Economics in Action: Antitrust and Regulation (4999-010)

Fall 2008 T/Th 11:00 am - 12:15 pm Ekeley Sciences (EKLC) Room #E1B50

Contacts:

| University of Colorado: | 303-492-4552 or <u>diana.moss@colorado.edu</u> |
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| American Antitrust Institute: | 720-233-5971 or <u>dmoss@antitrustinstitute.org</u> |
| <u>Office Hours</u> : | T/Th 12:15 pm - 1:00 pm and by appointment |

Course Description and Objectives:

The objective of this course is to familiarize you with two of the major instruments of competition policy–*antitrust and regulation*. Industrial Organization largely addresses imperfectly competitive market structures, firm conduct (e.g., pricing, output, quality issues, advertising and marketing, and entry and exit) in those markets, and market performance.

The course will emphasize the legal-economic concepts that form the basis for antitrust and regulation, the qualitative and quantitative tools that are useful for thinking critically about a wide variety of issues, and real world applications. Applying these skills to past, present, and prospective issues and problems will be a central focus of the course.

The course consists of four parts that will explore theory, tools, and applications involving antitrust in regulated and non-regulated industries. Part I examines problems involving horizontal structure (mergers). Part II looks at horizontal practices (e.g., cartels, coordinated interaction, bid rigging). Part III addresses vertical and related market issues (e.g., tying, bundling, and resale price maintenance), and Part IV looks at network issues (e.g., aftermarket issues, predation).

Prerequisites:

Students must have already taken Intermediate Microeconomic Theory (Econ 3070) *or* Industrial Organization (Econ 4697) to enroll in this class. No exceptions will be made.

Requirements, Grading, and Other Policies

| Mid-Term Exam #1 | 25% |
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| Mid-Term Exam #2 | 25% |
| Class Attendance | 10% |
| Case Presentation | 5% |
| Team Projects: | |
| Research Paper | 20% |
| Presentation | 15% |
| Total | 100% |

Grading: Grading will be based on: (1) two mid-term exams, (2) a case presentation, (3) twoperson team research paper and presentation, and (4) class attendance (recorded randomly throughout the semester). I will assign letter grades at the end of the semester based on a distribution of total point scores. Note that there are *no make-up exams*, except for conflicts with a religious obligation.

Academic Integrity: All students are responsible for knowing and adhering to the academic integrity policy of this institution. Violations of this policy may include: cheating, plagiarism, aid of academic dishonesty, fabrication, lying, bribery, and threatening behavior. All incidents of academic misconduct shall be reported to the Honor Code Council (honor@colorado.edu; 303-725-2273). Students who are found to be in violation of the academic integrity policy will be subject to both academic sanctions from the faculty member and non-academic sanctions (including but not limited to university probation, suspension, or expulsion). Other information on the Honor Code can be found at http://www.colorado.edu/policies/honor.html and at http://www.colorado.edu/academics/honorcode/.

Classroom Behavior: Students are expected to abide by the University's classroom behavior policy. In particular, the use of wireless telephony devices while the class is in session distracts the class from the lecture and/or discussion and should be turned off *before* the start of class. Students and faculty each have responsibility for maintaining an appropriate learning environment. Those who fail to adhere to such behavioral standards may be subject to discipline. Professional courtesy and sensitivity are especially important with respect to individuals and topics dealing with differences of race, culture, religion, politics, sexual orientation, gender, gender variance, and nationalities. Class rosters are provided to the instructor with the student's legal name. I will gladly honor your request to address you by an alternate name or gender pronoun. Please advise me of this preference *within the fist two weeks of the semester* so that I may make appropriate changes to my records. See policies at http://www.colorado.edu/policies/classbehavior.html and at http://www.colorado.edu/studentaffairs/judicialaffairs/code.html#student_code.

Religious Obligations: Campus policy regarding religious observances requires that faculty make every effort to deal reasonably and fairly with all students who, because of religious

obligations, have conflicts with scheduled exams, assignments or required attendance. In this class, you are required to inform me of a scheduling conflict *within the first two weeks of the semester* so that I may make accommodations. See the full details of the University religious observances policy at <u>http://www.colorado.edu/policies/fac_relig.html</u>.

Discrimination and Sexual Harassment: The University's policies on discrimination, sexual harassment, and amorous relationships apply to all students, staff and faculty. Any student, staff or faculty member who believes s/he has been the subject of discrimination or harassment based upon race, color, national origin, sex, age, disability, religion, sexual orientation, or veteran status should contact the Office of Discrimination and Harassment (ODH) at 303-492-2127 or the Office of Judicial Affairs at 303-492-5550. Information about the ODH, the above referenced policies and the campus resources available to assist individuals regarding discrimination or harassment can be obtained at http://www.colorado.edu/odh.

Students with Disabilities: If you qualify for accommodations because of a disability, please submit to me a letter from Disability Services *within the first two weeks of the semester* so that your needs can be addressed. Disability Services determines accommodations based on documented disabilities. Contact: 303-492-8671, Willard 322, and <u>www.Colorado.EDU/disabilityservices</u>. Disability Services' letters for students with disabilities indicate legally mandated reasonable accommodations. The syllabus statements and answers to Frequently Asked Questions can be found at <u>www.colorado.edu/disabilityservices</u>.

Text and Supplemental Readings:

The assigned textbook--*The Antitrust Revolution*, John E. Kwoka, Jr. And Lawrence J. White, eds., 4th edition, 2004, Oxford University Press--is available at the bookstore. I encourage you to keep up with the readings, in advance of their coverage in lecture. There will be additional journal article, book chapter, or trade press readings assigned throughout the semester. I will make these available via e-mail or through the course website.

Calendar of Topics:

Part I: Horizontal Structure

| Weeks 1 - 4: | Chapter 1: Chapter 2: | Manifest Destiny (<i>Union Pacific/Southern Pacific</i>) Prices, Market Definition, and the Effects of a Merger (<i>Staples/Office Depot</i>) |
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| | Chapter 3: | Potential Competition and Local Telephone (<i>Bell Atlantic/NYNEX</i>) |
| | Chapter 4: Chapter 5: Chapter 6: | Long-Distance Telephone (<i>MCI/Sprint</i>) Crude Oil (<i>BP Amoco/ARCO</i>) Efficiencies and High Concentration (<i>Heinz/Beech-Nut</i>) |
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Part II: Horizontal Practices

| Weeks 5 - 8: | Chapter 7: Chapter 8: Chapter 9: | Antitrust and Higher Education (<i>MIT Financial Aid</i>) Bidding, Bid Rigging (<i>Ohio v. Trauth</i>) Rapid Price Communication and Coordination (<i>Airline Tariff</i> <i>Publishing</i>) |
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| | Chapter 10: Chapter 11: Chapter 12: | Global Cartels (<i>Amino Acid Lysine</i>) Sports Leagues (<i>Relocation of L.A. Rams to St. Louis</i>) Brand Name Prescription Drug Litigation |

Part III: Vertical and Related Market Issues

| Weeks 8 - 10: Chapter 13: | Revisiting Maximum Resale Price Maintenance (<i>State Oil v. Khan</i>) |
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| Chapter 14: | Technology Cross-Licensing Practices (FTC v. Intel) |
| Chapter 15: Chapter 16: | Retailer-Instigated Restraints on Suppliers' Sales (<i>Toys R Us</i>) Bundling (<i>GE/Honeywell</i>) |

Part IV: Network Issues

| Weeks 10-12: Chapter 17: | Links Between Markets and Aftermarkets (Kodak) |
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| Chapter 18: | Access and Network Effects in the "New Economy" (AOL- |
| | Time Warner) |
| Chapter 19: | Maintenance of Monopoly (U.S. v. Microsoft) |
| Chapter 20: | Predation Policy (American Airlines) |

Part V: Group Presentations

Weeks 13-16