REAL ESTATE FORUM

International Advisory Board



Leeds School of Business

International Advisory Board - Cabinet

IAB Chair of the Board



Cvndi Thomas

Managing Director, Institutional Advisory Services, RCLCO

cthomas@rclco.com linkedin.com/in/cyndithomas/

Cyndi is a Managing Director at RCLCO where she focuses on Institutional Advisory Services, including driving performance of asset plans for an extensive portfolio on behalf of various pension fund clients. Previously, Cyndi was a partner and executive vice president at Etkin Johnson and oversaw the management, financial performance, and business strategy for the company's extensive Colorado portfolio. Other experience includes real estate acquisitions, financing, restructurings, and asset management at CenterSquare

Investment Management, Buchanan Street Partners, and Clarion Partners. Outside of RCLCO, Cyndi is a member of the Urban Land Institute's Small Scale Development Product Council and the Chairman of the CU Real Estate Center International Advisory Board. She attended the University of Wisconsin, where she received a BBA, Real Estate and Urban Land Economics, and the University of Colorado, where she received an MBA and MS, Finance.

IAB Vice Chair



Eliot Hovt

Principal, Brightview Design Group Eliot.Hoyt@brightview.com linkedin.com/in/eliot-hoyt-0811b26/

Eliot Hoyt is a principal in Brightview Design Group's (BVDG) Denver office, with expertise in project management, urban design and master planning for mixed use, Transit Oriented Development (TOD), resort and new community developments. As a part of BrightView, a \$2.3 billion landscape services company traded on the NYSE, BVDG has access to expertise in construction, maintenance, tree propagation and care, golf course design and more; enabling the design team to provide unparalleled services to its clients. Eliot is a certified planner (AICP) with a Bachelor's degree from Harvard University and an MBA from University of Colorado Denver. Eliot serves on the International Advisory Board of the University of Colorado

IAB Past Chair of the Board



Richard Morgan

Senior Vice President / Commercial Banker – Academy Bank

rmorgan@academybank.com linkedin.com/in/morganrichardb/

Richard Morgan is a Senior Vice President and senior relationship banker for Academy Bank in Denver responsible for growing the Bank's real estate investor and developer clientele and expanding the loan portfolio to include assets secured by commercial real estate. For over twenty years, he has been a commercial real estate banker in the Denver metro business community and is credited with closing over \$1 Billion in commercial construction and term financings during this

time. He is an active member of NAIOP-Colorado, a two-time Committee Chair of the award winning NAIOP Real Estate Challenge Competition, and the most recent past-Chair of the University of Colorado Real Estate Centers International Advisory Board. Mr. Morgan graduated from the University of California, San Diego, with a BA in Economics, and later received a MBA in Finance and Real Estate from the University of Colorado, Boulder.

Annual Forum Committee

Annual Forum Chair



Campbell Davis

Campbell.davis@cbre.com

Campbell Davis is an investment sales broker with CBRE's Capital Markets, Investment Properties group. Campbell joined CBRE in 2018 and specializes in helping private capital clients with the disposition and recapitalization of office properties located throughout Colorado and the Rocky Mountain Region.

Campbell brings a dynamic skill set gained through eight years of project management

Real Estate Center, which is part of the Leeds School of Business. For two years, Eliot was an adjunct instructor at the Leeds School teaching real estate development fundamentals to undergraduates. He also serves as a Mayoral Trustee on the board of the Denver Botanic Gardens. In every endeavor, Eliot brings many perspectives to bear on new projects with his project management skills, facilitation training, abilities as an interpreter of complex content, and understanding of the business of real estate development. The most satisfying projects are those that continue from feasibility, through planning and design, into brand identity and marketing, and ultimately construction and implementation.

CCapital Markets - Investment Properties, Office, CBRE

linkedin.com/in/campbell-davis-546a061a/

and business development experience in the construction and manufacturing sectors prior to his transition into investment brokerage. Campbell began his capital markets brokerage career with Cushman & Wakefield in 2016. Since that time, he has completed over \$400 million in commercial sales transactions. Campbell serves as the 2021 co-chair of the CU Real Estate Annual Forum.

Annual Forum Co-Chair



Dave Hadsell

President and Principal, Centennial Realty Advisors

dhadsell@centennialrealtyadvisors.com Linkedin.com/in/dave-hadsell-2526b68/

Dave Hadsell, President and Principal of Centennial, is also responsible for the management of a mixed-use property and office buildings totaling 723,000 square feet.

Dave began his career in 1988 as a property manager for LaSalle Partners in Chicago. Over the next 13 years with LaSalle, he advanced progressively to Regional Manager, along the way directing a team leasing 6 million square feet of office space and overseeing an 8 million square foot portfolio of office and industrial

Travis Wanger

Taylor Welsh

properties. Dave joined Centennial in 2003.

Dave earned a Bachelor's degree from Colgate University and an MBA from Northwestern University. Dave is a current member of the NAIOP, and the Colorado University Real Estate Council. In addition, Dave is a past chair of the Cherry Creek North Board of Districts and a founding Board Member of Rocky Mountain Academy of Evergreen. Dave is also a LEED AP.

Committee

Shannon Cox-Baker Megan Mahar Mick Manning

Golf Committee

Golf Tournament Chair



Austin Roberts

Richard Morgan

Cyndi Thomas

Kim Sperry

Managing Director – Kittredge Ventures austin@kittventures.com linkedin.com/in/austinroberts

Austin Roberts oversees acquisitions, asset management and investments at Kittredge Ventures. Kittredge Ventures is a Denver based investment company that focuses on real estate development, investment and management. Austin has experience managing a 95,000sf office building, which includes tenant improvement construction management, property, and asset management. Austin has also been involved in development of single family custom home lots as well as over 2 acres of retail infill development. Austin is also in charge of real estate acquisitions and opportunistic real estate and traditional investments prospects.

Before Austin's career in real estate, he worked as a marketing consultant for Chipotle Mexican Grill and spent a few years as a financial analyst/advisor for UBS Wealth Management.

Austin holds an MBA in Real Estate and Finance from the University of Colorado and a bachelor's degree in Economics from Boston College. He is a member of ULI, NAIOP, and serves on the CU Real Estate Center Young Alumni Board. In his spare time, Austin loves to travel, cook, play hockey, ski, and enjoy the outdoors in Colorado.

Golf Tournament Co-Chair



Managing Director - Hines chad.murphy@hines.com linkedin.com/in/chadmurphy1/

Chad Murphy

Chad leads residential land development for Hines in Colorado, which currently consists of approximately 2,200 acres of land including 5,000 residential lots and 150 acres of mixeduse land. Chad oversees land acquisitions, financing, homebuilder relationships, entitlements and executing the development finished-lot master planned communities.

Committee Peter Aweida Todd Guthrie

Mindy Humphrey **David Sonnenblick**

Events & Advancement Committee

Events & Advancement Chair



Courtney Schneider

Director - Hines

Courtney.Schneider@hines.com linkedin.com/in/courtney-schneider-39017040/

Ms. Schneider focuses on industrial development and acquisitions for Hines in Colorado and Arizona. In these two markets she is charged with the sourcing, planning, underwriting, due diligence, negotiating, financing and closing of developments and acquisitions of industrial and logistics projects.

Prior to joining Hines, Courtney was a **Development Manager at United Properties** in their Denver office. Courtney facilitated projects of all product types in her time at United Properties - industrial, office, retail and senior housing - and was responsible for all facets of the project from due diligence in acquisition to project completion and closeout, with an emphasis on managing the design, budgeting and construction process. This included the ground up development of more than 2.5M sq. ft. of office and industrial product, acquisitions and dispositions exceeding \$150M, and assisting

the financing team in closing on loans totaling nearly \$220M.

Courtney is active in the CU Real Estate Center and currently sits on its International Advisory Board ("IAB") as Chair of the Events and Advancement Committee. She is actively involved with the Young Alumni Board, having served as its co-chair from 2015 - 2017. Courtney is an active member of NAIOP, specifically their Developing Leaders Program, currently serving on its Developing Leaders Mentor Committee. She is also a member of the International Shopping Center Association (ICSC).

Courtney is a graduate from the University of Colorado, Leeds School of Business where she earned her bachelor of science in business administration as well as her real estate certificate.

Events & Advancement Co-Chair



Karen Klerman

Commercial Real Estate Lender - First National Bank of Omaha

karen.klerman@gmail.com linkedin.com/in/Karen-klerman-b32aba9/

Karen Klerman is a Sr. Director for Community Banking with First National Bank of Omaha (FNBO). She originates land loans, construction financing, and permanent debt secured by a variety of real estate property types to local real estate owners and developers. Karen also works collaboratively with FNBO professionals to provide additional financial services including Treasury Management, syndications/participations, and wealth management solutions.

Prior to joining FNBO, Karen worked at Wells Fargo, most recently as a Private Banker developing and implementing complex commercial real estate, deposit, and cash management strategies for high-net-worth clients. Ms. Klerman also led Wells Fargo's Business Banking Investor Real Estate Group for the Colorado Region. Karen has over 25 years of commercial real estate and leadership experience, including US Bank, First National Bank of Colorado, Heller Financial, Citicorp, and Sears Roebuck & Company.

Ms. Klerman earned a Bachelor of Arts in History from Northwestern University and an MBA from the Wharton Business School. She volunteers as a Board member on the Boulder Shelter for the Homeless, was recently appointed to CU Real Estate's International Advisory Board, and is an active member of NAIOP.

Ms. Klerman is married, lives in Boulder, and has a daughter and son attending college. She enjoys biking, swimming, and tai chi.

Committee

Erin Barrett Carly Beetham Amy Cara **Craig Fimple** Eliot Hovt Mindy Humphrey **Richard Morgan Bradley Segall**

John Torp

Alumni Committee

Co-chair Alumni

William Haass

Debt & Equity Analyst – JLL william.haass@am.jll.com

Will Haass is an Analyst in the Denver office of JLL. He is primarily responsible for performing financial and market analysis, preparing offering documents and coordinating the due diligence process for the debt team. Prior to joining JLL, he interned at DePaul

Co-chair Alumni

Roy Romero

roy@cbayco.com linkedin.com/in/royromero/

Roy Romero supports the real estate management of Conscience Bay Company, a private equity firm that invests and manages commercial real estate. He graduated from the University of Colorado Leeds School of Business in 2016 with a Bachelor of Science in

Young Alumni Board Members

Alex McPherson Brian Monahan Brooke Rose **Buzz Miller Brinete Chavez** CJ Manning

Carl Montante III Chris Antonov Chris Musselman Christopher Tryba Craig Townsend **Griffin Foulk**

Kade H Lucas N Madiso Matthew Max Wh Megan

linkedin.com/in/william-haass-66343ab8/

Real Estate Advisors while attending the University of Colorado to receive his BSBA with an emphasis in Finance and a Real Estate Certificate. In his free time, Will is an avid skier and also enjoys road biking.

Assistant Property Manager – Conscience Bay Company

Accounting and a Real Estate Certificate. Roy is developing a new real estate technology focused on improving building operations, soon to be known as Capisce. In his free time, Roy is a sports fan and enjoys going on adventures with his labradoodle.

liller	Meredith Kaiser
Vichieli	Michael Ornelas
n Wilsmann	Paula Chavarria
w Porteou	Roy Romero
hittaker	Ryan Beckmann
Turner	Sidney Federico

Tim Fredregill Tyler Cande Tyler Fried Tyler Porteous Will Haass

Education Committee

Education Chair



Larry Preble

Of Counsel – Holland & Hart LLP lgpreble@hollandhart.com linkedin.com/in/laurence-preble-2493401b/

Larry has more than 50 years of experience in the real estate industry as an attorney and a business executive. He has served as a senior partner with a major international law firm and as a senior executive with an international development company. His legal and business experience includes negotiating complex national and international commercial real estate transactions involving office, hotel, retail, industrial, and mixed-use properties. He understands both legal and business issues and is able to assist his clients in efficiently negotiating agreements and developing successful projects. Prior to joining Holland & Hart, Larry served as the senior real estate partner, Chair of the Real Estate Department, and a member of the Management Committee at O'Melveny & Myers in Los Angeles and New York. He left O'Melveny to join Kajima Urban Development (KUD), an international

real estate development firm and a subsidiary of Kajima Corporation in Japan. At KUD, Larry was appointed Director of Development and was responsible for the structuring and negotiation of major public private partnership transactions involving life science research buildings, aquariums, stadiums, healthcare facilities, and other projects for public and private institutions.

Larry graduated from the Colorado School of Mines with a degree in Petroleum Refining Engineering and received his Juris Doctor degree from Loyola Law School of Los Angeles. He was elected a fellow in the American College of Real Estate Lawyers and is a past Chairman of the Anglo-American Real Property Institute. He is active in many civic and professional organizations. He resides in Boulder, Colorado.

Internship & Placement Committee

Internships & Placement Chair



Leon McBroom

Senior Director – JLL Capital Markets Imcbroom@am.jll.com

linkedin.com/in/leonmcbroom/

Leon is a managing director in the Denver office of JLL Capital Markets, Americas with over 10 years in the commercial real estate industry. He joined JLL as part of the HFF acquisition and specializes in debt and equity placement. During his tenure, Leon has successfully capitalized a variety of properties, including office, retail, hospitality, industrial and multifamily. The capitalizations have

Committee

Matthew Ansay	Joe Fer
Rob Brown	Tim Fre
Shannon Cox-Baker	Rob Gil
Chris Crawford	Dave H
Courtney Crowder	David H
Jack Durburg	Christin
Alan Engel	Dan Iva

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Committee

Jay Despard Scott Johnson Dolf Kahle Kim Koehn

Morgan Landers Mick Manning

Gregg Wolpert Chris Woodruff

8 24TH ANNUAL REAL ESTATE FORUM

included conventional permanent financing, construction financing, mezzanine financing, bridge financing and equity joint ventures.

Throughout his career, Leon has been involved in more than \$2.5 billion of debt and equity in commercial real estate transactions in Denver and across the U.S.

Aaron Johnson Jason Kaplan Mark Katz Nicholas Killebrew Cody Kirkpatrick Karen Klerman Morgan Landers

Sarah Laverty Matt Mahoney Ben Molk Richard Morgan James Payne Ray Pittman Ty Ritchie

Jeff Robinson James Roupp Dave Smith Cyndi Thomas Andrew Torbin **Kiely Wilson**

International Committee

International Chair



Dan Markee

Founding Partner and CEO, Forterra Capital Partners LLC

daniel.markee@gmail.com linkedin.com/in/dan-markee-36676113/

Dan is a founding member and equity partner of Forterra Capital Partners, LLC. The firm was created in 1995 to acquire and manage opportunistic acquisitions of real estate assets in the wake of the S&L Crisis. He has managed the firm since inception, sourcing capital from a growing clientele of Family Offices and High Net Worth individuals. Investing in both acquisitions and new development over a broad variety of asset types throughout the United States, Forterra primarily establishes joint ventures with local operating partners or partners with specialized product expertise.

Dan is responsible for oversight of investment activity and enjoys his focus on working with existing investors and cultivating new investor relationships. Previous to Forterra, Dan was Vice President - Real Estate of a major life insurance company with a focus on work-outs of distressed joint ventures and problematic foreclosures. His years of experience in this

role, as well as origination and management of new investments, provided Dan with a unique foundation for the creation and management of diverse and enduring JV relationships. Dan's background also includes positions as the Vice President of a large regional commercial real estate Brokerage and Property Management firm, and management of syndicated historic property re- developments for a group of private investors.

Dan has also been responsible for a variety of substantial workout and turnaround consulting successes, including the successful restructuring from bankruptcy of a public international distressed debt purchaser and bank holding company (NASDAQ:WFSG) and (NASDAQ:BHBC). Dan also sits on the International Real Estate Advisory Board for the Leeds School of Business at the University of Colorado, Boulder.

International Committee Co-Chair

Daniel Aizenman

Senior Principal. Stantec linkedin.com/in/daniel-aizenman-a785424/

Daniel brings his creative vision to the visitor experience for resorts, retail, mixed-use development, healthcare facilities, sports and entertainment, urban districts, and corporate offices. He leads a multidisciplinary design staff; has designed projects in over 35 countries; and experience in architecture, planning, placemaking, wayfinding, sustainable design, interior design, and healthcare planning.

Originally from Mexico City and fluent in English, Spanish, and Hebrew, Daniel uses his travel experiences to inform his design, bringing a love of culture to each of his projects. As a senior principal and architectural designer for our Visioning. Brands. Experiences. group, he creates tangible, memorable connections for the end user.

Committee

Peter Cushman Neil Mishurda Erich Sengelmann

Daniel has won several ICSC design competitions on the future of retail as well an AIA award, and placement on ICSC's 20 under 40, class of 2016. He's known for delivering groundbreaking projects like Distrito Santa Fe, a 9.2 million square foot, mixed use development in Mexico City; Gran Patio Santa Fe in Mexico City, a 2.1 million square foot, mixed-use retail center in one city block; Cityset, Denver's latest gastronomic hospitality village and Silver Medal for the ICSC US Design and Development Award in 2014 for Best Mixed Use project; and Commerce Square in downtown Philadelphia, where he shifted the paradigm of a corporate environment.

For Daniel, every situation brings an opportunity to learn something new, and every design requires some reinvention. It keeps things interesting.

Membership Committee

Membership Chair



Wade Houser

Partner – Lewis Brisbois Bisgaard & Smith LLP

Wade.Houser@lewisbrisbois.com linkedin.com/in/wade-houser-3703887/

Wade Houser is a partner in the Denver office of Lewis Brisbois and a member of the Real Estate, Land Use, and Environment Practice. He is also a member of the Banking & Finance Practice. He is a skilled real estate attorney, experienced in commercial real estate transactions of all types, with an emphasis on commercial lending and leasing. He represents financial institutions, retail businesses, developers and other companies in a wide range of real estate and finance matters.

Mr. Houser's real estate experience includes representing regional and national commercial banks and lending institutions in real estate and construction loans, loan workouts, foreclosures, and disposition of creditor-owned assets.

Mr. Houser's leasing practice includes years of experience representing regional and national retail clients in leasing and acquisition transactions. He also has extensive experience in office and industrial leasing and in the acquisition and disposition of commercial real estate.

Mr. Houser's comprehensive real estate experience includes the representation of contractors, owners and financial institutions in connection with construction contracts, mechanic's lien disputes, asset and business acquisitions and sales, and entity formation for commercial real estate and other transactions.

Graduate Real Estate Association Representatives

Lily Colley

lcc@colleycapital.com linkedin.com/in/lily-c-a9608a49/

Lily Colley graduates in May 2021 with an MBA from The University of Colorado at Boulder focused in real estate and finance. She currently serves at the MBA Investor Relations Intern at Denver's EverWest Real Estate Investors. This summer she served as the Portfolio Management Intern for EverWest Real Estate Investors where she led a team that performed a market analysis on the impact of COVID across various regions and asset classes. Lily took the initiative to create a data-based summary analysis and presented our insights and strategic recommendations to the executive staff. She also performed an in-depth agricultural industry analysis supported with quantitative data that compared target portfolio compositions to the NCREIF, 5-Year Treasury, S&P and other key benchmarks.

Prior to returning to school, Lily served as a founding team member and equity-holder with Kalyx Development. Kalyx is a pioneering PE-backed industrial REIT focused on providing NNN leases and capital funding to the nascent cannabis industry. As a crossfunctional manger in a burgeoning industry she applied her entrepreneurial mindset to strategize, execute and manage a variety of indispensable corporate functions. During my time with Kalyx Lily was exposed to all aspects of the business cycle from conception to fundraising to profit hunting and disposition. Initially, assisting with the development of fundraising pitch decks and coordinated the private equity fundraising process culminating in a raise of \$50mm. After Kalyx was launched, she analyzed and successfully identified strategic market opportunities, key partnerships and legal limitations. Under my guidance Kalyx successfully executed multiple industrial warehouse acquisitions and I was promoted

Committee

Michael LaBelle **Richard Morgan** Suzi Morris Cyndi Thomas

Research Committee

Steve Hansen Christina Hill Dolf Kahle

2nd Year MBA Candidate, Leeds School of Business

to manage day-to-day operations in Colorado. My experience learning from supportive mentors at Kalyx taught me the outsized value of an organization that emphasizes fostering a sense of community and inclusion.

Following the successful launch of Kalyx, Lily founded LC Management Consulting where she simultaneously pursued independent strategic marketing and communications consulting engagements with key partners. Most notably as the National Director of Marketing for MC Brands (maker of incredibles recently acquired by GTI); she managed a team of 6, re-branded three product lines, developed all marketing and communications strategy and directed our National expansion across five new markets. Lily learned from this experience that my highly motivated personality enjoys fostering with new relationships, solving dynamic problems and learning about emerging strategic challenges which motivated me to pursue a career in real estate.

Lily Colley has an undergraduate degree from GWU's Elliott School of International Affairs with a focus on Global Politics and History. Throughout her career Lily has researched, positioned, developed and executed multiple brand, marketing and communications strategies. Specifically related to business development, brand positioning and corporate communications from launch. Working with leading organizations from The Performing Arts Center at the World Trade Center to Town & Country Magazine to Bloomberg TV to CNN's State of the Union and most recently Dixie Brands. Colley's traditional business development, investor relations, marketing, communications and political experience is only amplified by her newly acquired MBA skillset focused in real estate and finance.



Malorie Torrey 2nd Year MBA Candidate Malorie.Torrey@colorado.edu linkedin.com/in/malorietorrey/

Malorie grew up in Hampton, Virginia and graduated with a degree in Architecture from the University of Virginia in 2012. She worked as an architect in Virginia and Colorado, designing and constructing affordable and market rate multifamily buildings. After seven years in the design field, including four years at a small Denver architecture firm, she decided to pivot to development in order to work on the Why, Where, and How of creating great cities and communities. This led her to pursue an MBA at Leeds with a focus in Real Estate Development. In the summer of 2020, Malorie interned for Pando Holdings, a Denver real estate development firm, aiding in the development of micro unit apartment projects.

Malorie is the co-president of the Graduate Real Estate Association at CU, and created a three-part speaker series on social equity in real estate. She was also chosen to represent CU Boulder as a graduate fellow for the Urban Land Institute, and received a scholarship for NAIOP's Developing Leaders Mentorship Program. She believes developers have a responsibility to create profitable spaces that foster dynamic and equitable communities that help individuals live better lives. Malorie has a passion for design, land use policy, the Denver Nuggets, and local politics, as well as hiking, snowboarding, cats, and finding the best whiskey in Colorado.



The W.W. Reynolds team is ready to partner with you to navigate the complex, ever-changing real estate market. We understand because we have been there too. For over half a century.

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About the International Advisory Board

The CU Real Estate Program vastly benefits from a powerful group of industry supporters. The International Advisory Board provides counsel, curriculum advice, mentorships, industry insights and career opportunities for the program. This invitation-only board commits significant resources to support the academic and co-curricular work of the center.

CU Real Estate Center | Industry Governance | International Advisory Board



Scott Akerley CEO Pango Group

linkedin.com/in/scottakerley/

Scott's company, Pango Group, has been named Top 100 Best Places to Work in Los Angeles by the LA Business Journal for the last 6 years in a row. Serving the multi-billion-dollar real estate industry as the largest independent escrow company in California, Pango Group consists of several settlement service companies including Glen Oaks Escrow, American Trust Escrow, CV Escrow, Escrow Trust Advisors, California Elite Escrow, VOI Insurance and Mosaic Signing Services. Scott's first office Glen Oaks Escrow, in Glendale, has been named Best Escrow Company of the Year for the past consecutive 20 years.

In addition to serving as CEO and Co-Founder at Pango Group, Scott is also actively

involved in a number of organizations, both personally and professionally, including Young Presidents Organization, Abundance 360, the Escrow Agency Fidelity Corporation, Glendale Community College, Advisory Board of Oaks Christian School and Asian American Real Estate Advisory. He is Founder/President on The Pango Group Foundation, which was formed in 2017 to provide scholarships to employees' children and to give back to the community.

It is, however without question, the time spent with his wife Cari, daughter Amanda and sons Tyler and Ryan, Scott appreciates and values the most.



Matthew Ansav

President National Valuation Consultants Inc

Matthew D. Ansay, MIA, CRE currently serves as the President of National Valuation Consultants, Inc. NVC was founded in 1991 and is one of the largest privately held commercial real estate appraisal firms in the United States with more than 100 employees and eight offices across the country.

Jarrett Armstrong

Partner and Co-Founder Armstrong Capital linkedin.com/in/jarrett-armstrong-4b6403b0/

Jarrett Armstrong is a Partner and co-founder of Armstrong Capital Development, responsible for the strategic direction of ACD as well as the oversight of acquisition, development, construction and property management functions within ACD. Prior to ACD, Jarret served as a Vice President in the Investment Banking division of Jefferies &



Erik D. Anderson

Vice President, Land Title Guarantee Company linkedin.com/in/erik-anderson-3b019b5/

Erik is the Vice President of Business Development at Land Title Guarantee Company and serves on the executive team. His responsibilities include business development for the Commercial Group, business development and leadership of the Builder Group and managing the company's office leases. Previously, he worked as the VP of National Sales for GuardianDocs, a division of LenderLive Network, a domestic-based mortgage services provider of residential loan fulfillment, lending and loan servicing.

Erik currently serves on the boards of the Colorado Homeowners Coalition, University of Colorado's Real Estate International Advisory Board, Boy Scouts of America - Denver Area

Council and Young Guns Art Show and Sale at the National Western Stock Show. He is also a member of Urban Land Institute (ULI) and Western Stock Show Association. He was the youngest serving president of the Colorado Mortgage Lenders Association (CMLA) in 2014-2015 and was named one of HousingWire's 2014 Rising Stars. He served on the board of the Young Professionals Alzheimer's Association of Colorado (YPAAC) from 2008-2012.

Erik graduated from the University of Colorado at Boulder in 2001 with a Bachelors of Science in Business with an Emphasis in Finance.



Peter Aweida

President & CEO Westland Development Services linkedin.com/in/peteraweida/

Peter Aweida is the President and CEO of Westland Development Services, Inc. Westland Development is an owner and manager of industrial properties in Boulder, Colorado. Peter graduated with a BS in Entrepreneurship and Small Business Management from the University of Colorado in May, 1994. While an undergraduate he was co-vice chairman of the Cultural Events Board, which brought speakers and other cultural events to the Boulder campus. From May,

linkedin.com/in/matthew-ansay-mai-cre-9195997b/

The majority of NVC's clients are large national banks, pension funds, life insurance companies, and private equity firms.

Company, a publicly traded investment bank focused on middle market transactions. During his investment banking career which took him to New York, San Francisco and Los Angeles, Jarret advised on acquisition transactions valued in excess of \$1.5 billion and raised in excess of \$3.0 billion of debt and equity capital for corporate finance clients.

1994 through August, 1998 he worked for Westland Development in jobs ranging from tax planning to tenant finish. In August, 1998 he returned to the University of Colorado for graduate school. He earned an MBA in Real Estate in May, 2000. Peter has been President of Westland Development since 2004. Peter, his wife Lalenia and three kids live in Boulder and enjoy traveling, golf and staying connected to CU.



Brad Blash Managing Partner and Co-Founder Crossbeam

linkedin.com/in/william-blash-797ab13/

W. Bradford (Brad) Blash co-founded Crossbeam and has responsibility for the company's acquisitions, disposition, asset management and investment strategy. Mr. Blash has over 20 years of experience in the development and implementation of real estate investment strategies and managing national acquisition programs including joint venture equity, mezzanine debt and structured finance transactions. These efforts have produced over 18,000 new and rehabilitated housing units with gross asset values exceeding \$3 billion.

Fom 1993 to 2006, Mr. Blash worked in positions of increasing responsibility at Fannie Mae, most recently as the Director of Equity Investments for the American Communities Fund, and directed a nationwide equity production team.

Mr. Blash holds a B.A. in political science from the University of Colorado. He serves on the Real Estate Advisory Board to the University of Colorado Leeds School of Business, serves as a member of the Urban Land Institute, the Urban Land Institute's Multifamily Council, and has served as a member of the Board of Directors of the National Multi Housing Council. Mr. Blash is a frequent speaker at leading industry events and has been cited in numerous publications, including The Wall Street Journal.



Albus Brooks

Vice President of Strat Milender White

At the core of Albus Brooks' identity is community development and servant leadership. Albus moved to Colorado in 1997 to study and play football for the University of Colorado. Sports Illustrated named him one of the Top 10 Hardest Hitters, and the NFL took interest in him before injuries ultimately ended his football career.

Albus Brooks pursued his calling for community development by working with young people in Denver's poor communities. He served as the Director of the Issachar Center for Urban Leadership, an organization that invests in Denver's emerging leaders. In 2010 Albus worked to elect then-Mayor John Hickenlooper as Governor of Colorado, acting as the statewide Outreach and Political Director.

This exposure to political leadership led him to seek public office, and in 2011 Albus defeated 38 opponents to become the youngest African American ever elected to Denver City Council. Serving two terms on Denver City Council, including two terms as Council President, Albus accomplished an ambitious range of progressive legislative victories with the goal of building a truly inclusive city.

To address the affordability crisis, he co-created Denver's first - and Colorado's

Vice President of Strategy and Business Development

linkedin.com/in/albus-brooks-m-b-a-34355631/

largest - affordable housing fund. To make Denver a more equitable place to grow up he funded and expanded the Denver Preschool Program, providing universal access to preschool for all 4-year-olds. He also decriminalized marijuana possession for those 18-21 years old, preventing thousands of young people from entering the criminal justice system.

Albus Brooks received his M.B.A. from the University of Denver. He is now the Vice President of Business Development and Strategy for Milender White, a Development and Construction firm operating in Southern California and Colorado.

Albus sits on multiple boards and commissions and has been a part of the following national and international fellowship programs: The Marshall Memorial Fellowship, the NewDEAL Leaders, and the Aspen Institute-Rodel Fellowship.

Although a rising global leader, it is in the heart of Denver where Albus feels most at home. He lives in the Cole neighborhood with his wife Debi and their three young children, Makai, Kenya and Kaya.



Amy Cara

Managing Partner East West Partners linkedin.com/in/amy-cara-b7a2845/

Amy oversees the Denver office of East West Partners and is always looking for ways to connect people with the places they live and work. As the Managing Partner in Denver, Amy oversees the team that recently completed the Denver Union Station transit hub redevelopment and much of the adjacent residential and office. She also oversaw for the revitalization of The Landmark, a distressed mixed-use community that needed new eyes and perspective. Prior to this, Amy helped to create the Riverfront Park community. More than a collection of buildings, the Riverfront Park neighborhood of Denver, Denver's Union Station Neighborhood and the Landmark development represent something important to Amy - creating a sense of place.

Amy is deeply committed to responsible land development. She co-chairs Mayor Hancock's Economic Recovery and Relief Council Subcommittee for Construction and Development. She is deeply involved in the Urban Land Institute locally and nationally, a member of the University of Colorado Real Estate Centers International Advisory Board and a board member of Community Builders, an organization that helps smaller towns build capacity for conversations around growth and identitv.

Also deeply committed to the arts, Amy is a founding board member for the Riverfront Park Community Foundation, which fosters organizations particularly in the areas of arts and education in Denver, and Union Hall, a new model to support local and emerging artists in downtown Denver.



Peter Crosson

Chief Real Estate Investment Officer Alaska Electrical Pension Fund

Peter is currently serving as Real Estate Portfolio Manager / Real Estate Investment Officer for the Alaska Electrical Pension Fund (AEPF) which is the largest, non public, pension fund in the State of Alaska. It is a Taft Hartley pension fund with investment assets totaling about 2 billion dollars. The Real Estate Equity Investment Portfolio has an asset allocation target of 8.5% and the Real Estate Debt Portfolio allocation target is 3.5%.

Peter Cushman

Partner Oakwood Real Estate Partners linkedin.com/in/peter-cushman-30ab715/

Peter is responsible for sourcing and underwriting new investments as well as overseeing all asset management activities and compliance. Prior to joining PREP, he was Senior Vice President for Bancroft Capital, a development and investment firm in California and Colorado. Prior to joining Bancroft Capital, Peter was a Project Manager with LDW Resort & Hotel Development in San Diego. He began his career as an analyst and acquisitions manager with Louis Dreyfus Property Group in New York.



Rick Coe

President and Principal Fidelis Realty Partners DFW, LLC linkedin.com/in/richard-coe-40357111/

Rick serves as the President of Fidelis Realty Partners DFW, LLC where he is responsible for all acquisition, development and investment activity in the DFW metropolitan area.

Prior to his current role. Rick served as the Chief Investment Officer for CNL Fund Management. During his tenure, CNL sponsored real estate funds completed over \$2.5 billion in real estate investments. Before joining CNL, Rick was a founding partner of Parkwood Real Estate Partners (Parkwood), a privately-held real estate investment company formed in 2005. While at Parkwood. Rick and his partners were responsible for sourcing and structuring over 60 real estate investments with total cost exceeding \$1 billion. Prior to

Parkwood Rick spent more than 17 years at Trammell Crow Company (TCC), where he served in many roles ending as a Senior Managing Director of the Development & Investment Group where he also served as a member of the company's Operating Committee. While at TCC, Rick was involved with structuring, reviewing and approving more than \$5 billion of acquisition, development and structured finance transactions.

Rick graduated from the University of Colorado with a degree in Finance and later completed his Masters of Business Administration at Southern Methodist University. He is a member of the International Council of Shopping Centers and the Urban Land Institute.

Anne Darnley linkedin.com/in/annedarnley/

Anne Darnley most recently held the position of Executive Director at Security Capital R&M, an investment advisor focused exclusively on publicly-traded real estate companies (REITs) on behalf of institutional clients. During her tenure there, responsibilities included collaboration and recommendations of equity, debt and preferred investments as part of the portfolio management team,



Employed in 1988 by the Alaska Electrical Pension Fund as the first Real Estate Asset Manager in the history if the Fund. Hired to create and manage an "In House" Real Estate Asset Management Department that reports directly to the Board of Trustees of the Pension Fund. Peter is a CU Boulder Alumni.

Peter holds a Bachelor of Arts degree in Political Science from the University of Colorado at Boulder and a Masters of Business Administration from the University of Denver, Daniels College of Business. In addition to serving on the International Advisory Board for the CU Real Estate Center, Peter also serves on the Leeds Advisory Board. Peter also serves on the Board of Directors for the Boy Scouts of America Denver Area Council and is a Den Leader in Cub Scout Pack 461 in Littleton, CO.

Senior Investment Professional

extensive company analysis and detailed cash flow projections. In addition, she made presentations to private boards and to existing and prospective clients. Prior to that, she has direct real estate experience was with Heitman and JMB Realty. Ms. Darnlev is currently looking for career opportunities in the Denver area.



Jay Despard Senior Managing Director

Hines

inkedin.com/in/jay-despard-2b69b316a/

Mr. Despard joined the firm in 1999 as an Assistant Project Manager in the Hines Resorts Region, completing mixed-use projects in both Colorado and Montana. Throughout his career with Hines, he has contributed to the management of more than \$700 million worth of development projects ranging from high-end mixed-use/residential structures to large, high-profile office building development. He currently oversees the firm's development activities and operations in Colorado.

He received his Bachelor of Science in Business Administration from the University of Colorado in 1998 and his Master of Science in Real Estate Development and Finance from NYU in 2005.



Bryan J. Doering

AVP / Managing Director, Real Estate Investments Pacific Life Insurance Company linkedin.com/in/bryan-doering-4856ba1/

Mr. Doering is responsible for the mortgage loan production activities within the Northwestern Region of the United States and Canada. Mr. Doering joined Pacific Life in 1998 as a member of the Commercial Mortgage Loan Servicing Group and in 2003 transitioned in to mortgage loan production.

Since 2006, Mr. Doering has been based in the

San Francisco Bay Area where he has been

responsible for mortgage loan production within selected territories of the Northwest/ Canada Region. In 2018, Mr. Doering took over the leadership of the Region. Mr. Doering has over 20 years of real estate experience and holds a B.S. in Accounting from Pepperdine University and a Master of Real Estate Development from the University of Southern California.



Jack Durburg

Global Chief Executive Officer, Global Workplace Solutions at CBRE linkedin.com/in/jack-durburg-ba7a6b5/

Jack Durburg is Global Chief Executive Officer of CBRE's Global Workplace Solutions (GWS) business, a global, integrated, fullservice real estate outsourcing business serving the world's largest real estate occupiers. GWS employs more than 50,000 people globally, serves clients in more than 100 countries, and produced more than \$12 billion of revenue in 2018.

As Global CEO of GWS, Mr. Durburg oversees the delivery of all services to GWS clients, including facilities management, advisory and transaction services, project management, and management consulting. Mr. Durburg serves as a member of the company's Executive Committee, Global Operating Committee and Foundation Board, and Co-Chairs the Executive Inclusion Council.

Prior to assuming this role in January 2020, Mr. Durburg was CBRE's Global Chief Operating Officer and had broad responsibility and authority across the entire company for service line excellence, operating efficiencies and its Global Client Care program. He provided leadership for Advisory & Transaction Services, Capital Markets, Property Management, Valuation Services and Project Management. He also had executive oversight for global Research and Marketing, global budgeting and KPIs, and worldwide M&A activity in partnership with CBRE's Corporate Development team.

Previously, Mr. Durburg served as Group President and Chief Executive Officer of the Americas. In this executive leadership role, he had responsibility for all the firm's geographies and service lines within the region.

Mr. Durburg has held several leadership roles at CBRE. Prior to his Americas leadership



Alan Engel Principal Crowne Partners Inc. linkedin.com/in/alan-z-engel-ab009476/

Alan Engel is the President of Crowne Partners, Inc. He received his M.B.A. from The Kellogg School at Northwestern University in Evanston, Illinois in June 1978 and received his Bachelor of Science in Business Administration from the University of Colorado in May, 1977.

Alan Engel, along with Alan D. Levow, established Crowne Partners in 1984. Crowne is the umbrella organization for Crowne's construction, management and brokerdealer companies. Crowne or its affiliates have constructed, developed and renovated 48 state-of-the-art apartment communities in 24 cities located in 12 different states comprising a total of 11,691 apartment units, including 580 units that are currently under construction and 546 under development.

role, he was Global President, Advisory & Transaction Services, which encompasses leasing and sales across all product types (office, industrial and retail) for occupiers and investors. In this role, he focused on driving strong growth and differentiation and cementing CBRE's market-leading position throughout all Advisory & Transaction Services product lines around the globe.

Earlier, he served as President, Central Division for CBRE. In this role, Mr. Durburg directed a geographical division encompassing more than 25 offices across nine states, with responsibility for all service lines. Before that, he served as Executive Managing Director and overall market leader for CBRE's Chicago region.

Prior to joining CBRE in 2001, Mr. Durburg served a six-year tenure at Jones Lang LaSalle, Inc., Chicago, where he served as Vice President and Regional Leasing Director.

Crowne is an owner-developer which builds for its own account. It or one of its affiliates owns 20 of the apartment communities it has developed or purchased (including communities currently under construction and development).

Crowne or its affiliates have sold 28 apartment communities, one subdivision and one selfstorage facility at a total value in excess of \$500,000,000.

Alan is a registered General Securities Representative and a registered General Securities Principal with FINRA. Active in Alabama's business and civic communities, Alan serves on the Birmingham Advisory Board of Synovus Bank, and serves as chair of the Board of Directors of Indian Springs School.



Joe Ferguson Founding Principal Lake Union Partners linkedin.com/in/joe-ferguson-b21b082/

Joe Ferguson is a founding principal of Lake Union Partners (LUP), an urban real estate development firm specializing in residential mixed-use, commercial and hospitality projects in metropolitan markets throughout the Pacific Northwest and Rocky Mountain Region. LUP looks to advance its values for place, equity and community in every project it builds. By finding creative solutions to typical development barriers, LUP delivers above-market investment returns while creating spaces that connect a wide spectrum of people, prioritize attainable housing as well as local businesses, and seek to complement the fabric of the communities in which they are located.

Joe leads the firm's investment strategy, property acquisition, and capital development efforts. Utilizing his background in land use analytics and investment sales, Joe combines a clear market vision with strong transaction instincts to guide the vision for firm. He is a licensed real estate broker in Washington State, and has served on the executive boards for The Evergreen School and the Urban Land Institute and was selected as an Associate Fellow of The Runstad Center for Real Estate at The University of Washington.

Joe is a graduate of the Leeds School of Business at the University of Colorado in Boulder and now sits on the International Advisory Board of its Real Estate Center.



Mark Fitkin

Chief Operating Officer NBP Capital linkedin.com/in/mark-fitkin-a1516817/

Mark Fitkin is Chief Operating Officer of NBP Capital. NBP Capital is a private commercial real estate investment management firm with nearly \$3B in assets owned or in development stages. Mark is responsible for the day-today operations of NBP Capital and leads the organizational strategy around investment performance.

Bruce Friedman

Managing Director Commercial Real Estate Lending **Genworth Financial** linkedin.com/in/bruce-friedman-a20ab7b1/



Craig Fimple

Team Lead TCF Bank linkedin.com/in/craig-fimple-791b033/

Craig Fimple joined TCF Bank in 2017 and currently serves as Mountain West Market Manager for the Commercial Real Estate Banking Group. Craig focuses on developing new, strategic lending relationships throughout the greater Denver, Phoenix and Salt Lake City, markets.

Craig has over 20 years of banking experience, including credit administration, relationship and portfolio management and credit underwriting. Craig previously served as the Senior Credit Officer for CoBiz Financial.

covering commercial real estate and public finance. He worked for BBVA Compass for more than 10 years, holding several positions with progressive responsibilities in commercial real estate loan administration covering the western U.S., and management of commercial real estate and community development underwriting teams.

Craig is a graduate of the University of Colorado, and lives in Denver with his wife and two daughters.



Bruce Friedman has worked at Genworth Financial for the past 20+ years where he is currently Managing Director of Commercial Real Estate Mortgage Lending, based in Stamford, Connecticut. Bruce oversees Genworth's \$7 billion commercial mortgage loan portfolio and directs all commercial real estate lending throughout the United States. On behalf of Genworth, and its predecessor company General Electric, Bruce was previously based in Seattle, Washington and focused on commercial real estate lending primarily in the West and Mid-Western United States. He also managed CMBS Investments on behalf of Genworth. Bruce has almost 40 years' experience in various aspects of

In addition, Mr. Fitkin serves as the leader of the funds relative to practices, investor recruitment, third party service contracts and relationships. Prior to joining NBP Capital, Mark worked for CBRE Inc. for 33 years – his last 10 years as a leader of the firm's Investor Services and Strategic Accounts.

commercial real estate. Prior to working at Genworth, Bruce worked in San Francisco for 18 years in commercial real estate finance, investment sales, asset and property management and property development.

Bruce has served on several public and private boards and committees including the Redevelopment Commission of the City of San Rafael, People for the Presidio Development Board, as President of the Economic Round Table of San Francisco, and as a member of the Board of Directors of Children's Hospital Autism Clinic and Olive Crest in Seattle. He studied history and economics at the University of California at Berkley. Bruce is married and has four children.



Bobby Ghiselli

Partner **Quannah Partners** linkedin.com/in/bobby-ghiselli-5a7177/

Bobby Ghiselli is a Partner at Quannah Partners. Bobby is primarily responsible for fundraising, sourcing, asset management, and investment strategy. Over his career, Bobby has purchased and managed over \$1.3 billion of commercial real estate throughout the United States.

Prior to Quannah Partners, Bobby was a Managing Director at Denver-based real estate private-equity company Ascentris (formerly Amstar Advisers) where he was responsible for West Coast acquisitions, asset management, and dispositions for value-add and core-plus investments. Bobby sourced and directly managed investments that included multifamily, office, industrial, retail, and condo properties.

Before joining Amstar Advisers in 2012. Bobby was a Managing Director for Pacifica Enterprises and Douglas Wilson Companies in San Diego. In those roles he was responsible for fundraising, acquisitions and investment financing. Bobby also worked extensively as a lender for GE Capital and CWCapital in Los Angeles. As Vice-President, he originated, structured, and closed senior bridge and mezzanine loans totaling more than \$300 million.

Bobby has lived in Denver since 2012 with his wife and three children.



Stephen Hansen

James Campbell Company linkedin.com/in/stephen-hansen-92803368/

Stephen is a member of the Board of Directors of the James Campbell Company and is Chairman of the Audit Committee and a member of the Compensation Committee. He is currently serving as the interim Chief Executive Officer of the James Campbell Company. Stephen also serves on the Board of Directors of the University of Colorado Foundation and served six years on the University of Colorado Real Estate Foundation Board of Directors. He is a past Director of Unico Properties and past Chairman of the Board of Clarion Partners Property Trust.

Stephen is a retired Equity Partner and Managing Director of Clarion Partners, one of the largest and most well respected real estate investment management firms.



Todd Guthrie

President W.E. O'Neil Construction linkedin.com/in/todd-guthrie-05819ab/

In 1999, Todd Guthrie established the W.E. O'Neil Construction Company of Colorado for the O'Neil family of companies and has since grown the local market presence bringing in an average yearly revenue of \$100 million. As President, Todd leads Denver's award winning general contracting firm based on the values of integrity, teamwork, shareholder value, customer satisfaction and quality. Earlier in his career, Todd began working for W.E. O'Neil Construction in 1988 as a Project Engineer and Estimator in Los Angeles prior

to relocating to Denver. During his time as a Senior Project Manager, Todd successfully managed numerous high profile projects in the Denver area, laying the groundwork for his leadership in the construction industry. He has his BS in Civil Engineering and Construction Management from the University of Colorado and his MBA from The University of Denver. Todd was inducted into the CU's Real Estate Center's International Advisory Board in July of 2019.



James Harrison

President Harrison Properties, LLC

James D. Harrison, Jr, of Phoenix Arizona, received a degree in Real Estate and Finance from the University of Colorado in 1983. He was honored with his accomplishment by receiving the 1983 Kenneth Good Real Estate Scholarship for most entrepreneurial potential. Immediately upon graduation, Jim participated in the Coldwell Banker training program where he spent several months working in mortgage banking, appraisal, property management, retail, industrial and office properties. He continued his career with CB for over ten years where he received many honors, including "Rookie of the Year" in 1985 and was the top salesperson in Arizona for

Chief Executive Officer (interim) and Board member

He was a member of its Executive Board responsible for managing a business with \$42 billion of assets under management. Throughout his tenure, Stephen was a Senior Portfolio Manager accountable for investment performance and client satisfaction. In his executive leadership role, he was responsible for business strategy and planning, corporate management, compensation, recruiting and developing professionals.

Stephen holds a Bachelor of Science degree in Business from the University of Colorado Boulder and an M.B.A. in Finance from Golden Gate University in San Francisco.

linkedin.com/in/jim-harrison-5a678b15/

multiple years. He spent the next five years with Cushman & Wakefield managing the real estate requirements nationwide for the largest food distributor in the US, Fleming Companies, Inc.

Jim has spent the past two decades building and managing Harrison Properties, LLC, one of the largest industrial property firms in the southwest. Harrison owns over 11 million square feet of industrial properties in Phoenix, Salt Lake City and Albuquerque. He is an active member of the Young Presidents' Organization (YPO). He enjoys hunting, fishing, playing basketball and team roping.



David Harvey Jr CEO

D.E. Harvey Builders linkedin.com/in/david-harvey-1b6ba2122/

David E. Harvey, Jr. was born and raised in Houston, Texas. He enjoyed and played sports such as baseball, football, basketball and intramural volleyball in college. David started his college education with two years in the architecture program at Notre Dame. He then transferred to the University of Colorado at Boulder and received his degree in Civil Engineering and Architectural Engineering. His love of construction came from his father, David E. Harvey, Sr. who started DE. Harvey Builders in 1957. David and his brothers were always anxious to get to the jobsites to work and earn a paycheck. His first job was as a laborer when he was just 13 years old. During this job he mostly moved rock for exposed aggregate tilt-up panels by loading it and moving it in a wheelbarrow. David officially

began his career at Harvey in 1977 on a three building tilt-wall complex on Yale Street for Tim Gustafson Development. His brother, Mike Harvey, was the superintendent.

David Married Mikki in 2002 and has five children, David, Christopher, Jackson, Lily and Caroline. His son Christopher has a son named Hank, David's first grandchild. In his free time, David enjoys running, swimming, biking, triathlons, marathons and snow skiing. He is involved in Rice Design Alliance (RDA)-President Ameritas (Post), Catholic Charitieschairman of the Board of Directors, Legatusfounding member of the Houston Chapter, Catholic CEO Group, Cristo Rey Jesuit High School-founding Board Member and University of St. Thomas-Vice Chairman of the Board of Directors.



Christina Hill

Managing Director PGIM Real Estate

Christy Hill is a managing director at PGIM Real Estate and the head of Americas Asset Management. Based in New York, she is responsible for representing the Asset Management function as part of the Americas leadership team and partners with the U.S. and Latin America portfolio teams to lead and implement PGIM Real Estate's asset management strategy for all our investments in the region. She is a member of the U.S. Management Council, Americas Executive Council, a member of the Debt Investment Committee, PRREF Investment Committee, and the U.S. and Latin America Investment Committees.

Most recently, Christy was with Clarion Partners as a managing director and



Eric Herro

Director Northwestern Mutual Real Estate Investments, LLC linkedin.com/in/eric-herro-9b50824/

Eric Herro is responsible for sourcing and evaluating real estate investment opportunities throughout Sothern California across various property types and deal structures with a focus on commercial mortgages, direct acquisitions, and joint-venture developments. Over a 13-year career with Northwestern Mutual Real Estate he has originated \$5 billion of debt and equity investments, while also servicing a mortgage loan portfolio of \$4 billion. Responsibilities include due diligence analysis, underwriting analysis, negotiation of deal terms; investment approval processing, coordinating legal and closing staff to finalize transactions, training/mentoring junior staff.

Professional Interests and Expertise: Eric is involved with local industry and university groups including: ULI, NAIOP, Wisconsin Real Estate Alumni Association, CU Real Estate Center International Advisory Board, and actively attends industry conferences.

Expertise has been developed among the following property types: apartments, industrial, retail, office, self-storage, manufactured housing, and senior housing.

Education / Accomplishments: Eric earned his Masters of Business Administration -Real Estate and Urban Land Economics at the University of Wisconsin - Madison, and Bachelor of Science - Water Resource Management at the University of Wisconsin -Stevens Point. He has been actively involved with ULI serving as Vice Chair of Outreach on District Council's Multi-Housing Initiative Council. Awards include: ULI Orange County/ Inland Empire Emergent Leadership Award, UW Research Assistantship Award, UW Advanced Opportunity Fellowship, UWSP Chancellor's Leadership Award, UWSP Leadership Award.



linkedin.com/in/christina-hill-6487724/

assistant portfolio manager for the firm's flagship core real estate fund. In that role, she was responsible for acquisitions and dispositions, asset management and investor communications. Prior to that, Christy was a senior member of Clarion's asset management group, overseeing investment results of core and value-add investments in multiple West Coast markets. Previously, Christy worked at American Realty Advisors for more than a decade in senior roles across asset management and portfolio management.

Christy has a bachelor of science in sociology from the University of Colorado and a master's degree in real estate development from the University of Southern California.



Mindy Humphrey

Sales, Commercial Group, Land Title Guarantee Company linkedin.com/in/mindy-humphrey-120a243/

Mindy Humphrey graduated from the University of Colorado Boulder in 1996 and has been dedicated to Colorado since her arrival from Toledo, Ohio over 26 years ago. Mindy brings nearly 17 years of experience in the commercial real estate industry from previous roles such as Senior Account Executive and Vice President of Business Development for a national title company prior to returning "home" to Land Title in 2018.

As a seasoned title industry veteran, Mindy prides herself on providing the ultimate customer experience through her commitment to client relationships, her broad network of industry professionals and her extensive title and escrow knowledge.

Mindy was recognized for her outstanding contributions to the real estate community as the National Association of Industrial and Office Properties (NAIOP) Member of the Year in 2018 and recently been asked to join the Board of Directors for NAIOP Colorado. Mindy also serves on the board for the Denver Metro Colorado Association of Realtors (DMCAR). 2020 will be her 10th and final year serving as a DMCAR Board Member, and will have the honor of the longest term for a DMCAR Board Member to date.

Outside of her commercial real estate role. Mindy is one of the newest Executive Board Members of Blue Sky Fund Colorado. Prior to Blue Sky Fund Colorado, she had spent 7 years working closely on the Soup for the Soul for Porter Hospice Foundation and Wish for Wheels. Her five nieces, one nephew, and six godchildren keep her on her toes along with her tennis, cycling, golfing, skiing and swimming activities.



Dan Ivanoff

Managing Investment Partner Schnitzer West LLC linkedin.com/in/daniel-ivanoff-a0369367/

Dan Ivanoff is founder, owner and Managing Investment Partner of Schnitzer West LLC, a leading real estate investment, development and property management companies headquartered in Seattle with a Denver regional office. "Outperform The Expected" is Schnitzer West's philosophy, founded upon primary market research; gualitative/ quantitative analytics; highly disciplined risk identification, mitigation and opportunity arbitrage; all in an entrepreneurial culture to advance professional growth. Schnitzer West is recognized for creating innovative workplaces and living spaces, for delivering superior-to-market returns and for best in class value maximization to commercial real estate investment.

Dan is a member of the CU Leeds School of Business Advisory Board, CU Real Estate Center International Advisory Board and CU Civil Engineering Management Industry Advisory Board. He is also a member of the CU Foundation Trustees.

Scott Johnson

Lennar Multifamily Communities linkedin.com/in/scott-johnson-99750422/

Scott is currently the Division President of the Mountain States/Southwest for Lennar's Multifamily Apartment Division. At LMC, he has been responsible for sourcing over \$2.1 billion of development in 19 communities with over 6,600 apartment homes since late-2012 in Denver and Phoenix and building a team of development, construction and property management professionals. With over 20 years of experience in multifamily, Scott previously served as the Managing Director of Mill Creek Residential Trust, where he sourced the development of over \$100 million and established a successful development,



He volunteers as a guest speaker at the University of Colorado School of Business Undergraduate and Graduate programs, the University of Washington Undergraduate Real Estate program and MBA Graduate School and Seattle Law Seminars.

Dan has served on the executive boards of Eastside Catholic High School, Urban Land Institute and NAIOP and was a member of the Fisher Center for Real Estate & Urban Economics at the University of California at Berkeley. In his spare time, Dan enjoys the family ranch in Montana, hunting, skiing and mountain biking with his friends and immediate family.

A graduate of the university of idaho's engineering program (BSME), Dan received both a masters degree in construction management (MSCE) and an MBA from the University of Colorado.

Division President - Mountain States/Southwest

construction and asset management platform in the Mountain States. He also was the Managing Director of Trammell Crow Residential and, along with his team, was responsible for the sourcing and development of over \$500 million in luxury multifamily communities. Scott is a graduate of the University of Virginia (BA) and the University of Colorado (MBA), where he currently serves on the Leeds School of Business Real Estate Center International Advisory Board. Scott is an active member and supporter of ULI, NMHC, Vail Valley Foundation, 22Kill and Judi's House.



Darryl Jones

Senior Vice President, Coventry Development Corporation linkedin.com/in/darryl-jones-8296a1131/

Darryl Jones has rejoined Coventry Development Corporation as a Senior Vice President after an almost five-year tenure with Denver International Airport. Darryl will be responsible for the overall management of portfolio assets involving land and development transactions, public relations, marketing, project and site design review, and infrastructure management and facilitation. Darryl previously worked at Coventry for 12 years on development and project implementation.

Prior to rejoining Coventry, he was named Chief Real Estate Officer and Executive Vice President of Denver International Airport (DEN) in June 2016 and was responsible for the continued development and economic expansion of the airport's real estate program on 16,000 developable acres. The program includes the transit-oriented communities at

two on-airport, commuter rail stations, and the 1,500-acre commercial-use pilot program, ratified by voters in November 2015.

Jones was Vice President and Development Manager of Coventry Development Corporation, where he managed major land planning and development projects in Colorado, Florida and Texas.

Jones has also served as the Director of Planning and Government Affairs for Oakwood Homes and as Planning Manager for the Community Development Department of the City of Greenwood Village, Colorado.

He holds a Master of City Planning from the Massachusetts Institute of Technology and a Bachelor of Arts in Landscape Architecture from the University of California, Berkeley. He is a former member of the Greenwood Village City Council.



Dolf Kahle

Corporate Development iBuver.com linkedin.com/in/dolf-kahle

Dolf graduated cum laude with a business degree from the University of Colorado and graduated cum laude with a law degree from the University of California. After law school, Dolf joined the law firm of Winston & Strawn in Chicago, where he practiced corporate law. Later, Dolf started a family-owned real estate development business in Vero Beach. Florida where he has personally assembled, developed, and sold over 4,000 acres of land and developed a wide range of communities ranging from golf to polo to ranch to oceanfront.

From 2011-2015 Dolf was President of New Planet Energy which co-developed a \$150 million renewable energy project (the world's first commercial-scale bio-ethanol facility).

Dolf recently joined the real estate technology startup iBuyer.com where he is responsible for Corporate Development.

In his leisure time Dolf enjoys CrossFit, boating, skiing, and hiking.



David Kim

Managing Partner The Bascom Group linkedin.com/in/david-kim-79661110/

David S. Kim is a co-founder and Managing Partner of The Bascom Group, LLC. Bascom has completed over \$21 billion in multi-family and commercial value-added transactions since 1996 including 653 multifamily transactions and more than 173,000 units. Bascom has ranked among the top 50 multifamily owners in the U.S. Bascom's subsidiaries and joint ventures include Bascom Value Added Apartment Investors, Shubin Nadal Associates, Spirit Bascom Ventures, REDA Bascom Ventures, Bascom Northwest Ventures, Bascom Arizona Ventures, Harbor Associates, Village Partner Ventures, and the Realm Group. Bascom's subsidiaries also include Premier Workspaces, one of the largest privately held executive suite companies in the U.S.

Prior to founding Bascom, Mr. Kim served as a Senior Analyst and Development Associate, from 1989 to 1995, for the Disney Development Company, a wholly owned subsidiary of The Walt Disney Company, where he was responsible for business development and analysis of more than \$400 million in retail, office, entertainment, and residential projects. Prior to joining the Disney Development Company, Mr. Kim served as Portfolio Associate with the State of Wisconsin Investment Board.

Mr. Kim holds Bachelor of Business Administration degree in Real Estate & Urban Land Economics and in Marketing from the University of Wisconsin-Madison, and has

attended executive level programs at the Massachusetts Institute of Technology. He often serves as quest lecturer at the University of Wisconsin-Madison, University of Colorado, University of Southern California, University of California Los Angeles and Irvine.

Mr. Kim currently serves and has served on the Board of Directors for the "I Have A Dream" Foundation of Los Angeles, Theta Chi PSI Chapter Foundation, University of California, Irvine Center for Real Estate, University of Colorado Center for Real Estate, University of Texas, San Antonio Real Estate Finance and Development Founders Council, University of Wisconsin Real Estate Alumni Association, Urban Land Institute (ULI), Young Presidents' Organization – Golden West Chapter, The Pedro Pallares Autism and Behavioral Health Foundation and Boys Hope Girls Hope of Southern California. Mr. Kim has previously served on the Board of Directors for the U.S Fund for UNICEF. Mr. Kim also serves on the advisory board of the Special Olympics Orange County.

Mr. Kim was a recipient of the Real Estate Conference Group's Apartment Executive of the Year in 2004, Orange County Business Journal's Entrepreneurship of the Year Award in 2010, and was recognized in the 2011 Multi-Family Executive Magazine. In 2016, Mr. Kim was awarded with the prestigious Entrepreneur of the Year Award by Ernst & Young.



Kim Koehn

Owner K2 Ventures, LLC linkedin.com/in/kim-koehn-1872b314/

Kim Koehn is a 35 year+ veteran of the real estate industry. He currently owns and operates a real estate investment and development entity, K2Ventures, LLC, an opportunistic firm with retail, office, resort and multifamily interests. For 13 years, he ran the Denver Region office of Equity Office Properties Trust, the largest public office REIT (real estate investment trust) in the country. He has held executive positions at national developers Opus Corporation, Corporex Companies, and Fifield Realty. He began his career with Baker Companies in 1981. He has extensive development and asset management experience in all product types, including residential, hospitality, office and retail properties. Mr. Koehn has managed projects and staff in many major cities across the country, including the Midwest, Mountain West, West Coast and Pacific Northwest.

He has been an adjunct professor within the CU Real Estate Center at the Leeds School of Business since 2012. He holds a Bachelors of Environmental Design (BENVD) degree from the University of Colorado (1980), and an MBA from the University of Chicago (1985). He is a former Board Chair of the following entities: the International Advisory Board (IAB) at the CU Real Estate Center; Downtown Denver, Inc. the business advocacy arm of the Downtown Denver Partnership: NAIOP-Colorado, the industry association for commercial real estate; and Special Olympics-Colorado. He has chaired and/or served on numerous committees within the abovementioned organizations. He is an avid skier. fisherman, reader and golfer. Mr. Koehn hails from the Upper Peninsula of Michigan.



Morgan Landers

Planning Manager, Eagle County, Colorado linkedin.com/in/morgan-r-landers/

Morgan Landers, AICP, is the Planning Manager for Eagle County, a fast-paced rural mountain community balancing the needs of two world-class ski resorts, thousands of acres of public land, and a diverse population.

Ms. Landers, has over 15 years of experience in the areas of land planning, real estate development, and community development in the public, private, and non-profit sectors. She has supported communities across the country through her roles as Senior Land Planner for a national brownfield redevelopment firm, Director of Development for a national non-profit, Community Development Director for the Town of Eagle, and board member for national and state professional organizations including NAIOP and the American Planning Association. Throughout her career, she has developed a passion and skill set for cultivating and motivating high performing teams around a focused mission to create change in the following areas:



Michael LaBelle

Executive Vice President & CFO Boston Properties linkedin.com/in/michael-labelle-55454a45/

Mr. Michael LaBelle serves as Executive Vice President and Chief Financial Officer of Boston Properties. He was recently named Executive Vice President in January 2016 and Chief Financial Officer in October of 2007. Prior to that, Mr. LaBelle served as Senior Vice President of Finance & Capital Markets. He joined Boston Properties in March 2000. His primary responsibilities include overseeing finance, capital markets, accounting, internal controls, investor relations, cash management, information technology and financial planning. He is also involved in the structuring and analysis of the company's new investments.

Prior to joining the Company, Mr. LaBelle was a Vice President & Relationship Manager with Fleet National Bank for nine years with the responsibility of financing large scale commercial real estate developments. He started his career as an Associate National Bank Examiner with the Office of the Comptroller of the Currency in New York City specializing in commercial real estate debt portfolio analysis and valuation in commercial banks located throughout the Mid-Atlantic and Northeastern United States. Mr. LaBelle holds a Bachelor of Science degree in Economics from the University of Colorado.



J.D. Lumpkin Executive Managing Director, Cushman & Wakefield linkedin.com/in/jdlumpkin/

J.D. Lumpkin is the Executive Managing Director and Investor Services Lead of Cushman & Wakefield's San Francisco, one of the company's most productive offices. J.D.'s brokerage practice is primarily focused on agency leasing in downtown San Francisco and he is consistently ranked among the top commercial real estate brokers in the Bay Area.

J.D. leads C&W's Investor Services Council in San Francisco and is among 15 members of the company's National Investor Services Leasing Group.

J.D. has leased and sold over 9 million square feet of real estate in his 22 years at C&W, including the Salesforce Tower (714,000 SF).

- Leadership Development - Coaching teams to develop skills in strong project management, clear communication, and personal development

- Economic Development - Leveraging the private sector through relationship building and strategic planning

- Community Development - Educating industry partners and the public on local government, real estate development, and community planning

Ms. Landers believes that to truly create prosperous and healthy communities for all, the public and private sectors must leverage each other's assets to meet the needs of an ever growing and changing world. Her mission is to bridge the gaps between these two sectors in the areas of planning and real estate development to help communities achieve their goals more quickly

A recognized authority within the real estate community, J.D. is a regular guest speaker on numerous industry panels and a prolific thought leader who has appeared regularly in the Wall Street Journal, Forbes, Bloomberg, The San Francisco Business Journal. The San Francisco Chronicle and other industry publications.

J.D. earned his BA in English from the University of Colorado, Boulder. J.D. is an active supporter of Back on My Feet San Francisco, The Lawrenceville School in Lawrenceville, NJ, and is on the International Advisory Board of the Real Estate Center at the University of Colorado's Leeds School of Business, J.D. resides in Marin County with his wife, daughter and son.



Mick Manning President & Chief Executive Officer Pacific Oak Capital Markets

linkedin.com/in/mick-manning-9a854913/

Mick Manning is the Chief Executive Officer of Pacific Oak Capital Markets and is responsible for overall firm strategy and provides strategic and tactical guidance to the organization, with particular focus on product development, distribution, sales management, business planning and oversight of the firm's wholesaling operations and activities.

Pacific Oak Capital Markets Group is a privately held asset management company whose focus is on sponsoring and distributing financial products. The Pacific Oak team provides institutional quality alternative investment opportunities to financial advisors and their clients. Pacific Oak's mission is to match capital with opportunity through a broad range of Real Estate, Private Equity, and other alternative investment product offerings, available exclusively through investment professionals.

Mick has more than 30 years of experience in the financial services industry, with a diverse background in retail sales and operations, financial distribution and team building. His experience comes from previous leadership roles with MFS/Sun Life, Northwestern Mutual Life and KBS Capital Markets Group. At KBS, his team raised 7.1 billion in private equity thru a series of private / public investment funds growing the firm from 1.8 billion to over 14 billion of assets under management.

Mick is a graduate of the University of Colorado, Boulder, and the American College, Bryn Mawr, PA. He is past President of the CU Buff club and currently serves a member of the CU Real Estate Program International Board of Advisors. He resides in Littleton with his wife of 31 years, Kimberley and three kids, Conner, Rachel and Peyton.



Suzi Morris

Senior VP Lowe Enterprises linkedin.com/in/suzi-morris-9b3b6015/

Suzi Morris, as Senior Vice President is responsible for Pacific Northwest commercial property development, investment and management activities, and leads Lowe's national multifamily platform. She has over 20 years as a senior level development professional responsible for over 4,000 multifamily units and more than 1 million square feet of commercial project development and leasing in the Seattle and Portland areas. She is a member of the Urban

Marc Painter Partner Holland & Heart LLP linkedin.com/in/marcpainter/

Marc Painter's real estate practice focuses on complex real estate transactions, finance and development, as well as banking and related business counseling.

For over 30 years, Marc's regional and national development and lending clients have sought his creative counsel in navigating difficult transactions to profitable completion.

Marc's past experience as an economist and banker brings a unique and valuable costbenefit approach to transactions and disputes. That experience also gives him knowledge of the financial and business needs of other



Neil Mishurda

Co-founder & Partner Pacific Industrial linkedin.com/in/neil-mishurda-12369448/

Neil Mishurda, as Co-Founder and Partner, oversees all operations for Pacific Industrial while co-leading the strategic and long-term planning for the firm with a focus on business development and overall development standards.

Prior to co-founding Pacific Industrial, Mr. Mishurda was a Partner and Executive Managing Director of a privately-held industrial real estate development and investment firm. In this role, he sourced and completed complex transactions with private and institutional capital partners. During his tenure, the firm constructed and acquired well over \$400 million of industrial assets.

Mr. Mishurda's previous experience includes a role as an industrial real estate broker at CBRE, where he established and co-managed the firm's Los Angeles Private Client Group. He started his career at Horton Lees Brogden, where he helped design architectural lighting systems for multifaceted projects.

Mr. Mishurda graduated from the University of Colorado with a B.S. in Architectural Engineering. He currently lives in Manhattan Beach with his wife and three children.



Land Institute, serving on the Northwest chapter's Multifamily Product Council, and is an International Advisory Board member of the Real Estate Center at the University of Colorado's LEED Business School. A resident of Seattle, Suzi and her family enjoy biking, hiking, skiing and traveling.

Education: University of Colorado, BA Seattle University, MS

parties in a deal and an ability to effectively work through those issues early to reach a favorable agreement.

Marc's prior experience as a commercial, banking and real estate litigator affords him a thorough understanding of the reasons for disputes and a unique sensitivity to the potential for, and the distractions of, litigation. Clients value his experience in helping them anticipate and then develop effective strategies to structure deals in ways that avoid disputes or in positioning their transactions properly if litigation is a necessity.



James Pavne

Senior Vice President - Commercial Real Estate Market Manager, U.S. Bank

linkedin.com/in/james-payne-38225aa/

James has been with U.S. Bank Commercial Real Estate for 13 years. He and his family moved to Seattle, WA from Denver, CO in Fall 2015 for his current role with U.S. Bank of leading the Washington Commercial Real Estate department. In April 2018, James' role expanded to include the Oregon market as well. Today, James leads both the Washington & Oregon Commercial Real Estate teams and is directly responsible for approximately \$40 million of annual revenue for the bank.

James and his team provide commercial real estate loans, usually starting at approximately \$15 million up to \$200 million+. Loans are generally up to 5 years and are used for acquisition, construction, rehab, and lease-up purposes. Additionally, James' team also provides capital markets, treasury management/deposit solutions to their commercial real estate clients.

Prior to moving to Seattle, James started as an analyst in Denver for U.S. Bank and became a top performing Relationship Manager on the West Coast having closed over \$740 million of new loans during a 5 year period. He is a two-time "Vanguard" award winner which recognizes top loan and revenue production among the national U.S. Bank Commercial Real Estate footprint. In Summer 2019. James was named "CRE Banker of the Year" by the Puget Sound Business Journal.

James received a bachelor's degree in Business Administration and M.B.A. in Finance from University of Colorado. James sits on the International Advisory Board for the University of Colorado Real Estate Center, is a member of the Board of Directors for Communities in School of Washington and is on the Finance Committee at his local church.

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PROPERTIES, INC.



• Explosive growth in Denver Northeast, one of the fastest growing trade areas in Colorado

- Over 40,000 + residential units proposed in this vital community
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- Town Center concept that will provide human scale warm shopping environment
- 223,000 square feet
- 22 million cars annually, 123,000 + - daily
- **Opening Summer of 2022**







For More Info Contact Courtney Key ckey@sullivanhayes.com 303.882.0777

Pat Shelton pshelton@sullivanhayes.com 303.370.7475

John Liprando iliprando@sullivanhayes.com 303.370.7469



Dannv Proskv

linkedin.com/in/danny-prosky-b119341/

Danny Prosky has served as our president and chief operating officer since January 2015. He is also one of the founders and owners of AHI Group Holdings, which owns a 47.1% controlling interest in American Healthcare Investors. Since December 2014, Mr. Prosky has also served as managing director of American Healthcare Investors, which serves as one of our co-sponsors and owns a majority interest in our advisor. Mr. Prosky has also served as president and chief operating officer of GA Healthcare REIT III since January 2013 and as one of its directors since December 2014 and previously served as president, chief operating officer and a director of GA Healthcare REIT II from January 2009 to December 2014. He has also served as executive vice president of Griffin-American Healthcare REIT Advisor since January 2012. He served as the president and chief operating officer of Grubb & Ellis Healthcare REIT Advisor, LLC, from January 2009 to November 2011 and as executive vice president and secretary of GEEA Property Management from June 2011 to November 2011. He also served as the executive vice president, healthcare real estate of Grubb & Ellis Equity Advisors, LLC from September 2009 to November 2011, having served as executive vice president,

Managing Director, American Healthcare Investors

healthcare real estate and managing director. healthcare properties of several investment management subsidiaries within the Grubb & Ellis organization from March 2006 to November 2011, and was responsible for all medical property acquisitions, management and dispositions. He served as the executive vice president - acquisitions of Grubb & Ellis Healthcare REIT, Inc. (now known as Healthcare Trust of America, Inc.) from April 2008 to June 2009, having served as its vice president - acquisitions from September 2006 to April 2008. Mr. Prosky previously worked for HCP, Inc., a publicly traded healthcare REIT, where he served as the assistant vice president - acquisitions & dispositions from February 2005 to March 2006 and as assistant vice president - asset management from November 1999 to February 2005. From 1992 to 1999, he served as the manager, financial operations, multi-tenant facilities for American Health Properties, Inc. Mr. Prosky received a B.S. degree in Finance from the University of Colorado and an M.S. degree in Management from Boston University.



Jon Ratner

Co-Founder and CEO, The Max Collaborative linkedin.com/in/jon-ratner-122332167/

Jon Batner is co-founder and CEO of The Max Collaborative. The Max Collaborative is a multi-disciplinary real estate company owned and operated by members of the Ratner family, founders of Forest City Enterprises, a 100-year-old, publicly traded real estate company which they sold to Brookfield in 2018.

From 2002 to 2018. Jon worked at Forest City Enterprises, a national leader in developing large-scale, mixed use, public-private real estate throughout the United States. Jon began his career at Forest City working on the transformative Stapleton project in Denver, CO and throughout his tenure there was involved in every aspect of the business; from site acquisition and entitlement, to design, development, acquisition and asset management, finance, and complex deal structuring on both the capital and partnership side. Underlying all of this experience is Jon's commitment to delivering on the promise of the triple bottom line: People, Planet and Prosperity. From 2005 – 2015, Jon served as Forest City's Vice President of Sustainability, one of the first C-Suite Sustainability Executives of a public company in the country, and the first for a public real estate company.

Jon received numerous awards for his role in leading sustainable real estate practices and spoke frequently to national audiences as the trend emerged throughout the industry and beyond.

While Jon is not currently serving on any Boards or Committees as he focusses on the start-up of his new company, he has served in this role throughout his career with organizations such as: The Humane Society of the United States, The Corporate Sustainability Network, Entrepreneurs for Sustainability, Cleveland Neighborhood Progress, Arts Cleveland, Cleveland Metroparks, The Great Lakes Science Center, ORLO, ULI (Local, State and National Boards and Committees), ICSC (Local, State and National Boards and Committees), USGBC (Local, State and National Boards and Committees).

Jon and his wife, Margaret (Miller), are both graduates of the University of Colorado Boulder and currently live in Shaker Heights, OH along with their three daughters and an evolving menagerie of pets.



Erich Sengelmann

Managing Director JLL

linkedin.com/in/erichsengelmann/

Erich Sengelmann does corporate advisory and transaction services and is based in Silicon Valley and San Francisco. While he works with clients in a broad range of industries, he has extensive experience representing technology companies, from start-ups to major corporations. In this regard, Erich has completed transactions and occupancy solutions including leases and purchase acquisitions, dispositions and consolidations, specialized facilities, and headquarters and campus developments. While at JLL, Erich has held various positions including Northwest Tenant Representation Group Team Leader, Founding, Executive

Noah Shore

Managing Director Fortress Investment Group, LLC linkedin.com/in/noah-shore-3a456/

Noah Shore is a Managing Director in the firm's Los Angeles office. Mr. Shore is responsible for sourcing and executing real estate debt and equity transactions, as well as overseeing the Fund's retail real estate investments.

Mr. Shore has spent 19 years of his career focused on commercial real estate with a primary focus on the shopping center industry. Prior to joining Fortress, Mr. Shore was a Vice President at The Taubman Company where he spent nine years working in all aspects of real estate acquisitions and development, focused

Managing Director of Silicon Valley Markets, and Member of Brokerage Leadership Council. Prior to joining JLL, Erich was a Senior Vice President at Colliers International specializing in office leasing. Erich holds a BA in International Affairs from the University of Colorado, Boulder and a MA in History, International Relations from the London School of Economics. Erich is an active participant and speaker for Corenet, NAIOP and AFIRE. Erich is a past member of the Board of Trustees for The Carey School. As a senior member of The Guardsmen, Erich helps to raise funds to serve the needs of underprivileged children in the Bay Area.

on enhancing existing value, as well as unlocking and/or creating new value. During his tenure at Taubman, Mr. Shore worked on the development and leasing of over 10 million square feet of new shopping centers with a combined cost of over \$2 billion.

Mr. Shore is a full member of the Urban Land Institute and on the National Advisory Board for the Real Estate Center at the University of Colorado. Mr. Shore received a B.S. in Finance from the University of Colorado at Boulder.



David Sonnenblick

Principal Sonnenblick- Eichner Company linkedin.com/in/david-sonnenblick-b0529a57/

David Sonnenblick is a Co-Founder and Principal of Sonnenblick- Eichner Company. Prior to forming Sonnenblick-Eichner Company, Mr. Sonnenblick was a major shareholder and managing partner of Sonnenblick-Goldman Company, a national real estate advisory firm. Throughout Mr. Sonnenblick's career, he has been active in

the origination of real estate equity and debt transactions for all product types of real estate on behalf of his clients. Mr. Sonnenblick is currently a Governor of the Urban Land Institute (ULI), a member of the International Council of Shopping of Shopping Centers (ICSC) and a Trustee of National Jewish Health, located in Denver.



Ann Sperling

Senior Director Trammell Crow Company linkedin.com/in/ann-sperling-9101b425/

Ann Sperling is an executive who has served in numerous leadership roles in private and public real estate companies as well as a principal investor and developer of commercial property assets.

Ann currently serves as Senior Director in the Denver office of Trammell Crow Company, a wholly owned subsidiary of CBRE (NYSE:CBRE), focusing on sourcing, capitalization and development of office, industrial, and mixed use projects. This is her second round at Trammell Crow Company having previously spent twenty-five years at the company ending with her role as Senior Managing Director and Area Director for the Rocky Mountain region, and as a member of the Operating Committee of the firm. She continued her career, first as the lead operating executive and Managing Director of Catellus, a mixed use and land development

firm then owned by ProLogis (NYSE:PLD) and subsequently as Chief Operating Officer, Americas and then President, Markets West, at Jones Lang LaSalle (NYSE: JLL).

She is a leader in a many industry organizations, acting as Assistant Chairman of her ULI council, member of the University of Colorado National Advisory Board to the Real Estate Center, and was formerly on the regional boards of NAIOP and ICSC. Ann is active in the civic activities, serving on the Board of Advisors of Tufts University School of Arts and Sciences, as prior Treasurer and Chair of the Finance Committee of the Colorado Children's Hospital, Gates Center for Regenerative Medicine Board of Advisors and previously was an officer of the Colorado Outward Bound School Board of Trustees.

Ann has a Bachelor of Science from Tufts University and an MBA from Harvard University.



Kimberly Sperry

Managing Director RangeWater Real Estate linkedin.com/in/kimberly-sperry-6a5783a/

Kimberly Sperry is a Managing Director at RangeWater Real Estate and is the regional partner for Colorado and Arizona where she is responsible for sourcing and managing development opportunities.

Prior to RangeWater, she spent 20 years at Amstar Group where she led a U.S. investment unit and was responsible for sourcing and managing new investments across multifamily, industrial, hotel, and office properties in multiple geographies. She also served on Amstar's Investment Committee. Prior to joining Amstar, she was a Vice President with the real estate workout division of First Interstate Bancorp.

Colton Sudberry

President and CEO Sudberry Properties, Inc linkedin.com/in/colton-sudberry-89503237/

Colton Sudberry, as President and CEO, has maintained the company's focus on mixeduse and town center developments with an emphasis on urban in-fill and master-planned communities. The firms' major projects under development include the award-winning 235-acre master-planned community of Civita in San Diego's Mission Valley, the 465-acre El Corazon mixed-use community and SoCal Sports Complex in Oceanside, the 850,000-square-foot Watermark mixeduse project in San Diego's Scripps Ranch as well as several others throughout San Diego County, Riverside County, and Los Angeles. The firm also specializes in entitling particularly challenging and complicated properties. Before joining the firm in 1997, Sudberry was involved in all aspects of the retail leasing process in both the development and re-development of major retail properties

In addition to the International Advisory Board for the University of Colorado Real Estate Center. Kim serves on the ULI Platinum Multifamily Product Council, is co-chair of the Colorado Multifamily Product Council, and is a member of National Multifamily Housing Council and the Downtown Denver Partnership.

Kim holds a Masters degree in Real Estate and Construction Management from the University of Denver and a Bachelor of Arts degree from the University of Colorado where she majored in Finance. She also holds the CCIM designation.

for the Corti Gilchrist Partnership and CBRE. Sudberry has a master's degree of Real Estate Development from the University of Southern California and dual bachelor's degrees in International Business and Marketing from the University of Colorado, Boulder. At UC Boulder, Colton was a member of the 1990 National Champion, Big 8 Champion, and Orange Bowl Champion football team. Sudberry is a member of the International Council of Shopping Centers and Urban Land Institute. He is also a member and former member of the board of directors of NAIOP San Diego. He serves as a board member of the USC Lusk Center for Real Estate, the National Advisory Board of the University of Colorado Real Estate Center, the San Diego City College Foundation and Santa Fe Christian Schools.



Case Swenson

President Swenson Development & Construction linkedin.com/in/case-swenson-728023174/

Case Swenson managed his own construction company, Swenson Development & Construction (SDC) for over two decades prior to joining SWENSON in 2013. Throughout his career, Case has successfully managed the construction of all building types, including residential, commercial, educational, financial projects and multiple public works jobs.

As president of SWENSON, Case is responsible for the operations as well as project development and construction, real estate development, property management and accounting. He provides executive support throughout the life cycle of each project from contract negotiations, pre-construction planning and design with clients and project team to construction feasibility, monitoring cost and schedule through the final stage of project completion.

He graduated from the University of Colorado and is an active member of various community organizations such as San Jose/Silicon Valley Chamber of Commerce, First Tee of San Jose and is chairman of the Metro A Trust.



Philip Welch

samapartments.com/our-team

Philip Welch is the Chairman and a founding Principal of SAM. He has more than 30 years of experience in commercial real estate and has been involved in over \$5B of CRE transactions. Mr. Welch is currently involved in all aspects of SAM's operations including acquisitions & dispositions, debt & equity financing and portfolio management. Prior to founding SAM, Mr. Welch was a co-founder of Somerset Partners in New York, a Vice President in the Princeton (NJ) office of

Cooper Williams

President/Principal Essex Financial Group linkedin.com/in/cooper-williams-6503553/

Cooper Williams is a principal at Essex Financial Group. Cooper's responsibilities for the company include sourcing and underwriting new debt and equity opportunities, building borrower and lender relationships, and helping with the day-to-day management and strategic planning of the firm. Cooper has extensive experience along the loan production continuum. Since 2010, Cooper has helped source, underwrite, and close over \$1.4 billion in first mortgage debt.

Prior to joining Essex, Cooper worked in various project management positions for



Bruce Tabb Managing Principle

Inspire Development

Bruce Tabb is a founder and managing member for Inspire Development. Bruce is also President of Environmental Development, a real estate development firm with holdings throughout the western United States. A graduate of the University of Colorado with a degree in finance and real estate, Mr. Tabb earned his Juris Doctor from Pepperdine University School of Law.

In 1980, after practicing real estate law for a number of developers in Denver, Colorado, Mr. Tabb accepted a position with LaSalle Partners, Inc., a full-service real estate company based in Denver. During his tenure at LaSalle, he was involved in the development of over two million square feet of office space and the purchase and financing of an additional one million square feet.

In January 1986, Mr. Tabb formed Environmental Development and moved to San Diego to develop Symphony Towers, a 1.2 million square foot mixed-use development, in partnership with the Charlton Raynd Company. In 1988, Environmental Development began acquiring and entitling raw land for commercial, industrial and residential development. Since that time, Mr. Tabb and related entities have acquired or developed real estate projects throughout California, Colorado, Arizona, and Texas.

Mr. Tabb is a member of the State Bar of Colorado, the State Bar of California, the Building Industry Association of San Diego County and the Urban Land Institute. In addition, Mr. Tabb is on the Board of the University of Colorado School of Real Estate and is a past Board member of the Building Industry Association of San Diego County.



Chairman and Founding Principal, Sandhurst Apartment Management

LCOR and an associate in real estate finance at Donaldson, Lufkin & Jenrette. Mr. Welch is a member of the International Advisory Board of the Real Estate Center in the Leeds Business School at the University of Colorado Boulder. He is also involved in many charities including the Salvation Army, American Cancer Society and the YMCA. Mr. Welch holds a B.S. in Business Administration from the University of Colorado and an MBA from the Wharton School.

K. Hovnanian Homes in Southern California where he was responsible for managing the development, construction, marketing, and sales process for several residential communities in San Diego and Bakersfield, CA. Cooper holds an MBA from the University of Colorado and an undergraduate degree in business administration and real estate finance from the University of Southern California. Cooper is a proud Colorado native, supporter of the CU Real Estate Center, and active member in NAIOP Colorado.



Gregg Wolpert Co-President

The Stahl Organization linkedin.com/in/gregg-wolpert-6425a122/

Gregg Wolpert is Co-President of The Stahl Organization ["Stahl"], a privately held New York based real estate investment, construction, and banking company. Stahl owns more than 6 million square feet of office and retail space, 3,000 residential units, and the 79 branch. \$15 billion Apple Bank for Savings. In addition, Stahl owns Cauldwell Wingate Construction Company, Manhattan Athletic Club, The Baseball Center NYC, (co-owns) the Lunt-Fontanne Broadway Theatre, and more than 40 Private Equity and Hedge Fund investment positions. Mr. Wolpert's experience includes negotiating acquisitions, leases, and financing, planning and overseeing large ground-up construction and renovation projects, approving all lending activities at Apple Bank, and placing private investments. Prior to joining Stahl in 1989, Mr. Wolpert was a Vice President for a commercial real estate company (now part of the Colliers network) where he pioneered the use of computers to analyze complicated management, leasing, and acquisition issues. He started his business career in 1977 as an auditor for the NYC Comptroller's Office.

Mr. Wolpert graduated from DeWitt Clinton High School in the Bronx. He holds a Bachelor of Science degree in accounting from the University of Colorado. He also holds diplomas in both Real Estate Appraisal, and Construction Management from New York University.

Greg has served on a number of boards including: Apple Bank for Savings as Executive Committee (Co-Chairman), **Operations & Technology Committee** (Chairman), Real Estate Loan Committee, Investment Committee, Risk Committee, Human Resources Committee (Co-Chairman); SGI-USA (a lay Buddhist Organization); Downtown Brooklyn Partnership; the Apollo Theatre: Real Estate Advisory Committee; amd the University of Colorado, Leeds School of Business: International Real Estate Advisory Board.

In addition, Mr. Wolpert is an officer of more than 70 Stahl affiliated LLC's, and an advisor to several multi-generation families with significant local real estate holdings.



Christopher Woodruff

President The Cotton Companies linkedin.com/in/christopherwoodruff/

Christopher Woodruff, a real estate professional of 15+ years, is the President of The Cotton Companies, an independent real estate development and investment company in Columbus, Georgia. Established in 2015, The Cotton Companies mission is to create positive growth in the community through the built environment. It accomplishes this with creative and sustainable real estate development and prudent regional real estate investment. The company's inaugural project was a 10,500square foot LEED Silver Certified, adaptive reuse development located in downtown Columbus. Shortly thereafter, the company completed a project working alongside Uptown Columbus, Inc. to create Columbus's first urban pocket park in the median of Broadway. Known as "The Grove", this development activated an underutilized parcel of land to create a new gathering place for visitors to enjoy the beautiful downtown environment.

Christopher is an advocate and leader in the Columbus community and has recently been accepted into the Leadership Georgia Class of 2018. In 2017, the Greater Columbus Georgia Chamber of Commerce awarded him with the prestigious, Young Entrepreneur of the Year award. Three years prior, Christopher's civic leadership efforts and successes were recognized when the Chamber of Commerce awarded him with the J.R. Allen Yong Leader

Award, an accolade bestowed upon an outstanding young leader in the Columbus community. In 2013, he was named Georgia Trend Magazine's "40 Under Forty" - a recognition of the state's best and brightest in business, government, nonprofits, education, politics, media, healthcare and the arts. During this same year, Chris was recognized with the city's Mayoral Columbus Service Award. Three years prior, he was named one of Columbus' "Top 5 Under 40"- an honor awarded by Columbus & The Valley Magazine each year to outstanding business leaders in the area under the age of forty.

His present community involvement includes service on the Board of Directors for Boys & Girls Club of the Chattahoochee Valley and Uptown Columbus, Inc. He also serves on the Board of Trustees for Columbus State University Foundation, Historic Columbus Foundation, Inc. and is Chairman of The J.W. & Ethel Woodruff Foundation.

Christopher received his Bachelor of Arts from the University of Colorado at Boulder. He holds a Master's Degree in Real Estate Development from Auburn University where he now sits on the Master's of Real Estate Development Program Advisory Council. Chris received his MBA in Entrepreneurship & Innovation from Clemson University in June 2018.