

# RBSA Risk Table

*If there is a mix of customer types, use the guideline for the highest risk level*

Annual Sales	Internal Customers	Federal Customers	External Customers
Less than \$10K	<b>Risk: Low</b> No rate submission required	<b>Risk: High</b> Rate determination required annually	<b>Risk: High</b> Rate determination required annually
\$10K-\$500K	<b>Risk: Medium</b> Rate determination required at least every two years	<b>Risk: High</b> Rate determination required annually	<b>Risk: High</b> Rate determination required annually
Greater than \$500K	<b>Risk: High</b> Rate determination required annually	<b>Risk: High</b> Rate determination required annually	<b>Risk: High</b> Rate determination required annually

**Note:** If rates are added at any time, rates must be re-determined by OCG Service Contracts and BFP.

**Internal Customers:** Units within the CU system. All entities with a Speedtype (other than Fund 80) are internal customers, including grants.

**External Federal Customers:** Federal agencies or departments who purchase goods or services directly from the University, excluding any grant-based funding arrangements.

**External Customers:** Nonprofit organizations including state & local governments, as well as for-profit organizations and companies who purchase goods or services from the University. *UCB students are considered external customers.*