



## Attrition

For Pay Own Groups, which is to say, groups that are utilizing our online lodging registration services, attrition will be applied. This means that the number of block beds will be reviewed by both parties at least 30 days prior to arrival. At this time, the block of beds can be reduced by up to 10 percent (10%) without liability. This is known as the final adjustment date. If the actual number of beds used is less than 80 percent (80%) of the number agreed upon at the final adjustment date, the client will owe attrition. The attrition fee is calculated at the conclusion of the event, and is calculated by multiplying the nightly lodging rate by the difference between the actual number of bed nights used by the client and 80 percent (80%) of the bed nights confirmed on the final adjustment date.