# SHARAYA M. JONES

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#### **EDUCATION**

Ph.D., Marketing, Currently Enrolled

University of Colorado at Boulder, Leeds School of Business, Boulder, CO, USA

Bachelor of Commerce, *High Distinction*, Marketing, June 2014 University of Toronto, Rotman School of Management, Toronto, ON, Canada

### RESEARCH INTERESTS

Shared Consumption and Group Dynamics Creativity and (Product) Idea Generation Goal Progress Health and Fitness Mental Accounting Charitable Giving

#### **UNDER REVIEW**

I. Kornish, Laura J., and **Sharaya M. Jones**. "The Effectiveness of Close Combinations in Idea Generation."

#### **RESEARCH IN PROGRESS**

- I. "Who Cares What It Costs, As Long as It Fits! Why Consumers Prefer Material over Cash Donations" with Lawrence E. Williams.
- II. "The Influence of Group Size on Preference for Simple Experiences"
- III. "Personal Quantification and Goal Pursuit" with Margaret C. Campbell

## **HONORS & AWARDS**

Gerald Hart Doctoral Research Fellowship, CU - Boulder, Colorado	2017
,,,,,	2016
Dean's List, University of Toronto, Ontario	2014
	2011
Max Rotman Community Service Award, Hamilton, Ontario	2010

### RESEARCH EXPERIENCE

Research Assistant 2015 – Present

Leeds School of Business, University of Colorado-Boulder

Lawrence E. Williams, Ph.D.

Peter McGraw, Ph.D.

Laura Kornish, Ph.D.

Yacheng Sun, Ph.D.

Leeds School of Business, CU – Boulder

Research Assistant 2014-2015

MacDonald Social Psychology Lab, University of Toronto

Toronto, Ontario, Canada

#### **DOCTORAL COURSEWORK**

Research Methods

Advanced Graduate Research Methods

General Statistics I & II

Charles Judd

Josh Correll

Design and Analysis in Experiments

Nicholas Reinholtz

Marketing

Judgement and Decision MakingPeter McGrawMultivariate Methods in MarketingJames E. NelsonPsychological Approaches to Consumer ResearchLawrence Williams

Empirical Models in Marketing

Yacheng Sun

Psychology

Issues in Affective Science June Gruber

Proseminar in Social and Personality Psychology

Leaf Van Boven
Bernadette Park

Chris Loersch Irene Blair

Proseminar in Social and Personality Psychology II

Josh Correll Leaf Van Boven Angela Bryan

## TEACHING EXPERIENCE

Instructor Aug. 2017 – Dec. 2017

Advertising and Promotion

Leeds School of Business, University of Colorado – Boulder

Teaching Assistant Jan. 2017 – May 2017

Pricing

Leeds School of Business, University of Colorado – Boulder

Teaching Assistant Aug. 2016 – Dec. 2016

Advertising and Promotion

Leeds School of Business, University of Colorado – Boulder

Teaching Assistant Aug. 2015 – Dec. 2015

Marketing Management, MBA

Leeds School of Business, University of Colorado – Boulder

PROFESSIONAL EXPERIENCE

Marketing Manager Oct. 2014 – July 2015

Resolver Inc.

Toronto, Ontario, Canada

Project Manager June 2014 – Oct. 2015

Resolver Inc.

Toronto, Ontario, Canada

Business Development Coordinator Dec 2014 – June 2015

Online Business Systems Toronto, Ontario, Canada