The management course portfolio is designed to provide you with the foundational skills that help you advance in your field and career as you move beyond your initial roles as individual contributors into positions of leadership. These foundational skills are valuable regardless of where you begin your career. In support of this point, according to the 2011 Graduate Management Admission Council (GMAC) survey of over 1500 employers, firms hire MBAs with superior abilities in: “managing strategy and innovation; strategic and systems skills; knowledge of general business functions; managing decision-making processes; and learning, motivation and leadership.”

Following is a list of electives that will build your skill set as it relates to the ability to recognize and exploit strategic opportunities, make the most of the human capital on your team, innovate, and lead.

*Note: Students are required to take one of four management electives to satisfy the Organizational Management requirement.

**These courses are highly recommended:**
- MBAX 6100 Entrepreneurship
- MBAX 6530 Conflict and Negotiation*
- MBAX 6560 Executive Leadership*

**These courses are recommended:**
- MBAX 6410 Business Process Design
- MBAX 6420 IT and Business Strategy
- MBAX 6500 Management of Organizational Change*

**Management Consulting**
Consulting careers require additional skill sets in the area of Management. For those of you who are interested in a career in Management Consulting, in addition to the “highly recommended” courses above, we also strongly encourage you take:
- MBAX 6540 Consulting Skills*
- MBAX 6440 Project Management

**Operations, Information & Technology Management**
For those interested in careers related to Operations, Information & Technology Management, in addition to the “highly recommended” courses above, we also strongly encourage you to take:
- MBAX 6350 Digital Marketing
- MBAZ 6460 Supply Chain Management
- MBAX 6550 Management of Technology
- MBAX 6440 Project Management
- MBAX 6843 Supply Chain Operations & Analytics

For those of you interested in careers related to entrepreneurship and innovation, please refer to the Entrepreneurship Portfolio.

Be innovative. Be challenged. Be here.