The Sales ACT program at Key Equipment Finance

Planning for "life after graduation" can be an exciting challenge: While you’re eager to start a new chapter, how do you find the right job? One that fits your degree, provides advancement opportunities and offers a decent salary, too.

The Sales ACT program at Key Equipment Finance is designed with all of these things in mind. Except instead of pigeonholing candidates into a one-dimensional job, it offers a chance to develop additional talents—ones you may not have considered—to broaden your scope and kick-start your career.

In just nine months, Sales ACT provides cross-functional, company-sponsored training and mentoring that creates a well-rounded skill base and fosters a balanced work-life environment:

- Collaborate with seasoned professionals to perform financial analyses, develop proposals and support client partnerships
- Work closely with sales, credit and product teams and receive regular feedback to broaden and deepen your talents
- Enjoy a competitive starting salary, full benefits, paid time off and community volunteer activities
Kick-start your career

“The Sales ACT program allowed me to work alongside the industry’s most talented professionals and gain a holistic view of one of the nation’s largest, bank-based equipment finance companies. Anyone seeking an opportunity to work in an exciting, fast-paced, and dynamic industry should pursue the Sales ACT program.”

— Ryan Flores, Vice President, Equipment Finance

The Key Sales ACT Program

A path to success
As a market leader in financial services, Key Equipment Finance recognizes that a skilled and motivated sales workforce is integral to success. To attract top talent, we developed Sales ACT – our Accelerated Career Track program – specifically catered to top university graduates.

Through mentoring and hands-on experience, we offer much more than a job and paycheck. Every step of our proven program is designed to expand your talents and grow your career.

Company-sponsored training
The Sales ACT program focuses on providing you with a diverse training foundation to help you:

- Develop your career – You’ll receive regular feedback and mentoring in a collaborative environment to support your growth
- Broaden your skill scope – Learn to perform financial analysis, develop proposals, make business recommendations and devise financial solutions
- Foster client relationships – Work closely with sales, credit and product teams to grow and support successful partnerships
- Advance quickly – Build skills for advancing at Key, earn incentive pay and take advantage of relocation opportunities across the country

Is Sales ACT the right fit for you?
Outgoing, inquisitive students with great interpersonal talents and an aptitude for acquiring knowledge can be part of this elite group. If you are bright and enthusiastic, you can learn the fundamentals of our business required to quickly become a valued sales contributor.

Over a nine-month period, you will receive company-sponsored sales, business and finance training and a broad exposure to our products, services and operations. The Sales ACT program offers candidates a chance to contribute immediately and prepare for a client-facing sales position.

Unlock your career
Work-life balance is highly valued at Key Equipment Finance. We offer many flexible benefits as well as a competitive salary, paid time off, and community volunteer activities.

What sets Key apart is our people. With a longstanding commitment to equipment financing, keen knowledge of our clients’ business goals and dedication to their success, Key is known for developing long-term relationships anchored in trust and accountability.

For a detailed program description and application, visit landing.kefonline.com/ACT or contact Robin Van Lant at 720-304-1060 or robin_van_lant@key.com