

23RD ANNUAL

REAL ESTATE FORUM

2020



Leeds School of Business
UNIVERSITY OF COLORADO BOULDER

Welcome to the 23rd Annual CU Real Estate Forum

On behalf of the CU Real Estate Center, the International Advisory Board, and the Forum Planning Committee, we would like to welcome you to this year's Annual Forum. As those of you who have attended over the years know, the Forum has grown to become one of the premier annual real estate events in Colorado, and a platform through which the Real Estate Center can showcase its thought leadership in the commercial real estate community. We are proud each year to draw in local, national and international experts, and this year is no exception.

The Real Estate Center sits uniquely at the intersection of education and industry. It bridges the space between important academic research, training the next generation of leaders, and integrating that knowledge and expertise into the business community. We are excited today to further that tradition, welcoming distinguished University professors and scholars-in-residence to discuss the trends they are studying and teaching, as well as industry leaders to talk about cutting edge projects in our region and the big-picture direction of the commercial real estate industry. In particular, we are thrilled to feature remarks from the President of the University and the Dean of the Leeds School of Business, along with two University professors – an economic expert, and an entrepreneur with unique insight into real estate technology disruptors. We will also be exploring the growing trend of entertainment-driven real estate developments, and offering expansive perspectives on the evolution of the multi-family sector. Finally, a fireside chat with two industry icons will provide a national perspective on the global and political trends that are impacting our industry as we kick off a new decade and an election year.

As always, we design the Forum to provide exceptional educational content and create a premier networking opportunity for the real estate business community and our talented students, the future leaders of this industry. In that spirit, please take some time to network with students throughout the day – your next superstar could be seated across the table from you.

Thank you for joining us and we hope you enjoy the premier experience the Center has assembled for you today.

Noelle Riccardella
Co-Chair – Annual Forum
nriccardella@lewisbess.com

Campbell Davis
Co-Chair – Annual Forum
campbell.davis@cbre.com

Forum Event Sponsors

Thank you to our many sponsors and supporters for their generous support of the CU Real Estate Program and underwriting this year's Real Estate Forum.

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2020 CU Real Estate Annual Forum Agenda

Wednesday, February 26th and Thursday, February 27, 2020

Wednesday, February 26th

5:30 – 7:00pm THE Industry Networking Reception at Los Chingones, RINO
Presented by:



Thursday, February 27th

7:30 – 8:15am **Networking Breakfast**, Mile High Station, Denver
Presented by:


8:15 – 8:30am **Welcome** – 2020 Forum Co-Chairs **Noelle Riccardella**, Director, Lewis Bess Williams & Weese P.C. and **Campbell Davis**, Senior Associate, CBRE Investment Properties; and **Michael Kercheval**, Executive Director, CU Real Estate Center


8:30 – 8:45am **State of the Business School** – **Prof. Sharon Matusik**, Dean, Leeds School of Business

8:45 – 9:00am **Colorado's Flagship University** – **Dr. Mark Kennedy**, President, University of Colorado

9:00 – 9:30am **The iBuying Revolution:** iBuyer companies, who purchase homes based on market data without inspections or brokers, are aggressively increasing their market share. **Mike Delprete**, Leeds School of Business Scholar in Residence, internationally recognized iBuyer expert and real estate tech strategist, shares his exclusive insights on this leading edge of the real estate technology revolution.
Presented by:


9:30 – 10:15am **Focus on Multi-Family:** **Doug Bibby**, President and CEO of the Washington, DC – based, National Multi Housing Council (NMHC), and former senior executive of Fannie Mae, provides a critical review of the nation's multi-family housing trends, issues and opportunities, followed by a moderated panel of local and national multi-family players. The panel of developers, owners and operators includes:


- **Scott Johnson**, Division President, LMC a Lennar Co., and CU Real Estate Center International Advisory Board member
- **David Kim**, CEO, Bascom Group, and CU Real Estate Center International Advisory Board member
- **Nick Koncilja**, Managing Director, Bow River Capital
- **Kim Sperry**, Managing Director, RangeWater Real Estate

Presented by:


10:15 – 10:30am

BREAK

10:30-11:00am

The Economic Crystal Ball: Brian Lewandowski, past President of the Denver Association of Business Economists, Associate Director of the Business Research Division at the Leeds School of Business, and nationally recognized economist looks behind the numbers foretelling the outlook for the local, regional and national economies.
Presented by:


11:00-11:45am

Intersection of Entertainment and Real Estate: A growing trend of real estate projects driven and anchored by entertainment uses is taking the market by storm. Our marquee panel of experts includes:

- **Marc Perusse**, Director of Acquisitions of Revesco Properties, developer of the River Mile project, Denver's new home to experiential-art disruptor Meow Wolf's;
- **Patrick Walsh** of the McGregor Square development adjacent to Coors Field;
- **Daniel Aizenman**, Senior Principal, Buildings of Stantec, member of the CU Real Estate Center International Advisory Board and part of the design team for McGregor Square.

Presented by:



11:45 – 12:30pm

KEYNOTE ADDRESS AND FIRESIDE CHAT

Does Washington Still Matter? Jeff DeBoer, President and CEO of the DC-based national Real Estate Roundtable shares his lifetime of experience with a candid look inside the beltway, discussing the anticipated impact on real estate of politics, trends and the upcoming elections.
Fireside Chat: Jeff DeBoer and **Ric Clark**, Senior Managing Partner and Chairman, Brookfield Property Group, one of the world's largest and most active real estate players will help divine the future of global real estate.

12:30pm

LUNCH

Presented by:



Keynote Speakers

Welcome



Michael P. Kercheval
Sherm Miller Executive Director
University of Colorado Real Estate Center
[linkedin.com/in/michael-kercheval-b757283/](https://www.linkedin.com/in/michael-kercheval-b757283/)

We are proud to once again assemble and host Colorado’s most important annual leading- edge real estate event. Our unique combination of an academic platform and industry insights makes the Annual Real Estate Forum truly special and invaluable. On behalf of our staff, faculty, students and many

stakeholders, welcome, and thank you for your participation, which plays a major financial role in supporting the University of Colorado Real Estate Center (CUREC).

Annual Forum Co-Chair



Noelle Riccardella
Director, Lewis Bess Williams & Weese P.C.
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Noelle is a real estate attorney and a Director with the Denver law firm Lewis Bess Williams and Weese. She represents a wide range of clients in commercial real estate transactions, including acquisitions, dispositions, financing and leasing. She also has extensive experience with real estate development projects, including city infill and redevelopment projects

and large-scale ground up developments. Noelle enjoys working with all types of clients to bring her many years of experience and a practical business perspective to help get real estate deals done. Noelle has been an active supporter of the CU Real Estate Council since 2015, and serves as the 2020 co-chair of the CU Real Estate Annual Forum.

Annual Forum Co-Chair



Campbell Davis
Capital Markets – Investment Properties, Office
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Campbell Davis is an investment sales broker with CBRE’s Capital Markets, Investment Properties group. Campbell joined CBRE in 2018 and specializes in helping private capital clients with the disposition and recapitalization of office properties located throughout Colorado and the Rocky Mountain Region.

Campbell brings a dynamic skill set and a unique perspective gained through eight years of project management and business

development experience in the construction and manufacturing sectors prior to his transition into capital markets. Campbell began his capital markets brokerage career with Cushman & Wakefield in 2016. Since that time, he has completed over \$325 million in commercial sales transactions. Campbell serves as the 2020 co-chair of the CU Real Estate Annual Forum.

State of the Business School



Prof. Sharon Matusik
Dean, Leeds School of Business
[linkedin.com/in/sharon-matusik-66b4b411](https://www.linkedin.com/in/sharon-matusik-66b4b411)

Sharon Matusik is the Dean and Professor of Strategy and Entrepreneurship at the Leeds School of Business, University of Colorado.

Dr. Matusik’s research focuses on entrepreneurship, innovation, knowledge assets and venture capital. For example, she has looked at topics such as how markets value innovation activities of firms, what accounts for variation in profitability levels of entrepreneurial firms, how the diversification of a venture capital firm affects its performance, the development of risk capital markets around the globe, and gains from innovation activities in emerging markets. Her work has been published in top international academic journals, and is widely cited in the management field.

Her teaching interests are in the area of strategic management and entrepreneurship, and she has taught extensively at the MBA, undergraduate, PhD and executive level. She also spent a semester as a visiting professor at Universidad del Desarrollo (UDD) in Santiago, Chile; UDD is ranked number one in entrepreneurship in Latin America. Each spring, she

takes a group of MBA students to an emerging economy, most recently to Cuba, to study the role of entrepreneurship and innovation in economic development.

Dr. Matusik has served in a variety of leadership roles, including senior associate dean for faculty and research and academic director of the Deming Center for Entrepreneurship at the Leeds School, and as a board member for nonprofit organizations such as the Strategic Management Society and MBA Women International (formerly Graduate Women in Business [GWIB]). She speaks regularly on topics related to innovation and entrepreneurship, and advises local entrepreneurial ventures. She is the 2014 recipient of the Leeds School’s William H. Baughn Distinguished Service award, and has also received awards for her research, teaching and service to her profession. Prior to becoming a professor, Dr. Matusik worked in the field of consulting for seven years.

Colorado’s Flagship University



Dr. Mark Kennedy
President, University of Colorado
[linkedin.com/in/cumarkkennedy/](https://www.linkedin.com/in/cumarkkennedy/)

Mark Kennedy was named 23rd president of the University of Colorado on May 2, 2019, and officially started leading the CU system July 1, 2019. He oversees a university system with four campuses (Boulder, Colorado Springs, Denver and the Anschutz Medical Campus), more than 67,000 students, 37,000 employees and a \$4.8 billion annual budget.

Before assuming the presidency of CU, Kennedy distinguished himself in successful roles in business, government and higher education.

Kennedy firmly believes in the power of a public research university such as CU to improve lives and have a positive impact at home and around the globe. A first-generation college graduate from a family of modest means but a strong belief in the power of education, Kennedy is a staunch advocate for increasing first-generation college graduates while providing educational opportunities for all.

His focuses at CU include fiscal sustainability, keeping a CU education affordable and accessible, elevating student success and growing CU’s significant research portfolio and economic impact.

Kennedy came to CU from the University of North Dakota, where he served as president from July 2016-June 2019.

During his time at UND, Kennedy led the adoption and implementation of a strategic plan that positioned the university for success in a fast-changing higher education environment. UND increased graduation rates by 10 percentage points under his leadership. The university also expanded research and online offerings, underwent significant campus renewal and was listed among the 25 Most Innovative Universities by U.S. News & World Report.

Before the UND presidency, Kennedy served as director of the Graduate School of Political Management at George

Washington University. He has lectured or led research projects on five continents, including at the University of Cambridge, University of Pennsylvania, Johns Hopkins University, University of Notre Dame, New York University, University of Tokyo, National University of Singapore and Tecnológico de Monterrey in Mexico.

From 2001 to 2007, Kennedy served in the U.S. House of Representatives, first for Minnesota’s Second Congressional District and then for its Sixth Congressional District. While in Congress, he sat on the Agriculture, Financial Services and Transportation committees, where he established a reputation for bipartisanship. After leaving Congress, Kennedy was appointed to the Advisory Committee on Trade Policy and Negotiations, serving under both Presidents George Bush and Barack Obama.

Before his time in government and higher education, Kennedy had a successful career in business, including helping Pillsbury buy and expand Häagen-Dazs and serving as an executive on the leadership teams of the company that is today known as Macy’s. Kennedy also served as the Global Retail Business Development Lead for Accenture, a global management consulting and technology firm.

Kennedy is the founder of the Economic Club of Minnesota and a member of the Council on Foreign Relations. He founded the Frontiers of Freedom Lecture Series at St. John’s University and authored Shapeholders: Business Success in the Age of Activism, published by Columbia University Press.

He earned a bachelor’s degree from St. John’s University and a master’s in business administration (MBA) with distinction from the University of Michigan.

The iBuying Revolution



Mike Delprete
Adjunct Professor, Leeds School of Business
CUREC Scholar-in-Residence
[linkedin.com/in/mdelprete/](https://www.linkedin.com/in/mdelprete/)

iBuyer companies, who purchase homes based on market data without inspections or brokers, are aggressively increasing their market share. Mike Delprete, Leeds School of Business Scholar in Residence, internationally recognized iBuyer expert and real estate tech strategist, shares his exclusive insights won this leading edge of the real estate technology revolution.

Mike is a global real estate tech strategist, and a scholar-in-residence at the University of Colorado Boulder. He’s a former tech

entrepreneur, CEO, strategy director, and head of corporate development with broad expertise in online real estate tech, and a passion for growing new businesses.

Mike is internationally recognized as an expert and thought-leader in real estate tech. His evidence-based analysis is widely read by global leaders, and he is a sought-after strategy and new ventures consultant.

Focus on Multi-Family

PRESENTED BY: WE O'NEIL

Focus on Multi-Family: Doug Bibby, President and CEO of the Washington DC based, National Multi Housing Council (NMHC), and former senior executive of Fannie Mae, provides a critical review of the nation’s multi-family housing trends, issues and opportunities, followed by a moderated panel of local and national multi-family players.



Doug Bibby
President
National Multi-Family Housing Council (NMHC)
[linkedin.com/in/mdelprete/](https://www.linkedin.com/in/mdelprete/)

Douglas M. Bibby is President of the National Multifamily Housing Council (NMHC), a national organization of more than 1,400 member firms involved in the nearly \$2 trillion multifamily housing industry. Under his leadership NMHC represents the industry on Capitol Hill and before the regulatory agencies, promotes research and the exchange of information, and advocates for rental housing across a broad spectrum of issues. Prior to joining NMHC, Mr. Bibby spent 16 years as a senior officer of Fannie Mae, where he served on the company’s Management Committee throughout his tenure. He was part of the top management team that is credited with the remarkable turnaround at Fannie Mae in the book Good to Great.

Mr. Bibby began his career with the worldwide communications firm J. Walter Thompson where he served a variety of clients both domestically and internationally over his 12-year career with the company. At the time of his departure from J. Walter Thompson, he was Senior Vice President and General Manager of the firm’s Washington, D.C. operations. Mr. Bibby has been active in the non-profit community of Washington, D.C. for the past 30 years.

Mr. Bibby graduated from Denison University with a B.A. degree and was honored with the university’s Alumni Citation Award in 2004. He also holds a Masters of Business Administration degree from the University of Texas at Austin.

Multi-family panel of developers, owners and operators includes:



David Kim
Managing Partner
The Bascom Group
Member of the CU Real Estate Center IAB
[linkedin.com/in/david-kim-79661110/](https://www.linkedin.com/in/david-kim-79661110/)

David S. Kim is a co-founder and Managing Partner of The Bascom Group, LLC. Bascom has completed over \$16.2 billion in multi-family and commercial value-added transactions since 1996 including 614 multifamily transactions and 163,118 units. Bascom has ranked among the top 50 multifamily owners in the U.S. Bascom’s subsidiaries and joint ventures include the Southern California Industrial Fund, Rushmore Properties, Bascom Portfolio Advisors, Shubin Nadal Associates, Spirit Bascom Ventures, REDA Bascom Ventures, MHF RM Holdings, Bascom Northwest Ventures, Bascom Arizona Ventures, Harbor Associates, Village Partner Ventures, and the Realm Group. Bascom’s subsidiaries also include Premier Business Centers, the largest privately held executive suite company in the U.S.

Prior to founding Bascom, Mr. Kim served as a Senior Analyst and Development Associate, from 1989 to 1995, for the Disney Development Company, a wholly owned subsidiary of The Walt Disney Company, where he was responsible for business development and analysis of more than \$400 million in retail, office, entertainment, and residential projects. Prior to joining the Disney Development Company, Mr. Kim served as Portfolio Associate with the State of Wisconsin Investment Board.

Mr. Kim holds Bachelor of Business Administration degree in Real Estate & Urban Land Economics and in Marketing from the

University of Wisconsin-Madison, and has attended executive level programs at the Massachusetts Institute of Technology. He often serves as guest lecturer at the University of Wisconsin-Madison, University of Colorado, University of Southern California, University of California Los Angeles and Irvine.

Mr. Kim currently serves and has served on the Board of Directors for the “I Have A Dream” Foundation of Los Angeles, Theta Chi PSI Chapter Foundation, The U.S Fund for UNICEF Southern California, University of California, Irvine Center for Real Estate, University of Colorado Center for Real Estate, University of Texas, San Antonio Real Estate Finance and Development Founders Council, University of Wisconsin Real Estate Alumni Association, Urban Land Institute (ULI), Young Presidents’ Organization – Golden West Chapter, The Pedro Pallares Autism and Behavioral Health Foundation and Boys Hope Girls Hope of Southern California. Mr. Kim also serves on the advisory board of the Special Olympics Orange County.

Mr. Kim was a recipient of the Real Estate Conference Group’s Apartment Executive of the Year in 2004, Orange County Business Journal’s Entrepreneurship of the Year Award in 2010, and was recognized in the 2011 Multi-Family Executive Magazine. In 2016, Mr. Kim was awarded with the prestigious Entrepreneur of the Year Award by Ernst & Young.



Scott Johnson
Division President
LMC
Member of the CU Real Estate Center IAB
[linkedin.com/in/scott-johnson-99750422](https://www.linkedin.com/in/scott-johnson-99750422)

Scott Johnson – Lennar Multifamily Communities, Division President - Mountain States/Southwest

Scott is currently the Division President of the Mountain States/Southwest for Lennar’s Multifamily Apartment Division. At LMC, he has been responsible for sourcing over \$1.50 billion of development in 16 communities with over 5,300 apartment homes since late-2012 in Denver and Phoenix and building a team of development, construction and property management professionals. With over 20 years of experience in multifamily, Scott previously served as the Managing Director of Mill Creek Residential Trust, where he sourced the development of over \$100 million

and established a successful development, construction and asset management platform in the Mountain States. He also was the Managing Director of Trammell Crow Residential and, along with his team, was responsible for the sourcing and development of over \$500 million in luxury multifamily communities. Scott is a graduate of the University of Virginia (BA) and the University of Colorado (MBA), where he currently serves on the Leeds School of Business Real Estate Center International Advisory Board. Scott is an active member of ULI, NMHC, Vail Valley Foundation and Judi’s House.



Nick Koncilja
Managing Director
Bow River Capital
[linkedin.com/in/nkoncilja](https://www.linkedin.com/in/nkoncilja)

Mr. Koncilja is responsible for overseeing the Bow River’s real estate platform which includes approximately \$300 million of capital deployed across a variety of strategies. The portfolio currently includes approximately 2.5 million SF of industrial, 800,000 SF of office, 400,000 SF of retail, and 490 senior housing units. Bow River is also invested in multi-family and mixed use projects.

Before joining Bow River Capital, he founded a real estate development company with Mr. Richardson. Prior to that, Mr. Koncilja served as the Chief Operating Officer of St. Charles Town Company. At St. Charles he oversaw the company’s retail development and land acquisitions, as well as 2.1 million SF of third party real estate services.

In 2004, Mr. Koncilja took a position in Denver Mayor Hickenlooper’s administration as the Deputy Director of a \$400M bond initiative to overhaul the infrastructure of the criminal courts and detention facilities. He was intimately involved in every aspect of the project from the initial programming and budgeting to the bond campaign and through the execution of the final construction contracts.

In 2007, Mr. Koncilja left the Mayor’s Office to work with Urban Villages. While there he became the VP of Development and Operations. Nick oversaw the completion of multiple office projects and the re-positioning of multi-family, retail, and flex industrial portfolios.



Kim Sperry
Managing Director
RangeWater Real Estate
Member of the CU Real Estate Center IAB
[linkedin.com/in/kimberly-sperry-6a5783a](https://www.linkedin.com/in/kimberly-sperry-6a5783a)

Kim Sperry is Managing Director for RangeWater Real Estate. In her role, Sperry identifies development, acquisition and third-party property management opportunities for the firm in both markets. A decorated real estate veteran, Kim’s extensive track record includes oversight of major acquisition and new development opportunities, joint venture structuring, asset management and disposition of multifamily, industrial, hotel and office properties.

Sperry has sourced and managed new investments totaling over \$1.2 billion in a variety of markets across the U.S. over the course of her 20-year career, and was instrumental in the successful development and sourcing of high-profile projects such as 2785 Speer apartments, Verve apartments and The Coloradan, downtown Denver’s first

high-rise condominium project built in the current cycle.

Kim serves on the ULI Silver Multifamily Product Council, is co-chair of the Colorado Multifamily Product Council, and serves on the International Advisory Board for the University of Colorado Real Estate Center. She is also a member of National Multifamily Housing Council and the Downtown Denver Partnership.

Kim graduated from the University of Colorado with a bachelor’s degree in finance and graduated with honors from the University of Denver with a master’s degree in real estate and construction management. She also holds the CCIM designation, and has volunteered at area schools and with the Colorado Children’s Campaign.

The Economic Crystal Ball

PRESENTED BY: KOELBEL



Brian Lewandowski
Associate Director, Business Research Division
Leeds School of Business
[linkedin.com/in/lewandowskibrian](https://www.linkedin.com/in/lewandowskibrian)

Brian Lewandowski, the past President of the Denver Association of Business Economists, Associate Director of the Business Research Division at the Leeds School of Business, and nationally recognized economist looks behind the numbers foretelling the outlook for the local, regional and national economies.

Brian Lewandowski is Associate Director of the Business Research Division at the Leeds School of Business, University of Colorado

Boulder. Brian provides regional business and economic information and education, including economic and revenue forecasts, policy studies, economic impact analyses, and data workshops. Brian has 14 years’ experience conducting economic studies at CU Boulder. Prior to CU, he worked in both the private sector and government. He is currently the president of the Denver Association of Business Economists.



Intersection of Entertainment and Real Estate

PRESENTED BY:

A growing trend of real estate projects driven and anchored by entertainment uses is taking the market by storm.

Our marquee panel of experts includes:



Marc Perusse
Director of Acquisitions
Revesco Properties
[linkedin.com/in/marcperusse](https://www.linkedin.com/in/marcperusse)

Marc Perusse is the Director of Acquisitions for Revesco Properties. Prior to joining Revesco Properties, Marc was a Principal with Cress Capital, Chase Merritt and a Vice President with Andrews Securities where he acted as a principal investor, placement agent and adviser to leading institutional and entrepreneurial real estate investors, operators and developers. Prior to these activities, he held an investment and due diligence role with an independent broker dealer focusing on the syndication of commercial real estate transactions to high net worth investors. Marc has been involved in over \$750 million worth

of commercial real estate transactions as a broker, investor, and consultant. Marc received a Bachelor of Science from the University of Denver cum laude with a major in Real Estate and Construction Management. Marc has provided opinions and quotations on topics pertaining to real estate securities and finance for various publications, including the Wall Street Journal, Bloomberg, Business Week, and Colorado Real Estate Journal. He holds his Colorado Real Estate License and has been associated with ULI, and NAIOP where he was awarded the Developing Leader of the year in 2016.



Patrick Walsh
General Manager
McGregor Square
[linkedin.com/in/patrick-walsh-863b2416a](https://www.linkedin.com/in/patrick-walsh-863b2416a)

Patrick Walsh is the General Manager for McGregor Square. Opening in January 2021 McGregor Square will be a complete mixed-use development encompassing an entire city block in the heart of LoDo which will feature a boutique hotel, 103 For-Sale residences, an office tower, 75,000 square feet of curated retail, and a 30,000 square foot plaza which will host everything from concerts to sporting

events to movies. Patrick graduated from the University of Kansas in 2005 and has been the principal owner of D & P of Colorado since 2009 which focuses on investing in real estate and private companies across a variety of industries. Patrick, his wife Annie, and their two dogs Henry and Waylon live in Denver.



Daniel Aizenman
Senior Principal
Stantec
Member of the CU Real Estate Center IAB
[linkedin.com/in/daniel-aizenman-a785424](https://www.linkedin.com/in/daniel-aizenman-a785424)

Daniel Aizenman brings his creative vision to the visitor experience for resorts, retail, mixed-use development, healthcare facilities, sports and entertainment, urban districts, and corporate offices. He leads a multidisciplinary design staff; has designed projects in over 35 countries; and experience in architecture, planning, placemaking, wayfinding, sustainable design, interior design, and healthcare planning.

Originally from Mexico City and fluent in English, Spanish, and Hebrew, Daniel uses his travel experiences to inform his design, bringing a love of culture to each of his projects. As a senior principal and architectural designer for our Visions. Brands. Experiences. Group, he creates tangible, memorable connections for the end user.

Daniel has won several ICSC design competitions on the future of retail as well

as an AIA award, and placement on ICSC’s 20 under 40, class of 2016. He is known for delivering groundbreaking projects like Distrito Santa Fe, a 9.2 million square foot, mixed use development in Mexico City; Gran Patio Santa Fe in Mexico City, a 2.1 million square foot, mixed-use retail center in one city block; Cityset, Denver’s latest gastronomic hospitality village and silver Medal for the ICSC US Design and Development Award in 2014 for Best Mixed Use project; and Commerce Square in downtown Philadelphia, where he shifted the paradigm of a corporate environment.

For Daniel, every situation brings an opportunity to learn something new, and every design requires some reinvention. It keeps things interesting

Keynote Address and Fireside Chat

Does Washington Still Matter? **Jeff DeBoer**, President and CEO of the DC-based national Real Estate Roundtable shares his lifetime of experience with a candid look inside the beltway, discussing the anticipated impact on real estate of politics, trends and the upcoming elections.

Fireside Chat: **Jeff DeBoer** and **Ric Clarke**, Senior Managing Partner and Chairman, Brookfield Property Group, one of the world’s largest and most active real estate players will help divine the future of global real estate.



Ric Clarke

Senior Managing Partner and Chairman
Brookfield Property Group

[linkedin.com/in/ric-clark](https://www.linkedin.com/in/ric-clark)

Ric Clark is a Managing Partner and Chairman of the Brookfield Property Group and Brookfield Property Partners.

Mr. Clark has been with Brookfield and its predecessors since 1984 in various senior roles, including Chief Executive Officer of Brookfield Property Group, Brookfield Property Partners and Brookfield Office Properties. Under his leadership, the property group grew its assets under management from less than \$5 billion to more than \$180 billion, expanded its investments beyond the office sector into the multifamily, industrial, and hotel sectors, and extended its geographic footprint beyond North America and Brazil to Europe, Australia, India and China.

As President and Chief Executive Officer of Brookfield Office Properties from 2002 to 2012, Mr. Clark spearheaded the repositioning of the company into a global business with the acquisition of the Trizec office portfolio in the U.S., the Hammerson office portfolio in London in 2012, as well as 18 Class A office properties in Australia in 2010.

Brookfield is the largest commercial property owner in New York, Houston, London, Toronto, Calgary, Perth and London, and it is one of the top owners in Sydney, Melbourne, Seoul and Berlin. Over the past eight years, Brookfield has built a major Multifamily business, with a \$17 billion portfolio covering 67,000 units in 225 properties.

In 2018, Brookfield made a series of major, strategic acquisitions, including General Growth Properties, the U.S.’s #2 mall

company, adding 125 properties; and Forest City Realty Trust, a \$12 billion portfolio of high-quality office, multifamily, retail and development assets across the U.S.

Recently, under Mr. Clark’s leadership, Brookfield has grown its already-significant portfolio in New York City over the last two years. Recent office acquisitions include 666 Fifth Avenue, 1100 Avenue of the Americas and the more than 5-million square feet of office space within the Forest City Realty Trust portfolio that includes MetroTech in Downtown Brooklyn and the New York Times building in Midtown Manhattan. Recent Multifamily development includes the 844-unit Eugene at Manhattan West, four sites at Greenpoint Landing on the Brooklyn waterfront where Brookfield will build more than 1,900 apartments, two sites in the Mott Haven section of the Bronx where Brookfield will build seven towers and 1,300 apartments, and Waterside Plaza, a 1,400-unit complex on the East Side of Manhattan. Brookfield’s New York portfolio now includes \$32 billion in assets under management, with major mixed-used placemaking destinations Brookfield Place and Manhattan West, a total of 26 MSF of office space, 2.7 MSF of retail, 9,200 apartments and another 2,900 apartments under construction or in planning.

Mr. Clark serves as a director on several of Brookfield’s real estate affiliate company boards, including Chairman of Brookfield Property Partners and board member of Canary Wharf. He is Chairman of the Alliance for Downtown New York and the Downtown-

Lower Manhattan Association, he serves on the executive committee of the Real Estate Board of New York, and he is on the board of directors of the Real Estate Roundtable, National September 11 Memorial & Museum, The Ronald O. Perelman Performing Arts Center at the World Trade Center and the National Eating Disorders Association.

Mr. Clark holds a Bachelor of Science in Business from the Indiana University of Pennsylvania.



Jeff DeBoer

President and CEO
Real Estate Roundtable

rer.org/about-us/roundtable-staff

Jeff DeBoer has been at the forefront of national policy affecting the real estate industry for the past thirty-five years. He is the founding President and CEO of The Real Estate Roundtable.

The Real Estate Roundtable represents the leadership of the nation’s top 150 privately owned and publicly-held real estate ownership, development, lending and management firms, as well as the elected leaders of the 17 major national real estate industry trade associations. Roundtable member portfolios contain over 12 billion square feet of office, retail and industrial properties valued at nearly \$2 trillion; over 2 million apartment units; and in excess of 2.5 million hotel rooms. Participating trade associations represent nearly than 2 million people directly employed in the real estate industry.

Mr. DeBoer also chairs the National Real Estate Organization, a 20 member real estate trade association coalition focused on industry communication, advocacy and diversity efforts. He also serves as Chairman of the Real Estate Industry Information Sharing and Analysis Center (RE-ISAC), an organization dedicated to enhancing communication between the industry and federal policymakers terrorism threats, building security, and major incident reporting. He is a founding member of the steering committee of the Coalition to Insure Against Terrorism (CIAT) and he co-chaired the Advisory Board of the RAND Corporation’s Center for Terrorism Risk

Management Policy. Mr. DeBoer also served on the Advisory Board of Washington DC’s Smithsonian National Zoological Park and Conservation Biology Institute.

Jeff has discussed real estate and economic policy issues on FOX News, Bloomberg Television, MSNBC and CNBC; and his editorials have been published in the Wall Street Journal and USA Today. In 2010, Globest.com named Mr. DeBoer a “top 10 Industry Newsmaker of the Decade”; in 2013 Commercial Property Executive named him one of the “30 most influential people in real estate”; in 2016 Real Estate Forum honored him as the “Voice of the Industry” and one of the nation’s top CRE bosses; in 2017 Washington Life Magazine included Mr. DeBoer in its “Power 100” list of Washington DC’s most influential unelected, non-governmental people; and, in 2018, The Hill placed Mr. DeBoer on its list of the top lobbyists in Washington DC, a list it called: “the players at the top of their game, known for their ability to successfully navigate the byzantine and competitive world of federal policymaking.”

Mr. DeBoer holds degrees from Washington and Lee University School of Law (JD) and from Yankton College (BA). He is a member of the Virginia Bar Association; the American Bar Association; the Historic Georgetown Club; the City Club of Washington; Belle Haven Country Club and Old Dominion Boat Club.

About the CU Real Estate Center

CUREC is one of the nation’s premier real estate centers. The Center is a powerful collaboration between CU’s Leeds School

of Business and the real estate industry, designed to both train top leaders in the real estate industry and spearhead thought leader- ship in the global property sector.

A key resource for graduate and undergrad- uate students, the Center plays a significant role in helping students network with industry professionals and obtain internships and full- time jobs. In addition to raising and directing scholarship dollars to students, the Center also sponsors student business treks to visit real estate firms in

major domestic and international markets, and sponsors critical skills development with courses in Advanced Excel, ARGUS, LEEDS Green Building certification, and real estate case analysis and presentation (which is

preparation for international real estate case competitions). The program graduates top real estate professionals prepared to add value for their employer on the first day of their job.

To learn more visit: leeds.ly/councilmembership

CU Real Estate Center Staff



Michael Kercheval
Executive Director

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As the Center’s Executive Director, Mike manages and promotes the important relationships between the real estate industry and the academic community through initiatives focusing on business education preparedness, career development and mentoring, and advancement of industry best practices.

Prior to joining the Center, Mike served for sixteen years as President and CEO of the International Council of Shopping Centers (ICSC), the world’s largest commercial real estate trade association.

Prior to ICSC, Mike spent thirteen years as a portfolio manager and real estate investment banker in New York, at Equitable Real Estate Investment Management and its successor

A newly approved real estate “major” (area of emphasis) in the business school’s undergrad- uate program complements our MBA in real estate and an exceptional one-year Masters of Science in Real Estate (MSRE) degree. Every year the Leeds School of Business graduates and places over 100 exceptionally-educated professionals into the global real estate indus- try. We invite you to explore our academic programs for your own career development.

Once in the workforce, our CU-educated real estate professionals retain lifelong access to the Center’s networking, professional learning and career development resources through our real estate alumni network.

Since graduating our first class of real estate MBAs almost 25 years ago, many of our alumni have become our greatest supporters and mentors to the next generation. These alumni along with our broad base of industry supporters truly make CUREC the outstand- ing Center it is. We invite you to join us as we continue to build out one of the world’s finest and most respected real estate programs.

companies, the final three years working in Latin America as CEO of Lend Lease Latin American Realty Advisors.

Earlier in his career, Mike was a senior economist with Equitable Life Assurance Society, taught Urban Economics at Columbia University in New York and worked in the 1980’s as a staff economist on the Colorado Governor’s Blue Ribbon Panel on Growth Management.

A Colorado native and Boettcher Scholar, Mike holds a master’s degree and PhD (ADB) in economics from Columbia University and graduated with honors from the University of Colorado Boulder with a triple major in economics, political science and international affairs.



Katie Latier
Associate Director

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Katie Latier is the Associate Director of the CU Real Estate Center and has been with the Center since 2001. Her primary responsibilities include overseeing the student placement, internship and mentor programs, counseling students on coursework and career issues, coordinating networking opportunities for the students, and working to build relationships with local real estate companies. She is also the staff advisor to our Young Alumni Board, and spends time counseling and assisting alums with their career aspirations and progression. Prior to joining the CU

Real Estate Center, Katie was a change management specialist for Motorola in Austin, Texas. Her responsibilities included providing consulting and support to Motorola Business Groups in the area of change strategy and planning, organizational design, business process development, and training and performance. Katie holds a master’s degree in career counseling from the University of Colorado and a bachelor’s degree in psychology and zoology from the University of Wisconsin-Madison.



Jennifer Smoot
Program Manager

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Jennifer Smoot is the Undergraduate Program Manager for the Real Estate Center. Her primary responsibilities include helping students at the beginning of their real estate education and career journeys. Through internship and career advising, advising on real estate courses, and coordinating networking opportunities, Jennifer works directly with undergraduate students pursuing the real estate area of emphasis to discover which path in real estate interests them the most. Jennifer also acts as the Real Estate Club Advisor, liaison to the Young Alum Board, and is tasked with helping to grow our MS in Real Estate program through our 4 + 1 initiative.

Prior to joining the CU Real Estate Center, Jennifer has spent most of her career working in numerous real estate related industries including residential sales as a licensed Realtor®, real estate marketing, and sales and technology training for Realtors®. In her most recent role, she was a business owner educating those in real estate sales on how to grow a successful business through education in technology, branding/marketing, and business strategy. Jennifer holds a master’s degree in Technical and Professional Communications from the University of Wisconsin - Stout and a bachelor’s degree in English from the University of Wisconsin-Madison



Lisa Peck
Administrative Assistant
Lisa.peck@colorado.edu

Lisa serves as liaison to the International Advisory Board, budget manager, event planner, and assistant to the Executive Director of the Real Estate Center, Michael Kercheval.

Lisa and her husband enjoy traveling, trying new restaurants, going to concerts and spoiling their dog, Maya.

Prior to joining the real estate center, Lisa worked at The Ohio State University Alumni Association as the reunion coordinator for 50 and 60 year out graduates while attending college at night. Having lived in Ohio my entire life up to this point, we saw the move to Colorado as our big adventure and it has been that and more!



Angela Gorbold
Membership Engagement
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Prior to joining the CU Real Estate Center, Angela spent six years living overseas in Africa, Romania and the UK. Prior to traveling, she founded Parade Home Ltd, a furniture and lifestyle boutique, serving as Managing Director for 10 years with 3 stores and online commerce platform. Concurrently, Angela served as Non-Executive Director

for a Property Development firm focused on commercial and residential projects. She started her career working at JPMorgan Chase on the London Stock Exchange. Angela holds a bachelor's degree in Business Studies from the Robert Gordon University, in Aberdeen, Scotland.

CU Real Estate Center Faculty



Tom Thibodeau
Global Real Estate Capital Markets Professor
Academic Director, CU Real Estate Center
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Tom Thibodeau is the Global Real Estate Capital Markets Professor and the Academic Director of the University of Colorado Real Estate Center in the Leeds School of Business at the University of Colorado-Boulder. In 1980, Tom received a Ph.D. in Economics and an M.S. degree in Statistics from the State University of New York at Stony Brook. After completing his Ph.D., Tom was a Research Associate in the Housing Division of The Urban Institute in Washington, D.C. At the Urban Institute, Tom developed house price indices; developed econometric models designed to explain spatial and temporal variation in house prices; evaluated Federal programs for subsidizing low-income housing; and served as a staff consultant for President Reagan's Commission on Housing. From 1983 to July 2004, he was on the Real Estate faculty at the Cox School of Business, Southern Methodist University. During the 1998-1999 academic year, he was a Visiting Professor of Real Estate at the Wharton School of Business, the University of Pennsylvania, and a Visiting Scholar at the Philadelphia Fed.

Tom is currently the Academic Director of the University of Colorado's Real Estate Center (CUREC) where he is responsible for:

overseeing the Leeds School of Business real estate curriculum, staffing real estate courses with qualified, committed research faculty, directing the Center's academic research, and continuing to develop relationships with members of the real estate industry.

Tom's professional research has been published in numerous nationally recognized refereed journals. Tom is currently teaching Real Estate Finance and Investments and Real Estate Economics and he has taught courses in Real Estate Fundamentals, Real Estate Markets and Valuation, Real Estate Development, Commercial Mortgage Backed Securities, Managerial Economics and Macroeconomics.

Tom serves on the Technical Advisor Board for Zillow.com. In addition, he has consulted for the Rocky Mountain Institute, Boulder Tomorrow, the Boulder Area Realtors, the City of Arvada, Colorado, Converium Reinsurance, AIMCO, Criterion Economics, L.L.C., Zurich Reinsurance, Fannie Mae, The Urban Institute, the US Department of Housing and Urban Development and the Government Accounting Office, among others.



Curtis Sears
Teaching Professor
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Following a 25-year career as a real estate attorney, developer and broker, Prof. Sears began teaching part-time at Leeds in 2008. In 2011 he became a full-time Instructor, was promoted to Sr. Instructor in 2014, and became the first finance faculty member at Leeds to receive the title of Teaching Professor in 2018. In 2013 and each year since, Prof. Sears has been recognized as the CU Real Estate Center's Instructor of Distinction. Prof. Sears has taught many undergraduate courses including Principals of Real Estate (REAL 3000), Real Estate Law (REAL 4000), Real Estate Internship (REAL 4810), Real Estate Development (REAL 4820), Sr. Seminar in Real Estate (REAL 4850) and Real Estate Case Competitions (REAL 4900). He currently bookends the undergraduate curriculum, teaching the first and last courses: Principals of Real Estate (REAL 3000) and Sr.

Seminar in Real Estate (REAL 4850). He is also responsible for the undergraduate real estate case competition teams and events. Prof. Sears received the Marinus Smith Award (2014) given by the students and their families to faculty/staff who have had a particularly positive impact on their students. Prof. Sears was nominated for the Marinus Smith award again in 2019. He has been nominated by his students for the Joseph L. Frasca Teaching Excellence Award every year since 2011, having been a finalist three times (2016, '17 & '18). Prof. Sears received his undergraduate degree from the Cox School of Business, Southern Methodist University (1983), his Juris Doctor degree from the University of Colorado Law School (1992; Order of the Coif) and completed the AACSB Bridge Program for Professionally Qualified Faculty (2008).



Stephen Billings
Associate Professor
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Dr. Stephen B. Billings, Associate Professor of Real Estate in the Department of Finance at the University of Colorado, earned his doctorate in economics at the University of Colorado, a master's degree in Urban and Regional Planning at University of North Carolina and a bachelor's degree from Georgetown University. He is a nationally recognized scholar in urban economics and real estate with over 10 peer-reviewed publications including the Quarterly Journal of Economics, Journal of Urban Economics, Real Estate Economics, Regional Science & Urban Economics and Journal of Real Estate Finance

and Economics. Steve's research focuses on a number of important policy issues including the impact of public investment in light-rail transit on neighborhoods, the impact of school segregation on academic achievement and crime, the role of peers and youth environment on adult criminal outcomes as well as number of ongoing studies that examine the role of lead-based paint on neighborhoods, home values and childhood outcomes. He works extensively with large administrative datasets with a number of studies based on data from Charlotte, NC and Denver, CO.



Emily Gallagher
Assistant Professor
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Emily Gallagher is an assistant professor of finance in the real estate track of the Leeds School of Business. She received her Ph.D. in economics from the Paris School of Economics (Sorbonne) in 2015 and completed her post-doctorate work at Washington University in St. Louis (Olin) in 2017. She is also a visiting scholar at the Federal Reserve Bank of St. Louis.

Her research is empirical and centers on two areas: household finance and mutual funds. Recent papers in household finance examine the effect of changes in U.S. health policy on rent and mortgage delinquency rates, eviction/foreclosure costs, and household savings decisions. Her work often involves

quasi-experimental designs, using large policy changes or natural disasters as tools to better understand the financial calculus of households. In the mutual fund space, Emily's research centers on identifying the factors driving fund investors to redeem shares during down markets and what, if any, consequences these redemptions carry for the stability of the global financial system.

Emily teaches Real Estate Finance and Investments, REAL 4100, at the Leeds School of Business. "Her research has been published in the Journal of Financial Economics, Review of Financial Studies, and Journal of Public Economics."



Mike DelPrete
Adjunct Professor, Leeds School of Business
CUREC Scholar-in-Residence
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Mike is a global real estate tech strategist, and a scholar-in-residence at the University of Colorado Boulder. He's a former tech entrepreneur, CEO, strategy director, and head of corporate development with broad expertise in online real estate tech, and a passion for growing new businesses.

Mike is internationally recognized as an expert and thought-leader in real estate tech. His evidence-based analysis is widely read by global leaders, and he is a sought-after strategy and new ventures consultant.



Craig Ferraro

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Craig is currently an adjunct professor in Real Estate. He has recently retired from his position as Managing Partner at East West Partners, a real estate development firm with projects nationwide. Previously Craig held various positions including Chief Financial Officer, Director of Business Development, Vice President Finance, and Director of Marketing Services in industries ranging from

hard rock mining to medical devices to ski resorts (yes, he doesn't have a clue on what he wants to do). Craig has a BS degree in Accounting from University of Colorado and a MBA in Finance from the Wharton School of the University of Pennsylvania. He is married to Kristi, also a CU alumni, and has two sons who both attend CU.



John Gallo

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John has thirty years in business academia teaching graduate and undergraduate finance and real estate courses. He received a PhD in Finance and an MBA from the University of Texas at Arlington, and a BS from the University of Iowa. He was previously at the University of Iowa Tippie College of Business before joining CU-Boulder in 2018. His research has been published in financial journals including Real Estate Economics, Journal of Real Estate Finance and Economics, Journal of Real Estate Research, Journal of Portfolio Management, Financial Analysts Journal, Journal of Banking and Finance, and Journal of Financial Services Research.

He also has over twenty-five years of experience in the investment industry serving as a portfolio manager, research analyst, and financial advisor. He currently is Chief Investment Officer for Liberty Partners Financial Services, LLC, a Charleston, SC based FINRA member broker-dealer and Registered Investment Advisor as well as Chief Compliance Officer for Aeneas Capital, LLC, a Hong Kong based FINRA member broker-dealer. John holds the Chartered Financial Analyst and the Certified Financial Planner professional designations in addition to six FINRA securities licenses.



Matt Morris

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Matt Morris is a registered professional engineer and has extensive experience in many aspects of the engineering and construction industry. He holds a BS and MS in Civil Engineering from the University of Colorado, Boulder. In his roles as a civil engineering officer in the U.S. Air Force and a project manager for a major commercial general contractor, Matt has led over 160 projects totaling nearly \$1 Billion. As a professor at the United States Military

Academy at West Point, the University of Colorado Boulder and Colorado School of Mines, Matt has taught over 2,200 students through 16 different university courses. Matt's experience spans across many markets, including federal government, public works, healthcare, higher education, hospitality, manufacturing, laboratory, pharmaceutical, corporate, heavy civil and water conveyance. Additionally, Matt's varied roles have enabled him to manage every phase of a project

as an owner, contractor and designer. Matt is currently a Senior Instructor in the Department of Civil, Environmental and Architectural Engineering at the University of Colorado, Boulder. Matt is also the Founder

of Construction-Education.com, a learning platform with a mission to foster rapid growth in engineering, architecture, construction and real estate development education.



Tom Ragonetti

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Thomas J. Ragonetti is a senior shareholder and director of Otten Johnson Robinson Neff + Ragonetti PC, a leading commercial law firm in Denver, where he specializes in land use, government regulation, urban and real estate development and construction law. He represents private and public sector clients locally and nationally in matters involving complex governmental approvals and large scale development and construction, and he is active in civic matters including the same issues. He has degrees in law from Harvard Law School and in City Planning from Cornell University. He is listed in The Best Lawyers in America, in both land use and real estate; in the top tier of land use lawyers, the top tier of real estate lawyers, and the top tier of resort lawyers in the Chambers USA guide and in Colorado Super Lawyers. He has just been named the winner of a 2014 Corporate

Intl Magazine Global Award as "Land Use Law – Attorney of the Year in Colorado." He is an adjunct professor in the School of Architecture and Planning, University of Colorado at Denver, where he teaches Growth Management and "The New American Landscape," and he is an adjunct professor in the University of Denver College of Law where he teaches Land Use Planning and related subjects. He also teaches at the University of Colorado Leeds School of Business on the same topics. He is Chairman and past President of the Rocky Mountain Land Use Institute and has served on the Colorado Land Use Commission. He has served as co-chair of The Colorado Blue Ribbon Panel on Housing. He frequently chairs and speaks in continuing legal education and planning programs devoted to land use, development, and related topics.



Joel Starbuck

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Joel is an adjunct professor of Real Estate at Leeds School of Business. He has over twenty-five years' experience in commercial real estate, most of which was developing grocery-anchored shopping centers for King Soopers and City Market, a division of The Kroger Co. A member of NAIOP and ICSC,

Joel has also served as a board member of CUREC. Joel graduated from the University of Colorado with a degree in Real Estate and enjoys playing golf, fly fishing and coaching youth sports. Joel lives in Arvada with his wife, Drenea, and their three children.



Sebastian Corradino

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Sebastian Corradino is an instructor in the Real Estate Program at the Leeds School of Business. He is an entrepreneur and business leader, whose career has focused on real estate development, finance and affordable housing.

An experienced CEO, he has led a number of businesses throughout his career, including a successful real estate development firm he founded, grew and sold. He has also led

public and privately-held finance companies. Sebastian has served on several non-profit boards and consults to for-profit and non-profit firms.

Sebastian holds his Masters of Public Administration from Columbia University, his Juris Doctor from George Mason University's Antonin Scalia Law School, and his B.A. from St. Joseph's University in Philadelphia.



Ben Wolf

Ben Wolf graduated with his MBA in real estate, finance, and entrepreneurship from the University of Colorado Leeds School of Business in 2004. Ben is currently Director of Commercial Investments for Conscience Bay Company, a private equity firm focused on real assets in and around Colorado. Conscience Bay's \$225M portfolio is made up of 4000-acres of farm and ranch land, and 1.5M SF of commercial space along the Front Range

of Colorado. Previously, Ben worked for the University of Colorado Real Estate Foundation as Project Manager, InSite Medical Properties in acquisitions and as asset manager for Prime West development. Ben holds an AB in Engineering focused on construction management from Lafayette College in Easton, Pennsylvania. Ben is the father of nine-year-old twins, enjoys travel, sport and family time.



Jay Mankamyar

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Jay Mankamyar graduated with his JD from the University of Colorado Law School and his MBA in real estate from the University of Colorado Leeds School of Business in 2007. Jay is a Partner in the Real Estate Department of Fox Rothschild, an national law firm. Jay represents developers, homebuilders, purchasers, sellers, landlords, tenants investors and lenders in complex commercial real estate transactions, and has worked on numerous multifamily, office, retail, health

care, hospitality and resort matters. Jay has been an adjunct professor at the Leeds School of Business since 2016, teaching real estate transactions and law to MBA and MS candidates. Jay serves on the Board of Directors for the Denver Metro Homebuilders Association and on the Habitat for Humanity Finance and Audit Committee. Jay enjoys coaching soccer and traveling with his wife, Beth, and their three young children.

Bradford Kirby

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Bradford Kirby works in public equity investing, and has taught investing classes since 2011.



Kim Lord

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Kim Lord is a real estate and business attorney in Boulder with Parkard Dierking. Her practice focuses on real estate transactions, including purchase and sale, leasing, construction, formation of common interest communities and the land use approval process. Kim also represents clients in general business matters, including entity

formation, contract preparation, acquisitions and sales and employment issues. Kim is a graduate of the CU Law School. And has practiced law in Colorado since 1989. Over the years. she has represented numerous developers, contractors, architects, landlords, tenants, homeowner associations, brokers, property owners and business owners.



David Paul

David.Paul@colorado.edu

David is an adjunct professor of Finance and Real Estate at Leeds School of Business. Since the 1980s, he has advised state and local governments, as well as international clients, on the structuring and funding of over \$50 billion of infrastructure and education projects. David is President of Fiscal Strategies Group, and was previously Managing Director of Public Financial Management, a public and project finance subsidiary of Hongkong and Shanghai Bank. He also served as the Vice Provost of Drexel University, and founded and served as CEO of Mathforum.com, a mathematics and math education Internet company and virtual community that is now part of the National Council of Teachers of Mathematics. David worked with the International Organization for Migration after the 2004 tsunami in Aceh, Indonesia to create a sharia-compliant

micro lending program. He provides expert testimony to public bodies on a regular basis, and has worked as a speechwriter and advisor on gubernatorial and presidential campaigns. David received a BA in Economics from Yale University, an MBA in Finance from the Wharton School, and a doctorate in Higher Education Management from the Graduate School of Education of the University of Pennsylvania. He is the author of When the Pot Boils: The decline and turnaround of Drexel University, and since 2004 has published regular commentaries on politics and economics on the Huffington Post, Medium.com, and at appalled.blogspot.com. David is married to Kathy Schultz, the Dean of the CU School of Education, and has three adult children scattered across the United States.

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The Economist



Platte Park North



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For more information please contact:

Chad Murphy chad.murphy@hines.com | Austin Roberts austin@kittventures.com





McGregor Square is an exciting new development in the heart of Lodo that will bring many unique ideas and concepts to an already thriving and dynamic area in downtown Denver. Set to be completed in January of 2021 and located directly south of Coors Field, the iconic home of the Colorado Rockies, McGregor Square will feature a new 176-room hotel, a 103-unit residential tower, over 200,000 square feet of commercial office space, and approximately 70,000 square feet of retail. All three buildings will surround a 30,000 square foot content plaza that will host everything from concerts and festivals to an ice-skating rink in the winter. The plaza will be an ideal meeting place before or after a game and throughout the year. It will feature a grass berm, an 80 X 20-foot screen, and a mix of both national and local restaurants and bar concepts along with retail shops.

The hotel will be home to the Colorado Rockies hall of fame which will be a cutting-edge and interactive tribute to the rich history of the franchise and allow the annual 3 million visitors to Coors Field a chance

to see their favorite team in a different forum. The hotel will also feature 30,000 square feet of event space which will allow it to host events ranging from weddings to company functions.

The 103-unit residential tower will feature for-sale condos that range from 480 square foot studio units to 6,000 square foot penthouses and everything in between. The residential tower will be connected to the hotel via a bridge 12 stories high making this an iconic structure in Lodo.

McGregor Square will be an urban jewel and will provide a much-needed public amenity for families and the neighborhood. This project will bring an inspired mix of residential units, commercial space, curated retail, and a hotel right across from Coors Field.

Currently we are over 50% sold on our for-sale condos at a record per foot sales price for Lodo and they are going fast! If interested please reach out to Dee Chirafisi at Kentwood City at: deec@kentwoodcity.com

mcgregorsquare.com

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Deborah Briones
SVP, Associate General Counsel



San Francisco Bay area team members.

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Graduate Bascom Case Competition - From left to right: James Singleton (Bascom), Paul Zakhary (Bascom), Charles Dagher, Sarah Galloway, Drew Bodensteiner, Craig Ferraro (Professor), Andrew Byrne



Undergraduate Bascom Case Competition

The CU Real Estate Center is honored to partner with the Bascom Group in vastly expanding the academic and industry-collaboration activities of the Center. In addition to being this year's Title Sponsor of the Real Estate Forum, Bascom Group has enabled and funded the nation's first case-study method program for teaching commercial real estate, incorporating multiple real-life competitions.



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Retail – Pine Bluffs Plaza



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Since 1952, Koelbel has been privileged to participate in the evolution of Colorado real estate from the mountains to the plains. Recent projects range from mountain resorts, custom-home communities and urban homes to pacesetting commercial/retail complexes, transit-oriented developments and affordable housing projects. Plus, imaginative new endeavors are being prepared for launch.

International Advisory Board

IAB Chair of the Board



Cyndi Thomas
Managing Director – Institutional Advisory Services, RCLCO
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Cyndi is a Managing Director at RCLCO in the Institutional Advisory Services group and is focused on driving performance of asset plans for an extensive portfolio on behalf of various pension funds. Previously, Cyndi was a partner and executive vice president of Etkin Johnson’s Asset Management team, and oversaw the management, financial performance and business strategy for the company’s extensive Colorado portfolio.

Other experience includes real estate acquisitions, financing, restructurings, and asset management at CenterSquare Investment Management, Buchanan Street Partners, and Clarion Partners. Outside of RCLCO, Cyndi is member of the Urban Land Institute – Small Scale Development Product Council and the Chairman of the CU Real Estate Center International Advisory Board.

IAB Past Chair of the Board



Richard Morgan
Senior Vice President / Commercial Banker – Academy Bank
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Richard is responsible for growing Academy Bank’s relationship clientele and expanding its loan portfolio secured by commercial real estate assets to include a broad spectrum in the categories of office, industrial, retail, self-storage, hospitality, and multifamily housing. He is a builder of bridges between the Bank

and users of capital, principally commercial real estate investors and developers, and also owner-users, who seek project financing up to \$20 million. Richard focuses on early stage acquisition, development, construction, mini-perm loans, as well as longer terms for stabilized, income-producing assets.

Annual Forum Committee

Annual Forum Co-Chair



Noelle Riccardella
Director – Lewis Bess Williams & Weese
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Noelle is a real estate attorney and a Director with the Denver law firm Lewis Bess Williams and Weese. She represents a wide range of clients in commercial real estate transactions, including acquisitions, dispositions, financing and leasing. She also has extensive experience with real estate development projects, including city infill and redevelopment projects and large-scale ground up

developments. Noelle enjoys working with all types of clients to bring her many years of experience and a practical business perspective to help get real estate deals done. Noelle has been an active supporter of the CU Real Estate Council since 2015, and serves as the 2020 co-chair of the CU Real Estate Annual Forum.

Annual Forum Co-Chair



Campbell Davis
Capital Markets – Investment Properties, Office
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Campbell Davis is an investment sales broker with CBRE’s Capital Markets, Investment Properties group. Campbell joined CBRE in 2018 and specializes in helping private capital clients with the disposition and recapitalization of office properties located throughout Colorado and the Rocky Mountain Region.

Campbell brings a dynamic skill set and a unique perspective gained through eight years of project management and business development experience in the construction

and manufacturing sectors prior to his transition into capital markets. Campbell began his capital markets brokerage career with Cushman & Wakefield in 2016. Since that time, he has completed over \$325 million in commercial sales transactions. Campbell began his capital markets brokerage career with Cushman & Wakefield in 2016. Since that time, he has completed over \$325 million in commercial sales transactions.

Committee

- Erik Anderson (Sponsorship)
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- Peter Vitale

Membership Committee

Membership Chair



Wade Houser

Partner – Lewis Brisbols
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Wade Houser is a partner in the Denver office of Lewis Brisbois and a member of the Real Estate, Land Use, and Environment Practice. He is also a member of the Banking & Finance Practice. He is a skilled real estate attorney, experienced in commercial real estate transactions of all types, with an emphasis on commercial lending and leasing. He represents financial institutions, retail businesses, developers and other companies in a wide range of real estate and finance matters.

Mr. Houser’s real estate experience includes representing regional and national commercial banks and lending institutions in real estate and construction loans, loan workouts, foreclosures, and disposition of creditor-owned assets.

Mr. Houser’s leasing practice includes years of experience representing regional and national retail clients in leasing and acquisition transactions. He also has extensive experience in office and industrial leasing and in the acquisition and disposition of commercial real estate.

Mr. Houser’s comprehensive real estate experience includes the representation of contractors, owners and financial institutions in connection with construction contracts, mechanic’s lien disputes, asset and business acquisitions and sales, and entity formation for commercial real estate and other transactions.

Committee

- | | |
|-----------------|----------------|
| Erik Anderson | Richard Morgan |
| Rich Etzkorn | Cyndi Thomas |
| Michael LaBelle | |

Events & Advancement Committee

Events & Advancement Chair



Courtney Schneider

Director - Hines
Courtney.Schneider@hines.com
linkedin.com/in/courtney-schneider-39017040/

Ms. Schneider focuses on industrial development and acquisitions for Hines in Colorado and Arizona. In these two markets she is charged with the sourcing, planning, underwriting, due diligence, negotiating, financing and closing of developments and acquisitions of industrial and logistics projects.

Prior to joining Hines, Courtney was a Development Manager at United Properties in their Denver office. Courtney facilitated projects of all product types in her time at United Properties – industrial, office, retail and senior housing – and was responsible for all facets of the project from due diligence in acquisition to project completion and closeout, with an emphasis on managing the design, budgeting and construction process. This included the ground up development of more than 2.5M sq. ft. of office and industrial product, acquisitions and dispositions exceeding \$150M, and assisting

the financing team in closing on loans totaling nearly \$220M.

Courtney is active in the CU Real Estate Center and currently sits on its International Advisory Board (“IAB”). Chair of the Events and Advancement Committee and, she is actively involved with the Young Alumni Board, having served as its co-chair from 2015 – 2017. Courtney is an active member of NAIOP, specifically their Developing Leaders Program, currently serving on its Developing Leaders Mentor Committee. She is also a member of the International Shopping Center Association (ICSC).

Courtney is a graduate from the University of Colorado Leeds School of Business where she earned her bachelor of science in business administration as well as her real estate certificate.

Committee

- | | | | |
|--------------|------------|--------------|----------------|
| Tom Brinegar | Amy Cara | Craig Fimple | Brad Segall |
| Erin Barrett | Eliot Hoyt | Kevin Kelley | Andrea Woodham |

Alumni Committee

Co-chair Alumni



William Haass

Debt & Equity Analyst – JLL
william.haass@am.jll.com
linkedin.com/in/william-haass-66343ab8/

Will Haass is an Analyst in the Denver office of JLL. He is primarily responsible for performing financial and market analysis, preparing offering documents and coordinating the due diligence process for the debt team. Prior to joining JLL, he interned at DePaul

Real Estate Advisors while attending the University of Colorado to receive his BSBA with an emphasis in Finance and a Real Estate Certificate. In his free time, Will is an avid skier and also enjoys road biking.

Co-chair Alumni



Roy Romero

Assistant Property Manager – Conscience Bay Company
roy@cbayco.com
linkedin.com/in/royromero/

Roy Romero supports the real estate management of Conscience Bay Company, a private equity firm that invests and manages commercial real estate. He graduated from the University of Colorado Leeds School of Business in 2016 with a Bachelor of Science in

Accounting and a Real Estate Certificate. Roy is developing a new real estate technology focused on improving building operations, soon to be known as Capisce. In his free time, Roy is a sports fan and enjoys going on adventures with his labradoodle.

Committee

Michael Arnold	Griffin Foulk	Joe Mark	Michael Mornelas	Austin Roberts
Devyn Bachman	Tim Fredregill	Alex McPherson	Kama Newell	Nathan Roberts
Carly Beetham	Andrew Hanna	Lucas Michieli	Haley Nist	Katie Souder
Tyler Cande	Kade Hiller	Buzz Miller	McCall Perry	Drew Thomas
Paula Chavarria	Rachel Ivers	Brian Monahan	Jarrett Primm	Megan Turner
Sidney Federico	Meredith Kaiser	CJ Montante	Matt Porteous	Max Whittaker

Golf Committee

Co-chair Golf



Chad Murphy

Managing Director - Hines
chad.murphy@hines.com
linkedin.com/in/chadmurphy1/

Chad Murphy is the head of land development for Hines Colorado. He is focused on land acquisitions, home builder relationships, and project execution. Chad is a graduate of the University of Illinois with a Bachelor’s degree in Landscape Architecture and the University of Colorado with an MBA in Real Estate Development.

Co-chair Golf



Austin Roberts

Managing Director – Kittredge Ventures
austin@kittventures.com
linkedin.com/in/austinroberts

Austin Roberts oversees acquisitions, asset management, and investments at Kittredge Ventures. Kittredge Ventures is a Denver based investment company that focuses on real estate development, investment and management. Austin has experience managing a 95,000sf office building, which includes tenant improvement construction management, property, and asset management. Austin has also been involved in development of single family custom home lots as well as over 2 acres of retail infill development. Austin is also in charge of real estate acquisitions and opportunistic real estate and traditional investments prospects.

Before Austin’s career in real estate, he worked as a marketing consultant for Chipotle Mexican Grill and spent a few years as a financial analyst/advisor for UBS Wealth Management.

Austin holds an MBA in Real Estate and Finance from the University of Colorado and a bachelor’s degree in Economics from Boston College. He is a member of ULI, NAIOP, and serves on the CU Real Estate Center Young Alumni Board. In his spare time, Austin loves to travel, cook, play hockey, ski, and enjoy the outdoors in Colorado.

Committee

Peter Aweida
Peter Cushman
David Sonnenblick

Education Committee

Education Chair



Larry Preble
Of Counsel – Holland & Hart LLP
lgpreble@hollandhart.com
linkedin.com/in/laurence-preble-2493401b/

Larry has more than 50 years of experience in the real estate industry as an attorney and a business executive. He has served as a senior partner with a major international law firm and as a senior executive with an international development company. His legal and business experience includes negotiating complex national and international commercial real estate transactions involving office, hotel, retail, industrial, and mixed-use properties. He understands both legal and business issues and is able to assist his clients in efficiently negotiating agreements and developing successful projects. Prior to joining Holland & Hart, Larry served as the senior real estate partner, Chair of the Real Estate Department, and a member of the Management Committee at O’Melveny & Myers in Los Angeles and New York. He left O’Melveny to join Kajima Urban Development (KUD), an international

real estate development firm and a subsidiary of Kajima Corporation in Japan. At KUD, Larry was appointed Director of Development and was responsible for the structuring and negotiation of major public private partnership transactions involving life science research buildings, aquariums, stadiums, healthcare facilities, and other projects for public and private institutions.

Larry graduated from the Colorado School of Mines with a degree in Petroleum Refining Engineering and received his Juris Doctor degree from Loyola Law School of Los Angeles. He was elected a fellow in the American College of Real Estate Lawyers and is a past Chairman of the Anglo-American Real Property Institute. He is active in many civic and professional organizations. He resides in Boulder, Colorado.

Committee

Peter Crosson	Rich Etzkorn	Scott Johnson	Kim Koehn	Chris Woodruff
Anne Darnley	Steve Hansen	Dolf Kahle	Mick Manning	

Internship & Placement Committee

Internships & Placement Chair



Leon McBroom
Senior Director – JLL Capital Markets
lmcbbroom@hfflp.com
linkedin.com/in/leonmcbbroom/

Leon is a senior director in the Denver office of JLL Capital Markets, Americas with over 10 years in the commercial real estate industry. He joins JLL as part of the HFF acquisition and specializes in debt and equity placement. During his tenure, he has successfully capitalized a variety of properties, including office, retail, hospitality, industrial

and multifamily. The capitalizations have included conventional permanent financing, construction financing, mezzanine financing, bridge financing and equity joint ventures. Over the course of his career, Leon has been involved in more than \$5 billion of debt and equity in commercial real estate transactions in Denver and across the U.S.

Co-Chair – Katie Latier, CU Real Estate Center

Committee

Chris Achenbach	Tim Fredregill	Aaron Johnson	Cody Kirkpatrick	Ty Ritchie
Matt Ansay	Matt Gangaware	Jason Kaplan	Karen Klerman	Jamie Roupp
Rob Brown	Rob Gillis	Andrea Karp	Sarah Laverty	Drew Torbin
Courtney Crowder	Dave Hadsell	Mark Katz	Ben Molk	Kiely Wilson

Research Committee

Research Chair



Mark Goldberg

President – Goldberg Properties Inc
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Mark Goldberg is President of Goldberg Properties a real estate development, investment and asset management firm established in 1981. Goldberg Properties principal focus is retail real estate, small office, multifamily and land development.

Mr. Goldberg has more than 42 years experience in real estate development, site selection, land acquisitions, project design and construction, leasing, and brokerage and property and asset management. Goldberg’s projects have been capitalized in a variety of conventional debt and equity formats including syndications, joint ventures, REIT, and public private partnerships.

Mr. Goldberg’s retail real estate experience draws from relationships with top retailers such as Kroger, Wal-Mart, Home Depot, Costco, and Lowe’s have led many shopping centers developments in the Rocky Mountain Region as well as several projects in Midwest states, anchored by these and other nationally recognized merchants. Mr. Goldberg developments represent over 3,000,000 square feet of retail and mixed use projects. Goldberg Properties has worked effectively in public private partnerships in the development of retail projects in blighted urban and suburban situations. Mr. Goldberg has served in leadership roles in the International Council of Shopping Centers, serving two terms as

director of the Rocky Mountain region and as Western Division Governmental Affairs chairman.

Goldberg Properties developments include multifamily and land development for single family homes. Goldberg’s experience in residential development is in urban infill and transit oriented development in conjunction with urban renewal authorities and public private partnerships. Goldberg has recently completed a 153 unit 5 story multifamily TOD, market rate development in Historic Olde Town Arvada.

Mr. Goldberg is a frequent speaker and moderator at real estate industry related conferences and forums that include ULI, ICSC, CLE and others. Mr. Goldberg has taught classes at the University of Colorado Graduate School in real estate development and is a board member of the CU Real Estate Council. Mr. Goldberg has been an active mentor to younger professional entering the real development industry.

Mr. Goldberg’s hands-on approach to managing the firm’s portfolio has earned the confidence of clients, as well as the respect of government officials, who are playing an increasingly important role in approving and financing developments.

International Committee

International Chair



Dan Markee

Founding Partner and CEO – Forterra Capital Partners LLC
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Dan is a founding member and equity partner of Forterra Capital Partners, LLC. The firm was created in 1995 to acquire

and manage opportunistic acquisitions of real estate assets in the wake of the S&L Crisis. He has managed the firm since inception, sourcing capital from a growing clientele of Family Offices and High Net Worth individuals. Investing in both acquisitions and new development over a broad variety of asset types throughout the United States, Forterra primarily establishes joint ventures with local operating partners or partners with specialized product expertise.

Dan is responsible for oversight of investment activity and enjoys his focus on working with existing investors and cultivating new investor relationships. Previous to Forterra, Dan was Vice President - Real Estate of a major life insurance company with a focus on work-outs of distressed joint ventures and problematic

foreclosures. His years of experience in this role, as well as origination and management of new investments, provided Dan with a unique foundation for the creation and management of diverse and enduring JV relationships. Dan’s background also includes positions as the Vice President of a large regional commercial real estate Brokerage and Property Management firm, and management of syndicated historic property re- developments for a group of private investors.

Dan has also been responsible for a variety of substantial workout and turnaround consulting successes, including the successful restructuring from bankruptcy of a public international distressed debt purchaser and bank holding company (NASDAQ:WFSG) and (NASDAQ:BHBC). Dan also sits on the International Real Estate Advisory Board for the Leeds School of Business at the University of Colorado, Boulder.

Graduate Real Estate Association



Rob Key

President of the Graduate Real Estate Association
robert.key@colorado.edu
linkedin.com/in/rob-key-jr/

Rob is second-year MBA student focusing in real estate and finance, and currently working in asset management with institutional private-equity investor, Northwood Investors. At Northwood, Rob helps develop and execute business and investment strategies across office, retail, multi-family, and hotel assets for a portfolio representing \$10B in assets under management.

Prior to business school, Rob worked for seven years across roles within property management, hospitality, and real estate.

In his most recent role as Senior Manager at Inspirato, Rob oversaw portfolio growth in the European market, through partnerships, leasing arrangements, and exclusive operating agreements.

In addition to his MBA coursework and the ongoing internship at Northwood, Rob serves as President of CU’s Graduate Real Estate Association, is a member of the CU Real Estate Center’s International Advisory Board, and the 2019 recipient of the Urban Land Institute’s Graduate Student Fellowship.

About the International Advisory Board

The CU Real Estate Program vastly benefits from a powerful group of industry supporters. The International Advisory Board provides counsel, curriculum advice, mentorships, industry insights and career opportunities for the program. This invitation-only board commits significant resources to support the academic and co-curricular work of the center

CU Real Estate Center | Industry Governance | International Advisory Board



Scott Akerley

CEO
Pango Group
[linkedin.com/in/scottakerley/](https://www.linkedin.com/in/scottakerley/)

Scott’s company, Pango Group, has been named Top 100 Best Places to Work in Los Angeles by the LA Business Journal for the last 6 years in a row. Serving the multi-billion-dollar real estate industry as the largest independent escrow company in California, Pango Group consists of several settlement service companies including Glen Oaks Escrow, American Trust Escrow, CV Escrow, Escrow Trust Advisors, California Elite Escrow, VOI Insurance and Mosaic Signing Services. Scott’s first office Glen Oaks Escrow, in Glendale, has been named Best Escrow Company of the Year for the past consecutive 20 years.

In addition to serving as CEO and Co-Founder at Pango Group, Scott is also actively

involved in a number of organizations, both personally and professionally, including Young Presidents Organization, Abundance 360, the Escrow Agency Fidelity Corporation, Glendale Community College, Advisory Board of Oaks Christian School and Asian American Real Estate Advisory. He is Founder/President on The Pango Group Foundation, which was formed in 2017 to provide scholarships to employees’ children and to give back to the community.

It is, however without question, the time spent with his wife Cari, daughter Amanda and sons Tyler and Ryan, Scott appreciates and values the most.



Erik D. Anderson

Vice President
Land Title Guarantee Company
[linkedin.com/in/erik-anderson-3b019b5/](https://www.linkedin.com/in/erik-anderson-3b019b5/)

Erik is the Vice President of Business Development at Land Title Guarantee Company and serves on the executive team. His responsibilities include business development for the Commercial Group, business development and leadership of the Builder Group and managing the company’s office leases. Previously, he worked as the VP of National Sales for GuardianDocs, a division of LenderLive Network, a domestic-based mortgage services provider of residential loan fulfillment, lending and loan servicing.

Erik currently serves on the boards of the Colorado Homeowners Coalition, University of Colorado’s Real Estate International Advisory Board, Boy Scouts of America – Denver Area

Council and Young Guns Art Show and Sale at the National Western Stock Show. He is also a member of Urban Land Institute (ULI) and Western Stock Show Association. He was the youngest serving president of the Colorado Mortgage Lenders Association (CMLA) in 2014-2015 and was named one of HousingWire’s 2014 Rising Stars. He served on the board of the Young Professionals Alzheimer’s Association of Colorado (YPAAC) from 2008-2012.

Erik graduated from the University of Colorado at Boulder in 2001 with a Bachelors of Science in Business with an Emphasis in Finance.



Jarrett Armstrong

Partner and Co-Founder
Armstrong Capital
[linkedin.com/in/jarrett-armstrong-4b6403b0/](https://www.linkedin.com/in/jarrett-armstrong-4b6403b0/)

Jarrett Armstrong is a Partner and co-founder of Armstrong Capital Development, responsible for the strategic direction of ACD as well as the oversight of acquisition, development, construction and property management functions within ACD. Prior to ACD, Jarret served as a Vice President in the Investment Banking division of Jefferies &

Company, a publicly traded investment bank focused on middle market transactions. During his investment banking career which took him to New York, San Francisco and Los Angeles, Jarret advised on acquisition transactions valued in excess of \$1.5 billion and raised in excess of \$3.0 billion of debt and equity capital for corporate finance clients.



Matt Ansay

President

National Valuation Consultants Inc

[linkedin.com/in/matthew-ansay-mai-cre-9195997b/](https://www.linkedin.com/in/matthew-ansay-mai-cre-9195997b/)

Matt Ansay currently serves as the President of National Valuation Consultants, Inc. (NVC) and is involved in all aspects of the company's day-to-day operations. NVC was established in 1991 and has grown to become one of the largest privately-held commercial real estate appraisal firms in the United States with over 100 employees and 8 offices. They are a full-

service firm and operate multiple valuation divisions, including: office, retail, industrial, multifamily, hospitality, land/subdivisions, condominiums, luxury ranches, ski areas, golf courses, healthcare, and other specialty property types. Their platform is geared toward institutional real estate clients with a focus on quality of product and client service.



Daniel Aizenman

Senior Principal

Stantec

[linkedin.com/in/daniel-aizenman-a785424/](https://www.linkedin.com/in/daniel-aizenman-a785424/)

Daniel brings his creative vision to the visitor experience for resorts, retail, mixed-use development, healthcare facilities, sports and entertainment, urban districts, and corporate offices. He leads a multidisciplinary design staff; has designed projects in over 35 countries; and experience in architecture, planning, placemaking, wayfinding, sustainable design, interior design, and healthcare planning.

Originally from Mexico City and fluent in English, Spanish, and Hebrew, Daniel uses his travel experiences to inform his design, bringing a love of culture to each of his projects. As a senior principal and architectural designer for our Visioning. Brands. Experiences. group, he creates tangible, memorable connections for the end user.

Daniel has won several ICSC design competitions on the future of retail as well as an AIA award, and placement on ICSC's 20 under 40, class of 2016. He's known for delivering groundbreaking projects like Distrito Santa Fe, a 9.2 million square foot, mixed use development in Mexico City; Gran Patio Santa Fe in Mexico City, a 2.1 million square foot, mixed-use retail center in one city block; Cityset, Denver's latest gastronomic hospitality village and Silver Medal for the ICSC US Design and Development Award in 2014 for Best Mixed Use project; and Commerce Square in downtown Philadelphia, where he shifted the paradigm of a corporate environment.

For Daniel, every situation brings an opportunity to learn something new, and every design requires some reinvention. It keeps things interesting.



Peter Aweida

President & CEO

Westland Development Services

[linkedin.com/in/peteraweida/](https://www.linkedin.com/in/peteraweida/)

Peter Aweida is the President and CEO of Westland Development Services, Inc. Westland Development is an owner and manager of industrial properties in Boulder, Colorado. Peter graduated with a BS in Entrepreneurship and Small Business Management from the University of Colorado in May, 1994. While an undergraduate he was co-vice chairman of the Cultural Events Board, which brought speakers and other cultural events to the Boulder campus. From May,

1994 through August, 1998 he worked for Westland Development in jobs ranging from tax planning to tenant finish. In August, 1998 he returned to the University of Colorado for graduate school. He earned an MBA in Real Estate in May, 2000. Peter has been President of Westland Development since 2004. Peter, his wife Lalenia and three kids live in Boulder and enjoy traveling, golf and staying connected to CU.



Brad Blash

Managing Partner and Co-Founder
Crossbeam

[linkedin.com/in/william-blash-797ab13/](https://www.linkedin.com/in/william-blash-797ab13/)

W. Bradford (Brad) Blash co-founded Crossbeam and has responsibility for the company's acquisitions, disposition, asset management and investment strategy. Mr. Blash has over 20 years of experience in the development and implementation of real estate investment strategies and managing national acquisition programs including joint venture equity, mezzanine debt and structured finance transactions. These efforts have produced over 18,000 new and rehabilitated housing units with gross asset values exceeding \$3 billion.

Fom 1993 to 2006, Mr. Blash worked in positions of increasing responsibility at Fannie Mae, most recently as the Director of Equity

Investments for the American Communities Fund, and directed a nationwide equity production team.

Mr. Blash holds a B.A. in political science from the University of Colorado. He serves on the Real Estate Advisory Board to the University of Colorado Leeds School of Business, serves as a member of the Urban Land Institute, the Urban Land Institute's Multifamily Council, and has served as a member of the Board of Directors of the National Multi Housing Council. Mr. Blash is a frequent speaker at leading industry events and has been cited in numerous publications, including The Wall Street Journal.



Tom Brinegar

VP & Chief Financial Officer
PEAK Resources, Inc

[linkedin.com/in/tom-brinegar-3392698/](https://www.linkedin.com/in/tom-brinegar-3392698/)

Tom Brinegar is the Chief Financial Officer for PEAK Resources, Inc. and is responsible for management of all financial, administrative and operational functions at PEAK.

PEAK Resources is an innovative technology and systems integrator focused on the next generation of Data Center designs. We are experienced technologists who help clients align business drivers and requirements to the right solutions and services.

Mr. Brinegar has been employed and a part-owner of PEAK since January 1, 1994. Prior to that time, he was employed at Capital Associates International in Boulder and Lakewood, CO holding a variety of positions including public and private equity syndications, fund management and contracts

Mr. Brinegar attended the University of Colorado, Boulder where he received a Bachelor in Science in Finance.

Mr. Brinegar is an alumnus of the Denver Metro Chamber Leadership Foundation programs including Leadership Denver, Colorado Experience and Access Denver. He serves as a member of the DMCLF Alumni Advisory Council. Additionally, Mr. Brinegar serves as the Board Chair of Public Education Business Coalition, is the President of the Board of the Colorado Nonprofit Loan Fund, is a member of the Advisory Board for Colorado Succeeds, is a member of the Playworks Colorado Board and is a member of the International Advisory Board at the CU Real Estate Center. Mr. Brinegar also serves as Treasurer of the Board of Directors of the Colorado Charter School Institute as re-appointed by Governor Jared Polis.



Albus Brooks

Vice President of Strategy and Business Development
Milender White

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At the core of Albus Brooks' identity is community development and servant leadership. Albus moved to Colorado in 1997 to study and play football for the University of Colorado. Sports Illustrated named him one of the Top 10 Hardest Hitters, and the NFL took interest in him before injuries ultimately ended his football career.

Albus Brooks pursued his calling for community development by working with young people in Denver's poor communities. He served as the Director of the Issachar Center for Urban Leadership, an organization that invests in Denver's emerging leaders. In 2010 Albus worked to elect then-Mayor John Hickenlooper as Governor of Colorado, acting as the statewide Outreach and Political Director.

This exposure to political leadership led him to seek public office, and in 2011 Albus defeated 38 opponents to become the youngest African American ever elected to Denver City Council. Serving two terms on Denver City Council, including two terms as Council President, Albus accomplished an ambitious range of progressive legislative victories with the goal of building a truly inclusive city.

To address the affordability crisis, he co-created Denver's first - and Colorado's

largest - affordable housing fund. To make Denver a more equitable place to grow up he funded and expanded the Denver Preschool Program, providing universal access to preschool for all 4-year-olds. He also decriminalized marijuana possession for those 18-21 years old, preventing thousands of young people from entering the criminal justice system.

Albus Brooks received his M.B.A. from the University of Denver. He is now the Vice President of Business Development and Strategy for Milender White, a Development and Construction firm operating in Southern California and Colorado.

Albus sits on multiple boards and commissions and has been a part of the following national and international fellowship programs: The Marshall Memorial Fellowship, the NewDEAL Leaders, and the Aspen Institute-Rodel Fellowship.

Although a rising global leader, it is in the heart of Denver where Albus feels most at home. He lives in the Cole neighborhood with his wife Debi and their three young children, Makai, Kenya and Kaya.



Amy Cara
Managing Partner
East West Partners

[linkedin.com/in/amy-cara-b7a2845/](https://www.linkedin.com/in/amy-cara-b7a2845/)

Amy oversees the Denver office of East West Partners. As Managing Partner, she oversees the team that recently delivered The Coloradan, at 334-unit condominium project, and 16 Chestnut, a 430,000-sf office building anchored by DaVita, among other projects, as well as identification of new opportunities in Denver. She has most recently been responsible for the revitalization of The Landmark, a mixed-use community with 271 condominiums and 180,000 square feet of entertainment-based retail development, which she revitalized after the prior development stalled.

Prior to leading the revitalization of The Landmark, Amy helped to create the Riverfront Park community and the Union Station redevelopment. More than a collection of buildings, the Riverfront Park neighborhood of Denver, Denver’s Union Station Neighborhood

and the Landmark development represent something important to Amy - creating a sense of place.

Amy is deeply committed to responsible land development. She is deeply involved in the Urban Land Institute locally and nationally, a member of the University of Colorado Real Estate Center’s International Advisory Board and a board member of Community Builders, an organization that helps smaller towns capacity build for conversations around growth and identity.

Also deeply committed to the arts, Amy is a founding board member for the Riverfront Park Community Foundation, which fosters organizations particularly in the areas of arts and education in Denver, and Union Hall, a new model to support local and emerging artists in downtown Denver.



Rick Coe
President and Principal
Fidelis Realty Partners DFW, LLC

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Rick serves as the President of Fidelis Realty Partners DFW, LLC where he is responsible for all acquisition, development and investment activity in the DFW metropolitan area.

Prior to his current role, Rick served as the Chief Investment Officer for CNL Fund Management. During his tenure, CNL sponsored real estate funds completed over \$2.5 billion in real estate investments. Before joining CNL, Rick was a founding partner of Parkwood Real Estate Partners (Parkwood), a privately-held real estate investment company formed in 2005. While at Parkwood, Rick and his partners were responsible for sourcing and structuring over 60 real estate investments with total cost exceeding \$1 billion. Prior to

Parkwood Rick spent more than 17 years at Trammell Crow Company (TCC), where he served in many roles ending as a Senior Managing Director of the Development & Investment Group where he also served as a member of the company’s Operating Committee. While at TCC, Rick was involved with structuring, reviewing and approving more than \$5 billion of acquisition, development and structured finance transactions.

Rick graduated from the University of Colorado with a degree in Finance and later completed his Masters of Business Administration at Southern Methodist University. He is a member of the International Council of Shopping Centers and the Urban Land Institute.



Peter Crosson
Chief Real Estate Investment Officer
Alaska Electrical Pension Fund

Peter is currently serving as Real Estate Portfolio Manager / Real Estate Investment Officer for the Alaska Electrical Pension Fund (AEPF) which is the largest, non public, pension fund in the State of Alaska. It is a Taft Hartley pension fund with investment assets totaling about 2 billion dollars. The Real Estate Equity Investment Portfolio has an asset allocation target of 8.5% and the Real Estate Debt Portfolio allocation target is 3.5%.

Employed in 1988 by the Alaska Electrical Pension Fund as the first Real Estate Asset Manager in the history if the Fund. Hired to create and manage an “In House” Real Estate Asset Management Department that reports directly to the Board of Trustees of the Pension Fund. Peter is a CU Boulder Alumni.



Peter Cushman
Partner
Oakwood Real Estate Partners

[linkedin.com/in/peter-cushman-30ab715/](https://www.linkedin.com/in/peter-cushman-30ab715/)

Mr. Cushman is a Partner with Oakwood Real Estate Partners, a Denver based real estate private equity firm. Oakwood invests nationally in commercial properties including office, retail, multifamily, senior housing, industrial, and land. Mr. Cushman is jointly-responsible for fundraising and all real estate investment decisions. He also oversees all regulatory compliance.

Mr. Cushman holds an MBA from the University of Denver Daniels College of Business and a Bachelor of Arts in Political Science from the University of Colorado at Boulder.

Mr. Cushman is on the Board of Directors of the University of Colorado Leeds School of Business, the University of Colorado Real Estate Center International Advisory Board, and the Boy Scouts of America Denver Area Council. He is also a Cub Scout Leader with Pack 461 in Littleton, Colorado. Mr. Cushman enjoys mentoring students within the University of Colorado Leeds School of Business and the University of Denver Daniels College of Business. He is a council member of the Urban Land Institute. He resides in Littleton, Colorado with his wife and two children.



Anne Darnley
Senior Investment Professional

[linkedin.com/in/annedarnley/](https://www.linkedin.com/in/annedarnley/)

Anne Darnley most recently held the position of Executive Director at Security Capital R&M, an investment advisor focused exclusively on publicly-traded real estate companies (REITs) on behalf of institutional clients. During her tenure there, responsibilities included collaboration and recommendations of equity, debt and preferred investments as part of the portfolio management team,

extensive company analysis and detailed cash flow projections. In addition, she made presentations to private boards and to existing and prospective clients. Prior to that, she has direct real estate experience was with Heitman and JMB Realty. Ms. Darnley is currently looking for career opportunities in the Denver area.



Jeff Day
Head of Newmark Knight Frank Multifamily Capital Markets
Newman Knight Frank

[linkedin.com/in/jeff-day-69606413b/](https://www.linkedin.com/in/jeff-day-69606413b/)

Jeff Day is responsible for the strategy and day-to-day operations of the Multifamily Capital Markets business of Newmark Knight Frank. Multifamily Capital Markets has approximately 600 employees in over 30 Offices throughout the United States and is responsible for over \$30 billion in transaction

volume each year. The platform currently has \$59 billion in assets under management, servicing internal and third party capital sources. Jeff is a member of the Newmark Knight Frank Executive Committee, Operating Committee and the Capital Markets Executive Committee.



Bryan J. Doering
AVP / Managing Director, Real Estate Investments
Pacific Life Insurance Company

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Mr. Doering is responsible for the mortgage loan production activities within the Northwestern Region of the United States and Canada. Mr. Doering joined Pacific Life in 1998 as a member of the Commercial Mortgage Loan Servicing Group and in 2003 transitioned in to mortgage loan production. Since 2006, Mr. Doering has been based in the San Francisco Bay Area where he has been

responsible for mortgage loan production within selected territories of the Northwest/ Canada Region. In 2018, Mr. Doering took over the leadership of the Region. Mr. Doering has over 20 years of real estate experience and holds a B.S. in Accounting from Pepperdine University and a Master of Real Estate Development from the University of Southern California.



Jack Durburg
Global Chief Executive Officer
CBRE

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Jack Durburg is Global Chief Executive Officer of CBRE's Global Workplace Solutions (GWS) business, a global, integrated, full-service real estate outsourcing business serving the world's largest real estate occupiers. GWS employs more than 50,000 people globally, serves clients in more than 100 countries, and produced more than \$12 billion of revenue in 2018.

As Global CEO of GWS, Mr. Durburg oversees the delivery of all services to GWS clients, including facilities management, advisory and transaction services, project management, and management consulting. Mr. Durburg serves as a member of the company's Executive Committee, Global Operating Committee and Foundation Board, and Co-Chairs the Executive Inclusion Council.

Prior to assuming this role in January 2020, Mr. Durburg was CBRE's Global Chief Operating Officer and had broad responsibility and authority across the entire company for service line excellence, operating efficiencies and its Global Client Care program. He provided leadership for Advisory & Transaction Services, Capital Markets, Property Management, Valuation Services and Project Management. He also had executive oversight for global Research and Marketing, global budgeting and KPIs, and worldwide M&A activity in partnership with CBRE's Corporate Development team.

Previously, Mr. Durburg served as Group President and Chief Executive Officer of the Americas. In this executive leadership role, he had responsibility for all the firm's geographies and service lines within the region.

Mr. Durburg has held several leadership roles at CBRE. Prior to his Americas leadership

role, he was Global President, Advisory & Transaction Services, which encompasses leasing and sales across all product types (office, industrial and retail) for occupiers and investors. In this role, he focused on driving strong growth and differentiation and cementing CBRE's market-leading position throughout all Advisory & Transaction Services product lines around the globe.

Earlier, he served as President, Central Division for CBRE. In this role, Mr. Durburg directed a geographical division encompassing more than 25 offices across nine states, with responsibility for all service lines. Before that, he served as Executive Managing Director and overall market leader for CBRE's Chicago region.

Prior to joining CBRE in 2001, Mr. Durburg served a six-year tenure at Jones Lang LaSalle, Inc., Chicago, where he served as Vice President and Regional Leasing Director.



Alan Engel
Principal
Crowne Partners Inc.

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Alan Engel is the President of Crowne Partners, Inc. He received his M.B.A. from The Kellogg School at Northwestern University in Evanston, Illinois in June 1978 and received his Bachelor of Science in Business Administration from the University of Colorado in May, 1977.

Alan Engel, along with Alan D. Levow, established Crowne Partners in 1984. Crowne is the umbrella organization for Crowne's construction, management and broker-dealer companies. Crowne or its affiliates have constructed, developed and renovated 48 state-of-the-art apartment communities in 24 cities located in 12 different states comprising a total of 11,691 apartment units, including 580 units that are currently under construction and 546 under development.

Crowne is an owner-developer which builds for its own account. It or one of its affiliates owns 20 of the apartment communities it has developed or purchased (including communities currently under construction and development).

Crowne or its affiliates have sold 28 apartment communities, one subdivision and one self-storage facility at a total value in excess of \$500,000,000.

Alan is a registered General Securities Representative and a registered General Securities Principal with FINRA. Active in Alabama's business and civic communities, Alan serves on the Birmingham Advisory Board of Synovus Bank, and serves as chair of the Board of Directors of Indian Springs School.



Rich Etzkorn
Executive Managing Director
Cushman & Wakefield

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Rich Etzkorn is responsible for Strategic Client Relationship Development for several Cushman & Wakefield’s Portfolio Services Center’s (PSC) key clients. Cushman & Wakefield Global Occupier Services is a premier provider of outsourced corporate real estate services.

Prior to his current role, Etzkorn helped develop and led the Portfolio Services Center and its account teams comprised of approximately 500 associates. These teams are responsible for managing for Cushman & Wakefield clients more than 28,000 locations across the United States and the globe. The teams provide strategic portfolio consulting, project management, portfolio administration and facility management centralized services. Clients include notable, well known retailers, large Fortune 500 corporations, privately held firms and private equity portfolio companies... retail, office, industrial and land users.

Prior to his overall leadership role, he was the Account Manager for a foundational PSC client, growing their 13,000+ office portfolio. This included responsibility for the clients’ branch office expansion program in the United States, Canada and the UK.

Etzkorn is experienced in Investor Services Property Management and Project Leasing. His direct Investor Services experience includes managing a 36-story, 600,000 square foot, class A high-rise bank headquarters building in downtown St. Louis and numerous low-rise office and industrial properties in St. Louis County. He joined Cushman & Wakefield in 1986 as a Property Manager.



Joe Ferguson
Founding Principal
Lake Union Partners

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Joe Ferguson is a founding principal of Lake Union Partners (LUP), an urban real estate development firm specializing in residential mixed-use, commercial and hospitality projects in metropolitan markets throughout the Pacific Northwest and Rocky Mountain Region. LUP looks to advance its values for place, equity and community in every project it builds. By finding creative solutions to typical development barriers, LUP delivers above-market investment returns while creating spaces that connect a wide spectrum of people, prioritize attainable housing as well as local businesses, and seek to complement the fabric of the communities in which they are located.

Joe leads the firm’s investment strategy, property acquisition, and capital development efforts. Utilizing his background in land use analytics and investment sales, Joe combines a clear market vision with strong transaction instincts to guide the vision for firm. He is a licensed real estate broker in Washington State, and has served on the executive boards for The Evergreen School and the Urban Land Institute and was selected as an Associate Fellow of The Runstad Center for Real Estate at The University of Washington.

Joe is a graduate of the Leeds School of Business at the University of Colorado in Boulder and now sits on the International Advisory Board of its Real Estate Center.



Craig Fimple
Team Lead
TCF Bank

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Craig Fimple joined TCF Bank in 2017 and currently serves as Mountain West Market Manager for the Commercial Real Estate Banking Group. Craig focuses on developing new, strategic lending relationships throughout the greater Denver, Phoenix and Salt Lake City, markets.

Craig has over 20 years of banking experience, including credit administration, relationship and portfolio management and credit underwriting. Craig previously served as the Senior Credit Officer for CoBiz Financial,

covering commercial real estate and public finance. He worked for BBVA Compass for more than 10 years, holding several positions with progressive responsibilities in commercial real estate loan administration covering the western U.S., and management of commercial real estate and community development underwriting teams.

Craig is a graduate of the University of Colorado, and lives in Denver with his wife and two daughters.



Mark Fitkin
Chief Operating Officer
NBP Capital

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Mark Fitkin is Chief Operating Officer of NBP Capital. NBP Capital is a private commercial real estate investment management firm with nearly \$3B in assets owned or in development stages. Mark is responsible for the day-to-day operations of NBP Capital and leads the organizational strategy around investment performance.

In addition, Mr. Fitkin serves as the leader of the funds relative to practices, investor recruitment, third party service contracts and relationships. Prior to joining NBP Capital, Mark worked for CBRE Inc. for 33 years – his last 10 years as a leader of the firm’s Investor Services and Strategic Accounts.



Bruce Friedman

Managing Director
Commercial Real Estate Lending
Genworth Financial

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Bruce Friedman has worked at Genworth Financial for the past 20+ years where he is currently Managing Director of Commercial Real Estate Mortgage Lending, based in Stamford, Connecticut. Bruce oversees Genworth’s \$7 billion commercial mortgage loan portfolio and directs all commercial real estate lending throughout the United States. On behalf of Genworth, and its predecessor company General Electric, Bruce was previously based in Seattle, Washington and focused on commercial real estate lending primarily in the West and Mid-Western United States. He also managed CMBS Investments on behalf of Genworth. Bruce has almost 40 years’ experience in various aspects of

commercial real estate. Prior to working at Genworth, Bruce worked in San Francisco for 18 years in commercial real estate finance, investment sales, asset and property management and property development.

Bruce has served on several public and private boards and committees including the Redevelopment Commission of the City of San Rafael, People for the Presidio Development Board, as President of the Economic Round Table of San Francisco, and as a member of the Board of Directors of Children’s Hospital Autism Clinic and Olive Crest in Seattle. He studied history and economics at the University of California at Berkley. Bruce is married and has four children.



Doug Grogan

VP
Shaw Construction LLC

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Doug Grogan is currently the Vice President for Shaw Construction, a Rocky Mountain regional general contractor with a passion for personalized service and client satisfaction in the markets of commercial, multi-family, hospitality, education and custom residential. Having joined the company in 2001, he previously held the roles of project manager and division manager, and is a partner in the firm. Today, Doug’s primary focus is helping clients get projects ready to build through detailed and thorough planning and preconstruction services and contract negotiation and execution. Additionally, Doug leads the company’s risk management efforts as well as customer service after completion. Prior to Shaw, he spent his career with construction and engineering subsidiaries

of Jacobs Engineering, an international firm specializing in public and institutional projects, serving in the roles of estimator, project manager, program manager and construction manager. His expertise includes contract negotiations, team facilitation, process management and conflict resolution. Throughout his 33 years in the construction industry, Doug’s focus for customers has been to understand their needs fully, commit to providing them with service that surpasses their expectations, execute work safely with consistent discipline, nurture an outstanding team of employees and build on the relationships with strategic partners.

Doug received his Bachelor of Science degree in Architectural Engineering from the University of Colorado.



Todd Guthrie

President
W.E. O’Neil Construction

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In 1999, Todd Guthrie established the W.E. O’Neil Construction Company of Colorado for the O’Neil family of companies and has since grown the local market presence bringing in an average yearly revenue of \$100 million. As President, Todd leads Denver’s award winning general contracting firm based on the values of integrity, teamwork, shareholder value, customer satisfaction and quality. Earlier in his career, Todd began working for W.E. O’Neil Construction in 1988 as a Project Engineer and Estimator in Los Angeles prior

to relocating to Denver. During his time as a Senior Project Manager, Todd successfully managed numerous high profile projects in the Denver area, laying the groundwork for his leadership in the construction industry. He has his BS in Civil Engineering and Construction Management from the University of Colorado and his MBA from The University of Denver. Todd was inducted into the CU’s Real Estate Center’s International Advisory Board in July of 2019.



Stephen Hansen

Retired Equity Partner & Managing Director
Clarion Partners

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Stephen is a retired Equity Partner and Managing Director of Clarion Partners, one of the largest and most well respected real estate investment management firms. He was a member of its Executive Board responsible for managing a business with \$42 billion of assets under management. Throughout his tenure, Stephen was a Senior Portfolio Manager accountable for investment performance and client satisfaction. In his executive leadership role, he was responsible for business strategy and planning, corporate management, compensation, recruiting and developing professionals.

Stephen is a member of the Board of Directors of the James Campbell Company and Unico Properties . He also serves on the Board of Directors of the University of Colorado Foundation and served six years on the University of Colorado Real Estate Foundation Board of Directors. He is past Chairman of the Board of Clarion Partners Property Trust.

Stephen holds a Bachelor of Science degree in Business from the University of Colorado Boulder and an M.B.A. in Finance from Golden Gate University in San Francisco.



James Harrison

President
Harrison Properties, LLC

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James D. Harrison, Jr. of Phoenix Arizona, received a degree in Real Estate and Finance from the University of Colorado in 1983. He was honored with his accomplishment by receiving the 1983 Kenneth Good Real Estate Scholarship for most entrepreneurial potential. Immediately upon graduation, Jim participated in the Coldwell Banker training program where he spent several months working in mortgage banking, appraisal, property management, retail, industrial and office properties. He continued his career with CB for over ten years where he received many honors, including “Rookie of the Year” in 1985 and was the top salesperson in Arizona for

multiple years. He spent the next five years with Cushman & Wakefield managing the real estate requirements nationwide for the largest food distributor in the US, Fleming Companies, Inc.

Jim has spent the past two decades building and managing Harrison Properties, LLC, one of the largest industrial property firms in the southwest. Harrison owns over 11 million square feet of industrial properties in Phoenix, Salt Lake City and Albuquerque. He is an active member of the Young Presidents’ Organization (YPO). He enjoys hunting, fishing, playing basketball and team roping.



David Harvey Jr

CEO
D.E. Harvey Builders

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David E. Harvey, Jr. was born and raised in Houston, Texas. He enjoyed and played sports such as baseball, football, basketball and intramural volleyball in college. David started his college education with two years in the architecture program at Notre Dame. He then transferred to the University of Colorado at Boulder and received his degree in Civil Engineering and Architectural Engineering. His love of construction came from his father, David E. Harvey, Sr. who started DE. Harvey Builders in 1957. David and his brothers were always anxious to get to the jobsites to work and earn a paycheck. His first job was as a laborer when he was just 13 years old. During this job he mostly moved rock for exposed aggregate tilt-up panels by loading it and moving it in a wheelbarrow. David officially began his career at Harvey in 1977 on a three

building tilt-wall complex on Yale Street for Tim Gustafson Development. His brother, Mike Harvey, was the superintendent.

David Married Mikki in 2002 and has five children, David, Christopher, Jackson, Lily and Caroline. His son Christopher has a son named Hank, David’s first grandchild. In his free time, David enjoys running, swimming, biking, triathlons, marathons and snow skiing. He is involved in Rice Design Alliance (RDA)- President Ameritas (Post), Catholic Charities- chairman of the Board of Directors, Legatus- founding member of the Houston Chapter, Catholic CEO Group, Cristo Rey Jesuit High School- founding Board Member and University of St. Thomas- Vice Chairman of the Board of Directors.



Eric Herro

Director
Northwestern Mutual Real Estate Investments, LLC

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Eric Herro is responsible for sourcing and evaluating real estate investment opportunities throughout Sothern California across various property types and deal structures with a focus on commercial mortgages, direct acquisitions, and joint-venture developments. Over a 13-year career with Northwestern Mutual Real Estate he has originated \$5 billion of debt and equity investments, while also servicing a mortgage loan portfolio of \$4 billion. Responsibilities include due diligence analysis, underwriting analysis, negotiation of deal terms; investment approval processing, coordinating legal and closing staff to finalize transactions, training/mentoring junior staff.

Professional Interests and Expertise: Eric is involved with local industry and university groups including: ULI, NAIOP, Wisconsin Real Estate Alumni Association, CU Real Estate Center International Advisory Board, and actively attends industry conferences.

Expertise has been developed among the following property types: apartments, industrial, retail, office, self-storage, manufactured housing, and senior housing.

Education / Accomplishments: Eric earned his Masters of Business Administration - Real Estate and Urban Land Economics at the University of Wisconsin – Madison, and Bachelor of Science - Water Resource Management at the University of Wisconsin - Stevens Point. He has been actively involved with ULI serving as Vice Chair of Outreach on District Council’s Multi-Housing Initiative Council. Awards include: ULI Orange County/ Inland Empire Emergent Leadership Award, UW Research Assistantship Award, UW Advanced Opportunity Fellowship, UWSP Chancellor’s Leadership Award, UWSP Leadership Award.



Christina Hill

Managing Director
PGIM Real Estate

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Christy Hill is a managing director at PGIM Real Estate and the head of Americas Asset Management. Based in New York, she is responsible for representing the Asset Management function as part of the Americas leadership team and partners with the U.S. and Latin America portfolio teams to lead and implement PGIM Real Estate’s asset management strategy for all our investments in the region. She is a member of the U.S. Management Council, Americas Executive Council, a member of the Debt Investment Committee, PRREF Investment Committee, and the U.S. and Latin America Investment Committees.

Most recently, Christy was with Clarion Partners as a managing director and

assistant portfolio manager for the firm’s flagship core real estate fund. In that role, she was responsible for acquisitions and dispositions, asset management and investor communications. Prior to that, Christy was a senior member of Clarion’s asset management group, overseeing investment results of core and value-add investments in multiple West Coast markets. Previously, Christy worked at American Realty Advisors for more than a decade in senior roles across asset management and portfolio management.

Christy has a bachelor of science in sociology from the University of Colorado and a master’s degree in real estate development from the University of Southern California.



Eliot Hoyt
Principal
Brightview Design Group

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Eliot Hoyt is a principal in the Brightview Design Group (BVDG) Denver office, with expertise in project management, urban design, Transit Oriented Development (TOD), and planning for resort and new community developments. Eliot is a certified planner (AICP) with a Bachelor’s degree from Harvard University and an MBA from University of Colorado Denver. In addition to working as a planner and managing design projects, he has worked as a market and financial analyst for real estate projects across the country. He brings many perspectives to bear on every new project with his project management skills, facilitation training, abilities as an interpreter of complex content, and understanding of the business of real estate development.

As a part of BrightView, a \$2.3 billion landscape services company, BVDG has access to expertise in construction, maintenance, tree propagation and care, golf course design and more; enabling the design team to provide unparalleled services to its clients. With projects across the U.S. and in select foreign markets, Eliot has worked on master planned communities, warm and cold weather resorts, industrial parks, mixed use centers, and urban redevelopments. In each case, he has applied a quadruple bottom-line perspective to achieve a market feasible, environmentally sound, socially engaging, and aesthetically pleasing results for his clients. The most satisfying projects are those that continue from feasibility, through planning and design, into brand identity and marketing, and ultimately construction and implementation.



Dan Ivanoff
Managing Investment Partner
Schnitzer West LLC

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Dan Ivanoff is founder, owner and Managing Investment Partner of Schnitzer West LLC, a leading real estate investment, development and property management companies headquartered in Seattle with a Denver regional office. “Outperform The Expected” is Schnitzer West's philosophy, founded upon primary market research; qualitative/ quantitative analytics; highly disciplined risk identification, mitigation and opportunity arbitrage; all in an entrepreneurial culture to advance professional growth. Schnitzer West is recognized for creating innovative workplaces and living spaces, for delivering superior-to-market returns and for best in class value maximization to commercial real estate investment.

Dan is a member of the CU Leeds School of Business Advisory Board, CU Real Estate Center International Advisory Board and CU Civil Engineering Management Industry Advisory Board. He is also a member of the CU Foundation Trustees.

He volunteers as a guest speaker at the University of Colorado School of Business Undergraduate and Graduate programs, the University of Washington Undergraduate Real Estate program and MBA Graduate School and Seattle Law Seminars.

Dan has served on the executive boards of Eastside Catholic High School, Urban Land Institute and NAIOP and was a member of the Fisher Center for Real Estate & Urban Economics at the University of California at Berkeley. In his spare time, Dan enjoys the family ranch in Montana, hunting, skiing and mountain biking with his friends and immediate family.

A graduate of the university of idaho’s engineering program (BSME), Dan received both a masters degree in construction management (MSCE) and an MBA from the University of Colorado.



Scott Johnson
Division President - Mountain States/Southwest
Lennar Multifamily Communities

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Scott is currently the Division President of the Mountain States/Southwest for Lennar’s Multifamily Apartment Division. At LMC, he has been responsible for sourcing over \$2.1 billion of development in 19 communities with over 6,600 apartment homes since late-2012 in Denver and Phoenix and building a team of development, construction and property management professionals. With over 20 years of experience in multifamily, Scott previously served as the Managing Director of Mill Creek Residential Trust, where he sourced the development of over \$100 million and established a successful development,

construction and asset management platform in the Mountain States. He also was the Managing Director of Trammell Crow Residential and, along with his team, was responsible for the sourcing and development of over \$500 million in luxury multifamily communities. Scott is a graduate of the University of Virginia (BA) and the University of Colorado (MBA), where he currently serves on the Leeds School of Business Real Estate Center International Advisory Board. Scott is an active member and supporter of ULI, NMHC, Vail Valley Foundation, 22Kill and Judi’s House.



Dolf Kahle
Corporate Development
iBuyer.com
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Dolf graduated cum laude with a business degree from the University of Colorado and graduated cum laude with a law degree from the University of California. After law school, Dolf joined the law firm of Winston & Strawn in Chicago, where he practiced corporate law. Later, Dolf started a family-owned real estate development business in Vero Beach, Florida where he has personally assembled, developed, and sold over 4,000 acres of land and developed a wide range of communities ranging from golf to polo to ranch to oceanfront.

From 2011-2015 Dolf was President of New Planet Energy which co-developed a \$150 million renewable energy project (the world’s first commercial-scale bio-ethanol facility).

Dolf recently joined the real estate technology startup iBuyer.com where he is responsible for Corporate Development.

In his leisure time Dolf enjoys CrossFit, boating, skiing, and hiking.



Kevin Kelley
Executive VP
United Properties
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Kevin Kelley, who joined United Properties in 2005, oversees all commercial real estate development activity in Colorado. He has more than 30 years’ experience in the development, acquisition, financing and disposition of properties representing nearly \$4 billion in value. Kevin is also a member of the United Properties executive team.

Before joining United Properties, Kevin was with Miller Weingarten Realty in Colorado and Faison Associates in Charlotte, NC. In both roles, he was involved in the acquisition and development of retail centers. Prior to that, Kevin was involved in his own investment consulting firm, Renaissance Realty Group. He started his career in the mortgage banking and

was employed with Northland Financial (now NorthMarq) and Baird & Warner Real Estate as a loan producer.

Kevin is currently serving on the NAIOP Colorado Chapter Board. Kevin was 2016 NAIOP Colorado Chapter President. He is also an active member of the Urban Land Institute (ULI) Colorado and the University of Colorado Real Estate Council. He is a past President of the Wisconsin Real Estate Alumni Association, and has served on the Board of Rocky Mountain Human Resources.

Kevin holds a B.A. degree in history and an MBA in real estate from the University of Wisconsin–Madison.



David Kim
Managing Partner
The Bascom Group
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David S. Kim is a co-founder and Managing Partner of The Bascom Group, LLC. Bascom has completed over \$16.2 billion in multi-family and commercial value-added transactions since 1996 including 614 multifamily transactions and 163,118 units. Bascom has ranked among the top 50 multifamily owners in the U.S. Bascom’s subsidiaries and joint ventures include the Southern California Industrial Fund, Rushmore Properties, Bascom Portfolio Advisors, Shubin Nadal Associates, Spirit Bascom Ventures, REDA Bascom Ventures, MHF RM Holdings, Bascom Northwest Ventures, Bascom Arizona Ventures, Harbor Associates, Village Partner Ventures, and the Realm Group. Bascom’s subsidiaries also include Premier Business Centers, the largest privately held executive suite company in the U.S.

Prior to founding Bascom, Mr. Kim served as a Senior Analyst and Development Associate, from 1989 to 1995, for the Disney Development Company, a wholly owned subsidiary of The Walt Disney Company, where he was responsible for business development and analysis of more than \$400 million in retail, office, entertainment, and residential projects. Prior to joining the Disney Development Company, Mr. Kim served as Portfolio Associate with the State of Wisconsin Investment Board.

Mr. Kim holds Bachelor of Business Administration degree in Real Estate & Urban Land Economics and in Marketing from the

University of Wisconsin-Madison, and has attended executive level programs at the Massachusetts Institute of Technology. He often serves as guest lecturer at the University of Wisconsin-Madison, University of Colorado, University of Southern California, University of California Los Angeles and Irvine.

Mr. Kim currently serves and has served on the Board of Directors for the “I Have A Dream” Foundation of Los Angeles, Theta Chi PSI Chapter Foundation, The U.S Fund for UNICEF Southern California, University of California, Irvine Center for Real Estate, University of Colorado Center for Real Estate, University of Texas, San Antonio Real Estate Finance and Development Founders Council, University of Wisconsin Real Estate Alumni Association, Urban Land Institute (ULI), Young Presidents’ Organization – Golden West Chapter, The Pedro Pallares Autism and Behavioral Health Foundation and Boys Hope Girls Hope of Southern California. Mr. Kim also serves on the advisory board of the Special Olympics Orange County.

Mr. Kim was a recipient of the Real Estate Conference Group’s Apartment Executive of the Year in 2004, Orange County Business Journal’s Entrepreneurship of the Year Award in 2010, and was recognized in the 2011 Multi-Family Executive Magazine. In 2016, Mr. Kim was awarded with the prestigious Entrepreneur of the Year Award by Ernst & Young.



Kim Koehn
Owner
K2 Ventures, LLC

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Kim Koehn is a 35 year+ veteran of the real estate industry. He currently owns and operates a real estate investment and development entity, K2Ventures, LLC, an opportunistic firm with retail, office, resort and multifamily interests. For 13 years, he ran the Denver Region office of Equity Office Properties Trust, the largest public office REIT (real estate investment trust) in the country. He has held executive positions at national developers Opus Corporation, Corporex Companies, and Fifiield Realty. He began his career with Baker Companies in 1981. He has extensive development and asset management experience in all product types, including residential, hospitality, office and retail properties. Mr. Koehn has managed projects and staff in many major cities across the country, including the Midwest, Mountain West, West Coast and Pacific Northwest.

He has been an adjunct professor within the CU Real Estate Center at the Leeds School of Business since 2012. He holds a Bachelors of Environmental Design (BENVD) degree from the University of Colorado (1980), and an MBA from the University of Chicago (1985). He is a former Board Chair of the following entities: the International Advisory Board (IAB) at the CU Real Estate Center; Downtown Denver, Inc. the business advocacy arm of the Downtown Denver Partnership; NAIOP-Colorado, the industry association for commercial real estate; and Special Olympics-Colorado. He has chaired and/or served on numerous committees within the above-mentioned organizations. He is an avid skier, fisherman, reader and golfer. Mr. Koehn hails from the Upper Peninsula of Michigan.



Michael LaBelle
Executive Vice President & CFO
Boston Properties

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Mr. Michael LaBelle serves as Executive Vice President and Chief Financial Officer of Boston Properties. He was recently named Executive Vice President in January 2016 and Chief Financial Officer in October of 2007. Prior to that, Mr. LaBelle served as Senior Vice President of Finance & Capital Markets. He joined Boston Properties in March 2000. His primary responsibilities include overseeing finance, capital markets, accounting, internal controls, investor relations, cash management, information technology and financial planning. He is also involved in the structuring and analysis of the company's new investments.

Prior to joining the Company, Mr. LaBelle was a Vice President & Relationship Manager with Fleet National Bank for nine years with the responsibility of financing large scale commercial real estate developments. He started his career as an Associate National Bank Examiner with the Office of the Comptroller of the Currency in New York City specializing in commercial real estate debt portfolio analysis and valuation in commercial banks located throughout the Mid-Atlantic and Northeastern United States. Mr. LaBelle holds a Bachelor of Science degree in Economics from the University of Colorado.



J.D. Lumpkin
Managing Principal
Cushman & Wakefield

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J.D. Lumpkin is the Executive Managing Director and Investor Services Lead of Cushman & Wakefield's San Francisco, one of the company's most productive offices. J.D.'s brokerage practice is primarily focused on agency leasing in downtown San Francisco and he is consistently ranked among the top commercial real estate brokers in the Bay Area.

J.D. leads C&W's Investor Services Council in San Francisco and is among 15 members of the company's National Investor Services Leasing Group.

J.D. has leased and sold over 9 million square feet of real estate in his 22 years at C&W, including the Salesforce Tower (714,000 SF).

A recognized authority within the real estate community, J.D. is a regular guest speaker on numerous industry panels and a prolific thought leader who has appeared regularly in the Wall Street Journal, Forbes, Bloomberg, The San Francisco Business Journal, The San Francisco Chronicle and other industry publications.

J.D. earned his BA in English from the University of Colorado, Boulder. J.D. is an active supporter of Back on My Feet San Francisco, The Lawrenceville School in Lawrenceville, NJ, and is on the International Advisory Board of the Real Estate Center at the University of Colorado's Leeds School of Business. J.D. resides in Marin County with his wife, daughter and son.



Mick Manning
President & Chief Executive Officer
Pacific Oak Capital Markets

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Mick Manning is the Chief Executive Officer of Pacific Oak Capital Markets and is responsible for overall firm strategy and provides strategic and tactical guidance to the organization, with particular focus on product development, distribution, sales management, business planning and oversight of the firm's wholesaling operations and activities.

Pacific Oak Capital Markets Group is a privately held asset management company whose focus is on sponsoring and distributing financial products. The Pacific Oak team provides institutional quality alternative investment opportunities to financial advisors and their clients. Pacific Oak's mission is to match capital with opportunity through a broad range of Real Estate, Private Equity, and other alternative investment product offerings, available exclusively through investment professionals.

Mick has more than 30 years of experience in the financial services industry, with a diverse background in retail sales and operations, financial distribution and team building. His experience comes from previous leadership roles with MFS/Sun Life, Northwestern Mutual Life and KBS Capital Markets Group. At KBS, his team raised 7.1 billion in private equity thru a series of private / public investment funds growing the firm from 1.8 billion to over 14 billion of assets under management.

Mick is a graduate of the University of Colorado, Boulder, and the American College, Bryn Mawr, PA. He is past President of the CU Buff club and currently serves a member of the CU Real Estate Program International Board of Advisors. He resides in Littleton with his wife of 31 years, Kimberley and three kids, Conner, Rachel and Peyton.



Neil Mishurda
Co-founder & Partner
Pacific Industrial

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Neil Mishurda, as Co-Founder and Partner, oversees all operations for Pacific Industrial while co-leading the strategic and long-term planning for the firm with a focus on business development and overall development standards.

Prior to co-founding Pacific Industrial, Mr. Mishurda was a Partner and Executive Managing Director of a privately-held industrial real estate development and investment firm. In this role, he sourced and completed complex transactions with private and institutional capital partners. During his tenure, the firm constructed and acquired well over \$400 million of industrial assets.

Mr. Mishurda’s previous experience includes a role as an industrial real estate broker at CBRE, where he established and co-managed the firm’s Los Angeles Private Client Group. He started his career at Horton Lees Brogden, where he helped design architectural lighting systems for multifaceted projects.

Mr. Mishurda graduated from the University of Colorado with a B.S. in Architectural Engineering. He currently lives in Manhattan Beach with his wife and three children.



Suzi Morris
Senior VP
Lowe Enterprises

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Suzi Morris, as Senior Vice President is responsible for Pacific Northwest commercial property development, investment and management activities, and leads Lowe’s national multifamily platform. She has over 20 years as a senior level development professional responsible for over 4,000 multifamily units and more than 1 million square feet of commercial project development and leasing in the Seattle and Portland areas. She is a member of the Urban

Land Institute, serving on the Northwest chapter’s Multifamily Product Council, and is an International Advisory Board member of the Real Estate Center at the University of Colorado’s LEED Business School. A resident of Seattle, Suzi and her family enjoy biking, hiking, skiing and traveling.

Education: University of Colorado, BA
Seattle University, MS



Marc Painter
Partner
Holland & Heart LLP

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Marc Painter’s real estate practice focuses on complex real estate transactions, finance and development, as well as banking and related business counseling.

For over 30 years, Marc’s regional and national development and lending clients have sought his creative counsel in navigating difficult transactions to profitable completion.

Marc’s past experience as an economist and banker brings a unique and valuable cost-benefit approach to transactions and disputes. That experience also gives him knowledge of the financial and business needs of other

parties in a deal and an ability to effectively work through those issues early to reach a favorable agreement.

Marc’s prior experience as a commercial, banking and real estate litigator affords him a thorough understanding of the reasons for disputes and a unique sensitivity to the potential for, and the distractions of, litigation. Clients value his experience in helping them anticipate and then develop effective strategies to structure deals in ways that avoid disputes or in positioning their transactions properly if litigation is a necessity.



James Payne
Senior Vice President – Commercial Real Estate Market Manager
U.S. Bank

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James has been with U.S. Bank Commercial Real Estate for 13 years. He and his family moved to Seattle, WA from Denver, CO in Fall 2015 for his current role with U.S. Bank of leading the Washington Commercial Real Estate department. In April 2018, James’ role expanded to include the Oregon market as well. Today, James leads both the Washington & Oregon Commercial Real Estate teams and is directly responsible for approximately \$40 million of annual revenue for the bank.

James and his team provide commercial real estate loans, usually starting at approximately \$15 million up to \$200 million+. Loans are generally up to 5 years and are used for acquisition, construction, rehab, and lease-up purposes. Additionally, James’ team also provides capital markets, treasury management/deposit solutions to their commercial real estate clients.

Prior to moving to Seattle, James started as an analyst in Denver for U.S. Bank and became a top performing Relationship Manager on the West Coast having closed over \$740 million of new loans during a 5 year period. He is a two-time “Vanguard” award winner which recognizes top loan and revenue production among the national U.S. Bank Commercial Real Estate footprint. In Summer 2019, James was named “CRE Banker of the Year” by the Puget Sound Business Journal.

James received a bachelor’s degree in Business Administration and M.B.A. in Finance from University of Colorado. James sits on the International Advisory Board for the University of Colorado Real Estate Center, is a member of the Board of Directors for Communities in School of Washington and is on the Finance Committee at his local church.



Danny Prosky

Managing Director
American Healthcare Investors

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Danny Prosky has served as our president and chief operating officer since January 2015. He is also one of the founders and owners of AHI Group Holdings, which owns a 47.1% controlling interest in American Healthcare Investors. Since December 2014, Mr. Prosky has also served as managing director of American Healthcare Investors, which serves as one of our co-sponsors and owns a majority interest in our advisor. Mr. Prosky has also served as president and chief operating officer of GA Healthcare REIT III since January 2013 and as one of its directors since December 2014 and previously served as president, chief operating officer and a director of GA Healthcare REIT II from January 2009 to December 2014. He has also served as executive vice president of Griffin-American Healthcare REIT Advisor since January 2012. He served as the president and chief operating officer of Grubb & Ellis Healthcare REIT Advisor, LLC, from January 2009 to November 2011 and as executive vice president and secretary of GEEA Property Management from June 2011 to November 2011. He also served as the executive vice president, healthcare real estate of Grubb & Ellis Equity Advisors,

LLC from September 2009 to November 2011, having served as executive vice president, healthcare real estate and managing director, healthcare properties of several investment management subsidiaries within the Grubb & Ellis organization from March 2006 to November 2011, and was responsible for all medical property acquisitions, management and dispositions. He served as the executive vice president - acquisitions of Grubb & Ellis Healthcare REIT, Inc. (now known as Healthcare Trust of America, Inc.) from April 2008 to June 2009, having served as its vice president - acquisitions from September 2006 to April 2008. Mr. Prosky previously worked for HCP, Inc., a publicly traded healthcare REIT, where he served as the assistant vice president - acquisitions & dispositions from February 2005 to March 2006 and as assistant vice president - asset management from November 1999 to February 2005. From 1992 to 1999, he served as the manager, financial operations, multi-tenant facilities for American Health Properties, Inc. Mr. Prosky received a B.S. degree in Finance from the University of Colorado and an M.S. degree in Management from Boston University.



Erich Sengelmann

Managing Director
JLL

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Erich Sengelmann does corporate advisory and transaction services and is based in Silicon Valley and San Francisco. While he works with clients in a broad range of industries, he has extensive experience representing technology companies, from start-ups to major corporations. In this regard, Erich has completed transactions and occupancy solutions including leases and purchase acquisitions, dispositions and consolidations, specialized facilities, and headquarters and campus developments. While at JLL, Erich has held various positions including Northwest Tenant Representation Group Team Leader, Founding, Executive

Managing Director of Silicon Valley Markets, and Member of Brokerage Leadership Council. Prior to joining JLL, Erich was a Senior Vice President at Colliers International specializing in office leasing. Erich holds a BA in International Affairs from the University of Colorado, Boulder and a MA in History, International Relations from the London School of Economics. Erich is an active participant and speaker for Corenet, NAIOP and AFIRE. Erich is a past member of the Board of Trustees for The Carey School. As a senior member of The Guardsmen, Erich helps to raise funds to serve the needs of underprivileged children in the Bay Area.



Noah Shore

Managing Director
Fortress Investment Group, LLC

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Noah Shore is a Managing Director in the firm's Los Angeles office. Mr. Shore is responsible for sourcing and executing real estate debt and equity transactions, as well as overseeing the Fund's retail real estate investments.

Mr. Shore has spent 19 years of his career focused on commercial real estate with a primary focus on the shopping center industry. Prior to joining Fortress, Mr. Shore was a Vice President at The Taubman Company where he spent nine years working in all aspects of real estate acquisitions and development, focused

on enhancing existing value, as well as unlocking and/or creating new value. During his tenure at Taubman, Mr. Shore worked on the development and leasing of over 10 million square feet of new shopping centers with a combined cost of over \$2 billion.

Mr. Shore is a full member of the Urban Land Institute and on the National Advisory Board for the Real Estate Center at the University of Colorado. Mr. Shore received a B.S. in Finance from the University of Colorado at Boulder.



David Sonnenblick

Principal
Sonnenblick- Eichner Company

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David Sonnenblick is a Co-Founder and Principal of Sonnenblick- Eichner Company. Prior to forming Sonnenblick-Eichner Company, Mr. Sonnenblick was a major shareholder and managing partner of Sonnenblick-Goldman Company, a national real estate advisory firm. Throughout Mr. Sonnenblick’s career, he has been active in

the origination of real estate equity and debt transactions for all product types of real estate on behalf of his clients. Mr. Sonnenblick is currently a Governor of the Urban Land Institute (ULI), a member of the International Council of Shopping of Shopping Centers (ICSC) and a Trustee of National Jewish Health, located in Denver.



Ann Sperling

Senior Director
Trammell Crow Company

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Ann Sperling is an executive who has served in numerous leadership roles in private and public real estate companies as well as a principal investor and developer of commercial property assets.

Ann currently serves as Senior Director in the Denver office of Trammell Crow Company, a wholly owned subsidiary of CBRE (NYSE:CBRE), focusing on sourcing, capitalization and development of office, industrial, and mixed use projects. This is her second round at Trammell Crow Company having previously spent twenty-five years at the company ending with her role as Senior Managing Director and Area Director for the Rocky Mountain region, and as a member of the Operating Committee of the firm. She continued her career, first as the lead operating executive and Managing Director of Catellus, a mixed use and land development

firm then owned by ProLogis (NYSE:PLD) and subsequently as Chief Operating Officer, Americas and then President, Markets West, at Jones Lang LaSalle (NYSE: JLL).

She is a leader in a many industry organizations, acting as Assistant Chairman of her ULI council, member of the University of Colorado National Advisory Board to the Real Estate Center, and was formerly on the regional boards of NAIOP and ICSC. Ann is active in the civic activities, serving on the Board of Advisors of Tufts University School of Arts and Sciences, as prior Treasurer and Chair of the Finance Committee of the Colorado Children’s Hospital, Gates Center for Regenerative Medicine Board of Advisors and previously was an officer of the Colorado Outward Bound School Board of Trustees.

Ann has a Bachelor of Science from Tufts University and an MBA from Harvard University.



Kim Sperry

Managing Director
RangeWater Real Estate

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Kim Sperry is Managing Director for RangeWater Real Estate. In her role, Sperry identifies development, acquisition and third-party property management opportunities for the firm in both markets. A decorated real estate veteran, Kim’s extensive track record includes oversight of major acquisition and new development opportunities, joint venture structuring, asset management and disposition of multifamily, industrial, hotel and office properties.

Sperry has sourced and managed new investments totaling over \$1.2 billion in a variety of markets across the U.S. over the course of her 20-year career, and was instrumental in the successful development and sourcing of high-profile projects such as 2785 Speer apartments, Verve apartments and The Coloradan, downtown Denver’s first

high-rise condominium project built in the current cycle.

Kim serves on the ULI Silver Multifamily Product Council, is co-chair of the Colorado Multifamily Product Council, and serves on the International Advisory Board for the University of Colorado Real Estate Center. She is also a member of National Multifamily Housing Council and the Downtown Denver Partnership.

Kim graduated from the University of Colorado with a bachelor’s degree in finance and graduated with honors from the University of Denver with a master’s degree in real estate and construction management. She also holds the CCIM designation, and has volunteered at area schools and with the Colorado Children’s Campaign.



Colton Sudberry

President and CEO
Sudberry Properties, Inc

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Colton Sudberry, as President and CEO, has maintained the company’s focus on mixed-use and town center developments with an emphasis on urban in-fill and master-planned communities. The firms’ major projects under development include the award-winning 235-acre master-planned community of Civita in San Diego’s Mission Valley, the 465-acre El Corazon mixed-use community and SoCal Sports Complex in Oceanside, the 850,000-square-foot Watermark mixed-use project in San Diego’s Scripps Ranch as well as several others throughout San Diego County, Riverside County, and Los Angeles. The firm also specializes in entitling particularly challenging and complicated properties. Before joining the firm in 1997, Sudberry was involved in all aspects of the retail leasing process in both the development and re-development of major retail properties

for the Corti Gilchrist Partnership and CBRE. Sudberry has a master’s degree of Real Estate Development from the University of Southern California and dual bachelor’s degrees in International Business and Marketing from the University of Colorado, Boulder. At UC Boulder, Colton was a member of the 1990 National Champion, Big 8 Champion, and Orange Bowl Champion football team. Sudberry is a member of the International Council of Shopping Centers and Urban Land Institute. He is also a member and former member of the board of directors of NAIOP San Diego. He serves as a board member of the USC Lusk Center for Real Estate, the National Advisory Board of the University of Colorado Real Estate Center, the San Diego City College Foundation and Santa Fe Christian Schools.



Case Swenson

President
Swenson Development & Construction
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Case Swenson managed his own construction company, Swenson Development & Construction (SDC) for over two decades prior to joining SWENSON in 2013. Throughout his career, Case has successfully managed the construction of all building types, including residential, commercial, educational, financial projects and multiple public works jobs.

As president of SWENSON, Case is responsible for the operations as well as project development and construction, real estate development, property management

and accounting. He provides executive support throughout the life cycle of each project from contract negotiations, pre-construction planning and design with clients and project team to construction feasibility, monitoring cost and schedule through the final stage of project completion.

He graduated from the University of Colorado and is an active member of various community organizations such as San Jose/Silicon Valley Chamber of Commerce, First Tee of San Jose and is chairman of the Metro A Trust.



Bruce Tabb

Managing Principle
Inspire Development

Bruce Tabb is a founder and managing member for Inspire Development. Bruce is also President of Environmental Development, a real estate development firm with holdings throughout the western United States. A graduate of the University of Colorado with a degree in finance and real estate, Mr. Tabb earned his Juris Doctor from Pepperdine University School of Law.

In 1980, after practicing real estate law for a number of developers in Denver, Colorado, Mr. Tabb accepted a position with LaSalle Partners, Inc., a full-service real estate company based in Denver. During his tenure at LaSalle, he was involved in the development of over two million square feet of office space and the purchase and financing of an additional one million square feet.

In January 1986, Mr. Tabb formed Environmental Development and moved to San Diego to develop Symphony Towers, a 1.2 million square foot mixed-use development, in partnership with the Charlton Raynd Company. In 1988, Environmental Development began acquiring and entitling raw land for commercial, industrial and residential development. Since that time, Mr. Tabb and related entities have acquired or developed real estate projects throughout California, Colorado, Arizona, and Texas.

Mr. Tabb is a member of the State Bar of Colorado, the State Bar of California, the Building Industry Association of San Diego County and the Urban Land Institute. In addition, Mr. Tabb is on the Board of the University of Colorado School of Real Estate and is a past Board member of the Building Industry Association of San Diego County.



Philip Welch

Founder
Somerset Partners
somersepartnersllc.com/about/management-team/philip-welch/

Philip Welch is a founder of Somerset Partners and Director of Multi-family operations. He has over 20 years of experience in commercial real estate and is involved in all acquisition, debt + equity financing and capital market activities for the firm. Prior to founding SP, Mr. Welch was Vice President in the Princeton (NJ) office of LCOR and an Associate in real estate

finance at Donaldson, Lufkin + Jenrette. Mr. Welch is a benefactor of numerous charities including: American Red Cross, YMCA and The Count Basie Theater in Red Bank, NJ. Mr. Welch holds a B.S. Degree from the University of Colorado and an MBA from the Wharton School.



Cooper Williams

President/Principal
Essex Financial Group
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Cooper Williams is a principal at Essex Financial Group. Cooper's responsibilities for the company include sourcing and underwriting new debt and equity opportunities, building borrower and lender relationships, and helping with the day-to-day management and strategic planning of the firm. Cooper has extensive experience along the loan production continuum. Since 2010, Cooper has helped source, underwrite, and close over \$1.4 billion in first mortgage debt.

Prior to joining Essex, Cooper worked in various project management positions for

K. Hovnanian Homes in Southern California where he was responsible for managing the development, construction, marketing, and sales process for several residential communities in San Diego and Bakersfield, CA. Cooper holds an MBA from the University of Colorado and an undergraduate degree in business administration and real estate finance from the University of Southern California. Cooper is a proud Colorado native, supporter of the CU Real Estate Center, and active member in NAIOP Colorado.



Gregg Wolpert
Co-President
The Stahl Organization

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Gregg Wolpert is Co-President of The Stahl Organization [“Stahl”], a privately held New York based real estate investment, construction, and banking company. Stahl owns more than 6 million square feet of office and retail space, 3,000 residential units, and the 79 branch, \$15 billion Apple Bank for Savings. In addition, Stahl owns Cauldwell Wingate Construction Company, Manhattan Athletic Club, The Baseball Center NYC, (co-owns) the Lunt-Fontanne Broadway Theatre, and more than 40 Private Equity and Hedge Fund investment positions. Mr. Wolpert’s experience includes negotiating acquisitions, leases, and financing, planning and overseeing large ground-up construction and renovation projects, approving all lending activities at Apple Bank, and placing private investments. Prior to joining Stahl in 1989, Mr. Wolpert was a Vice President for a commercial real estate company (now part of the Colliers network) where he pioneered the use of computers to analyze complicated management, leasing, and acquisition issues. He started his business career in 1977 as an auditor for the NYC Comptroller’s Office.

Mr. Wolpert graduated from DeWitt Clinton High School in the Bronx. He holds a Bachelor of Science degree in accounting from the University of Colorado. He also holds diplomas in both Real Estate Appraisal, and Construction Management from New York University.

Greg has served on a number of boards including: Apple Bank for Savings as Executive Committee (Co-Chairman), Operations & Technology Committee (Chairman), Real Estate Loan Committee, Investment Committee, Risk Committee, Human Resources Committee (Co-Chairman); SGI-USA (a lay Buddhist Organization); Downtown Brooklyn Partnership; the Apollo Theatre: Real Estate Advisory Committee; and the University of Colorado, Leeds School of Business: International Real Estate Advisory Board.

In addition, Mr. Wolpert is an officer of more than 70 Stahl affiliated LLC’s, and an advisor to several multi-generation families with significant local real estate holdings.



Christopher Woodruff
President
The Cotton Companies

[linkedin.com/in/christopherwoodruff/](https://www.linkedin.com/in/christopherwoodruff/)

Christopher Woodruff, a real estate professional of 15+ years, is the President of The Cotton Companies, an independent real estate development and investment company in Columbus, Georgia. Established in 2015, The Cotton Companies mission is to create positive growth in the community through the built environment. It accomplishes this with creative and sustainable real estate development and prudent regional real estate investment. The company’s inaugural project was a 10,500-square foot LEED Silver Certified, adaptive reuse development located in downtown Columbus. Shortly thereafter, the company completed a project working alongside Uptown Columbus, Inc. to create Columbus’s first urban pocket park in the median of Broadway. Known as “The Grove”, this development activated an underutilized parcel of land to create a new gathering place for visitors to enjoy the beautiful downtown environment.

Christopher is an advocate and leader in the Columbus community and has recently been accepted into the Leadership Georgia Class of 2018. In 2017, the Greater Columbus Georgia Chamber of Commerce awarded him with the prestigious, Young Entrepreneur of the Year award. Three years prior, Christopher’s civic leadership efforts and successes were recognized when the Chamber of Commerce awarded him with the J.R. Allen Yong Leader

Award, an accolade bestowed upon an outstanding young leader in the Columbus community. In 2013, he was named Georgia Trend Magazine’s “40 Under Forty” - a recognition of the state’s best and brightest in business, government, nonprofits, education, politics, media, healthcare and the arts. During this same year, Chris was recognized with the city’s Mayoral Columbus Service Award. Three years prior, he was named one of Columbus’ “Top 5 Under 40”- an honor awarded by Columbus & The Valley Magazine each year to outstanding business leaders in the area under the age of forty.

His present community involvement includes service on the Board of Directors for Boys & Girls Club of the Chattahoochee Valley and Uptown Columbus, Inc. He also serves on the Board of Trustees for Columbus State University Foundation, Historic Columbus Foundation, Inc. and is Chairman of The J.W. & Ethel Woodruff Foundation.

Christopher received his Bachelor of Arts from the University of Colorado at Boulder. He holds a Master’s Degree in Real Estate Development from Auburn University where he now sits on the Master’s of Real Estate Development Program Advisory Council. Chris received his MBA in Entrepreneurship & Innovation from Clemson University in June 2018.

CUREC Founders

CUREC Founders



John E. Freyer, Sr.
Chairman of the Board
Land Title Guarantee
Company



Cal Fulenwider III
Chairman of the Board
and CEO
L.C. Fulenwider, Inc.



Ken Gillis
Retired Founder and Principal
Centennial Realty Advisors



William J. Mark, Jr.
President and CEO
American Real Estate
Advisors, LLC



Randy Nichols
President and Founder
Nichols Partnership



Bill Reynolds
Founder
W.W. Reynolds Companies



Mark Goldberg
President
Goldberg Properties



Buz Koelbel
President and CEO
Koelbel and Company



V. Michael Komppa
President
Corum Real Estate Group



J. Jeffrey Riggs
Founder and Chairman
Essex Financial Group



Jeffrey S. Robinson
Managing Partner
Hampton Partners



Charlie Baughn
Retired Senior Managing
Director and CFO
Hines

MBA Graduate Students Class of 2020



Tyler Barber
Tyler.Barber@colorado.edu

Second year M.B.A. at University of Colorado at Boulder focusing his degree on real estate and management. A Navy veteran having moved from Florida for the opportunity to build professional career in the real estate field. Ability to passionately coordinate, organize, collaborate, and build relationships are apparent in his business practices and will all aid the accomplishments of Tyler’s real estate professional goals.

Real estate and development have been a part of Tyler’s life since birth and his interest in this field has been instilled from a young age. Tyler’s father and grandfather have held positions of lead developers of multiple master planned communities in Central Florida,

mother currently working in financial lending for residential homes, and brother owning a full-service contracting company focusing on community public spaces. Real Estate is in Tyler’s blood and is a professional venture he is passionate to take apart of with the skills being learned through CU’s M.B.A. Real Estate program. Working as an aircraft maintenance manager in the U.S. Navy, exposures to situations of great responsibility were a part of daily life and he could be counted on to get the job done. The organizational skills learned in his military experience will undoubtedly aid in the quest of success in the real estate community.



Hannah Berkowitz
Channah.Berkowitz@colorado.edu

Hannah Berkowitz is a 2020 candidate MBA student focusing on Real Estate and Finance at the Leeds School of Business, University of Colorado Boulder. A longstanding personal interest in Real Estate and Finance ultimately led to the decision to pursue a career combining these concepts. Fostering this passion through an internship at Wood Partners, Hannah focused on current and prospective development projects for a leading multi-family national developer.

Prior to the MBA program, Hannah spent five years working at Boston Consulting Group, a top management consulting firm, while simultaneously pursuing an MA in Psychology at Columbia University. Combining her experience in the consulting industry and a passion for leadership positions, Hannah is also the President of Leeds MBA Consulting Club.



Martin Eguiguren
Maeg8938@colorado.edu

Martin is a second year MBA student at the Leeds School of Business, University of Colorado Boulder, graduating in May 2020. He is concentrating his studies in real estate and finance. Martin is from Chile and has an undergraduate degree in Architecture. He is the founder and owner of a small architecture studio based in Chile, with three other partners. His firm designs a variety of buildings, including multi-family, distribution centers and warehouses, and mixed-use buildings.

His family has been in the real estate business for more than 30 years, and Martin plans to participate eventually in the family business in Chile, after gaining experience working in the United States.



Zach Fromm
Zachary.Fromm@Colorado.EDU

Zach Fromm is currently a 2020 MBA candidate at the University of Colorado Boulder, Leeds School of Business, completing his MBA requirements in Real Estate and Finance. Prior to beginning his MBA objective, Zach enjoyed success at Oppenheimer Funds, where his position as Investment Strategy Analyst and Consultative Sales Specialist provided him with the depth and scope of knowledge necessary to advance his studies in the Real Estate and Finance industry.

Zach’s high level of Emotional Intelligence, coupled with his industry and investment knowledge, secured him an internship last summer with the Forum Real Estate Group. At Forum his responsibility focused on two teams: Acquisitions and Capital Markets. As part of the Acquisition team his responsibilities included underwriting, micro and macro

drivers that inform portfolio acquisitions as well as understanding real-time levers that investors require when making investment decisions. On the Capital Markets team, Zach furthered his knowledge of the intricacies and dynamics of Real Estate Finance.

Upon completion of his MBA, Zach’s mission is to secure a position in Real Estate and Finance, where his passion for performance excellence will provide a launchpad to his career. Zach graduated with a BS in Finance and Economics from Pace University in 2013. He has lived in the Denver area for 5 years and is an avid, accomplished skier.



Sarah Galloway

sarah.galloway@colorado.edu

Sarah Galloway has spent 15+ years helping public housing authorities, municipal agencies, and non-profit organizations navigate the intricacies of the publicly-subsidized residential sector, tackling challenges related to site planning, environmental assessments, financing, scheduling, resident relocation, procurement, legal agreements, leasing/occupancy plans, federal compliance, and more. During her career, she has helped create 3,300+ affordable and mixed-income dwelling units, co-authored six successful HUD HOPE VI and Choice Neighborhoods Initiative grant proposals; and coordinated a Robert

Wood Johnson Foundation funded initiative to improve health outcomes in low-income, urban neighborhoods in Louisville, Kentucky.

Ms. Galloway holds a Bachelor of Arts degree from Swarthmore College and completed a unique three-semester, UNESCO-sponsored graduate program in International Peace and Development Studies at the Universitat Jaume I in Castellon, Spain. She is currently a second-year MBA candidate at the Leeds School of Business, University of Colorado Boulder, pursuing a concentration in real estate.



Kara Garrison

kara.garrison@colorado.edu

Kara Garrison is a passionate, self-driven MBA Candidate pursuing her interests in Real Estate and Finance at the Leeds School of Business. Post-graduation, she plans to work as an analyst in commercial real estate (acquisitions or capital markets). Prior to graduate school, Kara graduated from Purdue University with a B.S. in Chemical Engineering and minors in Spanish and Management. Her work experience was as a Product Developer leading global innovation projects in the consumer products industry.

She is an analytical thinker, problem-solver, and natural leader who enjoys working on diverse teams. In her free time, Kara enjoys snowboarding, jiu jitsu, cooking, traveling, hiking, camping, and woodworking.



Barbara Garza

baga7881@colorado.edu

Barbara was born and raised in Monterrey, Mexico. She completed her undergraduate studies at St. Edward's University in Austin, Texas, where she earned a Bachelor of Arts degree in Communication. Barbara Garza is a thriving MBA candidate with a Real Estate and Sustainability focus at the University of Colorado Boulder- Leeds School of Business. She is also Argus certified. Barbara has four years' experience managing project development teams for a real estate company in Monterrey, Mexico. She is currently working as a land acquisition analyst for

future projects. Barbara has assumed a student leadership position as a member of the school's Communication's VP of the Real Estate Group. This position requires gathering feedback from classmates and collaborating with the team for planned events and new opportunities. With her sustainability focus she prepared by taking the university's Integrated Reporting class. Her plans are to find a career where she may grow and learn from experience while making business a more sustainable matter.



Kris Groh

kris.groh@colorado.edu

Kris Groh is a 2020 MBA candidate at the Leeds School of Business, University of vColorado Boulder.

In the past, Mr. Groh worked as a project and operations manager for three large title insurance firms on projects in Orange County, California. After starting 2 title insurance companies for subprime mortgage lenders and a default title division, Mr. Groh began the MBA program at CU Boulder. Post-graduation in May of 2020, he seeks a position within the commercial real estate sphere where he can leverage his project management skills with his newly achieved degree.

For his summer MBA internship, Kris worked for CBRE in the Occupier side of the Advisory and Transaction Management team. In this

position he aided CBRE's new coworking subsidiary, Hana, with their site selection and lease negotiations. Other functions of this internship included conducting financial analysis to determine the most cost-efficient options for lease renewal or relocation; lease and license management for healthcare and telecommunications firms; compilation of marketing documentation for brokerage services.

Mr. Groh received an undergraduate degree in international relations with a minor in economics from the University of Pennsylvania. In his free time, Kris enjoys exploring all Colorado has to offer. He has already summited 6 of the state's 58 14ers and hopes to complete the rest in the near future.



Andrew Hossley

Anho7901@colorado.edu

Andrew Hossley is a second year MBA student focusing in Supply Chain and Logistics at the Leeds School of Business, University of Colorado Boulder. He recently interned as a senior program manager for Amazon focusing on improving Prime Now Fulfillment

operations. Prior to graduate school, Andrew worked as an executive chef for Vail Resorts where he used Six-Sigma operating methods to improve resort operations. After Graduation Andrew hopes to work in a logistics based role as a consultant or program manager.



Nicholas Jokela

nijo7691@colorado.edu

Nick Jokela is currently an MBA candidate from the Leed’s School of Business, University of Colorado Boulder. Nick’s MBA focus is on real estate and expects to graduate in May 2020. Nick obtained a Bachelor of Science degree from the Coast Guard Academy in 2010 with a focus on Business Management and has served the last nine years as an Officer in the Coast Guard. Nick’s previous military experience has been focused on maritime drug interdiction,

marine environmental protection and mass migration scenarios. He is currently still serving in the military, attending Leed’s as part of the Advanced Education program. Upon graduation, Nick intends on bringing his experience with real estate back to the Coast Guard, to revamp military housing facilities, rental compensation and commercial developments (Coast Guard Sectors) nationwide.



Rob Key

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Rob is second-year MBA student focusing in real estate and finance and currently working in asset management with institutional private-equity investor, Northwood Investors. At Northwood, Rob helps develop and execute business and investment strategies across office, retail, multi-family, and hotel assets for a portfolio representing \$10B in assets under management.

Prior to business school, Rob worked for seven years across roles within property management, hospitality, and real estate. In his most recent role as Senior Manager at

Inspirato, Rob oversaw portfolio growth in the European market, through partnerships, leasing arrangements, and exclusive operating agreements.

In addition to his MBA coursework and the ongoing internship at Northwood, Rob serves as President of CU’s Graduate Real Estate Association, is a member of the CU Real Estate Center’s International Advisory Board, and the 2019 recipient of the Urban Land Institute’s Graduate Student Fellowship.



Huberth Marak

Huberth.marak@colorado.edu

Huberth Marak is a 2020 MBA Candidate at Leeds School of Business, University of Colorado Boulder. When he moved to the U.S 6 years ago, he started working at a local architectural firm in Casper, Wyoming as an architectural designer and he left that firm as a partner/associate. Huberth intends to use his experience in the architecture and construction industry towards planning, development and property management in real estate. He has an extensive experience in working with eclectic clientele, in coordinating with multiple consultants, and in managing a variety of projects ranging from small homes to schools, hospitals and commercial spaces.

For his summer internship, Huberth worked at Forum Real Estate Group as a Development Intern where he identified and capitalized on potential projects in the market by supporting the development and acquisition underwriter team; facilitated the smooth execution of upcoming projects by creating IC decks and

Pipeline decks.

Huberth believes that a Master’s Degree in Business Administration will enable him to assess and develop short- and long-term course of actions to maximize opportunities for the business. He is skilled in growing territories and opportunities through developing a comprehensive knowledge of products, services, competitors, and markets while collaborating with multi-cultural teams, optimizing revenue, and over-exceeding goals.

Huberth received his undergraduate degree in Architecture from Goa University, India prior to business school and worked as an architect for several years in India where he is licensed.

Recently, Huberth was blessed with a baby girl, and juggling between fatherhood and business school has taught him efficient time management between sleep, study, family and running.



Daniel Nicolls

Daniel.nicolls@colorado.edu

Daniel Nicolls is an MBA Candidate at the Leeds School of Business, University of Colorado Boulder. He is working toward a dual focus in finance and real estate with an expected graduation of May 2020. Dan is currently working as an intern with ArrowMark Partners, a Denver-based asset management firm, on their Commercial Real Estate team. Prior to joining ArrowMark, Dan spent the summer and fall as an intern on McWhinney’s Commercial Asset Management team where he assisted with development underwriting and portfolio management.

After graduating cum laude with a B.S. in Economics from Montana State University, Dan spent the next three years ski & alpine guiding in Alaska and Colorado. His time as a guide lead him to integrate the economic cost of risky behavior and mountaineering in order to understanding decision making in the mountains. In 2017, Dan founded a family office with his dad focused on private equity investments; his responsibilities included: sourcing deals, conducting due diligence, running financial statement analysis, and producing quarterly reports.



Stephanie Sagey
stephanie.sagey@colorado.edu

Stephanie Sagey is a second year MBA student focusing in real estate and finance at the Leeds School of Business, University of Colorado Boulder. She is currently interning with Northstar Commercial Partners, a Denver-based real estate private equity company. In her role, she works with the financial analytics team to analyze potential acquisitions and maintain reporting of portfolio financials by asset. Prior to graduate school, Stephanie worked in communications and coordination

at The Boston Consulting Group and in financial services at Merrill Lynch in Boston. Upon graduation this May, Stephanie hopes to work in real estate finance acquisitions or asset management.

MS Real Estate Graduate Students Class of 2020



Daniel Belk
dbelk127@gmail.com

Daniel Belk is on a mission! While earning his 2020 MS degree in Real Estate, Daniel has been serving The Triangle region of North Carolina as a residential broker. He sold 19 homes last year, but is excited to begin a career in commercial development in 2020.

As a Colorado native, Daniel is eager to plant his roots on the Front Range. He received his undergraduate degree from the Kenan-Flagler Business School at the University of North Carolina where he earned All-ACC honors as a co-captain on the track team. Through the MS program, Daniel has refined his understanding of business practice through both lecture

and application, taking full advantage of extracurricular activities and the professional network connected to the program. Here, he was able to fine tune his modeling skills while taking a deeper dive into the world of commercial real estate. Daniel believes that the knowledge he has gained while in the MS program coupled with his unique experience in the real estate industry will prove to be a great value add for any future employer.

In his free time, Daniel enjoys backcountry snowboarding, summitting 14-ers, and taking RV road trips with his best friends.



Drew Bodensteiner
drbo6286@colorado.edu

Drew Bodensteiner is currently an MS candidate at the Leeds School of Business, University of Colorado Boulder. He is working towards a focus in Real Estate Finance/Investment with an expected graduation date of May 2020. Prior to graduate school, Drew worked with the investment team at Western Wealth Management analyzing different REITs and commercial real estate investments. Additionally, Drew worked at Gates Corporation working on the corporate finance team creating financial models and reports on inventory and capital expenditures.

Post-graduation in May of 2020, he seeks a position with an acquisition/development firm where he can leverage his financial modeling and investment skills with his Master's degree.

Drew has a Bachelor of Science in Finance and Accounting from the Leeds School of Business, University of Colorado.

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Andrew Byrne

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After getting undergraduate degrees in Finance and Accounting, with a minor in Spanish, he returned to the University of Colorado to receive his MS in Real Estate. His limited real estate industry experience thus far comes from spending 3 months as an underwriting intern for NP-International, one of the larger boutique development firms operating in Miami, FL. While working there, he spent the majority of his time analyzing and underwriting hotel developments and is interested in the hospitality sector.

That being said, his interest are mainly in the analysis and underwriting of development and acquisition projects. Given his bilingual capabilities and upbringing in Miami, he is interested in international development, specifically in Latin America.



Charles Dagher

chda5765@colorado.edu

Charles Dagher is currently an MS candidate at the Leeds School of Business, University of Colorado Boulder. His post-graduate focus is in real estate, with an expected graduation of May 2020. Prior to graduate school, Charles worked within the property management and leasing sectors of real estate with a small firm in Boulder, Colorado.

Charles received a Bachelor of Science in Business Administration with a dual focus in operations management and talent management from the University of Colorado Boulder. While there, he also received a certificate in global business and a minor in French.



Trevor Dahl

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Trevor James Dahl is a research analyst/exam proctor at the University of Colorado Boulder. Performing research in real estate related studies.

Previously he was an Accounting Executive/Office manager for Oilstop inc. for Southern Oregon/Northern California. Where he oversaw accounts payable/receivable, payroll, and assisted in site acquisitions.

Trevor has his bachelors in Applied Economics and Business Society from the University of Oregon. He is also pursuing his Masters of Science in Real Estate Development from the University of Colorado Boulder.



Peter Glyman

peg14588@colorado.edu

Peter Glyman is currently a master's student studying Real Estate at the University of Colorado, Leeds School of Business. After graduating in May 2019 with an undergraduate degree in Finance, he decided to return to develop a more technical knowledge of the Real Estate Industry. In the past he has interned for a private developer in Denver, McCaffery Interests, where his duties included primarily market analysis and feasibility.

During the summer of 2018, he interned at UBS and was part of the corporate cash management team located in Chicago. Consequent to graduation this May, Peter is striving to work in Development, Asset Management, or Consulting.



Drew Hyde

lah5000@gmail.com

Drew Hyde is a Senior Vice President of Debt Capital Markets at Duncan Williams Inc. His daily tasks include identifying institutional trading counterparties, communicating with these entities and executing appropriate investment strategies. In conjunction with these efforts, Mr. Hyde is a MS in Real Estate Candidate in May 2020 at the Leeds School of Business, University of Colorado Boulder.

Mr. Hyde has specialized in fixed income sales and trading since 2004, but before that he worked as a Financial Advisor at Morgan

Stanley focusing on multiple asset classes. Client engagement and business development have been his primary duties throughout his career, and working with public market mortgage investors has been a focal point for the past decade.

Mr. Hyde has a Bachelor of Arts degree in Political Science from the University of Mississippi, and he moved to Boulder with his wife and two children in 2010. In his free time, he likes to mountain bike, fly-fish and connect with friends.



Jack Mangini

jama3598@colorado.edu

Jack Mangini is currently an MS Real Estate candidate at the Leeds School of Business, University of Colorado Boulder. He has past internship experience supporting project managers on an 800,000-sqft redevelopment project, as well as supporting a private investor in the acquisition of a multifamily property. Additionally, Jack is an active

volunteer, volunteering with CU Restorative Justice and homeless outreach within Boulder. As a passionate outdoorsman, he can be found enjoying the mountains when not working or volunteering. Jack holds a Bachelor’s degree in Economics from the University of Colorado.



Robert Nommensen

rono1402@colorado.edu

Robert Nommensen is a Master’s in Real Estate candidate at Leed’s School of Business at the University of Colorado, with expected graduation in May 2020. He is focused on finding opportunities in private equity and investments within Real Estate finance. Robert is developing his technical skills to provide analysis and create innovative investment recommendations. He has worked in Private Wealth Management and Commercial Real Estate Brokerage in the past, and is looking forward to bringing his strong relationship skills to the table for his next employer.

Robert has a Bachelor in Science from Indiana University and has built a strong business acumen from his career before graduate school. He is looking to meet with industry leaders and learn as much as possible. Robert’s goal is to build a reputation for delivering a valuable impact for his team and for bringing a proactive approach to solving problems.



Riley O'Connor

rioc6978@colorado.edu

Riley O'Connor is a 2020 MS in Real Estate candidate at the Leeds School of Business. He recently received his undergraduate degree in May 2019 from the University of Colorado - Boulder with a degree in Finance and certificate in Real Estate. During his senior year he worked two part-time internships. At Nexus Commercial Realty he assisted in the development and organization of client leads, generation of OMs, and financial analysis of various properties. While at TTEC he assisted in the site selection and due diligence of domestic and international properties, contributed to the portfolio management of 149 properties around the world, and led relationships with domestic and international investment agencies.

Riley has held many leadership roles throughout the years. He was the youngest elected executive board member in CESR

Fellows history (Center for Ethics and Social Responsibility) where he served as the Executive Director of Programming. Riley also served as the President of his 140-member fraternity Sigma Phi Epsilon and was an Inter-Fraternity Council Board Member representing the 1,600 member Greek Community. During his time serving as President he implemented various career development workshops, volunteer efforts, mentorship programs, and new finance processes to pay off \$50,000 of debt.

Riley is a Colorado native with great familiarity of the Commercial Denver market and an unparalleled desire to learn the intricacies of the commercial real estate landscape in Colorado. He is actively seeking opportunities within commercial brokerage, specifically capital markets.



Brooke Rose

brro0272@colorado.edu

Brooke Rose is a 2020 master’s in real estate candidate at the Leeds School of Business, University of Colorado Boulder. She graduated from Leeds in May 2019 with an emphasis in finance and real estate certificate. While pursuing her master’s degree, she works part-time as an acquisition and development intern at Baron Properties. Brooke is interested in sustainability and received her LEED Green certification in August 2019.

In the past, Ms. Rose worked as an acquisition’s analyst for Vukota Capital

Management for a year and a half. At Vukota, Ms. Rose underwrote over 300 multifamily deals. She performed secondary research on new markets for potential expansion and worked on a team with many successful acquisitions.

Brooke is originally from the New Jersey metro-area but, has found Colorado to be her new home. She looks forward to her full-time career in real estate.



Nathan Walters

Nathan.Walters@colorado.edu

Nathan Walters is a 2020 MS Real Estate candidate at the Leeds School of Business, University of Colorado Boulder. Prior to moving to Colorado in August 2019, Nathan worked as a summer analyst for Cape Asset Management, a private commercial real estate firm in Charlotte, NC. He assisted in the underwriting of various properties for the firm, among other responsibilities. He gained additional experience outside of the real estate industry as project management support for Siemens in Raleigh, NC, where he supported

over 40 projects spanning the northeastern US for the conglomerate's Energy Management group. He is actively seeking a position within the real estate capital markets space and desires to begin his career in Colorado.

Nathan received an undergraduate degree in economics from the University of North Carolina at Chapel Hill in December 2018 (Go Heels) and in his free time enjoys playing soccer, traveling, and attending concerts with his friends.



Antonia Wurth

anwu6797@colorado.edu

Antonia Würth is currently an MS Real Estate candidate at the Leeds School of Business, University of Colorado Boulder. She is working towards a focus in real estate finance with an expected graduation of May 2020. She is from Chile, was born and raised there. Prior to business school, Antonia was a global brand manager of a retail bicycles distributor company, Sportxperts, she was in charge of the marketing and sales team. Before starting the program, she was a financial analyst intern in Ebco Rentas, a fully integrated multifamily

real estate company, where she demonstrated skills in underwriting deals for acquisitions. Antonia holds a bachelor's degree in Business and Administration from Pontificia Universidad Catolica de Chile, the most competitive university of Chile.

Antonia looks forward to continuing to her career and building relationships in the Front Range real estate investment industry.

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