The MBA program provides a full-time immersive experience, with access to a wide variety of co-curricular events and networking opportunities that complement the classroom learning. As an MBA student, you will build a solid foundation in business through the core curriculum and customize your degree through elective coursework. Summer internships allow you to strengthen a new set of skills and enhance your professional network to facilitate a possible career transition.

Core courses in economics, accounting, finance, quantitative methods, operations management, corporate social responsibility, and corporate strategy prepare you to think critically about business issues, and raise thought provoking strategic and philosophical questions. The cohort-based, lock-step program requires 55 credits, and is intended to be completed in the two-year time-frame outlined here.

<table>
<thead>
<tr>
<th>Fall Semester</th>
<th>August – December</th>
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<tbody>
<tr>
<td>16 credits</td>
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<tr>
<td></td>
<td>Socially Responsible Enterprise (14 weeks)</td>
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<td></td>
<td>A Mod (7 weeks)</td>
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<tr>
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<td>B Mod (7 weeks)</td>
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<tr>
<td></td>
<td>Quantitative Methods</td>
</tr>
<tr>
<td></td>
<td>Financial Accounting</td>
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<td></td>
<td>Managerial Economics I</td>
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<tr>
<td></td>
<td>Professional Development I</td>
</tr>
<tr>
<td></td>
<td>Corporate Finance</td>
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<tr>
<td></td>
<td>Marketing Management</td>
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<td></td>
<td>Professional Development II</td>
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<table>
<thead>
<tr>
<th>Spring Semester</th>
<th>January – April</th>
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<tbody>
<tr>
<td>15 credits</td>
<td>Decision Modeling</td>
</tr>
<tr>
<td></td>
<td>Strategy</td>
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<tr>
<td></td>
<td>Two Elective Courses</td>
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<td></td>
<td>A Mod January – February (7 weeks)</td>
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<td></td>
<td>Managerial Economics II</td>
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<tr>
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<td>Professional Development II (continued)</td>
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<table>
<thead>
<tr>
<th>Summer Internship Opportunities</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fall Semester</td>
</tr>
<tr>
<td>12 credits</td>
</tr>
<tr>
<td>Spring Semester</td>
</tr>
<tr>
<td>12 credits</td>
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</tbody>
</table>

*One of the ten elective courses must satisfy the Management area of knowledge requirement.*

As you plan your curriculum choices, we recommend building expertise in one of the functional areas like marketing, finance, management, or systems/operations to advance your skills and enhance your marketability to potential employers. In addition, adding classes from areas of specialization including entrepreneurship, real estate, and sustainability allow you to further tailor the degree to fit your career goals. Finally, you have the option of adding graduate classes from other University of Colorado departments to develop specialized knowledge to complement your business acumen.

Be innovative. Be challenged. Be here.
Co-curricular activities are a critical counterpart to the classroom experience and enrich the value of your degree. Case competitions, student leadership positions, clubs, networking opportunities, guest speakers, small-group meetings with business leaders, and professional mentoring all add to the immersive nature of a full-time program. Summer internship opportunities allow you to apply those core skills and develop new insights to help focus your choice of elective courses.

**MBA Elective Courses**

*Note: This list is subject to change.*

*Offerings each year will vary depending on faculty availability.*

**Entrepreneurship**
- MBAX 6100 Entrepreneurship
- MBAX 6110 Entrepreneurial Finance
- MBAX 6130 Sustainable Venturing
- MBAX 6140 Social Entrep in Emerging Markets
- MBAX 6150 Entrep & the Venture Capital Process
- MBAX 6170 Business Plan Preparation
- MBAX 6180 Start Up Execution
- MBAX 6190 Projects in Entrepreneurial Companies

**Finance**
- MBAX 6110 Entrepreneurial Finance
- MBAX 6210 Applied Financial Management
- MBAX 6220 Investment Management & Analysis
- MBAX 6230 International Financial Management
- MBAX 6240 Markets, Institutions & Regulations
- MBAX 6250 Derivative Securities
- MBAX 6260 Fixed Income Investing
- MSBX new Advanced Portfolio Management
- MSBX new Security Analysis & Valuation
- MBAX 6710 Financial Statement Analysis

**Management**
- MBAX 6500 Management of Organizational Change **
- MBAX 6530 Negotiating & Conflict Mgt **
- MBAX 6540 Consulting Skills **
- MBAX 6550 Management of Technology & Innovation
- MBAX 6560 Executive Leadership **
- MBAX 6825 Topics in Sustainable Business
- MBAX 6801 Global Perspectives

**Marketing**
- MSBX 5310 Customer Analytics
- MBAX 6300 Marketing Communications
- MBAX 6310 Marketing Strategy
- MBAX 6330 Market Intelligence
- MBAX 6350 Digital Marketing
- MBAX 6360 New Product Development
- MBAX 6802 Pricing Strategy & Tactics

**Real Estate**
- MBAX 6600 Real Estate Principles
- MBAX 6610 Real Estate Finance
- MBAX 6620 Real Estate Project Competition
- MBAX 6630 Real Estate Economics
- MBAX 6640 Real Estate Law & Practice
- MBAX 6815 Sustainable Real Estate Development

**Systems & Operations**
- MSBX 5415 Data Analytics
- MSBX 5420 Advanced Data Systems
- MSBX 5430 Advanced Statistical Analysis
- MSBX 5450 Transportation and Logistics
- MSBX 5470 Procurement and Contracting
- MBAX 6410 Process Analytics
- MBAX 6420 IT & Business Strategy
- MBAX 6440 Project Management
- MBAX 6460 Supply Chain Management
- MBAX 6843 Supply Chain Operations & Analytics

*Note: Electives are typically offered only once each academic year.*

** This elective will satisfy the Organizational Management requirement.

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**Be innovative. Be challenged. Be here.**

Leeds School of Business
 UNIVERSITY OF COLORADO BOULDER