

# Mortality and Healthcare

## An Analysis Under Epstein-Zin Preferences

Yu-Jui Huang  
*University of Colorado, Boulder*

Joint work with  
Joshua Aurand (*Dublin City University*)

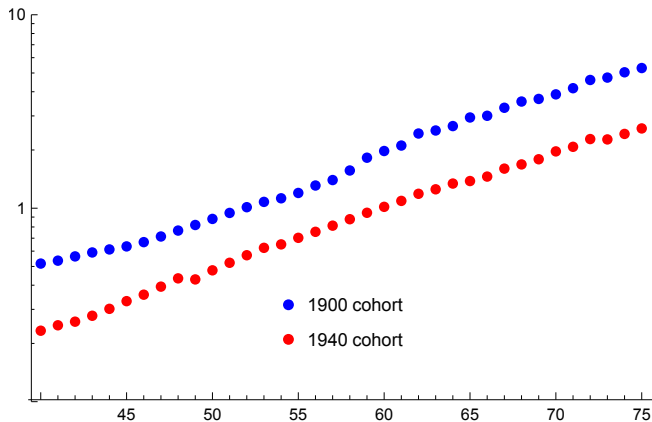


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# This is research on **DEATH**

- ▶ How to make life more pleasant?
  - ▶ **consumption**: feels good at the moment.
  - ▶ **investment**: enlarges wealth to sustain future consumption.
  - ▶ **healthcare**: defers death.

# MORTALITY V.S. AGE

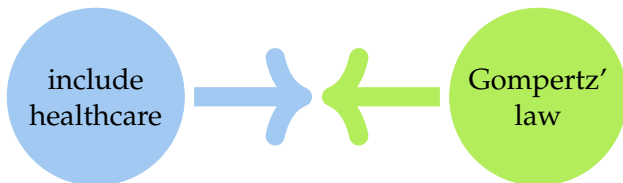


- ▶ Exponential increase in age [**Gompertz' law**]:

$$dM_t = \beta M_t dt \quad (\beta \approx 7.1\%)$$

# LITERATURE

- ▶ How Exogenous Mortality affects Consumption?
  - ▶ Yarri (1965), Richard (1975), Davidoff et al (2005)
  - ▶ Healthcare?
- ▶ Health as Capital, Healthcare as Investment
  - ▶ Grossman (1972), Ehrlich and Chuma (1990)
  - ▶ Health Capital observable?
- ▶ Mortality rates decline with health capital.
  - ▶ Ehrlich (2000), Ehrlich and Yin (2005), Yogo (2009), Hugonnier et al. (2012)
  - ▶ Gompertz' law?



## PROBLEM FORMULATION

- ▶ Individual maximizes utility from lifetime consumption:

$$\sup_{c, \pi, h} \mathbb{E} \left[ \int_0^{\tau} e^{-\delta t} U(c_t X_t) dt + U(\zeta X_{\tau}) \right].$$

- ▶ Money can buy...
  - ▶ consumption, which generates utility...
  - ▶ healthcare, which reduces mortality growth...  
⇒ buying time for more consumption.
  - ▶ investment, which potentially enlarges wealth  $X$ ...
- ▶  $\zeta \in (0, 1)$  : Inheritance and estate taxes.

## QUESTIONS

- ▶ Find optimal controls  $\{\hat{c}_t\}_{t \geq 0}$ ,  $\{\hat{\pi}_t\}_{t \geq 0}$ ,  $\{\hat{h}_t\}_{t \geq 0}$ .
- ▶  $\{\hat{h}_t\}_{t \geq 0} \implies$  *endogenous* mortality curve  
⇒ follows Gompertz' law?

# UTILITY FUNCTION

Isoelastic utility:

$$U(x) = \frac{x^{1-\gamma}}{1-\gamma} \quad 0 < \gamma \neq 1.$$

- ▶  $\gamma$ : risk aversion
- ▶  $1/\gamma$ : elasticity of inter-temporal substitution (EIS).
  - ▶ EIS large  $\implies$  substitute *future* consumption for *current* consumption.
  - ▶ EIS small  $\implies$  substitute *current* consumption for *future* consumption.

# MORTALITY DYNAMICS

- ▶ Without healthcare, mortality grows exponentially [Gompertz' law]:

$$dM_t = \beta M_t dt.$$

- ▶ Healthcare slows down mortality growth

$$dM_t = (\beta - g(h_t))M_t dt$$

- ▶  $h_t$ : healthcare-wealth ratio
- ▶  $g : \mathbb{R}_+ \rightarrow \mathbb{R}_+$  measures *efficacy* of healthcare
  - $g(0) = 0$ ,  $g$  is increasing and concave.
  - Assume  $g \in C^2$ ,  $g'(0) = \infty$ , and  $g'(\infty) = 0$  (Inada's condition).
  - Example:

$$g(h) = \frac{a}{q} h^q \quad a > 0, q \in (0, 1)$$

# WEALTH DYNAMICS

- ▶ Consider a Black-Scholes market with
  - ▶ a riskfree rate  $r > 0$ ;
  - ▶ a risky asset

$$dS_t = (\mu + r)S_t dt + \sigma S_t dB_t,$$

for some  $\mu \in \mathbb{R}$  and  $\sigma > 0$ .

- ▶ The wealth process evolves as

$$dX_t = (r - c_t - h_t + \mu\pi_t)X_t dt + \sigma\pi_t X_t dB_t. \quad (1)$$



## PREVIOUS RESULTS

- ▶ **Guasoni & Huang (2019)** analyze the value function

$$V(x, m) := \sup_{c, \pi, h} \mathbb{E} \left[ \int_0^\tau e^{-\delta t} U(c_t X_t) dt + U(\zeta X_\tau) \right]$$

- ▶  $V(x, m)$  is solved semi-explicitly.
  - ▶  $\{\hat{c}_t\}, \{\hat{\pi}_t\}, \{\hat{h}_t\}$  are characterized as functions of  $V(x, m)$ .
- ▶ **Calibration Issue:**

Should  $\gamma > 0$  be calibrated to **risk aversion** or **EIS**?

**Bansal & Yaron (2004):** risk aversion and EIS are both larger than 1.

- ▶ Risk aversion  $(\gamma) > 1 \implies \gamma > 1$ .
- ▶ EIS  $(1/\gamma) > 1 \implies \gamma < 1$ .

## THIS PAPER

Given  $(c_t, h_t)_{t \geq 0}$ , define **Epstein-Zin utility process** on the random horizon  $\tau$  as the semimartingale  $(\tilde{V}_t^{c,h})_{t \geq 0}$  satisfying

$$\tilde{V}_t^{c,h} = \mathbb{E} \left[ \int_{t \wedge \tau}^{T \wedge \tau} f(c_s, \tilde{V}_s^{c,h}) ds + \zeta^{1-\gamma} \tilde{V}_{\tau-}^{c,h} \mathbb{1}_{\{\tau \leq T\}} + \tilde{V}_T^{c,h} \mathbb{1}_{\{\tau > T\}} \mid \mathcal{G}_t \right], \quad \forall t \leq T < \infty. \quad (2)$$

- ▶ Epstein-Zin aggregator:

$$f(c, v) := \delta \frac{c^{1-\frac{1}{\psi}}}{1-\frac{1}{\psi}} \left( (1-\gamma)v \right)^{1-\frac{1}{\theta}} - \delta \theta v, \quad \text{with } \theta := \frac{1-\gamma}{1-\frac{1}{\psi}}.$$

- ▶ **EIS:**  $\psi$ , **risk aversion:**  $\gamma$ .  
(Duffie & Epstein (1992a), Duffie & Epstein (1992b))
- ▶ Assume  $\psi > 1$  and  $\gamma > 1$ .

## BSDE Characterization

Given  $(c, h)_{t \geq 0}$ , a semimartingale  $\tilde{V}$  solves (2) if and only if

$$\tilde{V}_t = V_t \mathbb{1}_{\{t < \tau\}} + \zeta^{1-\gamma} V_{\tau-} \mathbb{1}_{\{t \geq \tau\}} \quad \forall t \geq 0, \quad (3)$$

where  $V$  is a semimartingale solving the infinite-horizon BSDE

$$dV_t = -F(c_t, M_t^h, V_t) ds + d\mathcal{M}_t, \quad \forall 0 \leq t \leq T < \infty, \quad (4)$$

with  $F : \Omega \times \mathbb{R}_+ \times \mathbb{R}_+ \times \mathbb{R} \rightarrow \mathbb{R}$  defined by

$$F(c, m, v) := f(c, v) - (1 - \zeta^{1-\gamma})mv. \quad (5)$$

- For BSDE (4), *uniqueness* of solutions is challenging.  
     $\implies$  need to focus on a special class of  $(c_t, h_t)_{t \geq 0}$ .

## Definition

Fix  $k \in \mathbb{R}$ . We say  $(c_t, h_t)_{t \geq 0}$  is  $k$ -admissible if there exists a solution  $V$  to BSDE (4) satisfying

- ▶ Integrability:  $\mathbb{E} \left[ \sup_{s \in [0, t]} |V_s| \right] < \infty \quad \forall t > 0$ ;
- ▶ Transversality:

$$\lim_{t \rightarrow \infty} e^{-(\delta\theta + (1-\theta)k)t} \mathbb{E} \left[ e^{-\gamma(\psi-1) \frac{1-\zeta^{1-\gamma}}{1-\gamma} \int_0^t M_s^h ds} |V_t| \right] = 0; \quad (6)$$

- ▶ Boundedness from above by a tractable process:

$$V_s \leq \delta^\theta \left( k + (\psi - 1) \frac{1 - \zeta^{1-\gamma}}{1 - \gamma} M_s^h \right)^{-\theta} \frac{c_s^{1-\gamma}}{1 - \gamma}, \quad \forall s \geq 0.$$

- ▶ Find  $k$  that is “just right”:
  - ▶ Small  $k \implies$  Strong transversality, boundedness conditions
  - ▶ Large  $k \implies$  Weak transversality, boundedness conditions

## Theorem

Fix  $k \in \mathbb{R}$ . For any  $k$ -admissible  $(c, h)$ , there exists a unique solution  $V^{c,h}$  to BSDE (4). Hence, the Epstein-Zin utility process  $\tilde{V}^{c,h}$  in (2) can be uniquely determined via

$$\tilde{V}_t^{c,h} = V_t^{c,h} \mathbb{1}_{\{t < \tau\}} + \zeta^{1-\gamma} V_{\tau-}^{c,h} \mathbb{1}_{\{t \geq \tau\}} \quad \forall t \geq 0.$$

# THE CONTROL PROBLEM

An agent maximizes her Epstein-Zin utility  $\tilde{V}_0^{c,h}$  by choosing  $(c, \pi, h)$  in a suitable collection of strategies  $\mathcal{P}$ , i.e.

$$\sup_{(c,\pi,h) \in \mathcal{P}} \tilde{V}_0^{c,h} = \sup_{(c,\pi,h) \in \mathcal{P}} V_0^{c,h}.$$

The set  $\mathcal{P}$  contains  $(c, \pi, h)$  satisfying

- ▶  $(c, h)$  is *k-admissible* for some  $k \in \mathbb{R}$ ,
- ▶  $\pi$  is s.t. wealth process  $X^{c,\pi,h}$  in (1) well-defined.

# PDE CHARACTERIZATION

- ▶ Under the current Markovian framework, we take

$$v(x, m) := \sup_{(c, \pi, h) \in \mathcal{P}} \tilde{V}_0^{c, h}. \quad (7)$$

- ▶ Take  $k \in \mathbb{R}$  (encoded implicitly in  $\mathcal{P}$ ) to be

$$k^* := \delta\psi + (1 - \psi) \left( r + \frac{1}{2\gamma} \left( \frac{\mu}{\sigma} \right)^2 \right),$$

which is the optimal consumption rate of an immortal agent ( $m = 0$ ).

## Theorem

Assume  $g((g')^{-1}(\psi - 1)) < \beta$  and  $\delta\psi + (1 - \psi)(r + \frac{1}{2\gamma}(\frac{\mu}{\sigma})^2) > 0$ . Then,

$$v(x, m) = \delta^\theta \frac{x^{1-\gamma}}{1-\gamma} u^*(m)^{-\frac{\theta}{\psi}}, \quad (x, m) \in \mathbb{R}_+^2,$$

where  $u^* : \mathbb{R}_+ \rightarrow \mathbb{R}_+$  is the unique nonnegative, strictly increasing, strictly concave, classical solution to

$$\begin{aligned} 0 = & u(m)^2 - \tilde{c}_0(m)u(m) - \beta mu'(m) \\ & + mu'(m) \sup_{h \in \mathbb{R}_+} \left\{ g(h) - (\psi - 1) \frac{u(m)}{mu'(m)} h \right\}, \end{aligned}$$

where  $\tilde{c}_0(m) := \psi\delta + (1 - \psi) \left( \frac{(\zeta^{1-\gamma} - 1)m}{1-\gamma} + r + \frac{1}{2\gamma} \left( \frac{\mu}{\sigma} \right)^2 \right)$ . Furthermore,

$$\hat{c}_t := u^*(M_t), \quad \hat{\pi}_t := \frac{\mu}{\gamma\sigma^2}, \quad \hat{h}_t := (g')^{-1} \left( (\psi - 1) \frac{u^*(M_t)}{M_t(u^*)'(M_t)} \right), \quad t \geq 0$$

is an optimal control for  $\sup_{(c, \pi, h) \in \mathcal{P}} V_0^{c, h}$ .



## REMARKS

▶ **Conditions of Theorem:**

1.  $\underline{g((g')^{-1}(\psi - 1))} < \beta \implies g(\hat{h}_t) < \beta \forall t \geq 0.$ 
  - Even optimal healthcare spending can only slow (but not reverse) aging.
2.  $\underline{\delta\psi + (1 - \psi)(r + \frac{1}{2\gamma}(\frac{\mu}{\sigma})^2)} > 0 \implies \hat{c}_t > 0 \text{ for all } t \geq 0.$

▶ **Proof Sketch:**1. Construction of  $u^*$ 

- ▶ No healthcare ( $g \equiv 0$ )  $\implies$  supersolution  $\bar{u}$
- ▶ Forever young ( $\beta = 0$ )  $\implies$  subsolution  $\tilde{u}$
- ▶ By *Perron's method* of viscosity solutions, construct

$$\tilde{u} \leq u^* \leq \bar{u}.$$

2. Upgrade regularity

“Concavity” + viscosity solution  $\implies$  smoothness.

# REMARKS

## ► **Proof Sketch (conti.):**

### 3. Verification:

- Classical arguments do not work....
- Relate the candidate solution

$$w(x, m) := \delta^\theta \frac{x^{1-\gamma}}{1-\gamma} u^*(m)^{-\frac{\theta}{\psi}}$$

to a BSDE.

- Compare this BSDE for  $w$  with BSDE (4).
- By a (new) *comparison principle for infinite-horizon BSDEs*,  
 $w(x, m) = v(x, m)$ .

# CALIBRATION

- ▶ Parameters taken as given from empirical studies:

$$r = 1\%, \delta = 3\%, \psi = 1.5, \gamma = 2, \zeta = 50\%, \mu = 5.2\%, \sigma = 15.4\%.$$

- ▶ The efficacy function  $g : \mathbb{R}_+ \rightarrow \mathbb{R}_+$  is taken as

$$g(z) = a \frac{z^q}{q}, \quad \text{with } a > 0 \text{ and } q \in (0, 1)$$

- ▶ Calibrate  $\beta > 0, a > 0, q \in (0, 1)$  to actual mortality data.
  - ▶  $\beta$ : Estimated from mortality data for 1900 cohort (assuming no healthcare available).
  - ▶  $a, q$ : Calibrated by minimizing mean square error between endogenous mortality curve and mortality data of 1940 cohort.

## THE US

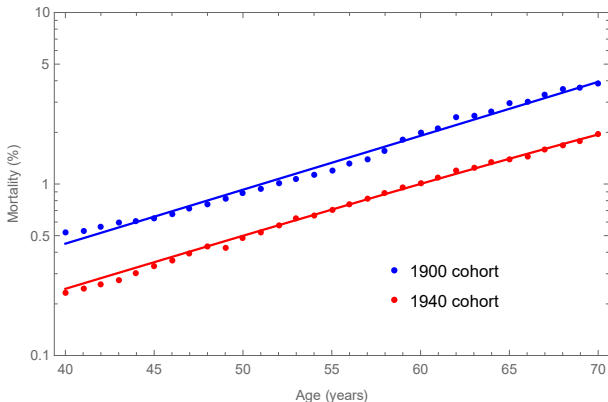
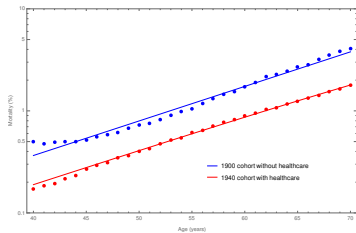
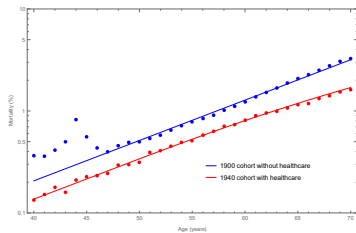


Figure: Mortality rates (vertical axis, in logarithmic scale) at adults' ages for the cohorts born in 1900 and 1940 in the US. The dots are actual mortality data (Source: Berkeley Human Mortality Database), and the lines are model-implied mortality curves.

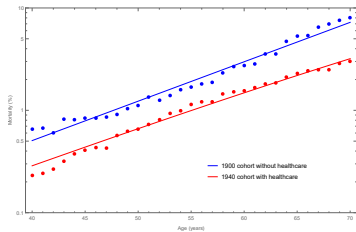
# OTHER COUNTRIES



(a) UK



(b) Netherlands



(c) Bulgaria

# CALIBRATED EFFICACY

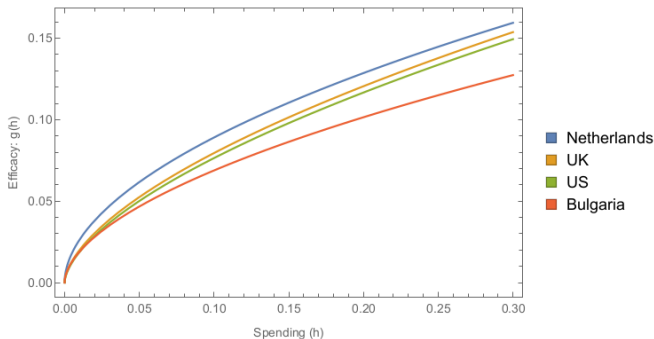


Figure: Calibrated efficacy of healthcare  $g(h)$ , measured by the reduction in the growth of mortality, given proportions of wealth  $h$  spent on healthcare in different countries.

- In line with WHO's ranking of healthcare systems.

# HEALTHCARE SPENDING

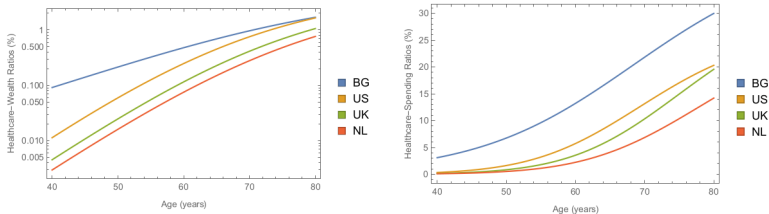


Figure: Optimal healthcare spending in the US, UK, Netherlands (NL), and Bulgaria (BG). Left panel: Healthcare-wealth ratio (vertical, log-scale) at adult ages (horizontal). Right panel: Healthcare as a fraction of total spending in consumption, investment, and healthcare (vertical) at adult ages (horizontal).

# THANK YOU!!

Q & A

Preprint available @ <https://arxiv.org/abs/2003.01783>  
*“Mortality and Healthcare: a Stochastic Control Analysis under  
Epstein-Zin Preferences”*