The MBA program provides a full-time immersive experience, with access to a wide variety of co-curricular events and networking opportunities that complement the classroom learning. As an MBA student, you will build a solid foundation in business through the core curriculum and customize your degree through elective coursework. Summer internships allow you to strengthen a new set of skills and enhance your professional network to facilitate a possible career transition.

Core courses in economics, accounting, finance, quantitative methods, operations management, corporate social responsibility, and corporate strategy prepare you to think critically about business issues, and raise thought-provoking strategic and philosophical questions. The cohort-based program requires 55 credits; 31 credits of MBA core courses and 24 elective credits (at least 12 of which must be MBA electives.) The degree is intended to be completed in the two-year time-frame outlined here.

As you plan your curriculum choices, we recommend building expertise in one of the functional areas like marketing, finance, management, or systems/operations. It is possible to add classes from areas of specialization including entrepreneurship, real estate, and sustainability or add graduate classes from other departments. This flexibility allows you to tailor the degree to fit your career goals, provides advanced skills and enhances your marketability to potential employers.

### Pre-Term

**August**

- Orientation/MBAC 6099 Professional Development
- MBAC 6031: Quantitative Methods
- MBAC 6001: Foundations of Teamwork

### Fall Semester

**August – December**

- 16.5 credits
- MBAC 6002: Social, Moral, and Economic Foundations of Business
- MBAC 6081: Data and Decisions
  - **A Mod** (8 weeks)
  - **B Mod** (8 weeks)
- MBAC 6020 Financial Accounting
- MBAC 6011 Managerial Economics I
- MBAC 6099 Professional Development
- MBAC 6060 Corporate Finance
- MBAC 6090 Marketing Management

### Spring Semester

**January – May**

- 16.5 credits
- Full Term: Electives (6 credits)
  - **A Mod** January – February (8 weeks)
  - **B Mod** (8 weeks)
- MBAC 6050 Strategy
- MBAC 6012 Managerial Economics II
- MBAC 6096 Managerial Communications
- MBAC 6051: Operations Management
- MBAC 6003: Leadership

### Summer

**Internship Opportunities**

### Fall Semester

**August – December**

- 9 credits
- Three Elective Courses

### Spring Semester

**January - May**

- 9 credits
- Three Elective Courses

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Fall 2019 program start date: August 5, 2019
Co-curricular activities are a critical counterpart to the classroom experience and enrich the value of your degree. Case competitions, student leadership positions, clubs, networking opportunities, guest speakers, small-group meetings with business leaders, and professional mentoring all add to the immersive nature of our full-time program. Summer internship opportunities allow you to apply those core skills and develop new insights to help focus your choice of elective courses.

**MBA Elective Courses**

**Entrepreneurship**
- MBAX 6100 Entrepreneurship
- MBAX 6110 Entrepreneurial Finance
- MBAX 6130 Sustainable Venturing
- MBAX 6140 Social Entrep in Emerging Markets
- MBAX 6170 Business Plan Preparation
- MBAX 6180 Start Up Execution
- MBAX 6190 Projects in Entrepreneurial Companies

**Marketing**
- MSBX 5310 Customer Analytics
- MBAX 6300 Marketing Communications
- MBAX 6310 Marketing Strategy
- MBAX 6330 Market Intelligence
- MBAX 6350 Digital Marketing
- MBAX 6360 New Product Development
- MBAX 6802 Pricing Strategy & Tactics

**Finance**
- MBAX 6110 Entrepreneurial Finance
- MBAX 6210 Applied Financial Management
- MBAX 6220 Investment Management & Analysis
- MBAX 6230 International Financial Management
- MBAX 6250 Derivative Securities
- MBAX 6270 Applied Derivatives
- MBAX 6260 Fixed Income Investing
- MBAX 6710 Financial Statement Analysis
- MSBX 5205 Financial Strategy & Decision Modeling
- MSBX 5225 Advanced Portfolio Management

**Real Estate**
- MBAX 6600 Real Estate Principles
- MBAX 6610 Real Estate Finance
- MBAX 6620 Real Estate Project Competition
- MBAX 6630 Real Estate Economics
- MBAX 6640 Real Estate Law & Practice
- MBAX 6815 Sustainable Real Estate Development
- MSBX 5605 Real Estate Investment & Risk Mgmt.

**Management**
- MBAX 6000 Socially Responsible Enterprise
- MBAX 6500 Management of Organizational Change **
- MBAX 6530 Negotiating & Conflict Mgt **
- MBAX 6540 Consulting Skills **
- MBAX 6560 Executive Leadership **
- MBAX 6570 Topics in Sustainable Business
- MBAX 6801 Global Perspectives

**Systems & Operations**
- MSBX 5415 Advanced Data Analytics
- MSBX 5420 Unstructured and Distributed Data Modeling and Analysis
- MSBX 5450 Transportation and Logistics
- MSBX 5470 Procurement and Contracting
- MBAX 6080 Decision Modeling
- MBAX 6410 Process Analytics
- MBAX 6420 IT & Business Strategy
- MBAX 6440 Project Management
- MBAX 6460 Supply Chain Management
- MBAX 6843 Supply Chain Operations & Analytics
- MSBX 5435 Planning & Production

*Notes: Electives are typically offered only once each academic year.*

*This list is subject to change.*

*Offerings each year will vary depending on faculty availability.*