



## **PAULA HILDEBRANDT**

Staff Vice President  
Corporate Development & Integration Planning  
FedEx Corporation

Paula Hildebrandt manages corporate development initiatives for FedEx Corporation (NYSE: FDX), a global transportation, e-commerce and business services giant with annual revenues of \$43 billion. Her leadership responsibilities include the evaluation and formation of strategic business combinations, including acquisitions and joint ventures, as well as post-merger integration planning and execution support.

Hildebrandt played a key role in the company's successful acquisition of, among other firms, American Freightways, Kinko's, DTW Group (China), Rapidao Cometa (Brazil), Parcel Direct, Watkins Motor Freight, Multipack (Mexico), Opek (Poland), Tatex (France), Prakesh Air (India), and AFL Private Ltd. (India). Through her leadership FedEx has effectively expanded its global reach and service capabilities to meet the growing needs of its customers.

Hildebrandt joined FedEx in 1993 and throughout her career has served in leadership positions in corporate development, strategy and finance. She assumed her current role in 2006 after serving as Staff Director of Corporate Development. Prior to that, Hildebrandt served as Staff Director of Strategic Financial Planning and Analysis, managing FedEx's annual and long range planning processes as well as strategic financial analyses.

Before joining FedEx, Hildebrandt was in economic research at the Federal Reserve Bank of Kansas City. She earned her bachelor's degree in economics from the University of Colorado and her master's degree in business administration from Thunderbird School of Global Management. She remains a diehard Buffs fan and is an active volunteer with the Humane Society of Memphis, TN.