortium Workshop, Washington, DC
 University of Colorado Boulder, Environmental Studies
 University of Chicago, Department of Psychology
- 2018 Citizens Climate Lobby, International Educational Meeting Webinar
 Compassion Week, Decision Research, Eugene, OR
 Consumer Financial Decision Making Conference, Boulder, CO
 Cornell University, Behavioral Economic Decision Research, Ithaca, NY
 Temporal Asymmetries in Philosophy and Psychology, University of Warwick, UK
 University of British Columbia, Social Psychology
 University of California, Santa Barbara, Social Psychology Colloquium
 University of Oregon, Social Psychology Brown Bag
- 2017 Association of Psychological Science, Boston, MA
 Changing Attitudes in Public Discourse, Cardiff University, Cardiff, UK
 City University of London, Psychology, London, UK
 Compassion Week, Decision Research, Eugene, OR
 University of Colorado Denver, Department of Health and Behavioral Sciences
 University of Toronto, Rotman School of Management, Marketing
 University of Toronto, Rotman School of Management, Management
 Imperial College Business School, London, UK
- 2016 Boulder Museum of Modern Art, Boulder, CO
 Carnegie Mellon University, Social Decision Sciences
TEDxCU, Boulder, CO
 University of Virginia, Batten School of Leadership
- 2015 Aspen Live! Music Industry Conference, Aspen, CO
 Environmental Politics Conference, University of California, Santa Barbara
 Koc University, Graduate School of Business, Istanbul, Turkey
 Marketing Division, Wharton School of Business, University of Pennsylvania
 Political Psychology Pre-Conference, Society for Personality and Social Psychology
- 2014 Division of Cardiology Grand Rounds, University of Colorado School of Medicine
 Judgment and Decision Making Pre-Conference, EASP, Amsterdam, Netherlands
 Harvard Business School: Negotiations, Organizations, and Markets
 Kurt Lewin Institute, Leiden, Netherlands
 Leiden University, Netherlands
 Santa Fe Institute, Conceptual Innovation and Major Transitions in Society
- 2013 Emotion pre-conference, Society for Personality and Social Psychology
 Rocky Mountain Psychological Association, Denver, CO
 Law and Subjective Well Being, University of Colorado Boulder Law School
 Situation Interactive, New York, NY
 University of California, Santa Barbara, Bren School of Environmental Science and Management
- 2012 Miramontes Arts & Sciences Program, University of Colorado Boulder
 University of Colorado Boulder, Dean's Leadership Society
 Ohio University, Department of Psychology
 SPSP Press Conference, Political Ideology
 University of Michigan, Institute for Social Research

- 2011 The Children's Hospital, Denver, CO
Technical University Dresden, Dresden, Germany
University of Chicago, Booth School of Business
University of Pennsylvania, Wharton School of Business, Decision Processes Colloquia
- 2010 Academy for Lifelong Learning, Denver, CO
University of California, Berkeley, Haas School of Business
Consumer Financial Decision Making, Boulder Summer Conference
- 2009 Colorado State University, Department of Psychology
The Ohio State University, Department of Psychology
Behavioral Economics and Climate Change, New York, NY
University of Colorado Boulder, Institute for Cognitive Science
Judgment and Decision Making Pre-Conference, SPSP
Vacation Matters! Summit, Seattle University
- 2008 University of Colorado Boulder, Leeds School of Business
Cornell University, "Meaning of Consumption"
- 2007 European Social Cognition Network, Plenary Speaker, Brno, Czech
University of Texas, Austin, McCombs School of Business
Massachusetts Institute of Technology, Northeast Marketing Conference
Princeton University, Woodrow Wilson School of Public and International Affairs
University of Pennsylvania, Wharton School of Business
- 2006 Catholic University of Louvain, Department of Psychology
Cornell University, Johnson Graduate School of Management
INSEAD School of Business
University of California, San Diego, Rady School of Management
University of Denver, Department of Psychology
Yale University, School of Management
- 2005 Carnegie Mellon University, Department of Social and Decision Sciences
University of Chicago, Graduate School of Business
- 2004 Catholic University of Louvain, Department of Psychology
Harvard University, Social Psychology
Harvard University, Program on Negotiation
Conference on Choice, Estes Park, CO
- 2003 University of Oregon, Institute of Cognitive and Decision Sciences
International Positive Psychology Summit, Washington, D.C.
Graduate School of Business, Stanford University
- 2002 Maternal-Fetal Medicine and Neonatology Research Group, Children's and Women's Health
Centre of British Columbia
Canadian Psychological Association, Vancouver, B.C.
Stanford Institute for Theoretical Economics, Stanford University
- 2001 University of British Columbia, Peter Wall Institute for Advanced Studies
Simon Fraser University, Department of Psychology
University of British Columbia, Faculty of Commerce
University of Oregon, Social Psychology Brown Bag
University of Washington, School of Business
- 2000 Alternatives to Materialism, Quality of Life Research Center, Hope College
Massachusetts Institute of Technology, Sloan School of Management
University of British Columbia, Faculty of Commerce
University of California, Los Angeles, Department of Psychology
University of Chicago, Graduate School of Business

- University of California, Berkeley, Haas School of Business
- 1999 Carnegie Mellon University, Department of Social and Decision Sciences
Cornell University, Behavioral Economics and Decision Research
McGill University, School of Commerce
Princeton University, Department of Psychology, Wilson School of Public Policy
University of Florida, School of Business
University of Illinois, Chicago, Department of Psychology
University of Pennsylvania, Wharton School of Business, Decision Research
- 1997 Cornell University, Behavioral Economics and Decision Research
“New Directions in Decision Making,” Northwestern University
“Psychologists and Economists,” University of British Columbia

TEACHING

Undergraduate

Environmental Psychology
Judgment and Decision Making: Lab and Research Methods
Psychology and Public Policy

PhD Courses

Summer Institute for Social and Personality Psychology (2019), Psychology and Public Policy
Judgment and Decision Making
Environmental Psychology
Political Psychology

Graduate Student Supervision (Advisor)

Lynneatte Quenin, PhD expected 2026
Sean Reiley, PhD expected 2026
Sarah Coffin, PhD expected 2025. Initial appointment, Pacific Northwest National Labs.
Riley Loria, PhD expected 2025
Marisa D. Grant, PhD expected 2025
Alexandra Flores, PhD 2023. Initial appointment, Assistant Professor, Williams College.
Jairo Ramos, PhD 2022. Initial appointment, Data scientist.
Jennifer Cole, PhD 2021. Initial appointment, Postdoctoral Researcher, Vanderbilt University, Climate Change Research Network
Kellen Mrkva, PhD 2018. Initial appointment, Postdoctoral Researcher, Columbia University. Current appointment, Assistant Professor, Baylor University, School of Business.
Jessica Keating, PhD 2017. Initial appointment, Postdoctoral Researcher, University of Colorado Boulder, Center for STEM Learning. Current appointment, Assistant Vice Chancellor, Office of Data Analytics, University of Colorado Boulder.
Mark Travers, PhD 2015. Consumer Insight Analyst, Burke Inc.
Jacob Westfall (co-advisor), PhD 2015. Initial appointment, Postdoctoral Researcher, University of Texas, Austin
Cindy Chan (co-advisor), Wharton School of Business, University of Pennsylvania, PhD 2014. Initial appointment, Assistant Professor, University of Toronto
Arielle Silverman, PhD 2014. Initial appointment, Postdoctoral Researcher, University of Washington, School of Medicine, Department of Rehabilitation
Laura Johnson-Graham, 2011. Initial appointment, Director of Renewable Energy, Bonneville Power Administration, Portland, OR

Michaela Huber, PhD 2010. Initial appointment, Assistant Professor, Technical University of Dresden, Germany

Joanne Kane, PhD, 2008. Initial appointment, Postdoctoral Researcher, Princeton University, Department of Psychology and Wilson School of Public Policy

Graduate Student Supervision (Committee)

Michael Hoeffner, PhD, Computer Science and Cognitive Science, University of Colorado Boulder, 2024

Stephanie Schwartz, PhD, Psychology, University of Toronto, 2023

Guilheme Ramos, PhD, Marketing, FGV/EBAPE, Brazil, 2023

Rachele Benjamin, PhD, Psychology, University of British Columbia, 2022

Michael Sechman, PhD, Philosophy, 2021

Carey Stapleton, PhD, Political Science, 2020

Justin Pomerance, PhD, Marketing, 2020

Jason Zietz, PhD, Computer Science, 2019

Siddarth Bhandari, PhD Civil Engineering, 2018

Yoonji Shim, PhD Marketing, University of British Columbia, Sauder School, 2018

Jim Pripusich, PhD Political Science, 2018

Ryan Dawkins, PhD, Political Science, 2017

Stephanie Guillermo, PhD Psychology, 2017

Briane Eby, Masters, Environmental Studies, 2016

Scott Schaeffer, PhD Psychology, 2016

Jason Gwinn, PhD Psychology, 2014

Jeffrey Lyons, PhD Political Science, 2014

Megan O'Brien, PhD Mechanical Engineering 2014

Holger Dick, PhD Computer Science, 2013

Helen Katz, PhD Psychology, 2012

Deborah Baker, PhD Economics, 2012

Bethany Kwan, PhD Psychology 2010

Katarina Hellén, PhD Marketing 2011, Hanken School of Economics, Helsinki, Finland

Leonardo Nicolaoi, PhD Marketing, University of Texas at Austin, 2009

David Kirtzberg, PhD Economics, 2007

Gregory Webster, PhD Psychology 2006

An Oskarsson, PhD Psychology 2006

Courtney Rochelau, PhD Psychology 2005

Nicolas Geereart, PhD Psychology 2004 Catholic University of Louvain

Honors Supervision (Advisor)

Connor Davis, 2022

Jack Colvin, 2021

Chris Cortlett, 2021

Cole Joeseeph, 2020

Devan Daly, 2020, Environmental Studies

Marissa Grant, 2019

Maddison Web, 2019

Dareck Giuliani, 2018

Monique Baca, 2017

Ashley Schuett, 2016

Jessica Zweibel, 2013

Emie Matsuno, 2013

Cassandra Collins, 2011

Jennifer Poe, 2010

Jennifer Donnelly, 2008

Joshua Morris, 2008

Jarratt Pytel, 2008

Regan Garden, 2007

Eric Osowski, 2007

Matt Lambuth, 2007

Katherine Skalerlund, 2007

Tamara Umari, 2006

Jasmine Sheldon, 2006

Erin Gilmer, 2004

Honors Supervision (Committee)

Gobi Granger, 2022, Environmental Design
 Anton Freeman, 2021, Political Science
 Natalie Furtik, 2021, Sociology
 Renae Marshall, 2021, Environmental Studies
 Sophie Jean, 2017, Political Science
 Ben Searchinger, 2015, Economics
 Peter Mattingly, 2014, Sociology
 Allison Madigan, 2013, Economics

Nicole Rushovich, 2013, Political Science
 Erin Giffin, 2011, Economics
 Michael Lind, 2011, Philosophy
 Natalie Wheeler, 2011, Psychology
 Ryan Owen, 2010, Psychology
 Amanda McCartney, 2005, Economics
 Jesse Rains, 2005, Psychology
 Maria Price, 2005, Political Science
 Daniel Verda, 2004, Economics

SERVICE

University of Colorado Boulder

2012–2022 Chair, Institutional Review Board, Panel A (social and behavioral science)
 2009–2022 Institutional Review Board Member, Panel A (social and behavioral science)
 2016–2020 Arts and Sciences Personnel Committee (Chair, Spring 2020)
 2016 Program Director Search Committee, Institute for Behavioral Science
 2014 Program Director Search Committee, Institute for Behavioral Science

Department of Psychology and Neuroscience

2020–2022 Merit Review Committee
 2019–2022 Executive Committee
 2017–2018 Program Director, Social Psychology
 2015–2019 Department Conflict Resolution Coordinator
 2017 Social Psychology Search Committee, Chair, Psychology and Neuroscience
 2016 Chair, Space Committee
 2015 Chair, Graduate Admissions Committee
 2014–2015 Chair, Executive Committee
 2011–2015 Executive Committee
 2012–2013 Co-Chair, Strategic Planning Committee
 2014–2015 Social Psychology Search Committee, Psychology and Neuroscience
 2010 Reappointment committee
 2009–2015 Human Research Committee
 2008–2010 Program Director, Social Psychology
 2007 Merit Review and Salary Committee
 2007 Chair, Graduate Admissions Committee
 2004 Graduate Admissions Committee
 2003–2007 Undergraduate Education Committee
 2007 Behavioral Neuroscience Search Committee
 2007 Instructor Reappointment Committee
 2005 Psi Chi, External speaker
 2005 UROP Reviewer
 2003 Faculty recording secretary

Professional Service

2015–2023 Promotion external letter writer (3 per year)
 2010 National Science Foundation, Campaign for Green Spending, Expert Consultant
 2008 Program Committee, *Association for Consumer Research*

- 2008 Student poster judge, *Society for Personality and Social Psychology* Conference
Program Committee, *Association for Consumer Research*
- 2005 External honors examiner, Swarthmore College, 2005

Grant Panels

- 2020–2021 National Science Foundation: Decision, Risk, and Management Science
- 2015 National Science Foundation: Computer and Information Science and Engineering
(CISE) Cyber-Physical Systems (CPS) Medical Panel
- 2013 National Science Foundation: Behavioral and Social Science

Associate Editor

- 2015–2020 Psychological Science
- 2011–2015 Journal of Personality and Social Psychology

Consulting Editor and Editorial Boards

- 2022– Personality and Social Psychology Review
- 2012–2015 Archives in Scientific Psychology: Social and Personality Psychology
- 2004–2011 Personality and Social Psychology Bulletin
- 2010–2014 Journal of Behavioral Decision Making
- 2005–2011 Journal of Personality and Social Psychology
- 2007–2011 Organizational Behavior and Human Decision Processes
- 2012–2015 Psychological Science
- 2005–2011 Social Cognition
- 2009–2011 Social Psychological and Personality Science

Journal Reviews

I regularly review for journals, approximately 10 per year, including: *Climatic Change*; *Journal of Experimental Social Psychology*; *Journal of Personality and Social Psychology*; *Nature Human Behavior*; *Political Behavior*; *PNAS*; *Psychological Science*; *Science*

Ad hoc Grant Reviewer

Israeli Science Foundation

National Science Foundation: Social Psychology

National Science Foundation: Decision, Risk, and Management Science

National Science Foundation: Law and Social Sciences

Alfred P. Sloan Foundation

Social Sciences and Humanities Research Council of Canada

United States-Israeli Binational Science Foundation

Professional Membership

Association for Psychological Science

Society of Experimental Social Psychology

Society for Judgment and Decision Making

Society for Personality and Social Psychology

Community Service

- 2019–2023 Advisory Board, Center of the American West
- 2016–2018 Vice President, Board of Directors, Harmony Foundation, Estes Park, CO
- 2013–2018 Board of Directors, Harmony Foundation, Estes Park, CO

- 2016 Advisor, Benjamin Morris, Fairview Science Practicum (1st place, Colorado State Science Fair, Behavioral and Social Sciences)
- 2014 Advisor, Simon Can and Rosalie Reuss, Boulder High School Science Practicum,
- 2012 Advisor, Kaitlyn Lee, Fairview Science Fair Project (1st place, Colorado State Science Fair, Behavioral and Social Sciences)

Consulting

Bryn Mawr Investment Committee
 Citizens Climate Lobby
 City of Boulder, Boulder Water Utilities
 Haverford College Investment Committee
 Minot Capitol
 The Nature Conservancy

Conference Organization and Outreach

- 2022 Co-organizer, *Social Science and Sustainability Technology*
- 2021 Co-organizer, *Climate Change, Society, and Democracy*
- 2021 Co-Organizer, *Social Science and Climate Solutions*
- 2020 Organizer, *Behavioral Climate Policy*
- 2017 Chair and Organizer, *Colorado Climate Retreat*
- 2015 Chair, Organizing Committee, *Society of Experimental Social Psychology*
- 2014 Co-Organizer, Judgment and Decision Making Pre-Conference, *European Association of Social Psychology*, Amsterdam, The Netherlands
- 2012 Organizing Committee, *Behavioral Decision Research in Management Conference*
- 2006 Co-organizer, Inaugural Judgment and Decision Making Pre-conference, *Society for Personality and Social Psychology*, Palm Springs, CA
- 2003 Steering committee & local organizer, *Summer Institute for Social Psychology*

MEDIA COVERAGE AND INTERVIEWS

Experientialism and Happiness

Adbusters, Jul 2002; *Elle*, Jan 2003; *KWGN Denver WB Television*, Feb 2003; *Earth Star*, Feb/Mar 2003; *Psychology Today*, Nov/Dec 2003; *Money*, Sep 2003; *Daily Camera*, Dec 13, 2003; *Washington Post*, Dec 22, 2003; *Self*, Feb 2004; *Denver Post*, Apr 26, 2004; *Allure*, May 2004; *InStyle*, May 2004; *Denver Post*, Jun 2004; *New York Times*, Sep 2004; *Denver Post*, Nov 2004; *Discovery Channel Canada*, Dec 2004; *Dentistry Today*, Feb 2005; *Woman's World*, Apr 2005; *NPR's Whad' Ya Know*, Apr 2005; *Der Spiegel* (Germany), Apr 2005; *Geo* (Germany), Jun 2005; *For Me* (Canada), Nov 2005; *Women's Health*, Feb 2006; *Ottawa Sun*, Jun 2006; *Money*, Aug 2006; *Rocky Mountain News*, Nov 2006; *Slate*, Jun 2007; *Chicago Tribune*, Jul 2007; *Boulder Magazine*, Fall 2007; *Experience Life*, March 2008; *Cosmopolitan*, June 2008; *KUNC Radio*, July 2008; *Wall Street Journal*, November 2008; *Outside*, Jan 2009; *CBC Radio*, June 2009; *Times Online*, July 2009; *CNN Health*, August, 2009; *O Magazine* (South Africa), Dec, 2009; *Oprah.com*, Sep, 2009; *Science Daily*, 2010; *Daily Camera*, 2010; *Daily India.com*, 2010; *Parade Magazine*, December 2009; *Miami Herald*, December 2009; *5 Towns Jewish Times*, 2010; *CNN* (Paging Dr. Gupta), 2010; *CBC Radio* Apr 2010; *Treehugger.com*, Apr 2010; *SiliconIndia*, Apr 2010; *Tehran Times*, Apr 2010; *Psychology Today*, May 2010; *KGNU radio*, April 2010; *Cleveland Daily Banner*, May 2010; *Times of India*, May 2010; *New York Times*, June 2010; *Psychology Today*, July 2010; *Globe and Mail*, Nov 2010; *Huffington Post*, Nov 2010; *Way Out West*, Dec 2010; *Coloradan*, Dec 2010; *Oprah*, Jan 2011; *Detroit Free Press*, July 2011; *New York Times*, Apr 2012; *The Boston Globe*, Dec 2012; *Wall*

Street Journal, Jul 2012; *CNN*, Dec 2012; *Miami Herald*, Feb 2013; *New York Times*, May 2014; *New York Times*, June 2015; *US News & World Report*, Jan 2016; *BBC*, Apr 2019; *L.A. Times*, Sep 2020

Judgment, Emotion, and Choice

Denver Post, Feb 2003, Jun 2003, Feb 2004, Mar 2004, Sep 2004, Dec 2004; *APS Observer*, Apr 2005; *Hallmark* magazine, May 2006; *KBCO Radio*, Jan 2007; *Psychology Today*, March 2008; *Boston Globe*, August 2009; *Psychology Today*, August 2009; *Science Daily*, September 2009; *Trajkn News* (India), September 2009; *PsychCentral.com*, September 2009; *Huffington Post*, September 2011; *Daily Camera*, October 2011; *Denver Post*, November 2011; *Business News*, Jan 2012; *The Atlantic*, Jan 2012; *Science and Religion Today*, Jan 2012; *KDKA CBS News Radio* (Pittsburgh), Feb 2012; *Colorado Matters*, *Colorado Public Radio*, Feb 2012; *Daily Mail*, *United Kingdom*, Feb 2012; *Science Daily*, May 2012; *Business Insider*, May 2012; *Financial Times*, Mar 2013; *Denver Post*, Mar 2013; *Denver Post*, Dec 2013; *Scientific American Mind*, Mar/Apr 2014; *Daily Mail UK*, Mar 2014; *New York Times*, Sep 2014; *The Hidden Brain*, Nov 2015; *Wired*, Sep 2016

Political Polarization

New Scientist, Jan 2012; *LiveScience.com*, Jan 2012; *The Situationist*, Jan 2012; *Discovery News*, Jan 2012; *Daily Mail*, Jan 2012; *MSNBC*, Jan 2012; *Yahoo!*, Jan 2012; *San Diego Source*, Jan 2012; *Los Angeles Times*, Jan 2012; *Colorado Matters*, Feb 2012; *Wall Street Journal*, May 2012; *Academic Minute Radio*, May 2012; *Denver Post*, Nov 2012; *NewYorker.com*, Jun 2013; *Foreign Policy*, Jul 2013; *La Tercera* (Chile), Jul 2013; *Telegraph UK*, Apr 2016; *Daily Camera*, Oct 2016; *Homeland Security Newswire*, Jan 2018; *The Atlantic*, Oct 2019; *NPR*, Jun 2020; *KUNC*, Jul 2020; *Denverite*, Oct 2020; *Fox31Denver*, Nov 2020; *KOA Radio*, Jan 2021; *KUNC*, Jan 2021

COVID-19

Kurier (Austria), Jan 2022; *OE24 TV* (Austria), Jan 2022; *Gloanabbat.at* (Austria), Jan 2022; *Denver Post* (reprinted 40+ outlets), Jan 2022; *StudyFinds*, Nov 2022; *Earth.com*, Nov 2022; *CTV News*, Nov 2022; *DeutschlandFund Nova*, Nov 2022

Climate Change and Sustainability

Daily Camera, Jul 2018; *Loveland-Herald*, Jul 2018; *Farm Journal AgWeb*, Jul 2018; *Colorado Public Radio* (Interview), Jul 2018; *National Post*, Jul 2018; *Texas Matters*, Jul 2018; *Physics World*, Aug 2018; *The Economist*, Aug 2018; *Newsweek*, Sep 2018; *New York Times*, Dec 2018; *Denver News 7*, Mar 2020; *KXLH Helena*, Mar 2020; *Whole Foods Magazine*, Aug 2020; *Psychology Today*, Oct 2021; *Grist*, Dec 2021; *NPR*, Sep 2023; *Earth.com*, Jan 2024

Interviews and Podcasts

Citizens Climate Lobby, Educational Meeting Webinar, 2020; *Climate Change and Conflict*, Center of the American West, Boulder, CO, 2020; *Colorado Conversations*: Climate Change, May, 2020; Rotary Club, Aspen, CO, May 2020; *Changing the Climate Podcast*, Jun 2021; *The World After Covid*, July 2020; *Wild Thing*, July 2022; *9News*, May 2023; *Colorado Public Radio*, Sep 2023; *KGNU*, Oct 2024; *On Wisdom*, Nov 2024