

### **SAMPLE Four Year Plan**

# BS in Business Administration: Marketing Area of Emphasis

Catalog Years 2018-2019 & 2019-2020

The curriculum in the Leeds School of Business is structured such that students move through business classes in a prescribed order. Prerequisites are strictly enforced. This is an example plan for completing a business degree in eight semesters including a semester abroad. Each student's plan will vary depending on the study abroad program they choose and the classes available on that program. Students are not limited to this plan; it is meant to be used as a guide for planning purposes.

First Year	
Fall	credits
BCOR 1015: World of Business	3
ECON 2010: Microeconomics	4
MATH 1112: Mathematical Analysis in Business	4
BADM 1250: Designing Your Leeds (business elective)	1.5
Choose: General Education Class (WRTG 1150 suggested)	3

Total: 15.5

Spring	credits
BCOR 1025: Statistical Analysis in Business	3
ECON 2020: Macroeconomics	4
BCOR 1030: Communication Strategy	3
BADM 1260: FGX (optional business elective)	2
Choose: General Education Class	3

Total: 15

# **Second Year**

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BCOR 2201: MKTG (1.5) & BCOR 2202: Org. Behavior (1.5)	3
BCOR 2203: ACCT1 (1.5) & BCOR 2204: FNCE (1.5)	3
BCOR 2205: Info. MGMT (1.5) & BCOR 2206: Ops. MGMT (1.5)	3
Choose: General Education Class	3
Choose: General Education Class	

Total: 15

### **Spring**

BCOR 2301: Bus.Law (1.5) & BCOR 2302: Ethics/Soc.Resp. (1.5)	
BCOR 2303: ACCT2 (1.5) & BCOR 2304: Strat. & Entre. (1.5)	3
BASE 2104: BCOR Applied Semester Experience	6
Choose: General Education Class	3

Total:

**Third Year** 

Fall	
MKTG 3250: Buyer Behavior	3
MKTG 3350: Marketing Research	3
Choose: Business Elective Course	3
Choose: Non-Business Elective Course	3
Choose: Non-Business Elective Course	3
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15 Total:

## Spring

MKTG 4250: Product Strategy	3
MKTG 4300: Pricing & Channels of Distribution	3
Choose: Business Elective Course	3
Choose: Non-Business Elective Course	3
Choose: General Education Class	3

Total:

# **Fourth Year**

Fall	

Fall	
MKTG 4550: Advertising & Promotion Management	3
Choose: Business Elective Course	3
Choose: General Education Class	
Choose: Non-Business Elective Course	3
Choose: Non-Business Elective Course	3

Total:

### Spring

MKTG 4850: Senior Seminar in Marketing	3
Choose: Business Elective Course	3
BADM 2010: Excel Lab (business elective)	1
Choose: Non-Business Elective Course	3
Choose: Non-Business Elective Course	3
Choose: Non-Business Elective Course	2

total: 15